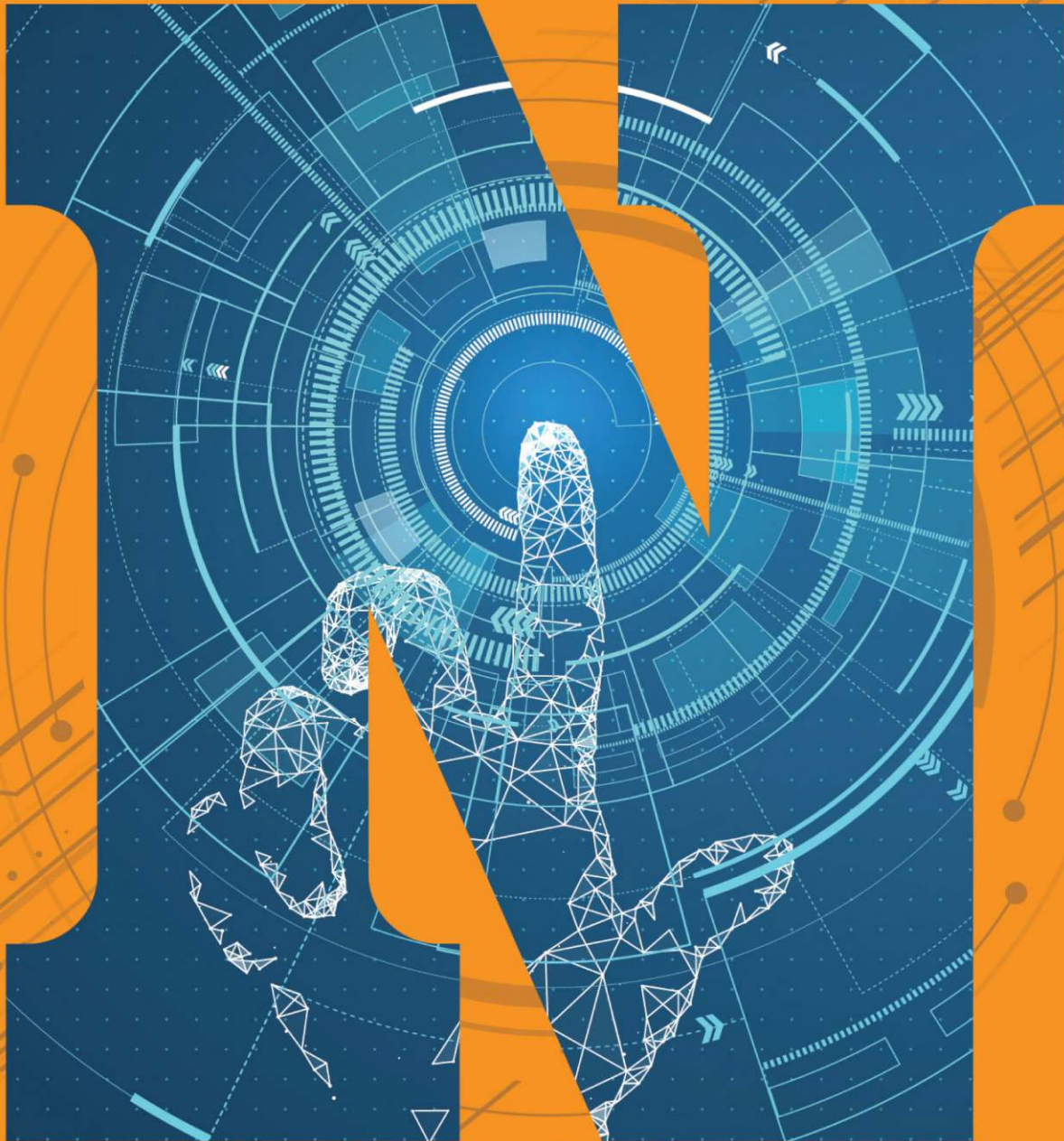


**NIIT**

NIIT in the News  
October- December 2020

**NIIT Digital**   
#NeverStopLearning



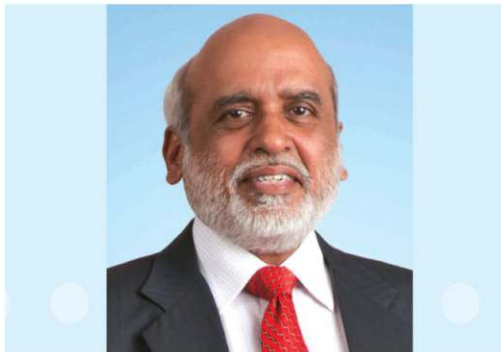


## BW EDUCATION

# P Rajendran Felicitated With IIT Delhi Alumni Award For Outstanding Contribution To National Development For Corporate Excellence

*These awards were instituted by the IIT Delhi Alumni Association (IITDAA) in 1999 to honour IIT Delhi alumni for their contribution towards National Development.*

30 DECEMBER 2020 by BW Online Bureau



NIIT, a global learning outsourcing company, announced that P Rajendran, Joint Managing Director & Co-Founder, NIIT has been felicitated with the prestigious IIT Delhi Alumni Award for Outstanding Contribution to National Development - Corporate Excellence. The award was presented during an exclusive three-day online Conclave - IIT Delhi Alumni Fest 2020 themed 'Exploring the New Normal' from 26-28 December 2020, and part of IIT Delhi's Diamond Jubilee celebration.

