

CORPORATE GOVERNANCE REPORT

Your Company believes that strong companies are built on the foundation of good governance practices. Corporate Governance encompasses the effective management of relationships among constituents of the ecosystem - shareholders, management, staff members, customers, vendors, governments, regulatory authorities and community at large. These relationships can be strengthened through corporate fairness, transparency, empowerment and compliance with the law in letter and spirit. It takes proactive approach and revisits its governance practices from time to time so as to meet business and regulatory needs.

COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Your Company's philosophy on Corporate Governance is aimed at achieving the balance between stakeholders' interests and corporate goals through the efficient conduct of its business and meeting their obligation in a manner that is guided by transparency, accountability and integrity. It has always been believed that an independent board following international practices, transparent disclosures and empowerment of stakeholders are as necessary as solid financial results for creating and sustaining shareholder value. Your Company is conscious of its responsibility as a good corporate citizen and is committed to a high standard of Corporate Governance practices.

At NIIT Limited, value creation is a philosophy that is ubiquitous across the organisation. Stakeholders are the focus of Company's growth strategy. The Company has ensured stability and growth in a dynamic environment and in competitive times. This has been the Company's commitment since inception. The fabric of Corporate Governance in the Company is woven with transparency, independence and commitment for creating wealth for its shareholders.

BOARD OF DIRECTORS

Composition

Your Company is managed and guided by a professional Board comprising seven Directors of which four are Independent Directors, constituting more than half of the Board's total strength. Your Company's Board comprises of eminent persons with considerable professional expertise and experience. The Independent Directors of the Company meet all the criteria mandated by clause 49 of the Listing Agreement. The Board's role, functions, responsibilities and accountability are clearly defined. In addition to its primary role of monitoring corporate

performance, the functions of the Board include:

- Articulating the corporate philosophy and mission;
- Formulating strategic plans;
- Reviewing and approving financial plans and budgets;
- Monitoring corporate performance against strategic plans including overseeing operations;
- Ensuring ethical behavior and compliance with laws and regulations;
- Reviewing and approving borrowing/lending/ investment limits/exposure limits, etc.;
- Keeping shareholders informed about plans, strategies and performance.

The composition of the Board of Directors is in conformity with the stipulation laid down in the code of Corporate Governance recommended by the Securities and Exchange Board of India (SEBI) through clause 49 of the Listing Agreement of the Stock Exchanges.

Director's Attendance and other directorship & membership/chairmanship.

The names and categories of the Directors on the Board, along with their attendance at Board Meetings held during the year and at last Annual General Meeting and the number of other Directorship and Chairmanship/Membership of Committees of each Director in various companies, are given below:

Sr. No.	Name of Directors	Category	No. of Directorships in other Indian Companies*	No. of Membership (Chairmanship) in other Board Committees**		Board tings Attended	Whether attended last AGM
1	Mr. Rajendra S. Pawar (Chairman and Managing Director)	Promoter	12	6	10	9	Yes
2	Mr. Vijay K. Thadani (Chief Executive Officer & Wholetime Director)	Promoter	8	4 (1)	10	8	Yes
3	Mr. P. Rajendran (Chief Operating Officer and Whole- time Director)	Executive	8	2 (2)	10	9	Yes
4	Mr. Subroto Bhattacharya (Director)	Independent, Non Executive	6	7 (3)	10	8	Yes
5	Mr. Surendra Singh (Director)	Independent, Non Executive	6	5 (2)	10	10	Yes





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6	Mr. Shardul S. Shroff (Director)	Independent, Non Executive	6	3	10	2	No
7		Independent, Non Executive	-	-	10	2	No

- Other Directorships do not include those of private limited companies and companies incorporated outside India.
- ** Includes only Audit Committee and Shareholders'/Investors' Grievance Committee of Public Limited Companies.
- *** Mr. Sanjay Khosla, being NRI, had participated in the meetings through tele-conference, wherever he could not attend in person.

A brief profile and role of each of the Directors is given below:

Mr. Rajendra S. Pawar

Designation: Chairman and Managing Director

Profile: Mr. Pawar is the Chairman and co-founder of the NIIT Limited.

A distinguished alumnus of the premier IIT Delhi, he is known for promoting industry-academia alliances and has been working closely with the country's well-known educational institutions. He is an established thought leader in the industry. He has served on the Prime Minister's National Task force, which aims at making India an IT Superpower by 2008. He is also helping the Government of South Africa to develop a growth strategy for its Information in Communication & Technology (ICT) industry. He is actively involved in India's key Chambers of Commerce and has led several ICT industry initiatives, giving voice to the sector's aspirations and goals. He has been a Founder Member of the National Association of Software and Service Companies (NASSCOM).

Recognising his pioneering and entrepreneurial work in the education and software sectors, Global Business Intelligence firm, Ernst & Young conferred on Mr. Pawar its prestigious Master Entrepreneur of the Year Award in 1999. His contributions to the IT industry in India have also earned him the IT man of the Year award instituted by IT industry journal, Dataquest.

He serves on the Board of Governors of Indian Institute of Technology, Delhi, the Indian School of Business and the Scindia School. He also serves on the Board of Management of world's largest distance learning university, Indira Gandhi National Open University (IGNOU). He is also a member of Planning Commission's task force on skill development.

Roles and Responsibilities: Mr. Pawar plays a major role in providing thought leadership and strategic inputs

to the Company in addition to supervising the functional heads of Corporate Development, Strategic HR and Corporate Communications.

Mr. Vijay K. Thadani

Designation: Chief Executive Officer and Whole-time Director

Profile: Mr. Thadani, co-founder and Chief Executive Officer of NIIT has built an organisation that is recognised for its innovative efforts of taking computer education to the masses. He has led the Company's globalisation effort since 1991, taking the NIIT flag to over 40 countries. He mentored NIIT's Strategic Alliance Programme that resulted in successful acquisitions of leading technology companies to fill in critical technology gaps in NIIT's software solutions and corporate solutions offerings and to gain customer access.

Mr. Thadani is deeply involved in strengthening and consolidating NIIT's presence in the Chinese market, where the Company has begun operations in 1998 and now has presence across 25 provinces in China and has a network of over 100 centers in that country. He was recently honoured with the position of Economic Consultant to Chongquing, world's largest city in the People's Republic of China.

