

Consolidated Profit and Loss Account
For the quarter ended December 31, 2006
(All figures in Rs. Million except %age & EPS)

Particulars	OND'05	JAS'06	OND'06
Systemwide Revenue	1,408	3,213	2,970
Net Revenue	1,053	2,031	2,251
Other Income	(5)	(23)	(46)
Total Income	1,048	2,008	2,205
Operating Expenses	934	1,792	2,073
Operating Profit (EBITDA)	119	238	178
<i>Operating Margin</i>	<i>11%</i>	<i>12%</i>	<i>8%</i>
Depreciation	96	113	125
Profit Before Tax	18	103	7
Provision for Taxation - Current & Deferred	9	8	(9)
Net Profit	10	94	16
Share of Associates' Net Profit	45	67	92
PAT after Associate Profit	55	161	107
EPS (Rs.)			
- Basic	2.8	8.3	5.5

Previous period figures may have been recast for comparison purposes



NIIT Consolidated - OND'06 Financials

	Individual	Institutional	Corporate	Existing NIIT	New Biz	Organic NIIT	EK	Acquisition related/ NVI	NIIT
Net Revenues	560	226	479	1,265	25	1,290	960	-	2,251
YoY%	59%	-23%	18%	20%	0%	23%	0%		114%
QoQ%	-25%	2%	-7%	-15%	133%	-14%	0%		11%
Opex	467	199	414	1,081	73	1,154	919		2,073
EBITDA	93	27	65	184	(48)	137	41	-	178
EBITDA margin	17%	12%	14%	15%	-188%	11%	4%		8%
Other income						5	(1)		4
Interest Expenses						16	34		50
Depreciation						121	4		125
PBT						5	2	-	7
Tax						(10)	1		(9)
PAT						15	1	-	16
Associate Profit						92	-	-	92
PAT (after associate profit)						107	1	-	107
EPS						5.5	0.0		5.5

Individual Business

Rs. Mn		OND'05	JAS'06	OND'06
Systemwide Revenue		707	1,758	1,279
	YoY			81%
	QoQ			-27%
Net Revenue		352	746	560
	YoY			59%
	QoQ			-25%
Operating Expenses		353	614	467
Operating Profit		-1	132	93
Operating Margin		0%	18%	17%

Individual - Revenue Mix Portalwise	OND'05	JAS'06	OND'06
Careers	95%	95%	95%
Others	5%	5%	5%
Total	100%	100%	100%

Enrolments	OND'05	JAS'06	OND'06
Total	61,685	96,284	51,850



Institutional Business

Rs. Mn	OND'05	JAS'06	OND'06
Net Revenue	294	221	226
			-23%
			2%
Operating Expenses	217	186	199
Operating Profit	77	35	27
Operating Margin	26%	16%	12%

Order Position for Institutional (Rs Mn)	JAS'06	OND'06
Fresh Order Intake	24	86
Pending Order Book	1355	1215
Executable in next 12 months	49%	52%



Corporate Business

Rs. Mn	OND'05	JAS'06	OND'06
Net Revenue	407	515	479
			18%
			-7%
Operating Expenses	365	434	414
Operating Profit	43	80	65
Operating Margin	10%	16%	14%

Order Position for Corporate (USD Mn)	JAS'06	OND'06
Fresh Order Intake	12.9	10.8
Pending Order Book	37.5	39.1
Executable in next 12 months	63%	63%



Consolidated Revenue Analysis

Systemwide Revenue Mix	OND'05	OND'06
Individual	50%	43%
Institutional	21%	8%
Corporate	29%	16%
New Businesses		1%
Element K		32%
Total	100%	100%

Education Centres

	Sept'06	Dec'06
Total Education Centres	4,614	4,649
incl International	296	301

People

	Sept'06	Dec'06
Total People Resource	3,128	3,146

Shareholding Pattern

	Sept'06	Dec'06
FII's	42%	40%
Promoters Holding	34%	34%
MFs/ FIs and Banks	2%	4%
Others	22%	22%
	100%	100%