

CORPORATE GOVERNANCE REPORT

Your Company believes that strong companies are built on the foundation of good governance practices. Corporate Governance encompasses the effective management of relationships among constituents of the ecosystem - shareholders, management, staff members, customers, vendors, governments, regulatory authorities and community at large. These relationships can be strengthened through corporate fairness, transparency, empowerment and compliance with the law in letter and spirit. Your Company takes proactive approach and revisits its governance practices from time to time so as to meet business and regulatory needs.

COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Your Company's philosophy on Corporate Governance is aimed at optimizing the balance between stakeholders' interests and corporate goals through the efficient conduct of its business and meeting their obligation in a manner that is guided by transparency, accountability and integrity. It has always been believed that an independent Board following international practices, transparent disclosures and empowerment of

stakeholders are as necessary as solid financial results for creating and sustaining shareholder's value. Your Company is conscious of its responsibility as a good corporate citizen and is committed to a high standard of Corporate Governance practices.

At NIIT, value creation is a philosophy that is ubiquitous across the organisation. Stakeholders are the focus of Company's growth strategy. The Company has ensured stability in a dynamic environment and in challenging times.

BOARD OF DIRECTORS

Composition of Board

The composition of the Board of Directors is in conformity with the stipulation laid down in the code of Corporate Governance recommended by the Securities and Exchange Board of India (SEBI) through Clause 49 of the Listing Agreement of the Stock Exchanges and the Companies Act, 2013.

The Names and Categories of the Directors on the Board, their attendance at Board Meetings held during the Financial Year 2013-14 and at the Last Annual General Meeting and the number of Directorship and Committees Chairmanship/Membership held by them are given hereunder:

Name of Director & DIN	Designation	Category	Meetin	of Board lgs during ancial Year 13-14	No. of Directorships in other Indian Companies*	No. of Membership/ Chairmanship in other Board Committees**		Whether attended last AGM
			Held	Attended		Member	Chairman	
Mr. Rajendra S Pawar (00042516)	Chairman and Managing Director	Promoter & Executive Director	6	5	7	3	0	Yes
Mr. Vijay K Thadani (00042527)	Chief Executive Officer and Whole- time Director	Promoter & Executive Director	6	6	7	3	3	Yes
Mr. P Rajendran (00042531)	Chief Operating Officer and Whole- time Director	Executive Director	6	6	5	2	1	Yes
Mr. Surendra Singh (00003337)	Director	Non-Executive Independent Director	6	6	3	2	0	Yes
Mr. Sanjay Khosla (00981819)	Director	Non-Executive Independent Director	6	2	0	0	0	No
Ms. Madhabi Puri Buch (00016299)	Director	Non-Executive Independent Director	6	3	1	0	0	No
Mr. Anand Sudarshan*** (00827862)	Director	Non-Executive Independent Director	6	3	0	0	0	NA

Directorships do not include private companies, companies incorporated under Section 8 of the Companies Act, 2013 (corresponding Section 25 of the Companies Act, 1956) and companies incorporated outside India.

Notes

- 1. No Director is related to any other Director on the Board in terms of the definition of 'relative' given under the Companies Act, 2013 and its rules thereto.
- 2. Ms. Geeta Mathur (DIN: 02139552) was appointed as an Additional Director of the Company w.e.f. April 1, 2014.



^{**} Board Committees for this purpose includes only Audit committee and Stakeholders Relationship Committee of public limited companies.

^{***} Appointed as Additional Director, w.e.f. October 11, 2013 and 3 meetings were held during his tenure in financial year 2013-14.



CORPORATE GOVERNANCE REPORT (Contd.)

Your Company is managed and guided by a professional Board presently comprising Eight Directors out of which Five are Independent Directors, constituting more than half of the Board's total strength. The Directors are eminent persons with considerable professional expertise and experience. The Independent Directors of the Company meet all the criteria mandated by Clause 49 of the Listing Agreement and the Companies Act 2013. The Board's role, functions, responsibilities and accountability are clearly defined. In addition to its primary role of monitoring corporate performance, the functions of the Board include:

- Articulating the corporate philosophy and mission;
- Formulating strategic plans;
- Reviewing and approving financial plans and budgets;
- Monitoring corporate performance against strategic plans including overseeing operations;
- Ensuring ethical behaviour and compliance with laws and regulations;
- Reviewing and approving borrowing/lending, investment limits and exposure limits etc.;
- Keeping Shareholders informed about plans, strategies and performance; and
- Ensuring full investor satisfaction.

A brief profile and role of each Director is given below:

Mr. Rajendra S Pawar

Designation: Chairman and Managing Director

Profile: Mr. Rajendra S Pawar is the Chairman and Co-Founder of the NIIT Group, comprising NIIT Limited, the leading Global Talent Development Corporation, and NIIT Technologies Limited, a Global IT solutions organization.

Set up in 1981, NIIT pioneered the computer education market in India, creating a completely new industry segment and taking it to consolidation and maturity. Mr. Pawar has played a leadership role in nurturing NIIT into a leading Global Talent Development Corporation, offering learning solutions to Individuals, Enterprises and Institutions. Spread across 40 countries, NIIT has impacted over 35 million learners since inception.

In recognition of Mr. Pawar's contribution towards changing the IT landscape for the country, the President of India awarded him the Padma Bhushan - one of the highest civilian awards given by the Government of India - in 2011.

Mr. Pawar served as a member on the Prime Minister's National Council on Skill Development (2009-2014) and has also been a part of the PM's National Taskforce (1998), commissioned to develop India into an IT Superpower. He has been chairing the Committee on Policy Framework for Technology Based Education, Government of India.

Actively involved in India's key Chambers of Commerce, Mr. Pawar has led several ICT industry fora, including NASSCOM (National Association of Software & Service Companies) as its Chairman in 2011-12, giving voice to the sector's aspirations and goals. At CII (Confederation of Indian Industries), he has also chaired the IT Committee and the Education Committee.

Mr. Pawar has been an ardent advocate of leveraging technology to make education accessible to the remotest corners in the country, to educate the vast population of underserved, school-aged children. His passion led to the launch of the Hole-in-the-Wall education (HiWEL) initiative in 1999 with Dr. Sugata Mitra, Chief Scientist emeritus, NIIT. The path-breaking work done by NIIT in spreading computer literacy and improving the quality of education at grass root, through the HiWEL project has earned it the coveted-'Digital Opportunity Award' by World Information Technology Services Alliance (WITSA) in 2008.

Mr. Pawar led NIIT to participate in the ambitious human capacity building project for Bhutan - ChiphenRigpel - designed to help the country transition successfully into a modern Knowledge Society. The project in its entirety is expected to provide ICT skills to over a fifth of the population of Bhutan, to help them to become confident and empowered citizens of a connected and ICT enabled world. He has also been an advisor to the Hunan province of China and a member of PIAC (Presidential International Advisory Council) of the Government of South Africa for IT.