These awards were instituted by the IIT Delhi Alumni Association (IITDAA) in 1999 to honour IIT Delhi alumni for their contribution towards National Development and are conferred each year to enhance the awareness of the work done by IIT Delhi Alumni in

their professions, impacting national development.

Speaking during the occasion, Ravindra Kumar, President, IIT Delhi Alumni Association (IITDAA) said, "We value the outstanding achievements by IIT Delhi Alumni in their respective fields and are immensely proud of the contributions made by them. I congratulate all the awardees on their achievement".

On receiving the award, P. Rajendran said, "It is a once in a lifetime moment for me to receive this prestigious award. I thank the entire IITD Alumni for conferring this honour on me for Corporate Excellence."

"It was indeed a transformational point in my life when I moved into the start-up NIIT Limited and co-created the company with the founders. I am blessed to be a part of the NIIT journey, a company where the key mantra remains 'NIIT is people'. My gratitude to every member of NIIT from yesterday and today, who have helped NIIT impact the lives of over 35 million learners worldwide", added Mr. Rajendran.

For Rajendran, the root of and the route to corporate excellence lay in the hands, minds and spirit of the People at NIIT. With the stated belief that 'NIIT is People', he led innovative people initiatives for over three decades, bringing out the best in NIITians and helping them realise their vast inherent potential to grow continuously – in the profession, in the family and in their impact on the community. These led to great team work, high emotional and social quotients in NIITians, making them a unique breed of high performing professionals. When they move out of the company, they don the title of 'Forever-NIITian' proudly. NIIT received many acknowledgements - Innovative HR Practices, Top 25 'Best Places to work for', Star Employer, 4th rank in India's Best companies to work for and more.

An IIT Delhi Alumnus of the 1974 B Tech EE, Rajendran is a member of the core team that developed and brought NIIT to its present position of global standing, since its inception in 1981. Rajendran also serves on the Board of Management of the not-for-profit NIIT University and is actively engaged with the not-for-profit NIIT Foundation, which addresses the skilling and employability needs of youth from the underprivileged segments of the society.

It may be recalled that members of the founding team of NIIT, Rajendra S Pawar, Chairman & Co-Founder, Vijay Thadani, Vice Chairman & MD and Co-founder, are among the past recipients of the prestigious IIT Delhi Distinguished Alumni award and Arvind Thakur, Former Vice Chairman & MD at NIIT Technologies Ltd., has been felicitated as the distinguished Alumnus of NITIE Mumbai and is a silver medallist from IIT Kharagpur.

<http://bweducation.businessworld.in/article/P-Rajendran-Felicitated-With-IIT-Delhi-Alumni-Award-For-Outstanding-Contribution-To-National-Development-For-Corporate-Excellence/30-12-2020-359722/>



## NIIT Earns Fifteen Brandon Hall Excellence in Technology Awards Jointly with MetLife

ANI | Updated: Dec 18, 2020 13:45 IST

Atlanta (Georgia)[US]/ New Delhi [India], December 18 (ANI/ BusinessWire India): NIIT Limited, a global skills and talent development company and leading provider of managed training services, announced today that it has earned fifteen Brandon Hall Excellence in Technology awards jointly with MetLife for the MetLife Distribution Academy Platform.

Winners were announced on December 10, 2020. MetLife and NIIT were among the top winners with 12 Gold awards, 2 Silver awards and 1 Bronze award across various categories.

The winners are listed at <https://www.brandonhall.com/excellenceawards/past-winners.php>.

"At NIIT, we pride ourselves in technology that pushes the boundaries of innovation for demonstrable learning transformation. We are honored to partner with MetLife for the Distribution Academy Platform which is an exemplary platform for learning technology innovation across the globe and continues to deliver transformative business and learning impact especially in these disruptive and challenging times," said DJ Chadha, Executive Vice President and Global Head of Learning Operations, Content and Delivery at NIIT's Corporate Learning Group.

A panel of veteran, independent senior industry experts, and Brandon Hall Group senior analysts and executives evaluated the entries based upon the following criteria:

\*Product: What was the product's breakthrough innovation?

\*Unique differentiators: What makes the product unique and how does it differ from any competing products?

\*Value proposition: What problem does the product solve and/or what need does this product address?

\*Measurable results: What are the benefits customers can expect to experience as a result of using this product?

"Technology is the great enabler of human capital management initiatives. It has never been more important than during this rapid evolution of remote work that challenged everyone to instantly adapt," said Brandon Hall Group Chief Operating Officer and awards program head Rachel Cooke. "Winners of Excellence in Technology Awards are critical drivers of their organizations' success, especially in these disruptive times. Their solutions resulted in substantial benefit to their business and the human capital management function. That is the ultimate differentiator: the positive business impact of technology."

This story is provided by BusinessWire India.

