

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended June 30, 2011
(All figures in Rs. Million except %age & EPS)**

Particulars	AMJ'10	AMJ'11
Systemwide Revenue	4,013	4,692
Net Revenue	2,780	3,212
Other Income	(74)	(64)
Total Income	2,706	3,148
Operating Expenses	2,493	2,904
Operating Profit (EBITDA)	287	307
Operating Margin	10%	10%
Depreciation	203	227
Profit Before Tax	10	16
Provision for Taxation - Current & Deferred	(15)	(13)
Net Profit	25	29
Share of Associates' Net Profit	105	102
PAT after Associate Profit	130	131
EPS (Rs.)		
- Basic	0.8	0.8

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions

Rs. Mn	AMJ'10	AMJ'11
Systemwide Revenue	2,252	2,658
YoY		18%
Net Revenue	1019	1178
YoY		16%
Operating Expenses	904	1065
Operating Profit	115	113
Operating Margin	11%	10%

Individual - Revenue Mix Portalwise	AMJ'10	AMJ'11
Careers	88%	86%
Others	12%	14%
Total	100%	100%

Enrolments	AMJ'10	AMJ'11
Total	126,063	140,455

School Learning Solutions

Rs. Mn	AMJ'10	AMJ'11
Net Revenue	384	403
	YoY	5%
Operating Expenses	319	354
Operating Profit	64	49
Operating Margin	17%	12%

Order Position for Institutional (Rs Mn)		AMJ'11
Fresh Order Intake		976
Pending Order Book		4,975
Executable in next 12 months		30%

Corporate Learning Solutions

Rs. Mn	AMJ'10	AMJ'11
Net Revenue	1,377	1,630
YoY		18%
Operating Expenses	1,269	1,485
Operating Profit	109	145
Operating Margin	8%	9%

Order Position for Corporate (USD Mn)	AMJ'11
Fresh Order Intake	25.4
Pending Order Book	87.0
Executable in next 12 months	61%

NIIT Limited

Education Centres

	Mar'11	Jun'11
Total Education Centres incl International	15,267 351	16,101 351

People

	Mar'11	Jun'11
Total People Resource	4,157	4,434

Shareholding Pattern

	Mar'11	Jun'11
FIIs	29%	28%
Promoters Holding	34%	34%
MFs/ FIs and Banks	10%	10%
Others	27%	27%
	100%	100%