

**NIIT Limited**

**Consolidated Profit and Loss Account**

**For the Quarter ended September 30, 2007**

**(All figures in USD Million except %age & EPS)**

<b>Particulars</b>	<b>JAS'06</b>	<b>JAS'07</b>
<b>Systemwide Revenue</b>	<b>70.0</b>	<b>100.1</b>
Net Revenue	44.3	67.9
Other Income	(0.5)	(1.2)
<b>Total Income</b>	<b>43.8</b>	<b>66.7</b>
Operating Expenses	39.1	58.9
<b>Operating Profit (EBITDA)</b>	<b>5.2</b>	<b>9.0</b>
<i>Operating Margin</i>	<i>12%</i>	<i>13%</i>
Depreciation	2.5	3.6
<b>Profit Before Tax</b>	<b>2.2</b>	<b>4.2</b>
Provision for Taxation - Current & Deferred	0.2	1.0
<b>Net Profit</b>	<b>2.1</b>	<b>3.2</b>
Share of Associates' Net Profit	1.5	2.1
<b>PAT after Associate Profit</b>	<b>3.5</b>	<b>5.3</b>
<i>Financials converted at USD: INR rates</i>	<i>45.87</i>	<i>39.81</i>

*Previous period figures may have been recast for comparison purposes*

## Individual Learning Solutions

USD Mn	JAS'06	JAS'07
<b>Systemwide Revenue</b>	38.3	56.4
YoY		47%
<b>Net Revenue</b>	16.3	24.5
YoY		50%
Operating Expenses	13.4	18.6
<b>Operating Profit</b>	2.9	5.8
<b>Operating Margin</b>	18%	24%

Individual - Revenue Mix Portalwise	JAS'06	JAS'07
Careers	95%	91%
Others	5%	9%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Enrolments	JAS'06	JAS'07
<b>Total</b>	<b>96,284</b>	<b>126,573</b>

<i>Financials converted at USD: INR rates</i>	45.87	39.81
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## School Learning Solutions

USD Mn	JAS'06	JAS'07
Net Revenue	4.8	6.1
YoY		26%
Operating Expenses	4.1	5.2
<b>Operating Profit</b>	0.8	0.9
Operating Margin	16%	14%

Order Position for Institutional (USD Mn)	JAS'06	JAS'07
Fresh Order Intake		0.9
Pending Order Book		20.7
Executable in next 12 months		44%

<i>Financials converted at USD: INR rates</i>	45.87	39.81
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## Corporate Learning Solutions

USD Mn	JAS'06	JAS'07
Net Revenue	22.9	35.4
YoY		54%
Operating Expenses	20.6	33.1
Operating Profit	2.3	2.3
Operating Margin	10%	6%

Order Position for Corporate (USD Mn)	JAS'06	JAS'07
Fresh Order Intake		28.5
Pending Order Book		61.65
Executable in next 12 months		65%

<i>Financials converted at USD: INR rates</i>	45.87	39.81
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## New Businesses

USD Mn	JAS'06	JAS'07
Net Revenue	0.2	1.9
YoY		703%
Operating Expenses	0.5	1.9
Operating Profit	-0.3	0.0
Operating Margin	-129%	1%

Order Position for New business (USD Mn)	JAS'06	JAS'07
Fresh Order Intake		1.6
Pending Order Book		1.1
Executable in next 12 months		100%

<i>Financials converted at USD: INR rates</i>	45.87	39.81
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## NIIT Limited

### Education Centres

	Jun'07	Sep'07
Total Education Centres	5,200	5,474
incl International	315	316

### People

	Jun'07	Sep'07
Total People Resource	3,443	3,644

### Shareholding Pattern

	Jun'07	Sep'07
FII's	41%	40%
Promoters Holding	30%	30%
MFs/ FIs and Banks	7%	6%
Others	22%	24%
	100%	100%