

NIIT Limited

Consolidated Profit and Loss Account

For the Quarter ended September 30, 2007

(All figures in Rs. Million except %age & EPS)

Particulars	JAS'06	JAS'07
Systemwide Revenue	3,213	3,986
Net Revenue	2,031	2,702
Other Income	(23)	(48)
Total Income	2,008	2,654
Operating Expenses	1,792	2,343
Operating Profit (EBITDA)	238	358
<i>Operating Margin</i>	<i>12%</i>	<i>13%</i>
Depreciation	113	142
Profit Before Tax	103	168
Provision for Taxation - Current & Deferred	8	41
Net Profit	95	127
Share of Associates' Net Profit	67	84
PAT after Associate Profit	162	211
EPS (Rs.)		
- Basic	8.3	1.3

Previous period figures may have been recast for comparison purposes

EPS impacted due to issue of Bonus shares & subdivision of shares

Individual Learning Solutions

Rs. Mn	JAS'06	JAS'07
Systemwide Revenue	1,758	2,245
YoY		28%
Net Revenue	746	975
YoY		31%
Operating Expenses	614	742
Operating Profit	132	232
Operating Margin	18%	24%

Individual - Revenue Mix Portalwise	JAS'06	JAS'07
Careers	95%	91%
Others	5%	9%
Total	100%	100%

Enrolments	JAS'06	JAS'07
Total	96,284	126,573

School Learning Solutions

Rs. Mn	JAS'06	JAS'07
Net Revenue	221	242
YoY		9%
Operating Expenses	186	207
Operating Profit	35	35
Operating Margin	16%	14%

Order Position for Institutional (Rs Mn)	JAS'06	JAS'07
Fresh Order Intake		36
Pending Order Book		825
Executable in next 12 months		44%

Corporate Learning Solutions

Rs. Mn	JAS'06	JAS'07
Net Revenue	1052	1409
YoY		34%
Operating Expenses	945	1319
Operating Profit	107	90
Operating Margin	10%	6%

Order Position for Corporate (USD Mn)	JAS'06	JAS'07
Fresh Order Intake		28.5
Pending Order Book		61.7
Executable in next 12 months		65%

New Businesses

Rs. Mn	JAS'06	JAS'07
Net Revenue	11	76
YoY		597%
Operating Expenses	25	75
Operating Profit	-14	1
Operating Margin	-129%	1%

Order Position for New business (Rs. Mn)	JAS'06	JAS'07
Fresh Order Intake		64.6
Pending Order Book		42.6
Executable in next 12 months		100%

NIIT Limited

Education Centres

	Jun'07	Sep'07
Total Education Centres	5,200	5,474
incl International	315	316

People

	Jun'07	Sep'07
Total People Resource	3,443	3,644

Shareholding Pattern

	Jun'07	Sep'07
FII's	41%	40%
Promoters Holding	30%	30%
MFs/ FIs and Banks	7%	6%
Others	22%	24%
	100%	100%