

Consolidated Profit and Loss Account *
For the Period ended March 31, 2017
 (All figures in Rs. Million except Percentage & EPS)

Particulars	JFM'16	JFM'17	FY'16	FY'17
Net Revenue	2,389	3,615	10,069	11,877
YoY		51%		18%
Operating Expenses *	2,256	3,443	9,357	11,117
Operating Profit (EBITDA)	132	172	712	760
Operating Margin	6%	5%	7%	6%
Depreciation*	116	109	492	469
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)	-14	-19	-146	-199
Profit Before Tax	3	44	74	91
Provision for Taxation - Current & Deferred	14	-8	37	42
Net Profit	-11	52	37	49
Share of Associates' Net Profit	189	250	635	603
PAT after Associate Profit	178	302	672	651
EPS (Rs.)				
- Basic	1.1	1.8	4.1	3.9

Corporate Learning Group

Rs. Mn	JFM'16	JFM'17	FY'16	FY'17
Net Revenue	1,360	2,578	5,679	7,662
YoY		90%		35%
Operating Expenses	1,202	2,438	5,019	6,969
Operating Profit	158	141	660	693
Operating Margin	12%	5%	12%	9%

Other Details		JFM'17		FY'17
Fresh Order Intake (\$ Mn)		37.2		113.7
No. of MTS customers		34		34

Skills & Careers Group

Rs. Mn	JFM'16	JFM'17	FY'16	FY'17
Net Revenue	728	751	3,326	3,230
YoY		3%		-3%
Operating Expenses	747	720	3,275	3,140
Operating Profit	-19	31	51	90
Operating Margin	-3%	4%	2%	3%

Other Details		JFM'17		FY'17
Enrolments		45,665		201,411
Share of Revenue from Beyond IT		35%		39%

School Learning Group

Rs. Mn	JFM'16	JFM'17	FY'16	FY'17
Net Revenue	301	282	1063	979
	YoY	-6%		-8%
Operating Expenses	285	253	1041	926
Operating Profit	16	29	22	53
Operating Margin	5%	10%	2%	5%

Other Details		JFM'17		FY'17
Fresh Order Intake		213		422
No. of Schools added		392		685

NIIT Limited

People

	Dec'16	Mar'17
Headcount*	2,443	2,342

* Net of retainers/ Project resources

Shareholding Pattern

	Dec'16	Mar'17
FIIs & FPIs	13%	13%
Promoters Holding	34%	34%
MFs/ FIs and Banks	13%	10%
Others	40%	43%
	100%	100%