<https://www.aninews.in/news/business/business/niit-earns-fifteen-brandon-hall-excellence-in-technology-awards-jointly-with-metlife20201218134410/>







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December 18, 2020 11:30 IST | India Infoline News Service



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[https://www.indiainfoline.com/article/news-top-story/niit-earns-fifteen-brandon-hall-excellence-in-technology-awards-jointly-with-metlife-120121800318\\_1.html](https://www.indiainfoline.com/article/news-top-story/niit-earns-fifteen-brandon-hall-excellence-in-technology-awards-jointly-with-metlife-120121800318_1.html)





## How NIIT and others pioneered computer training

*The private training institutes sensed an opportunity in this and showed great foresight in anticipating that there was an industry in the making which would need thousands of young people even if they had rudimentary computing skills.*

SUNDEEP KHANNA DECEMBER 20, 2020 / 09:23 AM IST



The lowest literacy rate was recorded in Andhra Pradesh with 66.4 percent. (Image: PTI)

Byju's, WhiteHat Jr. and Camp K12 might appear to be the harbingers of a new era of online learning with their coding courses. But they follow in the footsteps of an earlier generation of intrepid entrepreneurs who seized upon the sudden demand for computer learning in the 1980s to set up private training institutes.

The most well-known among them were NIIT and Aptech whose boards dotted metros across the countries.

The IITs had started including computer science in their curriculum by the 1960s and in 1982 the University of Delhi started a Masters in Computer Applications program, one of the first such among Indian universities. But qualifying for these programs was extremely difficult and only a handful of the brightest people made it. In any case, most of them would not end up coding for a living.

The private training institutes sensed an opportunity in this and showed great foresight in anticipating that there was an industry in the making which would need thousands of young people even if they had rudimentary computing skills.

The courses caught the fancy of many young people looking for something to supplement degrees which weren't leading to too many jobs. Doing computers suddenly replaced taking French or German lessons as the go-to activity to keep disapproving parents at bay.

The effort was in earnest but the infrastructure on the ground was a bit thin. Often the institute itself had few or even no computers and all the teaching was done using chalk and a blackboard.

Much like a biology lesson, the first few classes comprised identifying the various parts of a computer. Here's the floppy drive, this is the keyboard, the monitor and of course the central processing unit (CPU). If all this sounds too basic today bear in mind that many of those early learners had never actually seen a personal computer, then priced at a princely Rs 25,000 or more.

This was the 80s, still some time to go before liberalisation released the country from much of its socialist era baggage. Fearing job losses, bank unions were up in arms against the Rajiv Gandhi government's plans to introduce computerisation of some of their functions.

Still grappling with crippling power shortages and phones that weren't available or didn't work when they were, computers were deemed a luxury by all but the most nerdy. In 1985, one year after the first personal computer was launched in the country by Minicomp, sales of hardware in the country totaled just \$50 million.

Predictably, the leaders of this push into private computer training took a lot of stick initially, not very different from what some of today's start-ups are facing. With the country's IT industry in a very nascent stage, it was believed that these courses were mere money spinners for the companies and most of the students would be hard pressed to get any jobs. Some of the programs were creatively titled to imply that these were formal degree programs though, lacking necessary sanction from the government, they weren't. Computer magazines of the time went after such institutes particularly for the franchise model that they were pushing which allowed just about anyone with some space to spare for a small classroom to set up a training institute.

But these training institutes served a vital role and within a decade, many young men and women with some basic knowledge of coding, found themselves in great demand fuelled by the software services outsourcing boom that kicked off by 1990. In fact, companies like NIIT subsequently took their business overseas to countries like Hong Kong and China.

By 1990 the business was large enough and there were enough companies in the fray to lead to the setting up of a Indian Computer Education Society (ICES). Awareness about the promise of computers was growing rapidly, helped along by a robust technology press with magazines like Dataquest, Computers Today, Computers & Communications proselytizing their promise.

By the turn of the century, computer training became more widely available on the web and with that many of these institutes lost their charm for potential students. NIIT, the runaway market leader, also moved into the more lucrative software services business. But if India is today one of the leading lights of the global IT industry, these pioneers deserve some share of the credit.

<https://www.moneycontrol.com/news/business/how-niit-and-others-pioneered-computer-training-6248841.html>





## Employee burnout: Understanding and tackling it: Arjun Shankar, NIIT

*In this exclusive interaction with Arjun Shankar, Chief Corporate Management Services Officer at NIIT Limited, as part of the special Wellbeing Week by People Matters and Microsoft, where he reflects on increasing burnout at work, the suggestive measures, and the emerging role of collaborative tools.*

A BRAND REACHOUT INITIATIVE



It used to be that working remotely was a perk. These days it's about survival.

People have seen their offices shuttered in an attempt to contain the spread of coronavirus, and their home is now doubling as their workplace. It hasn't been easy. In fact, as the pandemic stretches on, more and more employees are becoming burned out, according to a recent pulse survey by Microsoft–The work trend index.

Here are some of the stark finding from the study:

- Lack of separation between work and personal life as negatively impacting their wellbeing
- No commute may be hurting, not helping, remote worker productivity

- Remote collaboration is more difficult and remote meeting fatigue is real

Inspired by this research and in order to delve deeper into the landscape of employee wellbeing during the pandemic, People Matters and Microsoft brings to you "The Wellbeing Week", an attempt to make employees thrive at work; be it a remote workplace, or a hybrid model, or the company headquarters.

Supporting this campaign with his thought, we spoke to Arjun Shankar, Chief Corporate Management Services Officer at NIIT Limited. Arjun leads the Human Resources function and Commercial Services portfolio at NIIT. He has been with the NIIT group for over 28 years, having worked in different roles and business verticals like BFSI Education and Training, IT Education and Training, Knowledge Process Outsourcing (KPO) business, Knowledge Solutions Business (KSB), and the Skills Training Business.

