

## NIIT Limited

Regd Office : 8, Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi-110019  
Ph. : 91 (11) 41675000 Fax : 91 (11) 41407120 Website : http://www.niit.com  
Email : investors@niit.com

### PART I:- Statement of Standalone Unaudited Results for the Quarter ended December 31,2012

(Rs. Laacs)

	Particulars	3 months ended	Preceding 3	Corresponding 3	Year to date figures	Year to date figures	Previous year ended
		(31/12/2012)	months ended	months ended	for current period	for corresponding	(31/03/2012)
		Unaudited*	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>1</b>	<b>Income from operations</b>						
	a) Net sales/ income from operations	14,584	19,180	14,919	49,214	50,173	73,813
	b) Other operating income	-	-	-	-	-	-
	<b>Total income from operations</b>	<b>14,584</b>	<b>19,180</b>	<b>14,919</b>	<b>49,214</b>	<b>50,173</b>	<b>73,813</b>
<b>2</b>	<b>Expenses</b>						
	a) Purchase of traded goods	1,612	3,424	1,598	8,162	7,287	13,200
	b) Changes in inventory of traded goods	204	232	221	(52)	182	237
	c) Employee benefits expense	4,259	4,800	4,305	13,458	13,473	17,826
	d) Professional & technical outsourcing expenses	3,401	3,015	3,346	9,096	9,292	12,862
	e) Depreciation and amortisation expense	1,925	2,046	1,844	5,699	5,042	6,840
	f) Other expenses	4,908	5,817	5,251	15,689	17,036	22,425
	<b>Total expenses</b>	<b>16,309</b>	<b>19,334</b>	<b>16,565</b>	<b>52,052</b>	<b>52,312</b>	<b>73,390</b>
<b>3</b>	<b>Profit/ (Loss) from operations before other income, finance costs &amp; exceptional items (1-2)</b>	<b>(1,725)</b>	<b>(154)</b>	<b>(1,646)</b>	<b>(2,838)</b>	<b>(2,139)</b>	<b>423</b>
<b>4</b>	<b>Other income</b>						
	- Interest	40	309	55	368	185	210
	- Others	2,166	331	340	3,726	1,467	4,416
<b>5</b>	<b>Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>481</b>	<b>486</b>	<b>(1,251)</b>	<b>1,256</b>	<b>(487)</b>	<b>5,049</b>
<b>6</b>	<b>Finance costs</b>	<b>433</b>	<b>424</b>	<b>506</b>	<b>1,190</b>	<b>1,750</b>	<b>2,179</b>
<b>7</b>	<b>Profit/ (Loss) from ordinary activities after finance costs but before exceptional items(5-6)</b>	<b>48</b>	<b>62</b>	<b>(1,757)</b>	<b>66</b>	<b>(2,237)</b>	<b>2,870</b>
<b>8</b>	<b>Exceptional income</b>	<b>-</b>	<b>-</b>	<b>9,314</b>	<b>19</b>	<b>9,314</b>	<b>8,565</b>
<b>9</b>	<b>Profit/ (Loss) from ordinary activities before tax (7+8)</b>	<b>48</b>	<b>62</b>	<b>7,557</b>	<b>85</b>	<b>7,077</b>	<b>11,435</b>
<b>10</b>	<b>Tax expense/ (credit)</b>	<b>347</b>	<b>68</b>	<b>1,982</b>	<b>352</b>	<b>1,779</b>	<b>1,810</b>
	- Current tax	288	-	1,978	288	2,072	2,974
	- Deferred tax charge/ (credit)	-	-	-	(63)	(297)	(767)
	- MAT credit entitlement	-	-	-	-	-	(401)
	- Tax charge/ (credit) relating to earlier years	59	68	4	127	4	4
<b>11</b>	<b>Net Profit/ (Loss) from ordinary activities after tax (9-10)</b>	<b>(299)</b>	<b>(6)</b>	<b>5,575</b>	<b>(267)</b>	<b>5,298</b>	<b>9,625</b>
<b>12</b>	<b>Extraordinary item</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>13</b>	<b>Net Profit/ (Loss) for the period (11-12)</b>	<b>(299)</b>	<b>(6)</b>	<b>5,575</b>	<b>(267)</b>	<b>5,298</b>	<b>9,625</b>
<b>14</b>	<b>Paid-up equity share capital</b>	<b>3,302</b>	<b>3,302</b>	<b>3,302</b>	<b>3,302</b>	<b>3,302</b>	<b>3,302</b>
	Face Value	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each
<b>15</b>	<b>Reserve excluding revaluation reserves as per balance sheet of previous accounting year</b>						<b>45,032</b>
<b>16</b>	<b>Earnings/(Loss) Per Share (EPS) (of Rs. 2/- each) (not annualised):</b>						
	- Basic	<b>(0.18)</b>	<b>(0.00)</b>	<b>3.38</b>	<b>(0.16)</b>	<b>3.21</b>	<b>5.83</b>
	- Diluted	<b>(0.18)</b>	<b>(0.00)</b>	<b>3.38</b>	<b>(0.16)</b>	<b>3.21</b>	<b>5.83</b>