Mr. Thadani has headed many Industry Associations and Societies including the Indian IT industry association, MAIT. He has also chaired the Indian Government's Committee on National Information Infrastructure Policy. He has also served as the Chairman of the IT Committee of CII in the United States and has led delegations to Korea, Japan, Taiwan, China and the United States to promote India's IT capability. He is currently the Chairman of CII National Committee on Education.

A 'distinguished alumnus' of the premier IIT Delhi, Mr. Thadani has lectured at prestigious institutions including the University of Michigan Business School, the J L Kellogg Graduate School of Management and the Indian Institutes of Management (IIMs).

Roles and Responsibilities: Mr. Thadani's responsibilities include leading NIIT's Strategic Alliance initiative, the Technology partnership initiative and leveraging growth opportunities in addition to overseeing the Finance, Legal and Secretarial and Investor Relations functions. He oversees NIIT's Global Learning Business and is also the Chairman of NIIT Institute of Finance Banking and Insurance Training Limited, a subsidiary company





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incorporated during the year for providing training in financial sectors.

Mr. P. Rajendran

Designation: Chief Operating Officer and Whole-time Director

Profile: Mr. Rajendran joined the Company at the time of its inception in 1982 and has been a part of the core team, which has developed the organisation and brought it to its present position of international standing.

An alumnus of the premier IIT Delhi, Mr. Rajendran now leads NIIT's staff services functions. A people's person and a believer in leveraging Information Technology for HR competitiveness, he has helped NIIT emerge as one of the most preferred employers in the Indian IT Industry. The Company received the 1998 National HRD Award for the best HR practices, the World HRD Congress 2000 Award for Innovative HR practices and the Delhi Management Association—Watson Wyatt Award 2004 for Excellence in Innovative HR Practice.

Mr. Rajendran has also been actively associated with Indian industry associations like CII, Manufacturers' Association of Information Technology, NASSCOM and professional bodies like Institute of Electrical and Electronics Engineers, USA. He takes keen interest in the area of deployment of ICT for human development and creation of jobs in the future. He has chaired the HRM sub-committee and IT sub-committee of CII's Northern Regional Council.

Roles and Responsibilities: Mr. Rajendran assists the CEO in the management of operations of the Company. In addition, he leads the corporate teams engaged in Human Resources, Commercial Services, Information Resources and Legal Services.

Mr. Subroto Bhattacharya

Designation: Non-Executive Independent Director

Profile: Mr. Subroto Bhattacharya, a Chartered Accountant with over 30 years of experience, specialises in Finance and Management Consultancy. He has been part of the core team in several reputed organisations. He was invited to the NIIT Board as an Independent Director in 1998.

Roles and Responsibilities: Mr. Bhattacharya advises NIIT on financial and management issues and is the Chairman of the Audit Committee.

Mr. Surendra Singh

Designation: Non-Executive Independent Director

Profile: Mr. Surendra Singh has served in the Central and State Governments as an IAS Officer. Starting his Public Service in 1959, Mr. Singh has held positions like Special Secretary to the Prime Minister of India, responsible for all the economic work in the PM's Office, Cabinet Secretary to the Government of India, Secretary to the Council of Ministers and Secretary, Ministry of Industry. He was an Executive Director on the board of the World Bank, representing India, Bangladesh, Sri Lanka and Bhutan. He was director on the Boards of the International Finance Corporation (IFC) and the Multilateral Investment Guarantee Agency (MIGA). Mr. Surendra Singh was invited to the NIIT Board as an Independent Director in 2001.

Roles and Responsibilities: Mr. Singh advises NIIT on Internal Controls, Audit Systems and Investor Relations. He chairs the Shareholders'/Investors' Grievance Committee of Board of Directors.

Mr. Shardul S. Shroff

Designation: Non-Executive Independent Director

Profile: Mr. Shardul S. Shroff has been a practicing lawyer with Amarchand & Mangaldas & Suresh A. Shroff & Co. since 1980. Amarchand Mangaldas, founded in 1917, is one of the leading Law Firm in India. Mr. Shroff, as one of the Managing Partners, has catalyzed several practice areas of the Firm out of its New Delhi office. His specialisations include mergers and acquisitions, capital markets, disinvestments and privatisation of government shares, project finance, infrastructure specially Airport Privatisations, Aviation, Oil & Gas, Power, Telecom, Ports, Roads, corporate finance, structured finance insolvency and corporate reconstruction. He has been instrumental in developing the media law, policy and regulatory practice, and technology law practice of the Firm and has served on a number of several high-powered committees appointed by the Government of India, including on various economic legislations. Mr. Shroff was invited to the NIIT Board as an Independent Director in 2001.

Roles and Responsibilities: Mr. Shroff advises NIIT on issues relating to Corporate Governance and other Legal and Statutory Compliances. He is the Chairman of the Compensation/Remuneration Committee of the Board of Directors.





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Mr. Sanjay Khosla

Designation: Non-Executive Independent Director

Profile: Mr. Khosla is an alumnus of the premier IIT, Delhi and has done advanced management programme from Havard University. He joined Kraft Foods Inc., on January 22, 2007, as President International, responsible for the company's US\$11 billion business outside of North America. He was earlier based in Auckland, New Zealand, and was the Managina Director of Fonterra Brands, the consumer arm of Fonterra Co-operative Group Limited, New Zealand's largest multi-national company and one of the world's biggest dairy companies. As Managing Director of Fonterra Brands, Mr. Khosla managed a business that spans more than 40 countries and has annual revenues of approximately US\$ 3 Billion. Prior to this, Mr. Khosla was Senior Vice President, Global Beverages, Unilever and Chairman of that company's Global Board for the beverages category. During his 27 years career with Unilever, Mr. Khosla held senior positions in India, Europe and United Kingdom. Mr. Khosla was invited to the NIIT Board as an Independent Director in 2002.

Roles and Responsibilities: Mr. Khosla advises NIIT on brand building, marketing strategy, remuneration policies and other matters. He is a member of Compensation/Remuneration Committee.