In this exclusive tête-à-tête with Arjun, we demystify the major burnout factors, his take on some of the findings from the Microsoft study, The work trend index, and NIIT's efforts in creating a sustainable wellbeing strategy for its employees that helps them thrive at work.

Here are some excerpts from the conversation:

### **Burnout at work is for real**

In 2020, we are in a tougher business climate and social environment. From the business standpoint, organizations were in a difficult situation to find a way out to cope up with the challenges that were impacting business continuity and profitability. Remote working was the only resort to keep up the business continuity and overnight all businesses around the world irrespective of the industries they work in (except essential services) transitioned into a remote work model.

In our conversation with Arjun Shankar, Chief Corporate Management Services Officer at NIIT Limited, Shankar shares that while most of us at an organization level successfully transitioned into the remote work culture, it did pose challenges at the individual level. Reflecting on the current challenges, he shares "Work from home led to increased screen time, leading to screen fatigue. Secondly, employees are feeling socially isolated due to the absence of physical interaction with peers, and most importantly in India, the household sizes and room arrangements are not appropriately suited for multiple people to work from home, given the fact most of them are living with families, taking care of children and parents, and hence leaving them with little privacy to work with. Electricity issues, lack of soundproofing and air conditioning, doorbells, lack of other infrastructure, etc. adds up to the challenges to remote working and hence mounts up the stress on employees. However, given the pandemic and the risks of intermingling, many organizations including ours have continued the work from home modality".

### **Creating boundaries at work**

In our conversation with Arjun, one of the major topics that we touched upon was "diminishing boundaries."

One of the major reasons behind the diminishing boundaries according to Arjun is the dependency on collaborative tools. He shares, "Today, organizations are using a lot of tech-enabled collaboration tools and they are inevitable to maintain continuity and productivity at work. Interestingly with these collaborative tools, the organizational structures have become flat. If someone

Contd..



wants to speak to one of their peers based in a different geography, all they need to do is check their calendar and share a meeting link. The flip side is that people are likely to get pulled in for meetings, pings, late hours work requests at any point of time and at any location, which should certainly be avoided.”

The above observation is in line with what Microsoft found in its study. Microsoft studied the usage patterns in Teams for more insight. Data showed that globally, even six months past the first work-from-home orders, people are in significantly more meetings, taking more ad hoc calls, and managing more incoming chats than they did before the pandemic. As people adjusted to remote working, after-hours chats, or chats between 5 pm and midnight, have also increased.

Furthermore, another factor that Arjun highlighted is the “lack of commute”. He says while lack of commute was something people celebrated in the initial days of the lockdown to avoid wasting time in traveling and being stuck in traffic, the commute time is actually now integrated into our work life.

He says, “The commute time has become part of work life. Earlier, in India normally people typically had half an hour to one hour of time to switch from home to work or work to home. It gave them a buffer time to help them transition from fatigue, stress, and burnout to normalcy. Today, we don’t have that time.”

#### **So how do you offer employees a mental space to thrive– free from stress, burnout, and meeting fatigue?**

Arjun shares some of the practices from NIIT when it comes to addressing employee health and mental wellbeing. Looking at the challenges like increased screen time, meeting fatigue, long hours of working, he shares, “we recommend people to take breaks and have designed certain programs that shift employees focus from work to other forms of engagement.”

Some of the measures that NIIT has taken includes:

- Trying to break work with regular interventions like CEO talk, Leader interactions, fun events, celebrations, and appreciation meetings.
- Launching virtual health & wellness initiatives that offer our employees advice and lessons on–planning your day, time management, ergonomics, diets.
- We have partnered with companies to offer wellness activities on virtual platforms like meditation, yoga, etc.

Arjun stresses the fact that it is mandatory to encourage your employees to take regular breaks through initiatives like he mentioned or taking the help of collaborative tools and technology which further can help employees plan their day.

In fact, according to a study by Microsoft, it was found that 6 in 10 people (61 percent) globally felt they were more productive when the digital assistant helped them ramp up to and down from work. On average, productivity increased between 12 and 15 percent. However, when we are talking about controlling screen time and virtual meeting fatigue, organizations need to carefully think about adopting the right technology.

For example, Microsoft after assessing these concerns has built on a new virtual commute experience in Teams which will help workers have a productive start in the morning and mindfully disconnect in the evening.

[Users can expect to customize their experiences from a set of suggested tasks such as meditation with the Headspace app, reflecting on the day, or helping workers close out on outstanding tasks.](#)

#### **Listen to your people and take real-time actions**

As we closed the conversation with Arjun, we asked him about one step that he would take for his people at NIIT that will help them thrive at work. He shared that he would continue to listen deeply to the needs and concerns of the people and take real-time actions on it.

What better time than now to acknowledge the people's concern and take actions for employee wellbeing. Make people thrive in a new world of work.

We thank you so much, Arjun for taking the time to talk to us about your experience, learnings, and your continuous efforts in creating NIIT a resilient organization.

<https://www.peoplesmatters.in/article/thewellbeingweek/employee-burnout-understanding-and-tackling-it-arjun-shankar-niit-27881>





## NIIT and Unilever extend their partnership with a 3-year contract extension

December 16, 2020 Editorial Team

NIIT Limited, a global skills and talent development company and leading provider of managed training services, announced today that it has extended its partnership for a further three years with Unilever, the leading global fast-moving consumer goods company.

