

**NIIT Limited**

**Consolidated Profit and Loss Account**

**For the Quarter ended December 31, 2008**

**(All figures in Rs. Million except %age & EPS)**

<b>Particulars</b>	<b>OND'07</b>	<b>OND'08</b>
<b>Systemwide Revenue</b>	<b>3,272</b>	<b>3,898</b>
Net Revenue	2,388	2,789
Other Income	(32)	(36)
<b>Total Income</b>	<b>2,357</b>	<b>2,753</b>
Operating Expenses	2,160	2,559
<b>Operating Profit (EBITDA)</b>	<b>228</b>	<b>229</b>
<i>Operating Margin</i>	<i>10%</i>	<i>8%</i>
Depreciation	127	184
<b>Profit Before Tax</b>	<b>69</b>	<b>10</b>
Provision for Taxation - Current & Deferred	15	6
<b>Net Profit</b>	<b>54</b>	<b>4</b>
Share of Associates' Net Profit	85	51
<b>PAT after Associate Profit</b>	<b>139</b>	<b>55</b>
<b>EPS (Rs.)</b>		
- Basic	0.8	0.3

*Previous period figures may have been recast for comparison purposes*

### Individual Learning Solutions - IT

Rs. Mn	OND'07	OND'08
<b>Systemwide Revenue</b>	1,597	1,962
YoY		23%
<b>Net Revenue</b>	728	870
YoY		20%
Operating Expenses	598	705
<b>Operating Profit</b>	130	165
<b>Operating Margin</b>	18%	19%

Individual - Revenue Mix Portalwise	OND'07	OND'08
Careers	94%	94%
Others	6%	6%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Enrolments	OND'07	OND'08
<b>Total</b>	<b>66,335</b>	<b>81,758</b>

## Finance & Management Training

Rs. Mn	OND'07	OND'08
<b>Systemwide Revenue</b>	91	95
YoY		4%
<b>Net Revenue</b>	76	77
YoY		1%
Operating Expenses	74	75
<b>Operating Profit</b>	2	2
Operating Margin	3%	3%

Order Position for New business (Rs. Mn)	OND'07	OND'08
Fresh Order Intake		46
Pending Order Book		48

### School Learning Solutions

Rs. Mn	OND'07	OND'08
Net Revenue	213	370
YoY		74%
Operating Expenses	183	315
<b>Operating Profit</b>	30	55
Operating Margin	14%	15%

Order Position for Institutional (Rs Mn)	OND'07	OND'08
Fresh Order Intake		249
Pending Order Book		2,689
Executable in next 12 months		33%

### Corporate Learning Solutions

Rs. Mn	OND'07	OND'08
Net Revenue	1,371	1,461
YoY		7%
Operating Expenses	1,306	1,418
Operating Profit	65	43
Operating Margin	5%	3%

Order Position for Corporate (USD Mn)	OND'07	OND'08
Fresh Order Intake		31.9
Pending Order Book		81.2
Executable in next 12 months		66%

## NIIT Limited

### Education Centres

	Sep'08	Dec'08
Total Education Centres	8,631	8,703
incl International	344	351

### People

	Sep'08	Dec'08
Total People Resource	4,044	3,850

### Shareholding Pattern

	Sep'08	Dec'08
FII's	43%	35%
Promoters Holding	31%	32%
MFs/ FIs and Banks	5%	5%
Others	21%	28%
	100%	100%