Board Meetings

The Board of Directors met 10 (Ten) times during the financial year 2006-2007 on the following dates:

Sr. No.	Date of Meetings
1	May 1, 2006
2	May 12, 2006
3	June 5, 2006
4	June 29, 2006 (11.00 A.M.)
5	June 29, 2006 (3.00 P.M.)
6	July 19, 2006
7	July 27, 2006
8	October 27, 2006
9	January 19, 2007
10	March 24, 2007

The Company holds at least four Board meetings in a year, one in each quarter to review the financial results. Apart from the four scheduled Board meetings, additional Board meetings are also convened to address the specific requirements of the Company. Urgent matters are also approved by the Board by passing resolutions through circulation. The gap between two Board meetings never exceeds four months. All Directors

on the Board are free to suggest any item for inclusion in the agenda for the consideration of the Board.

The necessary information as mentioned in Annexure 1 A to Clause 49 of the Listing Agreements have been placed before the Board for their consideration. The Board and Committees have addressed the following key items, among other things:

- Three years Perspective Plan & Vision of the Company for global eminence;
- Annual business plan;
- Investments and/or loans made by the Company;
- Formation of subsidiaries (including overseas Companies);
- Review of operations (including subsidiaries);
- Strategic acquisitions of companies and critical assets;
- Strategic decisions relating to various ventures;
- Statutory matters;
- Review of compensation to Directors;
- New alliances;
- Review of Minutes of Committee meetings;
- Review of foreign exchange exposures;
- Review of Board Minutes of the Subsidiary Companies
- Review of annual budgets, capital budgets and updates:
- Review and adoption of accounts and quarterly and annual financial results.

The Company has laid down procedures to inform the Board Members about the risk assessment and mitigation procedures.

BOARD COMMITTEES

In accordance with the Listing Agreement with Stock Exchanges on Corporate Governance, the following Committees are in operation:

- Audit Committee
- Compensation/Remuneration Committee
- Shareholders'/Investors' Grievance Committee

Audit Committee

As a measure of good Corporate Governance and to provide assistance to the Board of Directors in fulfilling the Board's oversight responsibilities, an Audit Committee was constituted. All the members of the Committee are Non-Executive Independent Directors and every member has rich experience in the financial sector. The Company Secretary acts as Secretary to the Committee. Statutory Auditors, Internal Auditors and





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Senior Management Personnel of the Company also attend the meeting by invitation. The recommendations of Audit Committee are accepted and implemented by the Board. The Audit Committee comprises of :

Chairman: Mr. Subroto Bhattacharya

Members: Mr. Shardul S. Shroff and Mr. Surendra Singh

Functions and Terms of Reference

The terms of reference of Audit Committee are as per Listing Agreement with the Stock Exchanges read with Section 292A of the Companies Act, 1956 and includes such other functions as may be assigned to it by Board from time to time. The main functions of the Audit Committee inter-alia include:

- Supervision of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- Management Discussion and Analysis of financial condition and results of operations;
- Recommending the appointment and termination of Statutory Auditors, fixation of audit fee and approval of payment for any other services;
- Reviewing the annual financial statements with the CFO and the Management before submission to the Board for approval, with particular reference to:
 - Matters required to be included in the Director's Responsibility Statement forming part of the Board's Report in terms of clause (2AA) of Section 217 of the Companies Act, 1956;
 - o Changes, if any, in accounting policies and practices and rationale for the same;
 - Significant changes, if any, in the financial statements arising out of audit findings;
 - Compliance with listing and other legal requirements relating to financial statements;
 - Disclosure of any related party transactions;
 and
 - o Qualifications in the draft audit report.
- Reviewing with the Management, the quarterly financial statements before submission to the Board for approval.
- Reviewing with the Management, Statutory and Internal Auditors, the adequacy of internal control systems.

- Reviewing the internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- Discussions with Internal Auditors, on any significant findings and follow up thereon.
- Reviewing the findings of any Internal Audit Report
 by the Internal Auditors into matters concerning fraud
 or irregularity or a failure of internal control systems
 of a material nature and reporting the matter to the
 Board
- Discussions with Statutory Auditors, before the audit commences, about the nature and scope of the audit as well as having post-audit discussions to ascertain any area of concern.
- Reviewing the Company's financial and risk management policies.
- To look into substantial defaults, if any, in the payment to the shareholders (in case of non-payment of declared dividends) and creditors.

The particulars of the meeting attended by the members of the Audit Committee and the dates of the meetings held during the financial year 2006-2007 are given below:

Name of Members	of Members No. of Meetings		Date of Meetings
	Held	Attended	
Mr. Subroto Bhattacharya	5	4	April 28, 2006 June 29, 2006 July 27, 2006
Mr. Surendra Singh	5	5	October 27, 2006
Mr. Shardul S. Shroff	5	1	January 19, 2007

Compensation/Remuneration Committee

The Compensation/Remuneration Committee of the Company is constituted to evaluate remuneration and benefits for the Executive Directors and to frame policies and systems for Employee Stock Option Plans.

The remuneration policy of the Company is aimed at rewarding performance, based on review of achievements on a regular basis.

The Compensation/Remuneration Committee has been constituted by the Board and it comprises following Non-executive Independent Directors :

Chairman: Mr. Shardul S. Shroff

Members: Mr. Surendra Singh, Mr. Sanjay Khosla and Mr. Subroto Bhattacharya

Functions & Terms of Reference

The broad terms of reference of the Compensation/





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Remuneration Committee of the Company are as follow:

- To institute and guide global employees compensation and benefit policies;
- Appraisal of the performance of the Executive Directors:
- To determine and recommend to the Board, compensation payable to Executive Directors;
- To formulate and administer the Company's employee stock option programs from time to time.

The particulars of the meeting attended by the members of the Compensation/Remuneration Committee and the date of the meeting held during the financial year 2006-07 are given below:

Name of Members	No. of Meetings		Date of Meeting
	Held	Attended	
Mr. Shardul S. Shroff	1	-	
Mr. Surendra Singh	1	1	June 29, 2006
Mr. Sanjay Khosla*	1	-	
Mr. Subroto Bhattacharya	1	1	

^{*} Mr. Sanjay Khosla had participated in the Meeting through tele-conference.

