

Consolidated Profit and Loss Account *
 For the Quarter ended June 30, 2016
 (All figures in Rs. Million except Percentages & EPS)

Particulars	AMJ'15	AMJ'16
Net Revenue	2,332	2,604
	YoY	12%
Operating Expenses *	2,168	2,382
Operating Profit (EBITDA)	164	222
<i>Operating Margin</i>	<i>7%</i>	<i>9%</i>
Depreciation*	130	118
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)*	-14	-93
Profit Before Tax	20	11
Provision for Taxation - Current & Deferred	6	8
Net Profit	14	3
Share of Associates' Net Profit	136	71
PAT after Associate Profit	150	74
EPS (Rs.)	0.9	0.4

Corporate Learning Group

Rs. Mn	AMJ'15	AMJ'16
Net Revenue	1,285	1,523
YoY		19%
Operating Expenses	1,136	1,347
Operating Profit	149	177
Operating Margin	12%	12%

Other Details		AMJ'16
Fresh Order Intake (\$ Mn)		23.1
No. of MTS customers		31

Skills & Careers Group

Rs. Mn	AMJ'15	AMJ'16
Net Revenue	725	773
YoY		7%
Operating Expenses	728	739
Operating Profit	-3	34
Operating Margin	0%	4%

Other Details	AMJ'16
Enrolments	58,215
Share of Revenue from Beyond IT	45%

School Learning Group

Rs. Mn	AMJ'15	AMJ'16
Net Revenue	322	307
YoY		-5%
Operating Expenses	304	287
Operating Profit	18	20
Operating Margin	6%	7%

Other Details	AMJ'16
Fresh Order Intake	106
No. of Schools added	139
% share of IP led business	33%

NIIT Limited

People

	Mar'16	Jun'16
Headcount*	2,372	2,466

* Net of retainers/ Project resources

Shareholding Pattern

	Mar'16	Jun'16
FII's & FPIs	11%	10%
Promoters Holding	34%	34%
MFs/ FIs and Banks	13%	12%
Others	42%	43%
	100%	100%