Mr. Pawar's contributions have been widely acknowledged by the industry and he has been conferred prestigious awards like- the 'IT man of the Year' by IT industry journal, Dataquest; 'Master Entrepreneur of the Year' by Ernst & Young in 1999 and the 'IT Gem of India' at INFOCOM 2013, India's largest IT & Telecom convention, by the ABP Group, to name a few.

Known for promoting industry-academia alliances, Mr. Pawar has been working closely with the country's well-known educational institutions. He is on the Board of Governors of India's premier institutions- the Indian School of Business (ISB) Hyderabad, IIM Bangalore,





CORPORATE GOVERNANCE REPORT (Contd.)

member of the University Court of Delhi University, and the Scindia School.

Having revolutionized the IT Training industry, Mr Pawar is involved in shaping a new model in Higher Education, the not-for-profit NIIT University.

Mr Pawar studied at the Scindia School, Gwalior and graduated from the country's prestigious engineering institution, IIT, Delhi in 1972 where he pursued the B. Tech programme in electrical engineering. At the Scindia School he received the 'Madhav Award' in 1999 and the Distinguished Alumnus Award at IIT in 1995. He has also been awarded an Honorary Doctoral Degree by the Rajiv Gandhi Technical University in 2005.

Roles and Responsibilities: Mr. Pawar plays a major role in providing thought leadership and strategic inputs to the Company in addition to helping shape new business and driving the strategic HR program in the Company.

Mr. Vijay K. Thadani

Designation: Chief Executive Officer and Whole-time Director

Profile: Mr. Vijay K. Thadani is the Chief Executive Officer of NIIT Limited. As a Co-founder of the NIIT Group, he has built an organization that is recognised for its visionary role in bringing the benefits of Information Technology, both as a professional skill and as a learning tool, to the masses. He also serves on the Board of NIIT Technologies Limited, its software and services arm. Mr. Thadani has led the Group's globalization efforts since 1991, taking the NIIT flag to over 40 countries.

An acknowledged industry thought-leader, Mr. Thadani has served as President of MAIT (Manufacturers' Association for Information Technology) and as Chairman of the Indian Government's Committee on National Information Infrastructure. He has been a member of the Strategy Council of Global Alliance for ICT and Development of the United Nations Department of Economic and Social Affairs (UNDESA-GAID).

Mr. Thadani has Chaired the IT Committee of the Confederation of Indian Industry (CII) in USA, the CII National Committee on Education, India and the CII Northern Region for 2011-2012.

Mr. Thadani served as the Chairman of the National Accreditation Board for Education and Training (NABET), and the Board of Governors of Indian Institute of Information Technology (IIIT), Allahabad.

Co-founder of NIIT University, a new model in higher education, Mr. Thadani is on Board of leading

education institutions, including on the India Advisory Board of the Maastricht University, Netherlands; India Advisory Board of Project Management Institute (PMI), USA and the Governing Council of All India Management Association (AIMA).

A 'Distinguished Alumnus' of the premier Indian Institute of Technology, Delhi, Mr. Thadani was honored with the position of 'Economic Consultant' to Chongqing, world's largest city in the People's Republic of China.

Roles and Responsibilities: As the Chief Executive Officer of the Company, Mr. Thadani provides strategic direction and oversight to the Chief Executives and Heads of the Company's global businesses namely Career Building solutions, Corporate Learning solutions, School Learning solutions and Skill Building solutions. His responsibilities include leading the Company's Strategic Alliance and Technology partnership initiatives and in addition to oversee the Finance, Investor Relations and Corporate Communications functions. He also serves as the Chairman, Board of Directors of NIIT USA Inc, NIIT Institute of Finance Banking and Insurance Training Limited, NIIT Yuva Jyoti Limited and Evolv Services Limited.

Mr. P. Rajendran

Designation: Chief Operating Officer and Whole-time Director

Profile: Mr. P. Rajendran, Chief Operating Officer and Co-founder of NIIT Limited, is part of the core team that has developed the organisation and brought it to its present position of international standing, since its inception in 1981. He is an alumnus of Indian Institute of Technology, Delhi.

Today, Mr. Rajendran leads the Human Resources initiatives and the School Solutions Business at NIIT. A people-person and a believer in leveraging Information Technology for Human Resources competitiveness, he has helped NIIT emerge as one of the most exciting places to work.

Under his leadership, the Company has received many awards in recognition of its innovative HR practices, including 'The 4th Best Company to Work for in India 2013-14' by Great Place to Work Institute.

Actively associated with industry associations like CII and FICCI, Mr. Rajendran takes keen interest in the area of innovative deployment of ICT for human development and creation of new jobs.

Roles and Responsibilities: Mr. Rajendran assists the CEO in the management of the operations of the Company.





CORPORATE GOVERNANCE REPORT (Contd.)

In addition, he leads the corporate teams engaged in Human Resources, Commercial Services and provides oversight for the School Learning solutions business.

Mr. Surendra Singh

Designation: Independent Director

Profile: Mr. Surendra Singh is an IAS Officer (Retd.). He has a Masters degree in Mathematics from the University of Allahabad. He has held very senior positions in the Central and State Governments. Starting his public service in 1959, Mr. Singh has held positions like Special Secretary to the Prime Minister of India, Cabinet Secretary to the Government of India, Secretary to the Council of Ministers and Secretary, Ministry of Industry. He was an Executive Director on the Board of the World Bank, representing India, Bangladesh, Sri Lanka and Bhutan. He was Director on the Boards of the International Finance Corporation (IFC) and the Multilateral Investment Guarantee Agency (MIGA). Mr. Surendra Singh was invited to NIIT's Board as an Independent Director in 2001.

Acknowledging his contribution in civil services, Mr. Singh has been awarded the country's prestigious civilian honour, Padma Bhushan by the President of India in 2011.

Roles and Responsibilities: Mr. Singh advises the Company on internal controls, audit systems, compensation structure and investor relations. He is the Chairman of the Stakeholders Relationship Committee, Corporate Social Responsibility Committee and Nomination and Remuneration Committee and is member of Audit Committee of the Company.

Mr. Sanjay Khosla

Designation: Independent Director

Profile: Mr Sanjay Khosla is a Senior Fellow at the Kellogg School of Management, Northwestern University, USA.

Mr. Sanjay Khosla was the President of Kraft's Developing Markets and was responsible for the company's almost US \$ 16 billion business in over 60 countries covering Asia Pacific, Latin America, Central and Eastern Europe, Middle East and Africa. This included management of the Cadbury business which was acquired by Kraft in 2010. Before joining Kraft Foods in January 2007, he was the Managing Director of Fonterra Brands, New Zealand's largest multinational company and one of the world's biggest dairy companies. Prior to this, Mr. Khosla was Senior Vice President, Global Beverages, Unilever and Chairman of that company's Global

Board for the beverages category. During his 27 year career with Unilever, Mr. Khosla held senior positions in India, Europe and the United Kingdom. He has also led lectures on managing international brands and business at Columbia University in New York, University of Chicago, Northwestern University and IMD in Lausanne, Switzerland.

