



**Consolidated Profit and Loss Statement**  
**For the Quarter ended December 31, 2015**  
**(All figures in Rs. Million except Percentages & EPS)**

Particulars	Overall	
	OND'14	OND'15
Net Revenue	2,482	2,623
Operating Expenses	2,424	2,459
<b>Operating Profit (EBITDA)</b>	<b>57</b>	<b>164</b>
<i>Operating Margin</i>	<i>2%</i>	<i>6%</i>
Depreciation	152	117
Other Income	4	-67
<b>Profit Before Tax</b>	<b>-91</b>	<b>-21</b>
Provision for Taxation	4	5
<b>Net Profit</b>	<b>-95</b>	<b>-26</b>
Share of Associates' Net Profit	114	163
<b>PAT after Associate Profit</b>	<b>18</b>	<b>137</b>
<b>EPS (Rs.)</b>	<b>0.1</b>	<b>0.8</b>



Corporate Learning Group

Rs. Mn	OND'14	OND'15
Net Revenue	1,360	1,586
YoY		17%
Operating Expenses	1,202	1,402
Operating Profit	157	184
Operating Margin	12%	12%

Other Details		OND'15
Fresh Order Intake (\$ Mn)		27.0
No. of MTS customers		27



### Skills & Careers Group

Rs. Mn	OND'14	OND'15
Net Revenue	808	828
YoY		3%
Operating Expenses	915	823
<b>Operating Profit</b>	-108	5
Operating Margin	-13%	1%

Other Details		OND'15
Enrolments		65,989
Share of Revenue from Beyond IT		38%



### School Learning Group

Rs. Mn	OND'14	OND'15
Net Revenue	314	209
YoY		-33%
Operating Expenses	306	234
Operating Profit	8	-25
Operating Margin	3%	-12%

Other Details		OND'15
Fresh Order Intake		61
No. of Schools added		38



**People**

	JAS'15	OND'15
Headcount	2,732	2,705

\* Net of retainers/ Project resources

**Shareholding Pattern**

	JAS'15	OND'15
FII's & FPI's	9%	10%
Promoters Holding	34%	34%
MFs/ FIs and Banks	13%	13%
Others	44%	43%
	100%	100%