

NIIT Limited

**Consolidated Profit and Loss Account
For the Quarter ended December 31, 2011
(All figures in Rs. Million except %age & EPS)**

Particulars	OND'10	OND'11
Systemwide Revenue	4,147	3,955
Net Revenue	3,007	2,501
Other Income	(83)	1,652
Total Income	2,924	4,153
Operating Expenses	2,637	2,250
Operating Profit (EBITDA)	370	251
<i>Operating Margin</i>	<i>12%</i>	<i>10%</i>
Depreciation	222	200
Profit Before Tax	65	1,703
Provision for Taxation - Current & Deferred	41	1,450
Net Profit	24	253
Share of Associates' Net Profit	105	154
PAT after Associate Profit	129	407
EPS (Rs.)		
- Basic	0.8	2.5

Previous period data not regrouped

Individual Learning Solutions

Rs. Mn		OND'10	OND'11
Systemwide Revenue		2,337	2,781
	YoY		19%
Net Revenue		1,198	1,327
	YoY		11%
Operating Expenses		995	1,154
Operating Profit		203	173
Operating Margin		17%	13%

Previous period data not regrouped

Individual - Revenue Mix Portalwise	OND'10	OND'11
Careers	91%	94%
Others	9%	6%
Total	100%	100%

Enrolments	OND'10	OND'11
Total	114,310	95,374

School Learning Solutions

Rs. Mn	OND'10	OND'11
Net Revenue	363	368
YoY		1%
Operating Expenses	317	355
Operating Profit	46	14
Operating Margin	13%	4%

Previous period data not regrouped

Order Position for Institutional (Rs Mn)	OND'11
Fresh Order Intake	204
Pending Order Book	4,554
Executable in next 12 months	30%

Corporate Learning Solutions

Rs. Mn	OND'10	OND'11
Net Revenue	1,446	805
YoY		-44%
Operating Expenses	1,325	728
Operating Profit	121	77
Operating Margin	8%	10%

Previous period data not regrouped

Order Position for Corporate (USD Mn)	OND'11
Fresh Order Intake	21.2
Pending Order Book	47.6
Executable in next 12 months	50%

Skill Building Solutions

Rs. Mn	OND'10	OND'11
Net Revenue	0	0
YoY		0%
Operating Expenses	0	14
Operating Profit	0	-14
Operating Margin	0%	0%

Previous period data not regrouped

NIIT Limited

Education Centres

	Sept'11	Dect'11
Total Education Centres incl International	16,258 351	16,380 351

People

	Sept'11	Dect'11
Total People Resource	4,567	3,899

Shareholding Pattern

	Sept'11	Dect'11
FIIs	28%	27%
Promoters Holding	34%	34%
MFs/ FIs and Banks	10%	11%
Others	27%	29%
	100%	100%