Remuneration Policy

The Remuneration Committee has the powers to determine and recommend to the Board the amount of remuneration, including performance-linked bonus and perguisites, payable to the Managing Director and Whole-time Directors. The recommendations of the Committee are based on the evaluation of the performance of Managing Director and Whole-time Directors on certain parameters, as laid down by the Board as part of the self-evaluation process and Company's Rules/Policies. In terms of the guidelines, the Company ensures that the remuneration by way of salary and other allowances and monetary value of perguisites should be within the overall limit as specified under the Companies Act, 1956. In the event of absence or inadequacy of net profits in any financial year, the remuneration payable to the managerial person(s) shall be governed by Section 2 of Part II of Schedule XIII of the Companies Act, 1956 or any modification thereto

Details of Remuneration paid/payable to Managing Director and Whole-time Directors for the financial year 2006-07

(Amount in Rs.)

		•	
Name of Directors	Mr. Rajendra S Pawar	Mr. Vijay K Thadani	Mr. P Rajendran
Salary	1,560,000	3,120,000	2,460,000
Part – A Perquisites and allowance	3,159,103	3,209,271	2,319,540
Part – B Contribution to Provident Fund, Superannuation Fund or Annuity Fund	760,914	1,523,438	1,154,753
Performance- Linked Bonus	-	-	6,000,000
Commission	-	-	-
Others	-	-	-
Total	5,480,017	7,852,709	11,934,293
Stock Options under ESOP- 2005	Nil	Nil	60,000 shares*

- * Stock options were granted to Mr. P Rajendran on August 2, 2005. During the financial year the option vested in Mr. Rajendran and consequent to exercise of his options, the equity shares were allotted to him on March 24, 2007
- Service contracts of the Executive Directors: Until cessation in service
- Notice period of the Executive Directors: Six months unless otherwise agreed by the Board
- Severance fee payable to the Executive Directors: None unless otherwise agreed by the Board

Remuneration to Independent Non-Executive Directors

None of the Independent Non-Executive Directors have any pecuniary relationship or transactions with the Company, its Promoters, and its Directors, its Senior Management, its subsidiaries and associated Companies, except for the following:

- Remuneration paid to Non-Executive Directors is by way of Commission (based on the net profits of the Company) and Sitting Fees (for attending the meetings of the Board/Committees).
- 2. During the year under review, the Company sought legal and professional advices on need basis from M/s Amarchand & Mangaldas & Suresh A Shroff & Co., a firm in which Mr. Shardul S. Shroff is a partner, for which a payment of Rs.204,353/- net of TDS was made. The transaction is non-material transaction and therefore, does not affect the independence of the Director.





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Details of Remuneration paid/payable to Non-Executive Independent Directors for the financial year April 1, 2006 to March 31, 2007 and other details:

(Amount in Rs.)

Name of Director	Mr. Subroto Bhattacharya	Mr. Surendra Singh	Mr. Shardul S. Shroff	Mr. Sanjay Khosla
Commission	500,000	500,000	500,000	500,000
Sitting Fees	320,000	460,000	60,000	40,000
No. of shares held in the Company*	7,500	7,500	7,500	7,500

^{*} Allotted under 'NIIT Employee Stock Option Plan 2005'

Criteria for making payment to Non-Executive Directors

The Independent Directors play an important role in the Corporate Governance of the Company and in advising the Board in critical domains like finance, marketing, remuneration, planning and legal matters. A fixed remuneration in the form of annual commission is paid to all independent Directors. In addition, based on their contribution of time for Board meetings and Committee meetings, a sitting fee is also paid. Further, based on the performance of the Company, they become eligible for getting stock options of the Company from time to time

Disclosures regarding re-appointment of Directors

The resumes of all the directors who are retiring by rotation and being eligible, proposed to be reappointed are provided in the Notice to the Annual General Meeting.

Employees Stock Option Plans

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The Company has an stock option plan, which is linked to performance and achievement of the Company's objectives.

Details of options granted under NIIT Employee Stock Option Scheme

The detail of the options granted under 'NIIT Employee Stock Option Scheme, 2005 (ESOP-2005) is already provided in the Directors' Report

Shareholders' / Investors' Grievances Committee

The Shareholders'/Investors' Grievances Committee was constituted to ensure that all commitment to shareholders and investors are met and thus strengthen

their relationship with the Company.

The composition of the Shareholders'/Investors' Grievances Committee is as below:

Chairman: Mr. Surendra Singh

Members: Mr. Vijay K. Thadani and Mr. P. Rajendran

Mr. Parveen Jain, Company Secretary and Legal Counsel is the Compliance Officer of the Company.

Functions and Terms of reference

The functioning and broad terms of reference of the Shareholders'/Investors' Grievances Committee as adopted by the Board is as under:

- To review the redressal complaints from shareholders and investors.
- To appoint a Compliance Officer and determine his/her role and responsibilities

The particulars of the meetings attended by the members of the Shareholders'/Investors' Grievances Committee and the dates of the meetings held during the year are aiven below:

Name of Members	No.	of Meetings	Date of Meeting
	Held	Attended	
Mr. Surendra Singh	4	4	June 29, 2006 July 27, 2006
Mr. Vijay K. Thadani	4	3	October 27, 2006
Mr. P. Rajendran	4	3	January 19, 2007

During the financial year 2006-2007 the Company received 389 request/queries/complaints from various Investors/Shareholders relating to non-receipt of dividend/change of Bank account details/bonus shares/Annual Report/transfer of shares/dematerialisation, etc. The same were addressed and resolved to the satisfaction of the Investors. As on March 31, 2007, no query/complaint was pending for redressal.

Other Committees constituted by the Board

Apart from above committees, the Board has constituted the following committees of the Directors for efficient and auick decision-making on the affairs of the Company:

- a) The Operations Committee which approves the opening/closing of bank accounts, grant of power of attorney/authorisation, borrowings other than through debentures.
- b) The Share Allotment Committee, which approves allotment, split, consolidation, rematerialisation and issue of new and duplicate shares.