NIIT began its relationship Unilever in 2017 and will continue to provide a full range of managed learning services, covering learning administration, event management, vendor management, content design and development and technology services, to support Unilever's learning and business imperatives across its global sites and offices.

Unilever (LON: ULVR) is one of the world's largest fast-moving consumer goods companies, with over 155,000 employees and sales of €52 billion in 2019, selling over 400 brands in 190 countries.

"We truly value our partnership with Unilever and are very excited that our partnership has been extended for another three years. We continue to remain committed to providing increased value and innovation to Unilever over the coming years," said Sailesh Lalla, Executive Vice President, Business Development at NIIT's Corporate Learning Group.

<https://www.highereducationdigest.com/niit-and-unilever-extend-their-partnership-with-a-3-year-contract-extension/>



## Business Standard

### **P Rajendran felicitated with IIT Delhi Alumni award for Outstanding Contribution to National Development - for Corporate Excellence**

December 30, 2020 23:30 IST

NIIT Limited, a global leader in Skills and Talent Development, announced that P Rajendran, Joint Managing Director & Co-Founder, NIIT Ltd. has been felicitated with the prestigious IIT Delhi Alumni Award for Outstanding Contribution to National Development - Corporate Excellence.

The award was presented during an exclusive three-day online Conclave - IIT Delhi Alumni Fest 2020 themed 'Exploring the New Normal' from December 26-28, 2020, and part of IIT Delhi's Diamond Jubilee celebration.

These awards were instituted by the IIT Delhi Alumni Association (IITDAA) in 1999 to honour IIT Delhi alumni for their contribution towards national development, and are conferred each year to enhance the awareness of the work done by IIT Delhi Alumni in their professions, impacting national development.

"We value the outstanding achievements by IIT Delhi Alumni in their respective fields and are immensely proud of the contributions made by them. I congratulate all the awardees on their achievement," said Ravindra Kumar, President, IIT Delhi Alumni Association (IITDAA), during the occasion.

"It is a once in a lifetime moment for me to receive this prestigious award. I thank the entire IITD Alumni for conferring this honour on me for Corporate Excellence," said P Rajendran on receiving the award.

"It was indeed a transformational point in my life when I moved into the start-up NIIT Limited and co-created the company with the founders. I am blessed to be a part of the NIIT journey, a company where the key mantra remains 'NIIT is people'. My gratitude to every member of NIIT from yesterday and today, which have helped NIIT impact the lives of over 35 million learners worldwide," added Rajendran.

For Rajendran, 'the root of and the route to corporate excellence lay in the hands, minds and spirit of the people at NIIT'. With the stated belief that 'NIIT is People', he led innovative people initiatives for over three decades, bringing out the best in NIITians and helping them realise their vast inherent potential to grow continuously - in the profession, in the family and in their impact on the community.

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An IIT Delhi Alumnus of the 1974 BTech EE, Rajendran is a member of the core team that developed and brought NIIT to its present position of global standing, since its inception in 1981.

Rajendran also serves on the Board of Management of the not-for-profit NIIT University and is actively engaged with the not-for-profit NIIT Foundation, which addresses the skilling and employability needs of youth from the underprivileged segments of the society.

It may be recalled that members of the founding team of NIIT, Rajendra S Pawar, Chairman & Co-Founder, Vijay Thadani, Vice Chairman & MD and Co-founder, are among the past recipients of the prestigious IIT Delhi Distinguished Alumni award and Arvind Thakur, Former Vice Chairman & MD at NIIT Technologies Ltd, has been felicitated as the distinguished Alumnus of NITIE Mumbai and is a silver medallist from IIT Kharagpur.

[https://www.business-standard.com/content/press-releases-ani/p-rajendran-felicitated-with-iit-delhi-alumni-award-for-outstanding-contribution-to-national-development-for-corporate-excellence-120123000709\\_1.html](https://www.business-standard.com/content/press-releases-ani/p-rajendran-felicitated-with-iit-delhi-alumni-award-for-outstanding-contribution-to-national-development-for-corporate-excellence-120123000709_1.html)

**BW BUSINESSWORLD**

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December, 2020 by ANI

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This story is provided by BusinessWire India.

<http://www.businessworld.in/article/NIIT-Earns-Fifteen-Brandon-Hall-Excellence-in-Technology-Awards-Jointly-with-MetLife/18-12-2020-355221/>



Sapnesh Lalla, CEO, NIIT Ltd. in conversation with Zee Business on Company and Sector Outlook



**IT सेक्टर के लिए पॉजिटिव ट्रिगर्स**

**स्वाति खंडेलवाल** **सपनेश लाला**

**MARKET UPDATE**  
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<https://youtu.be/8IJ6Nr8iHKM>

Sapnesh Lalla, CEO, NIIT Ltd. in conversation with ET Now on Company Outlook



**POST-COVID REALITY DEMAND OUTLOOK FOR NIIT**

**ET #1 NOW**  
**59%**  
CNBC-TV18 41%  
Source: BARCI 22+ ABI Mega Cities Wk 34'20 - 37'20 | All Days; 24 Hrs | Share %

**ET NOW MARKET WATCH**  
Market Update  
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19.00 Gold Mini-MCX 10.3k 49480.00 ▼ 96.00 GOL  
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<https://youtu.be/Z3wwhlmoVc>

## United News of India

India's Multi Lingual News Agency

### Business Economy

Posted at: Dec 16 2020 3:59PM



### NIIT, Unilever extend their partnership

Mumbai, Dec 16 (UNI) NIIT Limited, a global skills and talent development company and on Wednesday said that it has extended its partnership for a further three years with Unilever, the leading global fast-moving consumer goods company.

