



Consolidated Profit and Loss Statement
For the Quarter ended September 30, 2015
(All figures in Rs. Million except Percentages & EPS)

Particulars	Overall	
	JAS'14	JAS'15
Net Revenue	2,604	2,725
Operating Expenses	2,423	2,473
Operating Profit (EBITDA)	181	252
<i>Operating Margin</i>	<i>7%</i>	<i>9%</i>
Depreciation	147	129
Other Income	-39	-51
Profit Before Tax	-5	72
Provision for Taxation	0	11
Net Profit	-5	61
Share of Associates' Net Profit	108	147
PAT after Associate Profit	103	208
EPS (Rs.)	0.6	1.3



Corporate Learning Group

Rs. Mn	JAS'14	JAS'15
Net Revenue	1,248	1,448
YoY		16%
Operating Expenses	1,104	1,279
Operating Profit	144	170
Operating Margin	12%	12%

Other Details		JAS'15
Fresh Order Intake (\$ Mn)		23.9
No. of MTS customers		26

Skills & Careers Group

Rs. Mn	JAS'14	JAS'15
Net Revenue	1,039	1,045
YoY		1%
Operating Expenses	1,008	977
Operating Profit	31	69
Operating Margin	3%	7%

Other Details	JAS'15
Enrolments	61,370
Share of Revenue from Beyond IT	40%



School Learning Group

Rs. Mn	JAS'14	JAS'15
Net Revenue	318	232
YoY		-27%
Operating Expenses	311	218
Operating Profit	7	14
Operating Margin	2%	6%

Other Details		JAS'15
Fresh Order Intake		63
No. of Schools added		65

People

	AMJ'15	JAS'15
Headcount	2,695	2,732

* Net of retainers/ Project resources

Shareholding Pattern

	AMJ'15	JAS'15
FIIs	13%	9%
Promoters Holding	34%	34%
MFs/ FIs and Banks	11%	13%
Others	42%	44%
	100%	100%