Mr. Khosla is an alumnus of the premier IIT, Delhi, and has completed an Advanced Management Programme from Harvard University. In 1998, he was named as "Marketing Superstar" by the prominent marketing industry publication, "Advertising Age". Mr. Khosla was invited to NIIT's Board as an Independent Director in 2002.

Roles and Responsibilities: Mr. Khosla advises the Company on brand building, marketing strategy, remuneration policies and other matters. He is a member of Nomination and Remuneration Committee of the Company.

Ms. Madhabi Puri Buch

Designation: Independent Director

Profile: Ms. Madhabi Puri Buch is the CEO of Agora Partners Pte Ltd, a consulting firm specializing in the area of data and analytics. Prior to this, she was the head of Greater Pacific Capital Singapore Pte Ltd., a fund management company that is part of the Greater Pacific Capital Group, a Private Equity Group that invests in the high growth markets of India and China. Prior to this, she was with the ICICI Group for over 15 years. She was the Managing Director and CEO of ICICI Securities Limited (ISEC) from February 2009 to July 2011. She spearheaded ISEC's initiatives in Equity Capital Markets, Advisory Services, Institutional Equities and Retail Equities including ICICIdirect.com. Prior to that, she was an Executive Director on the board of ICICI Bank. During her tenure in the bank, she looked after various businesses including home loans, bonds and treasury solutions as well as customer service, back office operations and compliance. She is a Non-Executive Director on the board of Idea Cellular Limited and a founder of the trust "Toofless Foundation" that has a mandate to raise funds for grassroot NGOs.

Ms. Madhabi Puri Buch is a graduate in Mathematics from St. Stephens College, Delhi University and PGDM (MBA) from IIM, Ahmedabad.

Roles and Responsibilities: Ms. Madhabi Puri Buch advises the Company on financial and investment matters. She guides the corporate teams on finance





CORPORATE GOVERNANCE REPORT (Contd.)

related matters and helps in formulating beneficial investment strategies for the Company. She is member of Audit Committee and Nomination and Remuneration Committee of the Company.

Mr. Anand Sudarshan

Designation: Independent Director

Profile: Mr. Anand Sudarshan is Founder & Director, Sylvant Advisors Private Limited, an education sector advisory firm that provides advisory services to institutions, enterprises, governments & investors globally. He is currently a Venture Advisor to TVS Capital Funds, serves on a number of boards, as well as government committees on policy advisory in education.

Till June 2012, he was Vice-Chairman & MD of Manipal Global Education (MaGE) – headquartered out of Bangalore, MaGE is the largest higher education entity out of India. Till September 2013, Anand served as an independent non-executive director of MaGE. Prior to MaGE, Anand worked for a number of years in the Indian InfoTech industry, where he had co-founded a number of companies.

A recognized leader in the education sector, Anand is a founding member of EDGE (an education sector forum and think-tank), Co-Chair of FICCI Karnataka State Council and also a member of FICCI's national committees on Higher Education & School Education. He is also a trustee of Head Held High Foundation, which is transforming rural poverty through empowering low-or-no educated youth through innovative training methods.

Anand holds a Bachelor of Engineering degree in Electronics and Communications Engineering from the National Institute of Technology, Trichy, India, and a PGDM from the Indian Institute of Management Calcutta, India.

Roles and Responsibilities: Mr. Anand Sudarshan advises the company on strategic matters. He is a member of Corporate Social Responsibility Committee of the Company.

Ms. Geeta Mathur

Designation: Independent Director

Profile: Ms. Geeta Mathur, a Chartered Accountant, specializes in the area of project, corporate and structured finance, treasury, investor relations and strategic planning.

She started her career with ICICI, where she worked for over 10 years in the field of project, corporate and structured finance as well represented ICICI on the Board of reputed companies such as Eicher Motors, Siel Limited etc. She then worked in various capacities in large organizations such as IBM and Emaar MGF across areas of Corporate Finance, Treasury, Risk Management and Investor relations. She is currently CFO of Helpage India, one of the largest and oldest NPO in India. She is also a non executive director on the board of MothersonSumi Limited and a member of the Governing Body of Helpage India Vishokanand Vridhashram, a trust working for the welfare of the elderly.

She is a graduate in Commerce from Shriram College of Commerce, Delhi University and did her articles with PriceWaterhouse while pursuing her CA.

Roles and Responsibilities: Ms. Geeta Mathur advises the Company on financial matters. She is member of Corporate Social Responsibility Committee of the Company.

Board Meetings

Six (6) Board Meetings were held during the Financial Year 2013-14 and gap between two meetings did not exceed four months. Board Meetings were held on May 23, 2013, July 19, 2013, September 18, 2013, October 18, 2013, January 17, 2014 and March 27, 2014.

The Company holds at least four Board meetings in a year, one in each quarter to review the financial results. Apart from the four scheduled Board meetings, additional Board meetings are also convened to address the specific requirements of the Company. Urgent matters are also approved by the Board by passing resolutions through circulation. All Directors on the Board are free to suggest any item for inclusion in the agenda for the consideration of the Board.

The necessary information as mentioned in Annexure 1A to Clause 49 of the Listing Agreement has been placed before the Board for their consideration. The Board and/or Committees have, inter-alia, addressed the following key items:

- Three years perspective plan & vision of the Company for global eminence;
- Annual business plan;
- Investments and/or loans made by the Company;
- Formation of subsidiary companies (including overseas subsidiary companies);



NIIT

CORPORATE GOVERNANCE REPORT (Contd.)

- Review of operations (including operations of subsidiary companies);
- Strategic acquisitions of companies and critical assets;
- Strategic decisions relating to new ventures;
- Statutory matters;
- Review of payment of remuneration to Directors;
- New alliances:
- · Review of minutes of Committee Meetings;
- Review of minutes of Board Meetings of the subsidiary companies;
- Review of foreign exchange exposures;
- Review of annual budgets, capital budgets and utilization of funds;
- Review and adoption of accounts, quarterly and annual financial results;
- Information on recruitment and remuneration of senior officers just below the Board level, including appointment or removal of the Chief Financial Officer and Company Secretary;
- Materially important litigations, show cause notice, demand, prosecution, and penalty notices;
- Any material default in financial obligations to and by Company, or substantial non-payment for goods/services sold/rendered by Company;
- Transactions that involve substantial payment towards goodwill, brand equity, or intellectual property;
- Any significant development on the human resource matters:
- Sale of material nature, of investments, subsidiaries, assets, which is not in normal course of business;
- Details of foreign exchange exposures and the steps taken by management to limit the risks of adverse exchange rate movement; and
- Non-compliance of any regulatory, statutory or listing requirements and shareholders service such as nonpayment of dividend, delay in share transfer etc.

The Company has laid down procedures to inform the Board Members about the risk assessment and mitigation procedures.

