

NIIT Limited

Consolidated Profit and Loss Account

For the Quarter ended December 31, 2007

(All figures in Rs. Million except %age & EPS)

Particulars	OND'06	OND'07
Systemwide Revenue	2,970	3,272
Net Revenue	2,251	2,388
Other Income	(46)	(32)
Total Income	2,205	2,357
Operating Expenses	2,073	2,160
Operating Profit (EBITDA)	178	228
<i>Operating Margin</i>	<i>8%</i>	<i>10%</i>
Depreciation	125	127
Profit Before Tax	7	69
Provision for Taxation - Current & Deferred	(9)	15
Net Profit	16	54
Share of Associates' Net Profit	92	85
PAT after Associate Profit	107	139
EPS (Rs.)		
- Basic	5.5	0.8

Previous period figures may have been recast for comparison purposes

EPS impacted due to issue of bonus shares & split in face value

Individual Learning Solutions

Rs. Mn	OND'06	OND'07
Systemwide Revenue	1,279	1,597
YoY		25%
Net Revenue	560	728
YoY		30%
Operating Expenses	467	598
Operating Profit	93	130
Operating Margin	17%	18%

Individual - Revenue Mix Portalwise	OND'06	OND'07
Careers	95%	94%
Others	5%	6%
Total	100%	100%

Enrolments	OND'06	OND'07
Total	51,850	66,335

School Learning Solutions

Rs. Mn	OND'06	OND'07
Net Revenue	226	213
YoY		-6%
Operating Expenses	199	183
Operating Profit	27	30
Operating Margin	12%	14%

Order Position for Institutional (Rs Mn)	OND'06	OND'07
Fresh Order Intake	86	283
Pending Order Book		895
Executable in next 12 months		60%

Corporate Learning Solutions

Rs. Mn	OND'06	OND'07
Net Revenue	1,439	1,371
<i>YoY</i>		-5%
Operating Expenses	1,333	1,306
Operating Profit	107	65
Operating Margin	7%	5%

Order Position for Corporate (USD Mn)	OND'06	OND'07
Fresh Order Intake	37.7	39.1
Pending Order Book		65.3
Executable in next 12 months		66%

New Businesses

Rs. Mn	OND'06	OND'07
Systemwide Revenue	25	91
YoY		258%
Net Revenue	25	76
YoY		199%
Operating Expenses	73	74
Operating Profit	-48	2
Operating Margin	-188%	3%

Order Position for New business (Rs. Mn)	OND'06	OND'07
Fresh Order Intake		90.9
Pending Order Book		55.8
Executable in next 12 months		100%

NIIT Limited

Education Centres

	Sep'07	Dec'07
Total Education Centres	5,474	5,564
incl International	316	323

People

	Sep'07	Dec'07
Total People Resource	3,644	3,673

Shareholding Pattern

	Sep'07	Dec'07
FII's	40%	44%
Promoters Holding	30%	30%
MFs/ FIs and Banks	6%	4%
Others	24%	22%
	100%	100%