

**NIIT Limited**

**Consolidated Profit and Loss Account**

**For the Quarter ended June 30, 2008**

**(All figures in Rs. Million except %age & EPS)**

<b>Particulars</b>	<b>AMJ'07</b>	<b>AMJ'08</b>
<b>Systemwide Revenue</b>	<b>2,935</b>	<b>3,664</b>
Net Revenue	2,254	2,595
Other Income	(49)	5
<b>Total Income</b>	<b>2,206</b>	<b>2,600</b>
Operating Expenses	2,109	2,408
<b>Operating Profit (EBITDA)</b>	<b>145</b>	<b>187</b>
<i>Operating Margin</i>	<i>6%</i>	<i>7%</i>
Depreciation	133	126
<b>Profit Before Tax</b>	<b>(37)</b>	<b>66</b>
Provision for Taxation - Current & Deferred	(101)	(15)
<b>Net Profit</b>	<b>64</b>	<b>82</b>
Share of Associates' Net Profit	90	88
<b>PAT after Associate Profit</b>	<b>154</b>	<b>170</b>
<b>EPS (Rs.)</b>		
- Basic	0.9	1.0

*Previous period figures may have been recast for comparison purposes*

### Individual Learning Solutions - IT

Rs. Mn	AMJ'07	AMJ'08
<b>Systemwide Revenue</b>	1,303	1,907
YoY		46%
<b>Net Revenue</b>	638	854
YoY		34%
Operating Expenses	533	703
<b>Operating Profit</b>	106	150
<b>Operating Margin</b>	17%	18%

Individual - Revenue Mix Portalwise	AMJ'07	AMJ'08
Careers	89%	91%
Others	11%	9%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Enrolments	AMJ'07	AMJ'08
<b>Total</b>	<b>92,357</b>	<b>107,289</b>

## Finance & Management Training

Rs. Mn	AMJ'07	AMJ'08
<b>Systemwide Revenue</b>	60	105
YoY		75%
<b>Net Revenue</b>	44	90
YoY		104%
Operating Expenses	79	88
<b>Operating Profit</b>	-35	2
Operating Margin	-79%	2%

Order Position for New business (Rs. Mn)	AMJ'07	AMJ'08
Fresh Order Intake		92
Pending Order Book		80

### School Learning Solutions

Rs. Mn	AMJ'07	AMJ'08
Net Revenue	177	252
YoY		42%
Operating Expenses	155	217
<b>Operating Profit</b>	23	35
Operating Margin	13%	14%

Order Position for Institutional (Rs Mn)	AMJ'07	AMJ'08
Fresh Order Intake		2027
Pending Order Book		3094
Executable in next 12 months		32%

### Corporate Learning Solutions

Rs. Mn	AMJ'07	AMJ'08
Net Revenue	1,394	1,400
YoY		0%
Operating Expenses	1,343	1,397
Operating Profit	51	2
Operating Margin	4%	0%

Order Position for Corporate (USD Mn)	AMJ'07	AMJ'08
Fresh Order Intake		39.2
Pending Order Book		80.3
Executable in next 12 months		63%

## NIIT Limited

### Education Centres

	Mar'08	Jun'08
Total Education Centres	6,436	8,572
incl International	331	341

### People

	Mar'08	Jun'08
Total People Resource	3,850	3,989

### Shareholding Pattern

	Mar'08	Jun'08
FII's	44%	43%
Promoters Holding	30%	30%
MFs/ FIs and Banks	6%	7%
Others	20%	20%
	100%	100%