

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended December 31, 2010
(All figures in Rs. Million except %age & EPS)**

Particulars	OND'09	OND'10
Systemwide Revenue	3,965	4,147
Net Revenue	2,836	3,007
Other Income	(93)	(83)
Total Income	2,743	2,924
Operating Expenses	2,524	2,637
Operating Profit (EBITDA)	312	370
<i>Operating Margin</i>	<i>11%</i>	<i>12%</i>
Depreciation	190	222
Profit Before Tax	29	65
Provision for Taxation - Current & Deferred	15	41
Net Profit	14	24
Share of Associates' Net Profit	81	105
PAT after Associate Profit	95	129
EPS (Rs.)		
- Basic	0.6	0.8

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn		OND'09	OND'10
Systemwide Revenue		2,067	2,190
	YoY		6%
Net Revenue		964	1,077
	YoY		12%
Operating Expenses		774	849
Operating Profit		190	228
Operating Margin		20%	21%

Individual - Revenue Mix Portalwise	OND'09	OND'10
Careers	92%	91%
Others	8%	9%
Total	100%	100%

Enrolments	OND'09	OND'10
Total	99,732	107,430

School Learning Solutions

Rs. Mn	OND'09	OND'10
Net Revenue	442	363
YoY		-18%
Operating Expenses	364	317
Operating Profit	78	46
Operating Margin	18%	13%

Order Position for Institutional (Rs Mn)		OND'10
Fresh Order Intake		142
Pending Order Book		4,424
Executable in next 12 months		30%

Corporate Learning Solutions

Rs. Mn	OND'09	OND'10
Net Revenue	1,339	1,446
YoY		8%
Operating Expenses	1,251	1,325
Operating Profit	88	121
Operating Margin	7%	8%

Order Position for Corporate (USD Mn)	OND'10
Fresh Order Intake	33.1
Pending Order Book	92.5
Executable in next 12 months	58%

New Businesses

Rs. Mn		OND'09	OND'10
Systemwide Revenue		117	147
	YoY		26%
Net Revenue		91	121
	YoY		33%
Operating Expenses		136	146
Operating Profit		-45	-25
Operating Margin		-50%	-21%

Order Position for New business (Rs. Mn)		OND'10
Fresh Order Intake		113
Pending Order Book		108

NIIT Limited

Education Centres

	Sept'10	Dec'10
Total Education Centres	15,026	15,063
incl International	351	351

People

	Sept'10	Dec'10
Total People Resource	3,874	3,973

Shareholding Pattern

	Sept'10	Dec'10
FII's	29%	29%
Promoters Holding	34%	34%
MFs/ FIs and Banks	10%	10%
Others	27%	27%
	100%	100%