BOARD COMMITTEES

In accordance with the provisions of the Companies Act, 2013 and Clause 49 of the Listing Agreement with Stock Exchanges, inter-alia, the following Committees are in operation:

- Audit Committee
- Nomination and Remuneration Committee
- Stakeholders Relationship Committee

Audit Committee

In line with the statutory provisions of Listing Agreement entered into with Stock Exchanges and as a measure of good Corporate Governance with a view to provide assistance to the Board in fulfilling its oversight responsibilities, an Audit Committee of the Directors was constituted. Majority of the Members of the Committee are Independent Directors and every Member has rich experience in the financial sector. The Company Secretary acts as Secretary to the Committee. Statutory Auditors, Internal Auditors and Senior Management Personnel of the Company also attend the meetings by invitation. The recommendations of the Audit Committee are placed before the Board for its consideration and approval. The Audit Committee comprises of the following Directors:

Chairperson: Independent Director nominated by Audit Committee members.

Members: Mr. Vijay K. Thadani, Mr. Surendra Singh and Ms. Madhabi Puri Buch.

Functions and Terms of Reference

The term of reference of Audit Committee are as per Listing Agreement with the Stock Exchanges and includes such other functions as may be assigned to it by the Board from time to time. Further, the term of reference of the Audit Committee has been aligned with the requirements of the Companies Act, 2013.

The main functions of the Audit Committee, inter-alia, include:

- Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- Approval/Ratification of other services as may be required to be availed from auditors of the Company;
- Examination of the financial statement and the auditors' report thereon;
- Approval or any subsequent modification of transactions of the company with related parties;
- Scrutiny of inter-corporate loans and investments, if any;
- Valuation of undertakings or assets of the company, wherever it is necessary;
- Evaluation of internal financial controls and risk management systems;
- Monitoring the end use of funds raised through public offers and related matters;





CORPORATE GOVERNANCE REPORT (Contd.)

 Such other functions/area/term as desired/referred by the Board from time to time or required under applicable law/Listing Agreement for time being in force.

The particulars of the meetings attended by the Members of the Audit Committee and the dates of the meetings held during the financial year 2013-14 are given below:

Name of Members	the Fina	etings during ncial Year 13-14	Dates of Meetings	
	Held	Attended		
Mr. Vijay K. Thadani	4	4	May 23, 2013 July 18, 2013	
Mr. Surendra Singh	4	4	October 17, 2013 January 17, 2014	
Ms. Madhabi Puri Buch	4	4		

Mr. Surendra Singh chaired the Audit Committee Meeting held on May 23, 2013 for approval of annual accounts for the financial year ended on March 31, 2013 and he was present at the Annual General Meeting of the Company held on July 1, 2013.

Nomination and Remuneration Committee

The Nomination and Remuneration Committee of the Company is constituted to identify persons who are qualified to become directors and who may be appointed in senior management and to formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees and to carry out evaluation of every director's performance. The Nomination and Remuneration Committee of the Company is also entrusted to frame policies and systems for Employees Stock Option Plans and to formulate and administer the Company's Employees Stock Option Plans from time to time.

The remuneration policy of the Company is aimed to reward performance, based on review of achievements on a regular basis.

The Nomination and Remuneration Committee has been constituted by the Board and it comprises of the following Independent Directors:

Chairman: Mr. Surendra Singh

Members: Mr. Sanjay Khosla and Ms. Madhabi Puri Buch

Functions and Terms of Reference

The broad terms of reference of the Nomination and Remuneration Committee of the Company are as follows:

- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal;
- To carry out evaluation of every director's performance;
- To formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees. The Committee while formulating the policy, shall ensure that:
 - the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the company successfully;
 - relationship of remuneration to performance is clear and meets appropriate performance benchmarks;
 - remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.
- To recommend to the Board, the remuneration (including any modification therein) payable to the Managing Director or Whole-time Director or Manager of the Company;
- Such other functions/area/term as desired/referred by the Board from time to time or required under applicable law /listing agreement, for time being in force.

The particulars of the meetings attended by the Members of the Nomination and Remuneration Committee and the dates of the meetings held during the financial year 2013-14 are given below:

Name of Members	during tl	Meeting ne financial 2013-14	Date of Meeting
	Held	Attended	
Mr. Surendra Singh	1	1	October 17,2013
Mr. Sanjay Khosla	1	1	
Ms. Madhabi Puri Buch	1	1	

Remuneration Policy

The Nomination and Remuneration Committee has the powers to determine and recommend to the Board the amount of remuneration, including performance-





CORPORATE GOVERNANCE REPORT (Contd.)

linked bonus and perquisites, payable to Directors, Senior Management and other employees. The recommendations of the Committee are based on the evaluation of the performance and other criteria, as laid down and as per the Company's Rules/Policies. In terms of the guidelines, the Company ensures that the remuneration payable to Managing Director and Whole-time Directors by way of salary including other allowances and monetary value of perquisites should be within the overall limit as specified under the Companies Act, 1956 and approved by the Shareholders.

Remuneration to Executive Directors

Details of Remuneration paid to Managing Director and Whole-time Directors (Executive Directors) for the financial year 2013-14 as given below:

(Amount in Rs.)

Name of Executive Directors	Salary	and	Contribution to Provident Fund, Superannuation Fund or Annuity Fund	Total
Mr. Rajendra S Pawar	748,720	1,630,909	263,451	2,643,080
Mr. Vijay K Thadani	713,670	1,666,616	305,719	2,686,005
Mr. P. Rajendran*	1,113,440	1,267,280	349,885	2,730,605

Notes:

- 1. Service Contract of Executive Directors: Until cessation in service
- 2. Notice period: Six months unless otherwise agreed by the Board
- 3. Severance fee : None unless otherwise agreed by the Board
- 4* Mr. P Rajendran shall be paid additional remuneration for financial year 2013-14,as mentioned in the statement to item no.5 to the Notice of Annual General Meeting, subject to the approvals of shareholders and the Central Government.

Remuneration to Non-Executive Directors

The Non- Executive Directors play an important role in the governance of the Company and in advising the Board in critical domains like finance, marketing, remuneration, planning and legal matters. Non-Executive Directors do not have any pecuniary relationship or transactions with the Company, its Promoters, its Directors, its Senior Management, its subsidiary companies and associate companies, except the remuneration paid to Non-Executive Directors by way of commission (based on the net profits of the Company and within the limits approved by the Shareholders) and sitting fees (for attending the meetings of the Board, Audit Committee and Nomination and Remuneration Committee). Remuneration in the form of annual commission is paid to all Non-Executive Directors and in addition, based on their contribution of time for Board meetings and Committee meetings, sitting fees is also paid to them.

Remuneration to Non-Executive Directors for the

financial year 2013-14 shall be paid as may be determined by the Board, upon receiving approval of shareholders and the Central Government, within the limits as specified in the Item no.6 of the Notice of the Annual General Meeting.

Mr. Sanjay Khosla holds 56,250 equity shares in the Company. No other Non-Executive Directors of the Company holds any share in the Company.

No Stock Options were granted to Non-Executive Directors under ESOP-2005 during the financial year ended March 31, 2014.

Disclosures regarding re-appointment of Directors

The resume of the Directors who are being reappointed are provided in the Notice to the Annual General Meeting.

Employees Stock Option Plans

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The stock option plan, inter-alia, authorizes the Company to grant stock options in pursuit of these goals.