NIIT began its relationship Unilever in 2017 and will continue to provide a full range of managed learning services, covering learning administration, event management, vendor management, content design and development and technology services, to support Unilever's learning and business imperatives across its global sites and offices.

Unilever is one of the world's largest fast-moving consumer goods companies

"We truly value our partnership with Unilever and are very excited that our partnership has been extended for another three years. We continue to remain committed to providing increased value and innovation to Unilever over the coming years," said Sailesh Lalla, Executive Vice President, Business Development at NIIT's Corporate Learning Group.

<http://www.uniindia.com/niit-unilever-extend-their-partnership/business-economy/news/2265169.html>



## Business Standard

### Randstad India and NIIT announce the launch of 'Randstad Skilling Academy' (RSA)

November 17, 2020 23:30 IST

New Delhi [India], November 17 (ANI/BusinessWire India): Randstad India, a leading player in the HR services industry, has entered into an exclusive partnership with NIIT Limited, a global leader in Skills and Talent Development to launch the Randstad Skilling Academy. RSA is launched with the primary objective to provide agile and effective reskilling to the chosen candidates, equipping them to remain relevant, fit into evolving businesses and prepare them to work with the world's best employer brands.

Randstad Skilling Academy (RSA), in association with NIIT, offers next-gen IT skilling programs and seeks to fulfil unique industry workforce needs in these difficult hiring times - where ever-changing 'new-normals' are disrupting conventional hiring methods. StackRoute, an NIIT venture has been chosen as an exclusive partner to help RSA in this endeavour - to design programs and manage delivery at scale.

RSA focuses on skilling/up-skilling/cross-skilling resources vis-a-vis current and upcoming technologies to increase their 'employability quotient'. The academy is looking to build a truly trusted ecosystem with prime skilled candidates who are ready to be hired.

"We are very excited about launching the Randstad Skilling Academy (RSA)," said Paul Dupuis, MD & CEO, Randstad India. "As the global leader in the HR services industry, we understand the need for talent to be skilled and employable. Today reskilling is not only a tool for career advancement, but also for future-proofing in a world of ambiguity."

"Through RSA, we aim to enable hundreds of candidates with the relevant in-demand skills that will help them secure better jobs. Our partnership with NIIT ensures a steady stream of future-ready IT professionals adept in programming languages like Java, Angular, Artificial Intelligence, Machine Learning and automated business functions. This program has been designed specifically based on feedback from our clients across India. Our trusted partners rely on Randstad to provide the most qualified candidates who will add value to their organization, and to do so in a timely manner. The RSA will be a great asset on our mission to support both organizations and talent on their growth journey," he added.

The first batch of the academy commenced from September 2020 and candidates go through fully funded training programs by Randstad - on Java, .NET, Python, Mobile App Development, AI/ML, Big Data, Cloud Technologies, and Testing amongst others.

Speaking on the announcement Bimaljeet Singh Bhasin, President, Skills and Careers Business, NIIT Ltd, said, "In today's rapidly changing times, there is a huge requirement of skilled employees especially in deep tech and digital skills. We are delighted to partner with Randstad India to create a pool of next-generation workforce, who are prepared to work on the requirements of their top clients. Together we hope to bridge the skill gap that the industry is currently faced with."

The training is delivered via interactive instructor-led sessions with remote Cloud-based lab facility. The sessions are led by qualified and experienced faculty at StackRoute, imparting hands-on learning techniques and on the job training in live industry settings. The average duration of the assessment & assignment led training programs are 4 - 10 weeks based on client/skills demand. The learners will receive a certificate after the successful completion of their program.

Apart from in-demand IT skills, the candidates trained under the Randstad Skilling Academy, by experienced mentors at StackRoute are enabled with general POSH and GDPR training and other specific requirements of the industry.

[https://www.business-standard.com/content/press-releases-ani/randstad-india-and-niit-announce-the-launch-of-randstad-skilling-academy-rsa-120111700712\\_1.html](https://www.business-standard.com/content/press-releases-ani/randstad-india-and-niit-announce-the-launch-of-randstad-skilling-academy-rsa-120111700712_1.html)





## NIIT Ranked Among Training Industry's Top 20 Companies, 2020

ANI | Updated: Nov 25, 2020 16:44 IST

Atlanta (Georgia) [United States] / New Delhi [India], November 25 (ANI/BusinessWire India): NIIT, a global skills and talent development company and leading provider of managed training services, announced today that it has been featured in the 2020 Top Training Companies™ list for the information technology (IT) training sector of the learning and development (L&D) market. NIIT has been featured on this list for eleven years.

Training Industry, the leading research and information resource for corporate learning leaders, prepares the Training Industry Top 20 report on critical sectors of the corporate training marketplace to better inform professionals about the best and most innovative providers of training services and technologies.

Selection to the 2020 Training Industry Top 20™ IT Training Companies List was based on the following criteria:

- \* Breadth and quality of IT training content and courses.
- \* Leadership and innovation in IT training.
- \* Company size and growth potential.
- \* Strength of clients and geographic reach.

