

NIIT Limited Q2 Consolidated Results

- **Operating Profit up 25% YoY**
- Enrolments in IT Career Programs up 20%
- **System-wide Revenues grow 12% YoY**
- Consolidated Net Profit up 12% YoY

New Delhi, October 27, 2005:

NIIT Limited			
Consolidated Financials at a Glance (in Rs. Crores)			
	<i>Qtr ended Sep 30, '04</i>	<i>Qtr ended Sep 30, '05</i>	<i>% Growth YoY</i>
Global System-wide Revenues	186.0	208.5	12
Net Revenues	110.9	124.1	12
Operating Profit	14	17.5	25
Profit After Tax	11.8	13.2	12

For the second quarter ending September 30, 2005, NIIT Limited has posted Global System-wide revenues of Rs. 208.5 crores, representing a 12% increase YoY.

The Operating Profit has grown 25% to Rs. 17.5 crores, leading to an improvement of 146 basis points in the Operating Margin to 14.1% this quarter, versus 12.6% for the corresponding quarter last year.

NIIT Limited and its subsidiaries have recorded a consolidated net profit of Rs. 13.2 crores, representing a growth of 12% YoY. This has resulted in a basic EPS of Rs. 6.8 on each share of Rs. 10 for the quarter.

Commenting on NIIT Limited's Q2 performance, NIIT Chairman Mr. Rajendra S. Pawar said, **"The accelerating growth was driven by an underlying 27% growth in the Individual Learning business."**

The results were taken on record at the meeting of the Board of Directors of NIIT Limited here today.

Mr. Vijay K. Thadani, Chief Executive Officer, NIIT Limited said, **"Increased capacity utilization and better operational efficiencies led to an increase of 25% in operating profit."**

Of the global revenues of Rs. 208.5 crores, NIIT's Individual Learning segment contributed 58% of the overall revenues, while the Corporate and the Institutional segments accounted for 28% and 14% respectively.

The Individual Learning segment recorded a 27% YoY growth, with the China geography recording 24% YoY growth. The career enrolments in India recorded an increase of 20% during the quarter on a YoY basis.

The first graduates of NIIT's GNIIT Industry Endorsed Curriculum have been well accepted by the industry. Placements in the first six months of the year have exceeded the total placements in the entire 12-month period in 2004-05.

Order Book crosses Rs. 275 crores

A fresh order intake of USD 9.7 million and Rs. 35.6 crores in the Institutional Business contributed to a total order intake of Rs. 78.3 crores. The pending order book as on September 30, 2005 stood at Rs. 275.8 crores, 51% of which is executable over the next 12 months.

NIIT's Institutional business won new orders for offering computer education in over 1200 government schools in the states of Chhattisgarh and Tripura. NIIT aims to train 100,000 girl students as part of the Chhattisgarh IT Power Plan. This is the first ever computer education project targeted at girl students of Classes IX to XII in Chhattisgarh.

Mr. P. Rajendran, Chief Operating Officer, NIIT Limited said, "NIIT's K-12 business increased its reach by adding over 1200 schools in Chhattisgarh and Tripura. The 3-year Chhattisgarh project will train 100,000 girl students annually."

The company has set up a separate subsidiary in the UK to offer its e-Learning Solutions in Europe. An experienced sales and marketing team has been put in place to take the initiative forward.

Acknowledgements

Mr. Rajendra S. Pawar, Chairman, NIIT, was recently honoured with the Delhi Ratna Award by the PHD Chamber of Commerce and Industry for his outstanding contribution to the economic development of the state of Delhi.

TrainingOutsourcing.com, the first and only authority on training outsourcing industry included NIIT in its global listing of Top 20 Companies of the Training Outsourcing Industry for 2005.

About NIIT Limited

NIIT Limited, an acknowledged leader in IT and IT-assisted training, provides Learning and Knowledge Solutions in over 30 countries. With 500,000 students on rolls, NIIT is the first and the only Asian Education and Training Organization to feature among the IDC Top 20 Global IT Training market leaders.

NIIT's classroom programs include: **GNIIT**-- industry endorsed curriculum for IT career seekers; **CATS**--for training on advanced technologies, **NFE/ANIIT**—a series of programs for Engineering & IT students; **NetVarsity**--the e-learning portal offers a distinctive blend of content, technology and services, while **NIIT@School** provides IT education to nearly 1.4 million students in over 3000 government and private schools.

NIIT's SEI CMM Level 5 assessed Knowledge Solutions Practise has emerged as a clear leader in the field of Knowledge Management and e-learning. It offers integrated learning solutions ranging from strategy and design to development, implementation and administration. Its customers include 4 out of the Top 10 Fortune Companies, 3 of the top 4 Technology Creators, and 2 of the top 3 Publishing Houses.

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