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- The Share Transfer Committee, which approves share transfers lodged with the Company/Registrar.
- d) The Strategic Investments Committee, which approves various strategic investments of the Company.

CODE OF CONDUCT

NIIT's Board has laid down a Code of Conduct for all Board Members and Senior Management Personnel of the Company. The Code of Conduct is available on the Company's website www.niit.com. All Board Members and Senior Management Personnel have affirmed compliance with the Code of Conduct during the financial year 2006-07. A declaration signed by Chief Executive Officer (CEO) to this effect is enclosed at the end of this report.

CEO AND CFO CERTIFICATION

In terms of Clause 49 (V) of the Listing Agreement, Certificate issued by Chief Executive Officer and Chief Financial Officer, confirming that the financial statements present the true and fair view of the Company's affairs and are in compliance with existing accounting standards, internal control and disclosures, is annexed to this report.

SUBSIDIARY COMPANIES

Clause 49 of the Listing Agreements defines a "material non-listed subsidiary" as an unlisted subsidiary company, incorporated in India, whose turnover or net worth (i.e. paid up capital and free reserves) exceeds 20 per cent of the consolidated turnover or net worth respectively, of the listed holding company and its subsidiaries in the immediately preceding accounting year. Under this definition, the Company does not have a 'material non-listed Indian subsidiary company'.

GENERAL MEETINGS

Particulars of the last three Annual General Meetings and Special Business Transacted there at:

Sr. No.	Place	Date & Day	Time	Special Business Transacted
1	FICCI Auditorium Tansen Marg, New Delhi- 110 001	Thursday, August 17, 2006	11.00 A.M.	Reappointment of Mr. Rajendra S Pawar as Managing Director of the Company. Approval for minimum remuneration payable to Mr. Rajendra S Pawar, Managing Directors. Reappointment of Mr. Vijay K Thadani as Whole-time Director of the Company. Approval for minimum remuneration payable to Mr. Vijay K Thadani, Whole-time Director. Payment of Commission to Non Executive Directors of the Company.
2	FICCI Auditorium Tansen Marg, New Delhi- 110 001	Friday, July 22, 2005	11.30 A.M.	Grant of a corpus of Rs. 50 Million for setting up a university. Revision of Remuneration payable to Mr. Rajendra S. Pawar, Chairman & Managing Director. Revision of Remuneration payable to Mr. Yigay K. Thadani, Wholetime Director. Revision of Remuneration payable to Mr. P. Rajendran, Wholetime Director.
3	FICCI Auditorium Tanes Marg, New Delhi- 110 001	Thursday, July 29, 2004	10.00 A.M.	Revision of Remuneration payable to Mr. Rajendra S. Pawar, Chairman & Managing Director. Revision of Remuneration payable to Mr. Vijay K. Thadani, Wholetime Director. Revision of Remuneration payable to Mr. P. Rajendran, Wholetime Director. Revision of Remuneration payable to Mr. P. Rajendran, Wholetime Director. Revision of Remuneration payable to Mr. Arvind Thakur, Wholetime Director. Payment of sitting fees to the Non Executive Directors. Delisting of equity shares of the Company from Ahmedabad, Delhi, Chennai and Kolkata Stock Exchanges.

Particulars of the last three Extraordinary General Meetings and Special Business Transacted there at:

Sr. No.	Place	Date & Day	Time	Special Business Transacted
1	FICCI Auditorium Tansen Marg, New Delhi- 110 001	Thursday, February 24, 2005	10.00 A.M.	Issue of Foreign Currency Convertible Bonds.
2	FICCI Auditorium Tansen Marg, New Delhi- 110 001	Friday, June 22, 2001	10.00 A.M.	Increase of limits of investment of Foreign Institutional Investors from 40 percent to 49 percent of the paid up equity capital of the Company.





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3.	FICCI Auditorium Tonsen Marg, New Delhi- 110 001	Thursday, August 17, 2000	10.00 A.M.	Approval for partial modification of the resolution relating to the Employee Stock Option Scheme for the Directors/Employees of Companies. Approval for partial modification of the resolution relating to the Employee Stock Option Scheme for the Directors/Employees of Subscidiary Companies. Increase of limits of investment of Foreign Institutional Investors from 30 percent to 40 percent of the paid up equity capital of the Company.
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Postal Ballot

Details of the Special Resolution passed by the Company through the Postal Ballot:

- Special Resolution passed through Postal Ballots during the financial year 2006-07: Special Resolution under section 81(1A) of the Companies Act, 1956 was passed to enable the Company to issue any Equity Linked Foreign Securities like Foreign Currency Convertible Bonds (FCCBs), American Depository Receipts (ADRs), Global Depository Receipts (GDRs), etc. for an amount not exceeding US \$ 50 million.
- II) Procedure for Postal Ballots:

The procedure prescribed under Section 192A of the Companies Act, 1956 read with the Companies (Passing of the Resolution by Postal Ballots) Rules, 2001 has been followed for the postal ballot conducted for the special resolution mentioned above:

- i. The Board of Directors of the Company, at its meeting held on June 5, 2006 had appointed Mr. D. P. Gupta, a practicing Company Secretary, as the Scrutinizer for conducting the postal ballot voting process in a fair and transparent manner.
- ii. The Company had completed on June 9, 2006 the despatch of postal ballot forms along with postage prepaid business reply envelopes to its Members whose name(s) appeared on the Register of Members/list of beneficiaries as on June 3, 2006.
- iii. The postal ballots received in business reply envelopes/other mode from the Members were kept in safe custody in sealed ballot boxes before commencing the scrutiny of such postal ballots forms.
- iv. All postal ballots forms received up to the close of working hours on July 10, 2006, the last

- date and time fixed by the Company for receipt of the forms were considered for scrutiny.
- v. Envelopes containing postal ballot forms received after close of business hours on July 10, 2006, were not considered for scrutiny.
- vi. Based on the Report dated July 15, 2006 submitted by the Scrutinizer, the brief details of which are given below, the Chairman, Mr Rajendra S. Pawar had announced the results of the Postal Ballot, on July 17, 2006:

Particulars	No. of Postal Ballot Papers	No. of shares	Percentage
Postal ballots forms with assent for the resolution	1,106	6,718,353	95.04%
Postal ballots forms with dissent for the resolution	27	350,934	4.96%
Total valid Postal Ballot Forms	1,133	7,069,287	100.00%

Note: Out of 1151 Postal Ballot forms received by the Company, 18
Postal Ballot Forms comprising of 1154 shares were declared invalid

Accordingly, the Special Resolution set out in the Notice dated June 5, 2006 was duly passed by the requisite majority of the Shareholders. The results were published in 'The Statesman' and 'Vir Arjun' newspapers dated July 19, 2006.