Details of options granted under NIIT Employee Stock Option Scheme

The details of the options granted under 'NIIT Employee Stock Option Scheme, 2005' (ESOP-2005) is provided in the Directors' Report.

Stakeholders Relationship Committee

The Stakeholders Relationship Committee was constituted to ensure that all commitment to security holders and investors are met and thus strengthen their relationship with the Company.

The composition of the Stakeholders Relationship Committee is as below:

Chairman: Mr. Surendra Singh

Members: Mr. Vijay K. Thadani and Mr. P. Rajendran

Functions and Terms of Reference

The functioning and broad terms of reference of the Stakeholders Relationship Committee of the Company is as under:

- To consider and resolve the grievances of security holders of the Company.
- To review the important circulars issued by SEBI/ stock exchanges.
- To review changes in the shareholding pattern.
- To take note of the compliance of Corporate Governance during the quarter/year.





CORPORATE GOVERNANCE REPORT (Contd.)

The particulars of the meetings attended by the Members of the Stakeholders Relationship Committee and the dates of the meetings held during the financial year 2013-14 are given below:

Name of Members	the fina	etings during ncial year 3-14	Dates of Meetings	
	Held	Attended		
Mr. Surendra Singh	4		May 22, 2013 July 18, 2013	
Mr. Vijay K Thadani	4	4	October 17, 2013 January 17, 2014	
Mr. P Rajendran	4	4	- '	

Mr. Rajesh Arora, Company Secretary is the Compliance Officer of the Company.

During the financial year 2013-14, the Company has received requests/queries/complaints from various Shareholders/Investors relating to non-receipt of declared dividend/ bonus shares/Annual Report, change of bank account details, transfer of shares/ dematerialization, etc. The same were addressed and resolved to the satisfaction of the Shareholders/ Investors. The break-up of the letters received from the Shareholders/Investors are provided in Shareholders' Information section at the end of this Report. As on March 31, 2014, no request / query / complaint was pending for redressal.

Other Committees of the Board of Directors

Apart from above Committees, the Board has constituted the following Committees of the Directors for efficient and quick decision-making on the affairs of the Company:

- a) The Operations Committee which approves the opening/closing of bank accounts, modification in operation of bank accounts, grant of power of attorney/authorisation, etc.
- b) The Share Allotment Committee, which approves allotment, split, consolidation, rematerialisation and issue of new and duplicate shares.
- c) The Debenture Allotment Committee which approves the matters related to issue and allotment of Debentures and matters related thereto.
- d) The Borrowing Committee which approves the borrowing upto prescribed limit on behalf of the Company.
- e) The Corporate Social Responsibility (CSR)
 Committee entrusted with the responsibility of
 formulating and monitoring the CSR Policy of the
 Company, which will include inter-alia activities to
 be undertaken by the Company, monitoring the

implementation of the framework of the policy and recommending the amount to be spent on CSR activities

CODE OF CONDUCT

NIIT's Board has laid down a Code of Conduct for all Board Members and Senior Management Personnel of the Company. The Code of Conduct is available on the Company's website http://www.niit.com/india/training/investors/Pages/corporate-governance.aspx. All Board Members and Senior Management Personnel have affirmed compliance with the Code of Conduct during the financial year 2013-14. A declaration signed by the Chief Executive Officer (CEO) to this effect is annexed to this report.

CEO AND CFO CERTIFICATION

In terms of Clause 49 (V) of the Listing Agreement, Certificate issued by Chief Executive Officer and Chief Financial Officer confirming that the financial statement presents the true and fair view of the Company's affairs and are in compliance with existing accounting standards, internal control and disclosures, is annexed to this report.

SUBSIDIARY COMPANIES

Clause 49 of the Listing Agreement defines a "material non-listed Indian subsidiary" as an unlisted subsidiary company, incorporated in India, whose turnover or net worth (i.e. paid up capital and free reserves) exceeds 20 percent of the consolidated turnover or net worth respectively, of the listed holding company and its subsidiary companies in the immediately preceding accounting year. As per this provision, the Company does not have a 'material non-listed Indian subsidiary' company.

GENERAL MEETINGS

Details of the last three Annual General Meetings (AGM) and the Special Resolutions passed there at are given as follows:

Financial Year	Date & Time	Location	Special Resolution(s)
2012-13	July 1, 2013 10:00 A.M.	Mapple Exotica, Khasra No. 123, Chattarpur Mandir Road, Satbari, New Delhi-110074	No Special Resolution passed in the AGM
2011-12	July 2, 2012 10:00 A.M.	Mapple Exotica, Khasra No. 123, Chattarpur Mandir Road, Satbari, New Delhi-110074	No Special Resolution passed in the AGM
2010-11	July 1, 2011 10:00 A.M.	Parkland Exotica, Khasra No. 123, Chattarpur Mandir Road, Satbari, New Delhi-110074	Re-appointment of Mr. Rajendra S. Pawar as Managing Director of the Company.





CORPORATE GOVERNANCE REPORT (Contd.)

Note: No Extra-ordinary General Meeting was held during the last three years.

Postal Ballot

During the preceding financial year, no resolution was passed through postal ballot and presently no resolution has been proposed to be passed through postal ballot.

DISCLOSURES

a) Related Party Transactions

There is no Related Party Transaction that may have potential conflict with the interest of the Company at large. The Company's major Related Party Transactions are generally with its subsidiary and associate companies. The Related Party Transactions are entered into based on the considerations of various business exigencies and Company's long term strategy. All the transactions entered during the financial year 2013-14 with Related Parties were on arms' length basis and the same are reported under Notes to the Financial Statements.

All transactions covered under Related Party Transactions are regularly / periodically ratified and / or approved by the Board / Audit Committee. For details please refer Note No. 36 of the Annual Accounts of the Company.

b) Compliance

The Company has complied with the requirements of the Stock Exchanges, SEBI and Statutory Authorities on all matters related to the capital market during the last three years. There are no penalties or strictures imposed on the Company by Stock Exchanges or SEBI or any Statutory Authority(ies) relating to the above.

c) Risk Management

The Company has laid down procedures to inform the Board Members about the risk assessment and minimization procedures. The online risk management system is introduced through which all the designated officials submit quarterly reports which are reviewed periodically to ensure effective risk management.

d) Proceeds from the public issue/right issue/ preferential issues etc.

There was no fresh public issue/right issue/ preferential issues etc. during the financial year 2013-14.

e) Remuneration of Non-Executive Directors

The Company has defined its criteria of making payment of remuneration to its Non-Executive Directors. The details are stated in the section 'Remuneration Policy' of the report.

f) Management Discussion and Analysis

There is a separate part on Management Discussion and Analysis in the Annual Report.

g) Inter-se relationships between directors

There is no inter-se relationship between Directors of the Company

COMPLIANCE OF THE REQUIREMENT OF CLAUSE 49 OF THE LISTING AGREEMENT

A. Mandatory Requirements

The Company has complied with all the applicable mandatory requirements of Clause 49 of the Listing Agreement with the Stock Exchanges.

