

**NIIT Limited**

**Consolidated Profit and Loss Account**  
**For the Quarter ended June 30, 2007**  
**(All figures in USD Million except %age & EPS)**

Particulars	AMJ'06	AMJ'07
<b>Systemwide Revenue</b>	<b>35.3</b>	<b>72.0</b>
Net Revenue	23.8	55.3
Other Income	0.5	(1.2)
<b>Total Income</b>	<b>24.2</b>	<b>54.1</b>
Operating Expenses	20.4	51.8
<b>Operating Profit (EBITDA)</b>	<b>3.3</b>	<b>3.6</b>
<i>Operating Margin</i>	<i>14%</i>	<i>6%</i>
Depreciation	2.3	3.3
<b>Profit Before Tax</b>	<b>1.5</b>	<b>(0.9)</b>
Provision for Taxation - Current & Deferred	(0.1)	(2.5)
<b>Net Profit</b>	<b>1.7</b>	<b>1.6</b>
Share of Associates' Net Profit	1.2	2.2
<b>PAT after Associate Profit</b>	<b>2.8</b>	<b>3.8</b>
<b>EPS (USD)</b>		
- Basic	<b>0.1</b>	<b>0.2</b>
<i>Financials converted at USD: INR rates</i>	<i>46.42</i>	<i>40.74</i>

*Previous period figures may have been recast for comparison purposes*

### Individual Learning Solutions

USD Mn		AMJ'06	AMJ'07
Systemwide Revenue		22.1	32.0
	YoY		45%
Net Revenue		10.6	15.7
	YoY		48%
Operating Expenses		8.9	13.1
Operating Profit		1.6	2.6
Operating Margin		16%	17%

Individual - Revenue Mix Portalwise	AMJ'06	AMJ'07
Careers	91%	89%
Others	9%	11%
Total	100%	100%

Enrolments	AMJ'06	AMJ'07
Total	81,776	92,357

<i>Financials converted at USD: INR rates</i>	46.42	40.74
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### School Learning Solutions

USD Mn	AMJ'06	AMJ'07
Net Revenue	3.7	4.4
YoY		18%
Operating Expenses	3.4	3.8
<b>Operating Profit</b>	0.3	0.6
<b>Operating Margin</b>	7%	13%

Order Position for Institutional (USD Mn)	AMJ'06	AMJ'07
Fresh Order Intake	0.3	3.8
Pending Order Book		24.4
Executable in next 12 months		57%

<i>Financials converted at USD: INR rates</i>	46.42	40.74
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## Corporate Learning Solutions

USD Mn	AMJ'06	AMJ'07
Net Revenue	9.4	34.2
YoY		263%
Operating Expenses	8.0	33.0
Operating Profit	1.5	1.3
Operating Margin	16%	4%

Order Position for Corporate (USD Mn)	AMJ'06	AMJ'07
Fresh Order Intake	15.1	38.5
Pending Order Book		71.4
Executable in next 12 months		66%

<i>Financials converted at USD: INR rates</i>	46.42	40.74
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## New Businesses

USD Mn	AMJ'06	AMJ'07
Net Revenue	0.0	1.1
YoY		2407%
Operating Expenses	0.1	1.9
Operating Profit	0.0	-0.9
Operating Margin	-100%	-79%

Order Position for New business (USD Mn)	AMJ'06	AMJ'07
Fresh Order Intake		1.3
Pending Order Book		1.5
Executable in next 12 months		100%

<i>Financials converted at USD: INR rates</i>	46.42	40.74
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### Education Centres

	Mar'07	Jun'07
Total Education Centres	4,569	5,200
incl International	314	315

### People

	Mar'07	Jun'07
Total People Resource	3,213	3,443

### Shareholding Pattern

	Mar'07	Jun'07
FII's	39%	41%
Promoters Holding	34%	30%
MFs/ FIs and Banks	5%	7%
Others	22%	22%
	100%	100%