

Consolidated Profit and Loss Account
For the Period ended June 30, 2021

Particulars (Rs. Mn)	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	FY21	Q1 FY22
Net Revenue	2,018	2,189	2,534	2,755	9,495	3,010
	YoY 0%	-6%	4%	30%	7%	49%
	QoQ -4%	8%	16%	9%		9%
Operating Expenses	1,774	1,844	2,062	2,061	7,742	2,289
Operating Profit (EBITDA)	243	344	471	694	1,753	721
EBITDA margin	12%	16%	19%	25%	18%	24%
Depreciation	161	136	135	157	589	143
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)	308	171	220	79	778	125
Profit Before Tax	390	380	557	615	1,942	702
Tax	58	79	96	103	336	146
PAT before Associate Profit / Non Controlling Interests	332	301	461	513	1,606	556
Profit/ (loss) from Assets held for Sale and Discontinued Operations	-38	-41	-47	-43	-169	-38
(Non Controlling Interests)	-4	0	2	-4	-6	-4
PAT after Associate Profit	290	260	415	465	1,430	514
EPS (Rs.)	2.1	1.8	2.9	3.3	10.1	3.8

* Net result (revenue minus expenses) of discontinued operations and assets held for sale reclassified as 'Profit/(Loss) from Discontinued Operations and Assets held for Sale' and reported as separate line below operating results, as per Ind AS 105

People

	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	FY21	Q1 FY22
Headcount*	2,533	2,386	2,435	2,531	2,531	2,579

* Not including retainers/project resources

Shareholding Pattern

	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	Post Buyback	Q1 FY22
Promoters	34.3%	34.3%	34.3%	34.2%	35.4%	35.3%
FPIs	15.9%	22.2%	23.8%	22.6%	21.5%	23.2%
MFs, FIs and Banks	15.9%	11.8%	11.3%	11.3%	10.7%	12.1%
Others	33.9%	31.7%	30.6%	32.0%	32.4%	29.4%
Total*	100%	100%	100%	100%	100%	100%

* Percentages may not add to 100% due to rounding

Corporate Learning Group

Rs. Mn		Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	FY21	Q1 FY22
Net Revenue		1,785	1,941	2,175	2,353	8,254	2,633
	YoY	17%	12%	15%	34%	19%	47%
	QoQ	2%	9%	12%	8%		12%
Operating Expenses		1,473	1,543	1,674	1,678	6,369	1,861
Operating Profit (EBITDA)		312	398	500	675	1885	772
EBITDA margin		17%	20%	23%	29%	23%	29%

Other Details		Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	FY21	Q1 FY22
No. of MTS customers		55	56	58	58	58	59
Revenue Visibility (\$ Mn)		263	259	270	287	287	298

Skills & Careers Group

Rs. Mn		Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	FY21	Q1 FY22
Net Revenue		233	247	359	402	1,241	378
	YoY	-53%	-58%	-34%	12%	-37%	62%
	QoQ	-35%	6%	45%	12%		-6%
Operating Expenses		301	301	388	383	1,373	429
Operating Profit (EBITDA)		-68	-54	-29	19	-132	-51
EBITDA margin		-29%	-22%	-8%	5%	-11%	-14%