B. Non-mandatory Requirements

The Company has adopted following non mandatory requirements of Clause 49 of the Listing Agreement:

- Remuneration Committee: The Company has setup a Nomination and Remuneration Committee, details of which has been given earlier in this report.
- Shareholders' Rights: The Company sends financial statements along with Directors' report and Auditors' report to all the Shareholders every year.
- Training of Board Members: Board Members participate in relevant conferences and industry forums as part of their training.
- 4. Mechanism for evaluating Non-Executive
 Board Members: The key parameters are
 contributions to the strategy for growth of the
 Company, setting directions for improvement
 in governance and participating in the relevant
 meetings on a regular basis.
- 5. Whistle Blower Policy: The Audit Committee approved whistle blower policy in its meeting held on May 20, 2014. The employees and directors may report to the Compliance officer and have direct access to the Chairperson of the Audit Committee about any unethical behavior, actual or suspected fraud or violation of the Company's Code of Conduct.

C. Code for prevention of Insider -Trading Practices

In compliance with the SEBI's regulations on prevention of insider trading, the Company has instituted a comprehensive Code of Conduct for its Promoters, Directors and Designated Employees. The Code lays down guidelines, which advises them on procedures to be followed and disclosures to be made, while dealing with shares of NIIT and





CORPORATE GOVERNANCE REPORT (Contd.)

cautioning them of the consequences of violations.

D. Accounting Treatment in preparation of financial statements

The company has followed the professional pronouncement of ICAI and accounting standards as notified under Section 211(3C) of the Companies Act, 1956 and as per the Companies (Accounting Standard) Rules, 2006, in the preparation of financial statements of the Company for the financial year 2013-14 and there has been no deviation from the aforesaid accounting standard/pronouncement.

E. Statutory Compliance

The Company has a system in place whereby all business heads/ unit heads provide Compliance Certificates to the Board of Directors through the Compliance Officer of the Company relating to compliance of laws, rules, regulations and guidelines applicable to their areas of operation. The Company takes appropriate steps after consulting internally and if necessary, with independent legal counsels to ensure that the business operations are not in contravention of any laws. The Company takes all measures to register and protect Intellectual Property Rights including tradenames / service marks / trademarks / patents / copyrights, etc., belonging to the Company.

DISCLOSURE ON SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

The Company has set up an Internal Complaints Committee (ICC) for providing a redressal mechanism pertaining to sexual harassment of women employees at workplace, consisting of the following members:

- i) Ms. Shampi Venkatesh, Presiding Officer
- ii) Ms. Rakhi Sharma, Member
- iii) Ms. Suja Ajith, Member
- iv) Mr. Rajesh Arora, Member
- v) Mr. Amitabh Lahiri, Member
- vi) Mr. Ganesh Krishnamurthy, Member
- vii) Ms. Sadhana Chopra/Gyathri Prakash, Members (nominated by Sakaar Outreach, NGO).

The ICC has not received any compliant of sexual harassment.

MEANS OF COMMUNICATION

- a. The quarterly/half yearly/annual results during the year were published in the national English and Hindi Newspapers and displayed on the website of the Company http://www.niit.com/ investorrelations/Pages/InvestorRelations. aspx and official news releases, financial results, consolidated news releases, consolidated financial highlights and presentations etc. are also displayed at the Company's website.
- b. During the financial year 2013-14, the Company published its financial results in the following newspapers:

Financial Results	Newspapers	Date of publication
Audited financial results for the quarter/year ended March 31, 2013	Financial Express (English) Jansatta (Hindi)	May 24, 2013
Unaudited financial results for the quarter ended June 30, 2013	Financial Express (English) Jansatta (Hindi)	July 20, 2013
Unaudited financial results for the quarter ended September 30, 2013	Financial Express (English) Jansatta (Hindi)	October 19, 2013
Unaudited financial results for the quarter ended December 31, 2012	Financial Express (English) Jansatta (Hindi)	January 18, 2014

- c. The Company had quarterly Investors teleconferences and press conferences on May 23, 2013, July 19, 2013, October 18, 2013 and January 17, 2013 for the Investors of the Company immediately after the declaration of quarterly / annual results. In addition, an Annual Investor Meet (for institutional investors) was also organized in Mumbai on May 24, 2013.
- d. The management perspective, business review and financial highlights are part of the Annual Report.
- e. The quarterly distribution of shareholding is also displayed on the Company's website.

SHAREHOLDERS' INFORMATION

a. Company Registration Details

The Company is registered in the National Capital Territory of Delhi. The Corporate Identity Number (CIN) allotted to the Company by the MCA is L74899DL1981PLC015865.

b. Annual General Meeting

Date: Monday, July 7, 2014

Time : 10:00 A.M.

Venue : Mapple Exotica, Khasra No. 123

Chattarpur Mandir Road, Satbari,

New Delhi- 110074





CORPORATE GOVERNANCE REPORT (Contd.)

Book Closure Dates: June 28, 2014 to July 7,2014 (both days inclusive)

Financial Year: April 1 to March 31 Financial Calendar (tentative and subject to change):

Financial reporting for the first quarter ending June 30, 2014	By August 14, 2014
Financial reporting for the second quarter ending September 30, 2014	By November 14, 2014
Financial reporting for the third quarter ending December 31, 2014	By February 14, 2015
Financial reporting for the year ending March 31, 2015	By May 30, 2015
Annual General Meeting for the year ending March 31, 2015	By September 30, 2015

d. Dividend

The Board of Directors has recommended a dividend of Rs. 1.60 per equity share of Rs. 2 each, subject to approval of the Shareholders' at the ensuing Annual General Meeting. The dividend shall be paid to the Shareholders within 30 days from the date of approval at the Annual General Meeting and as per the provisions of the Companies Act, 2013. The dividend, if declared, would be paid to such shareholders whose names appear in the Register of Members as on July 7, 2014, holding shares in physical form. In respect of shares held in electronic mode, the dividend will be paid on the basis of list of beneficial owners as furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) as at the end of the business hours on June 27, 2014.

Eurnishing updated bank account particulars with Company / Depository Participant for facilitating electronic payments

SEBI vide its Circular No. CIR/MRD/DP/10/2013 dated March 21, 2013 had mandated the companies to use any of the RBI approved electronic mode of payment such as ECS (Local ECS / Regional ECS / National ECS), NEFT, RTGS etc. for distribution of dividends and other cash benefits to investors. The Circular also mandated the companies or their registrar & share transfer agents (RTA) to maintain bank details of investors. In case the securities are held in demat mode, the companies or their RTA shall seek relevant bank details from depositories and in case the securities are held in physical mode, the companies or their RTA shall take necessary steps to maintain updated bank details at their end.

In view of above, the Company's RTA has sent letters to various depository participants seeking updated bank

details of the investors of the Company. The investors are also requested to ensure that correct and updated particulars of their bank account are available with their respective depository participants and the Company / its RTA. This would facilitate the Company for making payments through electronic mode.

f. Unclaimed / Unpaid Dividend

All unclaimed/unpaid dividends due for the financial year ended up to March 31, 2006 have been transferred to the Investor Education and Protection Fund (IEPF) of the Central Government pursuant to Section 205A of the Companies Act, 1956 (Corresponding Section 124 of the Companies Act, 2013).

