

**NIIT Limited****Consolidated Profit and Loss Account  
For The Period ended June 30, 2004  
(All figures in Rs. Million except %age)**

Particulars	April '03- March '04	AMJ'03	JFM'04	AMJ'04
<b>Systemwide Revenue</b>	<b>5,749</b>	<b>1,387</b>	<b>1,479</b>	<b>1,520</b>
<b>Net Revenue</b>	<b>3,580</b>	<b>884</b>	<b>946</b>	<b>968</b>
<b>Other Income</b>	<b>144</b>	<b>29</b>	<b>81</b>	<b>31</b>
<b>Operating Expenses</b>	<b>3,342</b>	<b>778</b>	<b>855</b>	<b>840</b>
<b>Operating Profit</b>	<b>238</b>	<b>107</b>	<b>91</b>	<b>129</b>
<b>Operating Margin</b>	<b>7%</b>	<b>12%</b>	<b>10%</b>	<b>13%</b>
<b>Depreciation</b>	<b>190</b>	<b>129</b>	<b>(196)</b>	<b>82</b>
<b>Profit Before Tax</b>	<b>192</b>	<b>6</b>	<b>369</b>	<b>78</b>
<b>Provision for Taxation - Current &amp; Deferred</b>	<b>27</b>		<b>27</b>	<b>3</b>
<b>Net Profit</b>	<b>165</b>	<b>6</b>	<b>342</b>	<b>75</b>
<b>Share of Associates' Net Profit</b>	<b>24</b>		<b>24</b>	<b>34</b>
<b>PAT after Associate Profit</b>	<b>189</b>	<b>6</b>	<b>366</b>	<b>109</b>
<b>EPS (Rs.)</b>				<b>5.6</b>

Unaudited &amp; provisional figures

Previous period figures have been recast pursuant to realignment of businesses due to de-merger and are provided for comparison purposes.

**NIIT Limited****Consolidated Segmentwise Analysis**

All figures in Rs. Million (except %)

Particulars	April - June '04			
	India Individual	India Institutional	International	Total
<b>Systemwide Revenue</b>	<b>396</b>	<b>312</b>	<b>812</b>	<b>1,520</b>
<b>Net Revenue</b>	<b>208</b>	<b>312</b>	<b>448</b>	<b>968</b>
Operating Expenses	225	223	347	795
Corporate Expenses				45
<b>Operating Profit</b>	<b>(17)</b>	<b>89</b>	<b>101</b>	<b>129</b>
<b>Operating Margin</b>	<b>-8%</b>	<b>29%</b>	<b>23%</b>	<b>13%</b>

Unaudited &amp; provisional figures

**Consolidated Revenue Analysis**

Revenue Mix Segmentwise	AMJ'03	JFM'04	AMJ'04
India Individual	24%	26%	26%
India Institutional	18%	24%	21%
International	58%	50%	53%
Total	100%	100%	100%

India Individual - Revenue Mix Portalwise	AMJ'03	JFM'04	AMJ'04
Futurz	72%	82%	67%
Cats	14%	12%	19%
Swift	14%	6%	14%
Total	100%	100%	100%

Enrolments	AMJ'03	JFM'04	AMJ'04
Total	90,516	49,511	70,500

Order Position for Institutional (Rs Mn)	AMJ'04
Fresh Order Intake	129
Pending Order Book	2,128

Order Position for International (\$ Mn)	AMJ'04
Fresh Order Intake	8.58
Pending Order Book	20.40

**Education Centers**

	March'04	June'04
Total Centers	3,547	3,786
including International Centers	280	280

**People**

	March'04	June'04
Total People Resource	1,531	1,663

**Shareholding Pattern**

	March'04	June'04
FII's	38.0%	32.9%
Promoters Holding	32.7%	32.9%
MFs/ FIs and Banks	9.6%	9.7%
NRIs/ OCBs	0.3%	0.4%
Others	19.4%	24.1%
	100.0%	100.0%