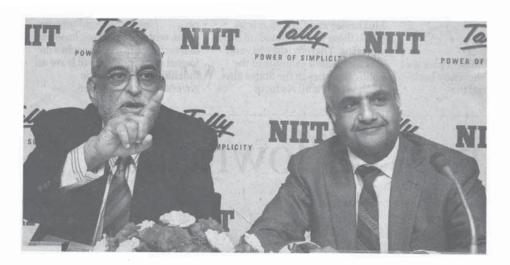
Hindu Business Line New Delhi August 27, 2010



Targeting SMB sector: Mr Vijay Thadani (left), CEO, NIIT Ltd, with Mr Bharat Goenka, MD, Tally Solutions (P) Ltd, at a press conference to announce their global alliance to create business software professionals, in the Capital on Thursday. — Kamal Narang

NIIT, Tally join hands for training in biz software

Our Bureau New Delhi, Aug 26

NIIT Ltd and Tally Solutions on Thursday announced a global alliance aimed at training workforce in business software, with particular expertise in Tally ERP 9 product. Be-

in Tally ERP 9 product. Besides India, the alliance would cover geographies such as West Asia, Africa, China and Asia Pacific in a phased manner.

"The partnership with NIIT will enable us to create skilled Tally professionals for growing IT needs of SMB sector in India and overseas," Mr Bharat Goenka, Managing Director, Tally Solutions, said at a conference.

According to industry estimates, India needs about 1.3 million business software trained manpower annually to fulfil IT requirements of eight skills. Other programmes envisaged include 'Tally for entrepreneurs' and 'Tally for functional heads' in areas such as purchase and manufactur-

million (total addressable market) SMB units. The programme offered under the alliance would cater to the requirements in this space. In other words, the 12-month course would enable professionals to run Tally's products for day-to-day functioning of an organisation.

DIPLOMA COURSE

The diploma course would be available across 350 centres in India, and, in the first phase, 30 centres overseas. The programmes being announced include training on the latest Tally software, as well as aspects such as business processes, Advanced Excel and soft skills. Other programmes envisaged include 'Tally for entrepreneurs' and 'Tally for functional heads' in areas such as purchase and manufactur-

ing. "The role of a business software professional in an SME in even more critical compared to large organisations that already have significant IT infrastructure in place. Given the market demand, and the fact that nearly four million SMEs would be investing in IT infrastructure in coming years, our training would also enable professionals to seek local employment," Mr Vijay Thadani, CEO of NI-IT Ltd, said.

Under the programme, the company is looking to train nearly one lakh ERP professionals over the next three years.

In the first phase, NIIT and Tally will launch the programme in Nigeria, Ghana, Sri Lanka and Bangladesh and India. It would thereafter be rolled out in other geographies.