The Shareholders are requested to apply for revalidation/issue of demand drafts for the dividend for the Financial Year ending March 31, 2007 on or before August 24, 2014 after which any unpaid dividend amount for the Financial Year 2006-2007 will be transferred to Investors Education and Protection Fund (IEPF) by the Company and no claim shall lie against the Company or IEPF after the said transfer.

a. Unclaimed Shares

As per SEBI Circular CIR/CFD/DIL/10/2010 dated December 16, 2010 read with Clause 5A of the Listing Agreement, the Company has opened Unclaimed Suspense Account i.e. "NIIT Limited - Unclaimed Suspense Account" with Alankit Assignments Limited and the unclaimed shares lying with the Company have been dematerialized and credited to "NIIT Limited - Unclaimed Suspense Account". The details of unclaimed shares of the Company for the year ended March 31, 2014 are as under:

S. No.	Particulars	No. of Shareholders	No. of Shares
i	Aggregate number of shareholders and the outstanding shares transferred to Unclaimed Suspense Account during the year		133,438
ii	during the year Number of shareholders who approached for transfer of shares from Unclaimed Suspense Account during the year	NIII	NIL
iii.	Number of shareholders to whom shares were transferred from Unclaimed Suspense Account during the year	I IVII	NIL





CORPORATE GOVERNANCE REPORT (Contd.)

vi.	Aggregate	numb	er	of		
	shareholders	and	d	the		
	outstanding	shares	lying	in	195	133,438
	Unclaimed St	Jspense /	Ассои	nt at		
	the end of the					

h. Nomination Facility

The Companies Act, 2013 has provided for a nomination facility to the Shareholders of the Company. The Company is pleased to offer the facility of nomination to Shareholders and Shareholders may avail this facility by sending the duly completed form to the Registered Office of the Company/ Registrar and Transfer Agent of the Company in case the shareholding is in physical form. The shareholders may obtain a copy of the said form from the Registered Office of the Company or can download it from the website of the Company at http://www.niit.com/india/training/investors/Pages/investor-services.aspx. In case of demat holdings, the request may be submitted to the Depository Participant.

i. Listing of Equity Shares and Debentures

The Equity Shares of the Company are listed at the National Stock Exchange of India Limited (NSE), Mumbai and Bombay Stock Exchange Limited (BSE), Mumbai. The listing fees for the financial year 2014-15 have been paid to the Stock Exchanges.

The Debentures issued by the Company on private placement basis are listed at the NSE. The listing fees for the financial year 2014-15 have been paid to NSE.

j. Compliance Certificate of the Auditors

Certificate obtained from the Statutory Auditors of the Company, confirming compliance with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement, is annexed to this Report.

k. Details of last three Annual General Meetings and Book Closure dates:

Annual General Meeting	Date when held	Book Closure (both days inclusive)
30th AGM	Monday, July 1, 2013	Saturday, June 22, 2013 to Monday, July 1, 2013
29th AGM	Monday, July 2, 2012	Friday, June 22, 2012 to Monday, July 2, 2012
28th AGM	Friday, July 1, 2011	Friday, June 24, 2011 to Friday, July 1, 2011

I. Stock Code

Trading symbol on the NSE: NIITLTD

Trading symbol on the BSE (Scrip Code): NIIT (500304)

ISIN No. of Equity Shares at NSDL/CDSL: INE 161A01038

m. Stock Market Data

The monthly high and low share prices and market capitalization of Equity Shares of the Company traded on BSE and NSE from April 1, 2013 to March 31, 2014 and the comparison of share prices of the Company vis-à-vis the Sensex and Nifty Indices are given below:

Share price movement during the year April 1, 2013 to March 31, 2014

Month	В	ombay Sto	ck Exchang	je	National Stock Exchange			
Month	Sensex	High Price (Rs.)	Low Price (Rs.)	Market Cap* Rs Mn	Nifty	High Price (Rs.)	Low Price (Rs.)	Market Cap* Rs Mn
Apr-13	19,504	25.4	20.8	3,954	5,930	25.45	20.6	3,938
May-13	19,760	24.3	20.45	3,566	5,986	24.3	20.45	3,558
Jun-13	19,396	22.5	18.65	3,096	5,842	22.6	18.5	3,087
Jul-13	19,346	19.9	14.9	2,485	5,742	19.9	14.9	2,493
Aug-13	18,620	21.4	15	3,096	5,471	21.4	15	3,079
Sep-13	19,380	22.5	18.35	3,096	5,735	22.5	18.35	3,096
Oct-13	21,165	21.15	18.6	3,269	6,299	21.15	18.4	3,269
Nov-13	20,792	23.5	19.55	3,723	6,176	23.55	19.65	3,708
Dec-13	21,171	28.4	21.85	4,558	6,304	28.4	21.75	4,558
Jan-14	20,514	30.2	24.4	4,335	6,090	30.2	24.4	4,319
Feb-14	21,120	29.7	23.1	4,591	6,277	29.8	23.15	4,599
Mar-14	22,386	30.25	25.9	4,442	6,704	30.1	25.95	4,434

^{*} Market capitalization at closing price of the month Source: BSE & NSE website.

Shareholding Distribution as on March 31, 2014

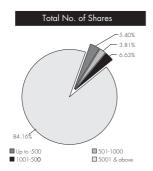
Range (No. of Shares)	No. of Shareholders	% to Total Shareholders	Total No. of Shares	% to Total Shares
Up to 500	65,572	82.40	8,924,005	5.40
501-1000	7,778	9.77	6,286,034	3.81
1001-5000	5,014	6.30	10,956,634	6.63
5001 & above	1,213	1.53	138,978,924	84.16
TOTAL	79,577	100	165,145,597	100





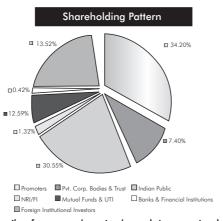
NIIT

CORPORATE GOVERNANCE REPORT (Contd.)