III) Whether any special resolution is proposed to be conducted through postal ballots:

As on date, there is no proposal to pass any special resolution through postal ballot.

DISCLOSURES

a. Related Party Transactions

There is no Related Party Transaction that may have potential conflict with the interest of the Company at large. All the transactions entered during the financial year 2006-07 with Related Parties were on arm length basis and the same are reported under Note 20 of Schedule 19 of the Financial Statements.

All transactions covered under related party transactions are regularly/periodically ratified and/or approved by the Board/Audit Committee. For details please refer to Notes, forming part of the Account of the Company.

b. Compliance

The Company has complied with the requirements of the Stock Exchanges/SEBI and Statutory Authority(ies) on all matters related to the capital market during the last three years. There are no





CORPORATE GOVERNANCE REPORT (Contd.)

penalties or strictures imposed on the Company by Stock Exchanges or SEBI or any Statutory Authority(ies) relating to the above.

c. Risk Management

The Company has laid down procedures to inform the Board Members about the risk assessment and minimisation procedures. The online risk management system is introduced through which all the designated officials submit quarterly reports which is reviewed periodically to ensure effective risk management.

d. Proceeds from the public issue/right issue/preferential issues etc.

There was no fresh public issue/right issue/preferential issues etc. during the review period.

e. Remuneration of Directors

The Company has defined its criteria of making payment of remuneration to its Non-Executive Directors. The details are stated else where in the report.

f. Management discussion and Analysis

There is a separate part on Management Discussion and Analysis in the Annual Report.

COMPLIANCE OF THE REQUIREMENT OF CLAUSE 49 OF THE LISTING AGREEMENT

A. Mandatory Requirements

The Company has complied with all the applicable mandatory requirements of Clause 49 of the Listing Agreements.

B. Non-mandatory Requirements

The Company has adopted following nonmandatory requirements of Clause 49 of the Listing Agreements:

- a) Remuneration to the Whole-time Directors and Non Executive Directors: The Company has defined its criteria of making payment of remuneration to its Executive and Non-Executive Directors.
- Shareholders' Rights: The Company sends financial results along with Director's reports and Auditors' report to all the shareholders every year.
- c) Training of Board Members: Board Members participate in relevant conferences and industry forums as part of their training.
- d) Mechanism for evaluating Non-Executive Board Members : The key parameters are

- contributions to the strategy for growth of the Company, setting directions for improvement in governance and participating in the relevant meetings on a regular basis.
- e) Whistle Blower Policy: The culture of openness with easy access to the senior management provides an environment for easy and free exchange of ideas and issues faced by people in the Company. A formal whistle blower policy is not in place. Employees may report to the Management concerns about unethical behavior, actual or suspected fraud or violation of the Company's Code of Conduct.
- C. Code for prevention of Insider -Trading Practices
 In compliance with the SEBI regulation on
 prevention of insider trading, the Company has
 instituted a comprehensive Code of Conduct for
 its management and staff. The Code lays down
 guidelines, which advises them on procedures to
 be followed and disclosures to be made, while
 dealing with shares of NIIT Limited and cautioning
 them of the consequences of violations.

D. Accounting Treatment in preparation of financial statements

The Company has followed the guidelines of Accounting Standards laid down by the Institute of Chartered Accountants of India (ICAI) in preparation of financial statements and there has been no deviation from the prescribed Accounting Standards.

E. Statutory Compliance

The Company has a system in place whereby all Business Heads/ Unit In-charges gives a Compliance Certificate to the Board of Directors through the Compliance Officer of the Company relating to compliance of laws, rules, regulations and guidelines applicable to their areas of operation. The Company takes appropriate steps after consulting internally and if necessary, from independent legal counsels that the business operations are not in contravention of any laws. The Company takes all measures to register and protect Intellectual Property Rights including trade name/service/trade marks/Patents, etc belonging to the Company.

MEANS OF COMMUNICATION

a. The quarterly/half yearly/annual results during the year were published in the leading national English





CORPORATE GOVERNANCE REPORT (Contd.)

and Hindi Newspapers and displayed on the web site of the Company www.niit.com where official news releases, financial results, consolidated financial highlights and presentations are also displayed.

- b. The Company had Quarterly Investors teleconferences and Press Conferences on June 29, 2006, July 27, 2006, October 27, 2006 and January 19, 2007 for the investors of the Company immediately after the declaration of Quarterly/ Annual results.
- The Management Perspective, Business Review and Financial Highlights are part of the Annual Report.
- d. The quarterly distribution of Shareholding is also displayed on the Company's website.

SHAREHOLDERS' INFORMATION

Annual General Meeting

Date: Wednesday, July 25, 2007

Time : 11.00 A.M.

Venue: FICCI Auditorium, 1 Tansen Marg,

New Delhi -110 001

Book Closure Dates: July 19, 2007 to July 25, 2007

(both days inclusive)

Financial Year: April 1 to March 31

Financial Calendar (tentative and subject to change):

0 1			
Financial reporting for the first quarter ending June 30, 2007	By last week of July 2007		
Financial reporting for the second quarter ending September 30, 2007	By last week of October 2007		
Financial reporting for the third quarter ending December 31, 2007	BY last week of January 2008		
Financial reporting for the year ending March 31, 2008	By last week of June 2008		
Annual General Meeting for the year ending March 31, 2008	By last week of September 2008		

Dividend

In view of our confidence in the future, the Board of Directors has recommended a dividend of Rs. 6.50 per equity share subject to approval of the shareholders' at the ensuing Annual General Meeting. The dividend shall be paid to the shareholders within 30 days from the date of approval at the Annual General Meeting and as per the provisions of the Companies Act, 1956.

