



NIIT Limited

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Unaudited Financial Results for the Quarter Ended 30th September 2007

(Rs. Lacs)

Particulars	Quarter Ended 30th Sept, 2007 (Limited Review)*	Corresponding Quarter Ended 30th Sept, 2006 (Limited Review)	Six months Period ended 30th Sept, 2007 (Unaudited)	Corresponding Six months Period ended 30th Sept, 2006 (Unaudited)	Previous Year Ended 31st March, 2007 (Audited)
(1)	(2)	(3)	(4)	(5)	(6)
1. Income from Operations	12,622	10,916	22,091	18,919	39,027
2. Other Income					
- Interest	112	105	212	213	434
- Others	289	52	562	128	985
3. Total Income (1+2)	13,023	11,073	22,865	19,260	40,446
4. Expenditure					
a) (Increase)/Decrease in stock	(11)	(137)	(57)	(256)	(315)
b) Purchase of traded goods	1,721	1,199	2,990	2,073	4,374
c) Personnel Cost	3,252	2,781	6,324	5,146	10,879
d) Development, Production & Execution	1,811	1,839	3,073	3,159	6,536
e) Depreciation	963	738	1,889	1,448	3,140
f) Other Expenditure	4,095	3,414	7,442	5,952	11,796
g) Total	11,831	9,834	21,661	17,522	36,410
5. Interest Expenses	252	177	506	345	843
6. Profit (+) / Loss (-) before tax	940	1,062	698	1,393	3,193
7. Tax Expense	348	33	311	114	31
- Current Tax	446	99	562	142	320
- Deferred Tax Charge/ (Credit)	120	(113)	(74)	(113)	(345)
- Fringe Benefit Tax	69	47	110	85	193
- MAT Credit entitlement	(287)	-	(287)	-	(137)
8. Provision/ (Write back) of tax relating to earlier years	-	-	-	(132)	(132)
9. Net Profit (+) / Loss(-)	592	1,029	387	1,411	3,294
10. Paid up Equity Share Capital	3,292	1,940	3,292	1,940	1,976
Face Value (Refer notes 1, 2 and 3 below)	Rs. 2/- each	Rs. 10/- each	Rs. 2/- each	Rs. 10/- each	Rs. 10/- each
11. Reserves excluding Revaluation Reserves (as per balance sheet) of previous accounting year					28,902
12. Earnings Per Share (Rs.) - (not annualised) (Refer note 2 below)					
- Basic	0.36	0.71	0.24	0.97	2.26
- Diluted	0.36	0.69	0.24	0.95	2.18
13. Aggregate of Public Shareholding (Refer note 3 below)					
- Number of Shares	114,978,128	12,774,323	114,978,128	12,774,323	13,070,569
- Percentage of Shareholding	69.85%	66.00%	69.85%	66.00%	66.16%

*** Notes :-**

- 1) During the quarter, the company has issued bonus shares in the ratio of 1:2 i.e. one additional equity share for every two equity shares and also sub-divided 1 equity share of Rs. 10 each into 5 equity shares of Rs. 2 each fully paid up as on the record date i.e. August 31, 2007, as approved in Annual General Meeting held on July 25, 2007. The Company has utilised Capital Redemption Reserve of Rs. 545.98 Lacs and Share Premium amounting to Rs. 551.41 Lacs for issuance of Bonus Shares.
- 2) Basic and Diluted Earnings Per Share (EPS) has been restated for all the corresponding periods to give effect of issue of bonus shares and sub-division of shares in accordance with Accounting Standard 20 "Earnings Per Share". Therefore Earnings Per Share of corresponding previous quarter/ period is not comparable with the face value of shares.
- 3) Paid-up equity share capital and aggregate number of public shareholding for the current quarter and current six months period represents shares at face value of Rs. 2 each (post sub-division of shares) as against face value of Rs. 10 each for the previous periods.
- 4) Pursuant to Employee Stock Option Plan 2005 "ESOP 2005", out of the option vested in the previous year, 4,590 options (34,425 options post bonus and sub-division) have been exercised during the quarter.
- 5) Under the Employee Stock Option Plan 2005 (ESOP 2005), approved by the shareholders, the Compensation/ Remuneration Committee in its meeting held on June 05, 2007 had approved Grant III for 115,000 options (862,500 options post bonus and sub-division) at the previous day's closing market price of Rs. 912.15 per equity share (Rs. 121.62 per equity share post bonus and sub-division). The options will vest after 1 year from date of grant. Out of the total options granted 3,000 options (22,500 options post bonus and sub-division) have lapsed during the quarter.
- 6) The tax expense for the quarter ended September 30, 2007 is lower by Rs. 60 lacs on account of finalisation of the Income Tax Return for the financial year ended March 31, 2007.
- 7) Pursuant to the implementation of Accounting Standard 11 "The Effects of changes in Foreign Exchange Rates", as prescribed by Companies (Accounting Standard) Rules 2006, in relation to foreign currency liabilities attributable to acquisition of fixed assets, the Company has recognised an exchange gain of Rs. 24.37 Lacs for the current quarter (Rs. 114.37 Lacs for period ended September 30, 2007) with corresponding impact on the profit before taxes.
- 8) Development, Production and Execution expenses include course execution charges for the quarter ended September 30, 2007 amounting to Rs. 841 Lacs (corresponding previous quarter and year Rs. 1,032 Lacs and Rs. 3,067 Lacs respectively). Other expenses includes advertisement expenses amounting to Rs. 1,499 Lacs for the current quarter (corresponding previous quarter and year, Rs. 1,071 Lacs and Rs. 3,460 Lacs respectively)
- 9) The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business.
- 10) At the beginning of the quarter, no investor complaint was pending for resolution, 25 complaints were received during the current quarter, 23 complaints were disposed off and 2 complaints were pending for resolution as on September 30, 2007, which have been subsequently resolved.
- 11) The figures of the previous quarter/ year, to the extent feasible, have been regrouped/ reclassified to conform to the current quarter classification.
- 12) The above results of the Company prepared on a standalone basis have been approved and taken on record by the Board of Directors of the Company at its meeting held on October 25, 2007.

By order of the Board

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Place: New Delhi
Dated: October 25, 2007

Vijay K Thadani
CEO & Whole time Director