

NIIT Limited**Consolidated Profit and Loss Account****For the Period ended March 31, 2008****(All figures in Rs. Million except %age & EPS)**

Particulars	JFM'07	JFM'08	FY'07	FY'08
Systemwide Revenue	3,343	3,823	11,163	14,016
Net Revenue	2,566	2,724	7,951	10,068
Other Income	(8)	24	(55)	(104)
Total Income	2,558	2,748	7,896	9,964
Operating Expenses	2,363	2,419	7,176	9,033
Operating Profit (EBITDA)	204	304	774	1,036
<i>Operating Margin</i>	<i>8%</i>	<i>11%</i>	<i>10%</i>	<i>10%</i>
Depreciation	130	127	473	529
Profit Before Tax	66	201	247	402
Provision for Taxation - Current & Deferred	11	24	4	(20)
Net Profit	55	177	242	422
Share of Associates' Net Profit	117	75	330	334
PAT after Associate Profit	171	252	572	756
EPS (Rs.)				
- Basic	8.9	1.6	29.5	4.7

*Previous period figures may have been recast for comparison purposes
EPS impacted due to issue of bonus shares & split in face value*

Individual Learning Solutions - IT

Rs. Mn	JFM'07	JFM'08	FY'07	FY'08
Systemwide Revenue	1,591	1,974	5,655	7,119
YoY		24%		26%
Net Revenue	673	900	2,470	3241
YoY		34%		31%
Operating Expenses	540	705	2037	2577
Operating Profit	133	195	434	664
Operating Margin	20%	22%	18%	20%

Individual - Revenue Mix Portalwise	JFM'07	JFM'08	FY'07	FY'08
Careers	95%	93%	94%	92%
Others	5%	7%	6%	8%
Total	100%	100%	100%	100%

Enrolments	JFM'07	JFM'08	FY'07	FY'08
Total	80,632	104,085	310,542	389,350

School Learning Solutions

Rs. Mn	JFM'07	JFM'08	FY'07	FY'08
Net Revenue	228	379	847	1012
YoY		66%		19%
Operating Expenses	203	335	749	881
Operating Profit	25	44	99	131
Operating Margin	11%	12%	12%	13%

Order Position for Institutional (Rs Mn)	JFM'07	JFM'08	FY'07	FY'08
Fresh Order Intake	34	839	157	1314
Pending Order Book				1319
Executable in next 12 months				42%

Corporate Learning Solutions

Rs. Mn	JFM'07	JFM'08	FY'07	FY'08
Net Revenue	1,631	1,334	4,560	5,508
YoY		-18%		21%
Operating Expenses	1,559	1,274	4,205	5,242
Operating Profit	72	60	355	266
Operating Margin	4%	5%	8%	5%

Order Position for Corporate (USD Mn)	JFM'07	JFM'08	FY'07	FY'08
Fresh Order Intake	32.7	45.3	112.7	151.4
Pending Order Book				73.5
Executable in next 12 months				62%

New Businesses

Rs. Mn	JFM'07	JFM'08	FY'07	FY'08
Systemwide Revenue	63	136	101	377
YoY		117%		274%
Net Revenue	35	112	73	308
YoY		223%		323%
Operating Expenses	61	106	164	334
Operating Profit	-26	7	-91	-26
Operating Margin	-74%	6%	-125%	-8%

Order Position for New business (Rs. Mn)	JFM'07	JFM'08	FY'07	FY'08
Fresh Order Intake		134.0		341.0
Pending Order Book				78.0
Executable in next 12 months				100%

NIIT Limited

Education Centres

	Dec'07	Mar'08
Total Education Centres	5,564	6,436
incl International	323	331

People

	Dec'07	Mar'08
Total People Resource	3,673	3,850

Shareholding Pattern

	Dec'07	Mar'08
FII's	44%	44%
Promoters Holding	30%	30%
MFs/ FIs and Banks	4%	6%
Others	22%	20%
	100%	100%