

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended September 30, 2009
(All figures in Rs. Million except %age & EPS)**

Particulars	JAS'08	JAS'09
Systemwide Revenue	4,680	5,556
Net Revenue	3,095	3,598
Other Income	21	(78)
Total Income	3,116	3,519
Operating Expenses	2,689	3,102
Operating Profit (EBITDA)	406	496
<i>Operating Margin</i>	<i>13%</i>	<i>14%</i>
Depreciation	146	198
Profit Before Tax	281	219
Provision for Taxation - Current & Deferred	73	39
Net Profit	208	181
Share of Associates' Net Profit	89	81
PAT after Associate Profit	297	262
EPS (Rs.)		
- Basic	1.8	1.6

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn	JAS'08	JAS'09
Systemwide Revenue	2,787	3,248
YoY		17%
Net Revenue	1224	1311
YoY		7%
Operating Expenses	911	957
Operating Profit	312	354
Operating Margin	26%	27%

Individual - Revenue Mix Portalwise	JAS'08	JAS'09
Careers	91%	89%
Others	9%	11%
Total	100%	100%

Enrolments	JAS'08	JAS'09
Total	153,262	165,248

School Learning Solutions

Rs. Mn	JAS'08	JAS'09
Net Revenue	320	878
YoY		175%
Operating Expenses	276	800
Operating Profit	44	78
Operating Margin	14%	9%

Order Position for Institutional (Rs Mn)		JAS'09
Fresh Order Intake		95
Pending Order Book		3,188
Executable in next 12 months		32%

Corporate Learning Solutions

Rs. Mn	JAS'08	JAS'09
Net Revenue	1,444	1,345
YoY		-7%
Operating Expenses	1,402	1,239
Operating Profit	43	106
Operating Margin	3%	8%

Order Position for Corporate (USD Mn)	JAS'09
Fresh Order Intake	30.9
Pending Order Book	83.0
Executable in next 12 months	57%

New Businesses

Rs. Mn	JAS'08	JAS'09
Systemwide Revenue	129	84
YoY		-35%
Net Revenue	107	63
YoY		-41%
Operating Expenses	100	106
Operating Profit	6	-43
Operating Margin	6%	-67%

Order Position for New business (Rs. Mn)	JAS'09
Fresh Order Intake	69
Pending Order Book	75

Education Centres

	Jun'09	Sept'09
Total Education Centres	12,781	12,870
incl International	350	351

People

	Jun'09	Sept'09
Total People Resource	3,514	3,499

Shareholding Pattern

	Jun'09	Sept'09
FII's	17%	17%
Promoters Holding	34%	34%
MFs/ FIs and Banks	13%	12%
Others	36%	37%
	100%	100%