

**NIIT Limited**

**Consolidated Profit and Loss Account**

For the Quarter ended December 31, 2007

(All figures in USD Million except %age & EPS)

Particulars	OND'06	OND'07
Systemwide Revenue	66.4	83.0
Net Revenue	50.3	60.6
Other Income	(1.0)	(0.8)
<b>Total Income</b>	<b>49.3</b>	<b>59.8</b>
Operating Expenses	46.3	54.8
<b>Operating Profit (EBITDA)</b>	<b>4.0</b>	<b>5.8</b>
<i>Operating Margin</i>	<i>8%</i>	<i>10%</i>
Depreciation	2.8	3.2
<b>Profit Before Tax</b>	<b>0.2</b>	<b>1.8</b>
Provision for Taxation - Current & Deferred	(0.2)	0.4
<b>Net Profit</b>	<b>0.4</b>	<b>1.4</b>
Share of Associates' Net Profit	2.0	2.2
<b>PAT after Associate Profit</b>	<b>2.4</b>	<b>3.5</b>
<b>EPS (USD)</b>		
- Basic	0.12	0.02
<i>Financials converted at USD: INR rates</i>	<i>44.75</i>	<i>39.42</i>

*Previous period figures may have been recast for comparison purposes*

*EPS impacted due to issue of bonus shares & split in face value*

## Individual Learning Solutions

USD Mn	OND'06	OND'07
<b>Systemwide Revenue</b>	28.6	40.5
YoY		42%
<b>Net Revenue</b>	12.5	18.5
YoY		48%
Operating Expenses	10.4	15.2
<b>Operating Profit</b>	2.1	3.3
<b>Operating Margin</b>	17%	18%

Individual - Revenue Mix Portalwise	OND'06	OND'07
Careers	95%	91%
Others	5%	9%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Enrolments	OND'06	OND'07
<b>Total</b>	<b>51,850</b>	<b>66,335</b>

## School Learning Solutions

USD Mn	OND'06	OND'07
Net Revenue	5.1	5.4
YoY		7%
Operating Expenses	4.5	4.6
<b>Operating Profit</b>	0.6	0.8
Operating Margin	12%	14%

Order Position for Institutional (USD Mn)	OND'06	OND'07
Fresh Order Intake	1.9	7.2
Pending Order Book		22.7
Executable in next 12 months		60%

### Corporate Learning Solutions

USD Mn	OND'06	OND'07
Net Revenue	32.2	34.8
YoY		8%
Operating Expenses	29.8	33.1
Operating Profit	2.4	1.7
Operating Margin	7%	5%

Order Position for Corporate (USD Mn)	OND'06	OND'07
Fresh Order Intake	37.7	39.1
Pending Order Book		65.3
Executable in next 12 months		66%

### New Businesses

USD Mn	OND'06	OND'07
<b>Systemwide Revenue</b>	0.6	2.3
YoY		306%
<b>Net Revenue</b>	0.6	1.9
YoY		239%
Operating Expenses	1.6	1.9
<b>Operating Profit</b>	-1.1	0.1
Operating Margin	-188%	3%

Order Position for New business (USD Mn)	OND'06	OND'07
Fresh Order Intake		2.3
Pending Order Book		1.4
Executable in next 12 months		100%

<i>Financials converted at USD: INR rates</i>	44.75	39.42
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## NIIT Limited

### Education Centres

	Dec'07	Sep'07
Total Education Centres incl International	5,564	5,474
	323	316

### People

	Dec'07	Sep'07
Total People Resource	3,673	3,644

### Shareholding Pattern

	Dec'07	Sep'07
FII's	44%	40%
Promoters Holding	30%	30%
MFs/ FIs and Banks	4%	6%
Others	22%	24%
	100%	100%