

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended December 31,2009
(All figures in Rs. Million except %age & EPS)**

Particulars	OND'08	OND'09
Systemwide Revenue	3,898	3,965
Net Revenue	2,789	2,836
Other Income	(36)	(93)
Total Income	2,753	2,744
Operating Expenses	2,559	2,524
Operating Profit (EBITDA)	229	312
<i>Operating Margin</i>	<i>8%</i>	<i>11%</i>
Depreciation	184	190
Profit Before Tax	10	29
Provision for Taxation - Current & Deferred	6	15
Net Profit	4	14
Share of Associates' Net Profit	51	81
PAT after Associate Profit	55	95
EPS (Rs.)		
- Basic	0.3	0.6

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn	OND'08	OND'09
Systemwide Revenue	1,962	2,067
YoY		5%
Net Revenue	870	964
YoY		11%
Operating Expenses	705	774
Operating Profit	165	190
Operating Margin	19%	20%

Individual - Revenue Mix Portalwise	OND'08	OND'09
Careers	94%	92%
Others	6%	8%
Total	100%	100%

Enrolments	OND'08	OND'09
Total	81,758	99,732

School Learning Solutions

Rs. Mn	OND'08	OND'09
Net Revenue	370	442
YoY		19%
Operating Expenses	315	364
Operating Profit	55	78
Operating Margin	15%	18%

Order Position for Institutional (Rs Mn)		OND'09
Fresh Order Intake		738
Pending Order Book		3,484
Executable in next 12 months		30%

Corporate Learning Solutions

Rs. Mn	OND'08	OND'09
Net Revenue	1,461	1,339
YoY		-8%
Operating Expenses	1,418	1,251
Operating Profit	43	88
Operating Margin	3%	7%

Order Position for Corporate (USD Mn)		OND'09
Fresh Order Intake		34.7
Pending Order Book		89.3
Executable in next 12 months		57%

New Businesses

Rs. Mn	OND'08	OND'09
Systemwide Revenue	105	117
<i>YoY</i>		12%
Net Revenue	87	91
<i>YoY</i>		4%
Operating Expenses	121	136
Operating Profit	-33	-45
Operating Margin	-38%	-50%

Order Position for New business (Rs. Mn)	OND'09
Fresh Order Intake	94
Pending Order Book	61

Education Centres

	Sept'09	Dec'09
Total Education Centres	12,870	13,511
incl International	351	351

People

	Sept'09	Dec'09
Total People Resource	3,499	3,540

Shareholding Pattern

	Sept'09	Dec'09
FIIs	17%	22%
Promoters Holding	34%	34%
MFs/ FIs and Banks	12%	11%
Others	37%	33%
	100%	100%