

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended June 30, 2010
(All figures in Rs. Million except %age & EPS)**

Particulars	AMJ'09	AMJ'10
Systemwide Revenue	3,688	4,013
Net Revenue	2,610	2,780
Other Income	(101)	(74)
Total Income	2,509	2,706
Operating Expenses	2,324	2,493
Operating Profit (EBITDA)	286	287
<i>Operating Margin</i>	<i>11%</i>	<i>10%</i>
Depreciation	168	203
Profit Before Tax	17	10
Provision for Taxation - Current & Deferred	(26)	(15)
Net Profit	43	25
Share of Associates' Net Profit	56	105
PAT after Associate Profit	99	130
EPS (Rs.)		
- Basic	0.6	0.8

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn		AMJ'09	AMJ'10
Systemwide Revenue		1,918	2,114
	YoY		10%
Net Revenue		856	908
	YoY		6%
Operating Expenses		696	758
Operating Profit		160	151
Operating Margin		19%	17%

Individual - Revenue Mix Portalwise	AMJ'09	AMJ'10
Careers	91%	88%
Others	9%	12%
Total	100%	100%

Enrolments	AMJ'09	AMJ'10
Total	113,659	122,772

School Learning Solutions

Rs. Mn	AMJ'09	AMJ'10
Net Revenue	359	384
YoY		7%
Operating Expenses	293	319
Operating Profit	66	64
Operating Margin	18%	17%

Order Position for Institutional (Rs Mn)		AMJ'10
Fresh Order Intake		1,586
Pending Order Book		4,518
Executable in next 12 months		30%

Corporate Learning Solutions

Rs. Mn	AMJ'09	AMJ'10
Net Revenue	1,345	1,377
YoY		2%
Operating Expenses	1,243	1,269
Operating Profit	102	109
Operating Margin	8%	8%

Order Position for Corporate (USD Mn)	AMJ'10
Fresh Order Intake	34.0
Pending Order Book	93.0
Executable in next 12 months	56%

New Businesses

Rs. Mn		AMJ'09	AMJ'10
Systemwide Revenue		65	138
	YoY		110%
Net Revenue		50	110
	YoY		122%
Operating Expenses		92	147
Operating Profit		-42	-36
Operating Margin		-84%	-33%

Order Position for New business (Rs. Mn)		AMJ'10
Fresh Order Intake		146
Pending Order Book		98

NIIT Limited

Education Centres

	Mar'10	Jun'10
Total Education Centres	13,632	14,881
incl International	351	351

People

	Mar'10	Jun'10
Total People Resource	3,485	3,720

Shareholding Pattern

	Mar'10	Jun'10
FII's	25%	28%
Promoters Holding	34%	34%
MFs/ FIs and Banks	9%	9%
Others	32%	29%
	100%	100%