Unclaimed/unpaid Dividend

All unclaimed/unpaid dividend due for the financial years ended upto September 30, 1999 have been transferred to the Investor Education and Protection

Fund of the Central Government pursuant to Section 205A of the Companies Act, 1956. The shareholders are requested to apply for revalidation/issue of demand drafts for the Dividend for the financial year 1999-2000 on or before February 16, 2008, after which any unpaid dividend amount for the year 1999-2000 will be transferred by the Company to Investor Education and Protection Fund (IEPF) and no claim shall lie against the Company or IEPF after the said transfer.

Nomination Facility

The Companies (Amendment) Act, 1999, has provided for a nomination facility to the Shareholders of the Company. The Company is pleased to offer the facility of nomination to Shareholders and Shareholders may avail this facility by sending the duly completed Form 2B as revised vide Notification No. GSR 836(E) dated October 24, 2000, issued by the Ministry of Company Affairs, to the Registered Office of the Company/Registrar of the Company in case the shareholding is in physical form. In case of demat holdings the request is to be submitted to the Depository Participant.

Listing of Shares

The shares of the Company are listed at the National Stock Exchange of India Limited, Mumbai, Bombay Stock Exchange Limited, Mumbai and the Calcutta Stock Exchange Association Limited, Kolkata. An application for delisting from the Calcutta Stock Exchange has been filed and approval is awaited. The listing fees for the year 2007-08 have been paid to the Stock Exchanges.

Stock Code

Trading symbol on the NSE : NIITLTD
Trading symbol on the BSE : 500304

ISIN No. at NSDL/CDSL : INE 161A01020

Details of last three Annual General Meetings and book closure dates:

Annual General Meeting	Date when held	Book Closure/Record Dates
23 rd AGM	Thursday, August 17, 2006	Friday, August 11, 2006 to Thursday, August 17, 2006
22 nd AGM	Friday, July 22,2005	Tuesday, July 19, 2005 to Friday, July 22, 2005
21st AGM	Thursday, July 29, 2004	Friday, July 16, 2004 to Friday, July 16, 2004

Compliance certificate of the Auditors

Certificate obtained from the Statutory Auditors of the Company, confirming compliance with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreements, is annexed to this Report.





CORPORATE GOVERNANCE REPORT (Contd.)

Stock Market Data

The Monthly High and Low Share Prices and Market Capitalisation of Equity Shares of the Company traded on Bombay Stock Exchange Limited, Mumbai and National Stock Exchange of India Limited, Mumbai from April 1, 2006 to March 31, 2007 and the comparison of share prices of the Company vis-à-vis the Sensex and Nifty Indices are given below:

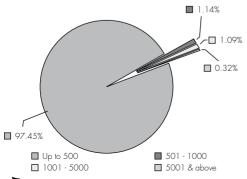
Share Price Movement during the year April 1, 2006 to March 31, 2007

	Bombay Stock Exchange Limited			National Stock Exchange of India Limited			nge	
Month	Sensex	High (Rs.)	Low (Rs.)	M Cap (Rs. Mn.)	Nifty	High (Rs.)	Low (Rs.)	M Cap (Rs. Mn.)
Apr-06	12,043	319	261	5,891	3,558	311	263	5,889
May-06	10,399	409	302	7,007	3,071	405	302	6,991
Jun-06	10,609	395	267	7,099	3,128	378	272	7,099
Jul-06	10,744	400	328	7,008	3,143	382	332	6,993
Aug-06	11,699	382	340	6,679	3,414	369	325	6,676
Sep-06	12,454	357	308	6,408	3,588	349	308	6,361
Oct-06	12,962	345	299	6,485	3,744	347	299	6,500
Nov-06	13,696	452	335	8,634	3,955	452	333	8,645
Dec-06	13,787	550	418	10,216	3,966	555	406	10,091
Jan-07	14,091	652	490	10,871	4,083	655	499	10,942
Feb-07	12,938	714	535	13,064	3,745	715	498	13,063
Mar-07	13,072	804	642	13,769	3,822	805	643	13,831

Shareholding Distribution as on March 31, 2007

Range	No. of Shareholders	% to Total shareholders	No. of Shares	% to Total Shares
Up to - 500	30,109	97.45	1,273,881	6.45
501 - 1000	351	1.14	263,926	1.34
1001 - 5000	338	1.09	685,113	3.47
5001 & above	99	0.32	17,532,286	88.74
TOTAL	30,897	100.00	19,755,206	100.00



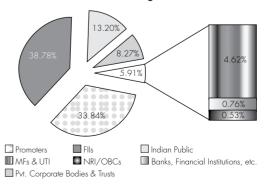


No. of Shares 6.45% 1.34% 3.47% Up to 500 1001 - 5000 5001 & above

Shareholding Pattern as on March 31, 2007

Category	No. of shares Holding	% age of Holding	
Promoters' Holding			
Promoters			
- Indian Promoters	6,684,637	33.84	
- Foreign Promoters	-	-	
Sub Total (A)	6,684,637	33.84	
Public Shareholding			
Mutual Funds and UTI	913,399	4.62	
Banks, Financial Institutions, Insurance Companies, etc.	149,041	0.76	
Foreign Institutional Investors	7,660,479	38.78	
Private Corporate Bodies & Trust	1,634,450	8.27	
Indian Public	2,608,086	13.20	
NRI/OCBs	105,114	0.53	
Sub Total (B)	13,070,569	66.16	
Grand Total (A) +(B)	19,755,206	100.00	

Share Holding Pattern







CORPORATE GOVERNANCE REPORT (Contd.)

Details of request/queries/complaints in numbers received and resolved during the financial year

Nature of query/complaint	Received	Resolved	Unresolved
Change of address	53	53	-
Change of Bank details	20	20	
Non receipt of Dividend	27	27	-
Correction in dividend warrant	181	181	-
Share transfer related	17	17	-
Share holding query	11	11	
Duplicate/Loss of share certificate/s	21	21	-
Exchange of old share certificates into new share certificate/s	24	24	-
Non Receipt of Share certificate after de-merger	5	5	
SEBI/Stock Exchange letters	6	6	-
Legal related	9	9	-
Non Receipt of Annual Report	2	2	-
Others (not classified above)	13	13	-
Total	389	389	

There was one complaint pending at the beginning of the year which was resolved subsequently. During the financial year, the Company attended most of the investors' queries/complaints within 7 days from the date of receipt. The exceptions have been for cases constrained by procedural issue/disputes or legal impediments etc. There is no complaint pending at the end of the financial year.

