

NIIT Limited

Consolidated Profit and Loss Account

For the Quarter ended September 30, 2008

(All figures in Rs. Million except %age & EPS)

Particulars	JAS'07	JAS'08
Systemwide Revenue	3,986	4,680
Net Revenue	2,702	3,095
Other Income	(48)	21
Total Income	2,654	3,116
Operating Expenses	2,343	2,689
Operating Profit (EBITDA)	358	406
<i>Operating Margin</i>	<i>13%</i>	<i>13%</i>
Depreciation	142	146
Profit Before Tax	168	281
Provision for Taxation - Current & Deferred	41	73
Net Profit	127	208
Share of Associates' Net Profit	84	89
PAT after Associate Profit	211	297
EPS (Rs.)		
- Basic	1.3	1.8

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn	JAS'07	JAS'08
Systemwide Revenue	2,245	2,787
YoY		24%
Net Revenue	975	1224
YoY		26%
Operating Expenses	742	911
Operating Profit	232	312
Operating Margin	24%	26%

Individual - Revenue Mix Portalwise	JAS'07	JAS'08
Careers	91%	91%
Others	9%	9%
Total	100%	100%

Enrolments	JAS'07	JAS'08
Total	126,573	153,262

Finance & Management Training

Rs. Mn	JAS'07	JAS'08
Systemwide Revenue	90	126
YoY		40%
Net Revenue	76	104
YoY		37%
Operating Expenses	75	98
Operating Profit	1	6
Operating Margin	1%	6%

Order Position for New business (Rs. Mn)	JAS'07	JAS'08
Fresh Order Intake		104
Pending Order Book		79

School Learning Solutions

Rs. Mn	JAS'07	JAS'08
Net Revenue	242	320
YoY		32%
Operating Expenses	207	276
Operating Profit	35	44
Operating Margin	14%	14%

Order Position for Institutional (Rs Mn)	JAS'07	JAS'08
Fresh Order Intake		36
Pending Order Book		2810
Executable in next 12 months		32%

Corporate Learning Solutions

Rs. Mn	JAS'07	JAS'08
Net Revenue	1,409	1,447
YoY		3%
Operating Expenses	1,319	1,404
Operating Profit	90	43
Operating Margin	6%	3%

Order Position for Corporate (USD Mn)	JAS'07	JAS'08
Fresh Order Intake		39.4
Pending Order Book		93.3
Executable in next 12 months		65%

NIIT Limited

Education Centres

	Jun'08	Sep'08
Total Education Centres	8,572	8,631
incl International	341	344

People

	Jun'08	Sep'08
Total People Resource	3,989	4,044

Shareholding Pattern

	Jun'08	Sep'08
FII's	43%	43%
Promoters Holding	30%	31%
MFs/ FIs and Banks	7%	5%
Others	20%	21%
	100%	100%