Shareholding Pattern as on March 31, 2014

Category	No. of shares held	Percentage of total	
	(face value of Rs. 2	shareholding	
	each)		
Promoters' Holding			
Indian Promoters	56,473,335	34.20	
Foreign Promoters	-	-	
Total Promoters' Holding	56,473,335	34.20	
Public Shareholding			
Mutual Funds and UTI	20,783,618	12.59	
Banks, Financial Institutions & Insurance			
Companies	694,441	0.42	
Foreign Institutional Investors	22,325,464	13.52	
NRI/Foreign Individuals	2,179,787	1.32	
Private Corporate Bodies & Trust	12,223,369	7.40	
Indian Public	50,465,583	30.55	
Total Public Shareholding	108,672,262	65.80	
Grand Total	165,145,597	100.00	



Details of requests/queries/complaints received and resolved during the financial year 2013-14:

Nature of Query	Request/ Queries Received	Complaints Received	Resolved	Unresolved
Change of address	8	-	8	-
Change of bank details	29	-	29	-
Correction in dividend warrant & issue DD	157	-	157	-

Dividend not received		57	57	
Dividend not received	-	5/	5/	-
Legal matter, shares in legal dispute	3	-	3	-
Non receipt of annual report/notice	-	4	4	-
Non receipt of share certificate lodged for transfer	-	2	2	-
Others	2	-	2	-
Request for annual report	34	-	34	-
Request for bonus shares	5	-	5	-
Request for duplicate share certificates	3	-	3	-
Request for share holding details	9	-	9	-
Share certificates lodged for transfer	6	-	6	-
TOTAL	256	63	319	-

There was no request/query/complaint pending at the beginning of the year. During the financial year, the Company attended most of the Shareholders'/Investors' requests / queries / complaints within 15 days from the date of receipt. The exceptions have been for cases constrained by procedural issue or disputes / legal impediments etc. There was no request/query/complaint pending at the end of the financial year.

Outstanding GDRs/ADRs/Warrants or any Convertible instruments, conversion date and likely impact on equity

As on date there are no outstanding warrants / bonds/ other instruments (except Stock Options granted under NIIT ESOP 2005, the details of which are given in Directors Report) which are convertible into equity shares.

p. Dematerialisation of Shares and Liquidity

The Shares of the Company are compulsorily traded in dematerialised form. The Company has arrangements with both the National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL) to establish electronic connectivity of its shares for scripless trading. As on March 31, 2014, 99.41% shares of the Company were held in a dematerialised form.

q. Consolidate multiple folios

Investors are encouraged to consolidate their shareholding held in multiple folios. This would facilitate onestop tracking of all corporate benefits on the shares and would reduce time and efforts required to monitor multiple folios.

r. Liquidity of Shares

The shares of the Company are traded electronically on the NSE and BSE.

s. Share Transfer System

The Company has appointed a common Registrar for the physical share transfer and dematerialisation





CORPORATE GOVERNANCE REPORT (Contd.)

of shares. The shares lodged for physical transfer/transmission/ transposition are registered normally within a period of fortnight, if the documents are complete in all respects. For this purpose, the Share Transfer Committee meets as often as required. During the financial year under review, the Committee meet 12 times. Adequate care is taken to ensure that no transfers are pending for more than a fortnight. Requests for demat/remat were confirmed mostly within a fortnight. The Company obtains from a Company Secretary in Practice half-yearly certificates of compliance with the share transfer formalities as required under Clause 47(c) of the Listing Agreement with Stock Exchanges and files a copy of the certificate with the Stock Exchanges.

t. Permanent Account Number for transfer of shares in physical form

SEBI vide its Circular dated May 20, 2009 has stated that for securities market transactions and off-market transactions involving transfer of shares in physical form of listed companies, it shall be mandatory for the transferee(s) to furnish copy of PAN card to the Company's RTA for registration of such transfer of shares. Accordingly, shareholders are requested to please furnish copy of PAN card to the Company's RTA for registration of transfer of shares in their name.

u. Compliance Officer

Mr. Rajesh Arora, Company Secretary is the Compliance Officer of the Company.

v. Designated exclusive email-id:

The Company has designated an email-id "investors@niit.com" exclusively for Shareholders and Investors to corresponds with the Company.

Registrar for Dematerialisation and Physical Transfer of Shares

The Company has appointed a Registrar for dematerialisation (Electronic Mode) and physical transfer of shares whose detail is given below:-

Alankit Assignments Limited

Unit: NIIT Limited

2E/21, Jhandewalan Extension, New Delhi - 110 055.

Phone Nos.: +91 11 42541234, 23541234 Fax

Nos.: +91 11 42541967, e-mail: rta@alankit.com

x. Registered Office:

NIIT Limited,

8, Balaji Estate, First Floor, Guru Ravi Das Marg,

Kalkaji, New Delhi - 110 019, India

Tel Nos.: +91 11 41675000

Fax: +91 11 41407120 e-mail: investors@niit.com

y. Address for Correspondence

The Shareholders may address their communication / suggestions / grievances / queries relating to the shares of the Company to:

The Compliance Officer

NIIT Limited

Investors Services

8, Balaji Estate, First Floor, Guru Ravi Das Marg,

Kalkaji, New Delhi - 110 019, India

Tel Nos.: +91 11 41675000

Fax: +91 11 41407120

e-mail: investors@niit.com

The Corporate Governance Report was adopted by the Board of Directors at their meeting held on May 21, 2014.





CORPORATE GOVERNANCE REPORT (Contd.)

CERTIFICATES UNDER CORPORATE GOVERNANCE REPORT

A. Declaration regarding compliance with the Code of Conduct by Board Members and Senior Management Personnel pursuant to Clause 49(1)(D)(ii) of the Listing Agreement

This is to certify that as per Clause 49 of the Listing Agreement:

- The Code of Conduct has been laid down for all the Board Members and Senior Management and other employees of the Company.
- 2. The Code of Conduct has been posted on the website of the Company.
- The Board Members and Senior Management Personnel have affirmed compliance with the Company's Code of Conduct for the year 2013-14.

Place : New Delhi

Date : May 21, 2014

Vijay K Thadani

CEO and Whole-time Director

B. Certificate by Chief Executive Officer and Chief Financial Officer on compliance with the conditions of Corporate Governance under Clause 49 of the Listing Agreement

To

The Board of Directors,

NIIT Limited

8, Balaji Estate, First Floor,

Guru Ravi Das Marg,

Kalkaji, New Delhi- 110019

We hereby certify that for the financial year 2013-14:

- 1. We have reviewed the financial statements and the cash flow statement and that to the best of our knowledge and belief:
 - (a) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (b) These statements together present a true and fair view of the Company's affairs and are in compliance with existing Accounting Standards, applicable laws and regulations.
- 2. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year 2013-14 which are fraudulent, illegal or violate the Company's Code of Conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee those deficiencies, if any, of which we are aware, in the design or operation of the internal control systems and the steps we have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit Committee:
 - significant changes, if any, in internal control over financial reporting during this year;
 - significant changes, if any, in accounting policies during this year 2013-14 and that the same have been disclosed in the notes to the financial statements; and
 - instances of significant fraud of which we are aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place : New Delhi Vijay K Thadani Rohit Kumar Gupta
Date : May 21, 2014 CEO and Whole-time Director Chief Financial Officer





CORPORATE GOVERNANCE REPORT (Contd.)

Auditors' Certificate regarding compliance of conditions of Corporate Governance

To the Members of NIIT Limited

We have examined the compliance of conditions of Corporate Governance by NIIT Limited, for the year ended March 31, 2014, as stipulated in Clause 49 of the Listing Agreements of the said Company with stock exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in Clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreements.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For **Price Waterhouse**Firm Registration Number : 301112E
Chartered Accountants

Usha Rajeev Partner : May 21, 2014 Membership No. 087191

Place : New Delhi Date





This page is intentionally left blank