"This year's Top 20 IT Training Companies quickly adapted to organizations' changing work environments to provide content through various modalities to meet the needs of learners working from home," said Ken Taylor, president of Training Industry, Inc. "These modalities include immersive learning approaches such as virtual labs, virtual instruction through a variety of technology platforms and on-demand learning. These companies continue to modify their delivery to ensure learners are receiving the best training that work with their schedule."

"We are honored to be recognized among the top companies in IT training by Training Industry for eleven years and counting. Information Technology Training is in our DNA. As the ongoing pandemic brought in-person training to an abrupt halt, NIIT helped many of our technology customers pivot to virtualized modes of delivery almost overnight," said Sailesh Lalla, Executive Vice President, Business Development at NIIT. This story is provided by BusinessWire India. ANI will not be responsible in any way for the content of this article (ANI/BusinessWire India)



## Business Standard

### NIIT Earns Two Coveted Learning Technologies 2020 Awards Jointly With MetLife

November 23, 2020 23:30 IST

***NIIT, a global skills and talent development company and leading provider of managed training services, announced today that it has won two coveted 2020 Learning Technologies Awards jointly with MetLife.***

The winners were announced at the Learning Technologies online awards gala on November 18, 2020 hosted by Deborah Frances-White and Tom Salinsky.

Among the 500 entries received, NIIT was shortlisted in six separate categories jointly with MetLife, IQVIA, Pitney Bowes and the World Food Programme of the United Nations respectively.

MetLife and NIIT earned the Gold for the Best technology-based onboarding programme where judges described the Distribution Academy as follows, "The Virtual Induction Experience provides a learning and performance support roadmap targeted at accelerating time to competence and productivity of new Sales Associates, especially those without any prior experience of insurance sales. An outstanding entry that easily met all criteria and is constantly evolving and improving. The judges loved how Metcoins had a reward value associated to their development."

MetLife and NIIT were also jointly awarded with the Silver award for the Best use of blended learning - international commercial sector. The judges described the MetLife Distribution Academy as follows, "The most passionately lived presentation, backed up by strong metrics MetLife and NIIT fought hard for their well-deserved silver. An impactful, complex blend with the infrastructure in place to support learner journeys, the programme clearly works with evidence of business impact and ongoing investment provided. Activated managers were key enablers of the programme and transfer of learning into the business well thought through and robust. A powerful programme that fitted the company culture perfectly."

The Learning Technologies Awards is an international scheme that has been celebrating outstanding learning technologies for 16 years. They are open to anyone worldwide, no matter what the size of the organization, and showcase some of the most recognizable, memorable, and life-changing learning technologies and e-learning around. The Learning Technologies Awards are independently judged and receive hundreds of entries each year. Categories cover innovations, projects, design, games, simulations, social media, mobile technologies, onboarding, and blended learning, as well as awards for outstanding individuals, teams, and organizations.

"We are honored to earn two coveted Learning Technologies awards jointly with MetLife. The judges' comments are a testament to the cutting-edge learning, innovation and measurable results that NIIT consistently aims to deliver," said DJ Chadha, Executive Vice President and Global Head of Learning Content, Operations and Delivery at NIIT.

[https://www.business-standard.com/content/press-releases-ani/niit-earns-two-coveted-learning-technologies-2020-awards-jointly-with-metlife-120112301014\\_1.html](https://www.business-standard.com/content/press-releases-ani/niit-earns-two-coveted-learning-technologies-2020-awards-jointly-with-metlife-120112301014_1.html)





## NIIT along with Metlife earns two Coveted Learning Technologies 2020 awards; stock ends 7% higher

*Among the 500 entries received, NIIT was shortlisted in six separate categories.*

November 23, 2020 4:41 IST | India Infoline News Service



NIIT on Monday announced that it has won two coveted 2020 Learning Technologies Awards jointly with MetLife. Notably, among the 500 entries received, NIIT was shortlisted in six separate categories jointly with MetLife, IQVIA, Pitney Bowes and the World Food Programme of the United Nations respectively.

According to the regulatory filing, MetLife and NIIT earned the Gold for the Best technology-based onboarding programme where judges described the Distribution Academy as follows, "The Virtual Induction Experience provides a learning and performance support roadmap targeted at accelerating time to competence and productivity of new Sales Associates, especially those without any prior experience of insurance sales. An outstanding entry that easily met

all criteria and is constantly evolving and improving. The judges loved how Metcoins had a reward value associated to their development."

Furthermore, MetLife and NIIT were also jointly awarded with the Silver award for the Best use of blended learning - international commercial sector.

"We are honored to earn two coveted Learning Technologies awards jointly with MetLife. The judges' comments are a testament to the cutting-edge learning, innovation and measurable results that NIIT consistently aims to deliver," said DJ Chadha, Executive Vice President & Global Head of Learning Content, Operations and Delivery at NIIT.

On Sensex, NIIT finished at Rs188.10 per piece up 7.39%.