OUTSTANDING FOREIGN CURRENCY CONVERTIBLE BONDS

The Company had issued 1000, 2.5% Foreign Currency Convertible Bonds of US \$ 10,000 each, aggregating to US \$ 10 million in the year 2005-06 to Intel Capital Corporation. The said Bonds were convertible into fully paid up equity shares of the Company at any time between April 4, 2005 to April 3, 2010 at the option of the Bondholder at the conversion price of Rs. 200 per share. The said Bonds were outstanding for conversion on March 31, 2007, however the same have been converted into 2,188,000 equity shares subsequent to the close of the financial year.

DEMATERIALISATION OF SHARES AND LIQUIDITY

The Shares of the Company are compulsorily traded in dematerialised form by all categories of investors w.e.f.15th February, 1999. The Company has arrangements with both the National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL) to establish electronic connectivity of its shares for scripless trading. As on March 31, 2007, 98.84 percent of the shares of the Company were held in a dematerialised form.

LIQUIDITY OF SHARES

The Company's shares are traded on the BSE and NSE electronically (dematerialised form). The shares are included on the BSEMIDCAP and BSE 500 Indices of "Bombay Stock Exchange Ltd Mumbai (BSE)."

SHARE TRANSFER SYSTEM

The Company has appointed a common Registrar for the physical share transfer and dematerialisation of shares. The shares lodged for physical transfer/ transmission/ transposition are registered normally within a period of fortnight, if the documents are complete in all respects. For this purpose, the Share Transfer Committee meets as often as required. During the review period, the Committee met 26 times. Adequate care is taken to ensure that no transfers are pending for more than a fortnight. Requests for demat/remat were confirmed mostly within a fortnight.

COMPLIANCE OFFICER

Mr. Parveen Jain, Company Secretary and Legal Counsel is Compliance Officer of the Company.

REGISTRAR FOR DEMATERIALISATION (ELECTRONIC MODE) OF SHARES AND PHYSICAL TRANSFER OF SHARES

The Company has appointed a Registrar for dematerialisation and physical transfer of shares whose detail is given below: –

Alankit Assignments Limited

Unit: NIIT Limited

2E/21, Jhandewalan Extension,

New Delhi - 110 055.

Phone Nos.: 011-42541234, 23541234

Fax Nos. : 011-42541967, E-mail : rta@alankit.com

REGISTERED OFFICE

NIIT Limited

NIIT House, C-125, Okhla Phase - I

New Delhi - 110 020

ADDRESS FOR CORRESPONDENCE.

The shareholders may address their communication/suggestions/grievances/queries to –

Investors Services Department

NIIT Limited

NIIT House, C-125, Okhla Phase - I

New Delhi - 110 020.

Tel Nos.: 91 11 41407000 Fax: 91 11 26817344 e-mail -investors@niit.com





CORPORATE GOVERNANCE REPORT (Contd.)

The addresses of the global offices are given elsewhere in this Annual Report.

The above report was adopted by the Board of Directors at their meeting held on June 5, 2007

CERTIFICATES UNDER CORPORATE GOVERNANCE REPORT

A. Declaration regarding compliance with the Code of Conduct by Board Members and Senior Management personnel pursuant to Clause 49(1)(D)(ii) of the Listing Agreement(s)

This is to certify that as per clause 49 of the Listing Agreement:

- The code of conduct has been laid down for all the Board Members and Senior Management and other employees of the Company.
- 2. The code of conduct has been posted on the website of the Company.
- 3. The Board members and Senior Management Personnel have affirmed compliance with the Company's code of conduct for the year 2006-07.

Place: New Delhi

Dated: June 05, 2007

Vijay K. Thadani

CEO and Whole-time Director





CORPORATE GOVERNANCE REPORT (Contd.)

B. Certificate by Chief Executive Officer and Chief Financial Officer on compliance with the conditions of Corporate Governance under Clause 49 of the Listing Agreement(s)

To, The Board of Directors NIIT Limited C-125 Okhla Phase-I New Delhi - 110 020

We hereby certify that for the Financial Year 2006-07:

- 1. We have reviewed the financial statements and the cash flow statement and that to the best of our knowledge and belief:
 - (a) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (b) These statements together present a true and fair view of the Company's affairs and are in compliance with existing Accounting Standards, applicable laws and regulations.
- 2. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year 2006-07 which are fraudulent, illegal or violate the Company's Code of Conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee those deficiencies, if any, of which we are aware, in the design or operation of the internal control systems and the steps we have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit Committee:
 - significant changes, if any, in internal control over financial reporting during this year;
 - significant changes, if any, in accounting policies during this year 2006-07 and that the same have been disclosed in the notes to the financial statements; and
 - instances of significant fraud of which we are aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place: New Delhi Vijay K. Thadani Jitender Mahajan
Dated: June 05, 2007 CEO and Whole-time Director Chief Financial Officer





CORPORATE GOVERNANCE REPORT (Contd.)

AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENT(S)

To the Members of NIIT Limited,

We have reviewed the implementation of Corporate Governance procedures by NIIT Limited during the year April 1, 2006 to March 31, 2007 with the relevant records and documents maintained by the Company, furnished to us for our review and the Report on Corporate Governance as approved by the Board of Directors.

The compliance of conditions on Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

We state that no investor grievances are pending exceeding for a period of one month against the Company as at March 31, 2007 as per the records maintained by the Shareholders'/Investors' Grievance Committee of the Company.

On the basis of our review and according to the explanations given to us, the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement(s) of the Stock Exchanges have been complied with in all material aspect by the Company.

H. Singh
Partner
Membership No. F-86994
For and on behalf of
Price Waterhouse
Chartered Accountants

Place: New Delhi Dated: June 05, 2007

