

**Consolidated Profit and Loss Account
For the Period ended March 31, 2013
(All figures in Rs. Million except %age & EPS)**

Particulars	JFM'12	JFM'13	FY'12	FY'13
Systemwide Revenue	5,079	3,174	19,960	15,435
Net Revenue	3,052	2,216	12,603	9,608
Other Income	(67)	(10)	1,429	(339)
Total Income	2,985	2,206	14,032	9,269
Operating Expenses	2,695	2,145	11,128	9,085
Operating Profit (EBITDA)	357	71	1,475	523
<i>Operating Margin</i>	<i>12%</i>	<i>3%</i>	<i>12%</i>	<i>5%</i>
Depreciation	197	223	874	864
Profit Before Tax	93	(162)	2,030	(680)
Provision for Taxation - Current & Deferred	(49)	(49)	1,409	(433)
Net Profit	142	(113)	621	(247)
Share of Associates' Net Profit	120	140	481	509
PAT after Associate Profit	262	27	1,102	263
EPS (Rs.)				
- Basic	1.6	0.2	6.7	1.6

NIIT Limited

Consolidated Profit and Loss Account

For the Period ended March 31, 2013

(All figures in Rs. Million except %age & EPS)

Particulars	On Continuing Business basis			
	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	2,570	2,216	9,935	9,433
Other Income	(130)	(10)	(665)	(339)
Total Income	2,440	2,206	9,270	9,094
Operating Expenses	2,213	2,145	8,737	8,910
Operating Profit (EBITDA)	357	71	1,198	523
<i>Operating Margin</i>	<i>14%</i>	<i>3%</i>	<i>12%</i>	<i>6%</i>

Previous period figures have been recast for comparison purposes (adjusted for divestment in EK and pass thru revenues)

Individual Learning Solutions

Rs. Mn	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	1,522	981	5,829	4,582
YoY		-36%		-21%
Operating Expenses	1,248	1,005	4,894	4,463
Operating Profit	274	-24	936	119
Operating Margin	18%	-2%	16%	3%

Individual - Revenue Mix Portalwise	JFM'12	JFM'13	FY'12	FY'13
Careers	83%	84%	89%	87%
Others	17%	16%	11%	13%
Total	100%	100%	100%	100%

Enrolments*		JFM'13		FY'13
Total		97,078		448,300

School Learning Solutions

Rs. Mn	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	865	470	2042	1980
YoY		-46%		-3%
Operating Expenses	828	433	1895	1823
Operating Profit	37	37	146	156
Operating Margin	4%	8%	7%	8%

On Continuing Business basis				
Rs. Mn	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	383	470	1560	1805
YoY		23%		16%
Operating Expenses	346	433	1413	1648
Operating Profit	37	37	146	156
Operating Margin	10%	8%	9%	9%

Previous period figures have been recast for comparison purposes (adjusted for pass thru revenues)

Order Position for Institutional (Rs Mn)	JFM'13	FY'13
Fresh Order Intake	256	916
Pending Order Book	5,059	5,059
Executable in next 12 months	27%	27%

Corporate Learning Solutions

Rs. Mn	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	664	761	4,729	3,037
	YoY	15%		-36%
Operating Expenses	600	679	4,291	2,698
Operating Profit	64	82	438	339
Operating Margin	10%	11%	9%	11%

On Continuing Business basis				
Rs. Mn	JFM'12	JFM'13	FY'12	FY'13
Net Revenue	664	761	2,543	3,037
	YoY	15%		19%
Operating Expenses	600	679	2,383	2,698
Operating Profit	64	82	160	339
Operating Margin	10%	11%	6%	11%

Previous period figures have been recast for comparison purposes (adjusted for divestment in EK)

Order Position for Corporate (USD Mn)	JFM'13	FY'13
Fresh Order Intake	14.3	62.5
Pending Order Book	53.6	53.6
Executable in next 12 months	66%	66%

NIIT Limited

Education Centres

	Dec'12	Mar'13
Total Education Centres	17,415	17,612
incl International	266	253

People

	Dec'12	Mar'13
Total People Resource	3,427	3,324

Shareholding Pattern

	Dec'12	Mar'13
FII's	20%	20%
Promoters Holding	33%	33%
MFs/ FIs and Banks	14%	13%
Others	32%	34%
	100%	100%