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### PART II:- Select Information for the quarter ended December 31, 2012

#### A PARTICULARS OF SHAREHOLDING

Particulars	3 months ended (31/12/2012)	Preceding 3 months ended (30/09/2012)	Corresponding 3 months ended (31/12/2011) in the previous year	Year to date figures for current period ended (31/12/2012)	Year to date figures for corresponding previous period ended (31/12/2011)	Previous year ended (31/03/2012)
<b>1 Public shareholding</b>						
- Number of shares	110,517,993	110,517,993	109,022,689	110,517,993	109,022,689	109,022,689
- Percentage of shareholding	66.94%	66.94%	66.04%	66.94%	66.04%	66.04%
<b>2 Promoters and promoter group shareholding</b>						
<b>a) Pledged/Encumbered</b>						
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA	NA	NA
-Percentage of shares (as a% of the total share capital of the company)	NA	NA	NA	NA	NA	NA
<b>b) Non-encumbered</b>						
- Number of shares	54,577,604	54,577,604	56,072,908	54,577,604	56,072,908	56,072,908
-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
-Percentage of shares (as a% of the total share capital of the company)	33.06%	33.06%	33.96%	33.06%	33.96%	33.96%

#### B INVESTOR COMPLAINTS

Particulars	3 Months ended (31/12/2012)
Pending at the beginning of the quarter	-
Received during the quarter	14
Disposed of during the quarter	14
Remaining unresolved at the end of the quarter	-

**\* Notes :-**

- The results of the quarter ended December 31, 2012 have been reviewed by the Audit Committee of the board and have been approved and taken on record by the Board of Directors of the Company at its meeting held on January 18, 2013. The Limited Review of this statement as required under clause 41 of the listing agreement has been completed by the statutory auditors of the Company.
- Under the Employee Stock Option Plan 2005 (ESOP 2005), approved by the shareholders, following options were exercised, lapsed and remaining outstanding as at the end of the quarter:-

Grants	Options remained Outstanding / Unexercised at beginning of the quarter (No.)	Options Exercised (No.)	Options Lapsed (No.)	Options remained Outstanding / Unexercised at quarter end (No.)
Grant V	3,730,454	-	176,971	3,553,483
Grant VI	261,230	-	14,820	246,410
Grant VII	70,040	-	8,510	61,530
Grant VIII	100,000	-	-	100,000

- Exceptional items include the following:

Particulars	(Rs. Lacs)					
	3 months ended (31/12/2012)	Preceding 3 months ended (30/09/2012)	Corresponding 3 months ended (31/12/2011) in the previous year	Year to date figures for current period ended (31/12/2012)	Year to date figures for corresponding previous period ended (31/12/2011)	Previous year ended (31/03/2012)
<b>Income:</b>						
Dividend Income	-	-	12,774	-	12,774	12,774
<b>Expenses:</b>						
(Provision)/ Recovery for doubtful debts and advances	-	-	(2,463)	389	(2,463)	(2,537)
Performance Linked Incentive	-	-	-	(370)	-	(289)
Provision for Investment and Doubtful Loan	-	-	-	-	-	(402)
Service Tax (including interest)	-	-	(372)	-	(372)	(356)
Donations	-	-	(625)	-	(625)	(625)
<b>Total Income</b>	-	-	<b>9,314</b>	<b>19</b>	<b>9,314</b>	<b>8,565</b>

The results of the current quarter are not comparable with the earlier periods due to the exceptional items as above

- Other Income includes dividend received during the quarter ended December 31, 2012 from wholly owned subsidiary, NIIT (USA) Inc., USA, amounting to Rs. 1,863.87 lacs.
- The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business.
- Previous period figures have been regrouped/ reclassified, wherever necessary to conform with the current quarter/period classification.

**By order of the Board  
For NIIT Limited**

Place: New Delhi  
Date : January 18, 2013

Vijay K. Thadani  
CEO & Whole time Director