[https://www.indiainfoline.com/article/news-sector-information-technology/niit-along-with-metlife-earns-two-coveted-learning-technologies-2020-awards-stock-ends-7-higher-120112300205\\_1.html](https://www.indiainfoline.com/article/news-sector-information-technology/niit-along-with-metlife-earns-two-coveted-learning-technologies-2020-awards-stock-ends-7-higher-120112300205_1.html)



## United News of India

India's Multi Lingual News Agency

Press Releases »

Business Wire India

Posted at: Nov 23 2020 5:31PM



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## learning technologies awards

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Business Wire India

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<http://www.uniindia.com/niit-earns-two-coveted-learning-technologies-2020-awards-jointly-with-metlife/business-wire-india/news/2242538.html>



## Indo-Asian News Service

IANS India's Largest Independent Newswire

# NIIT Earns Fifteen Brandon Hall Excellence in Technology Awards Jointly with MetLife

NIIT Limited (12:00PM) Business Wire India

NIIT Limited, a global skills and talent development company and leading provider of managed training services, announced today that it has earned fifteen Brandon Hall Excellence in Technology awards jointly with MetLife for the MetLife Distribution Academy Platform.

Winners were announced on December 10, 2020. MetLife and NIIT were among the top winners with 12 Gold awards, 2 Silver awards and 1 Bronze award across various categories.

The winners are listed at <https://www.brandonhall.com/excellenceawards/past-winners.php>.

"At NIIT, we pride ourselves in technology that pushes the boundaries of innovation for demonstrable learning transformation. We are honored to partner with MetLife for the Distribution Academy Platform which is an exemplary platform for learning technology innovation across the globe and continues to deliver transformative business and learning impact especially in these disruptive and challenging times," said DJ Chadha, Executive Vice President and Global Head of Learning Operations, Content and Delivery at NIIT's Corporate Learning Group.

A panel of veteran, independent senior industry experts, and Brandon Hall Group senior analysts and executives evaluated the entries based upon the following criteria:

Product: What was the product's breakthrough innovation?

Unique differentiators: What makes the product unique and how does it differ from any competing products?

Value proposition: What problem does the product solve and/or what need does this product address?

Measurable results: What are the benefits customers can expect to experience as a result of using this product?

"Technology is the great enabler of human capital management initiatives. It has never been more important than during this rapid evolution of remote work that challenged everyone to instantly adapt," said Brandon Hall Group Chief Operating Officer and awards program head Rachel Cooke. "Winners of Excellence in Technology Awards are critical drivers of their organizations' success, especially in these disruptive times. Their solutions resulted in substantial benefit to their business and the human capital management function. That is the ultimate differentiator: the positive business impact of technology."

### About NIIT

Established in 1981, NIIT Limited, a global leader in Skills and Talent Development, offers multi-disciplinary learning management and training delivery solutions to corporations, institutions, and individuals in over 30 countries. NIIT has two main lines of business across the globe - Corporate Learning Group and the Skills and Careers Group.

**NIIT's Corporate Learning Group (CLG)** offers a comprehensive suite of Managed Training Services including custom curriculum design and content development, learning administration, learning delivery, strategic sourcing, learning technology, and advisory services. With a prolific team of experienced learning professionals, NIIT is dedicated to helping customers increase the business value of learning and development (L&D). Built on the sound principles of 'Running Training like a Business', NIIT's Managed Training Services and best-in-class training processes enable customers to align business goals with L&D and demonstrably improve learning effectiveness and efficiency to create transformative business impact.

Visit us at [www.niit.com](http://www.niit.com) or write to us at [businessimpact@niit.com](mailto:businessimpact@niit.com). Follow us on twitter @NIITMTS.

### About Brandon Hall Group, Inc.

Brandon Hall Group is only professional development company that offers data, research, insights and certification to Learning and Talent executives and organizations. The best minds in human capital management (HCM) choose Brandon Hall Group to help them create future proof employee development plans for the new era. For the last 27 years we have empowered, recognized and certified excellence in organizations around the world influencing the development of over 10,000,000 employees and executives. Our HCM Excellence Awards was the first to recognize organizations for learning and talent and is the gold standard, known as the 'Academy Awards of Human Capital Management'. Our cloud-based platform delivers evidence-based insights in the areas of Learning and Development, Talent Management, Leadership Development, Diversity and Inclusion, Talent Acquisition and HR/Workforce Management for corporate organizations and HCM solution providers.

To learn more visit (<http://www.brandonhall.com>)





## Randstad India, NIIT partner to launch Randstad Skilling Academy

*The first batch of the academy commenced from September 2020 and skills like Java, .NET, Python, Mobile App Development, AI/ML, Big Data, Cloud Technologies are being taught to be job-ready.*

NOVEMBER 17, 2020 / 01:09 PM IST



Human resources firm Randstad India has entered into a partnership with skills firm NIIT to launch the Randstad Skilling Academy (RSA).

Randstad India said in a statement that RSA is launched with the primary objective to provide reskilling to the chosen candidates, equipping them to remain relevant, fit into evolving businesses.

Randstad Skilling Academy (RSA), in association with NIIT, aims to offer IT skilling programmes. StackRoute, an NIIT venture has been chosen as an exclusive partner to help RSA in this endeavour – to design programmes and manage delivery at scale.

Here, RSA will focus on skilling/up-skilling/cross-skilling resources vis-à-vis current and upcoming technologies to increase their 'employability quotient'.

The academy is looking to build an ecosystem with skilled candidates who are ready to be hired.

"As the global leader in the HR services industry, we understand the need for talent to be skilled and employable. Today reskilling is not only a tool for career advancement, but also for future-proofing in a world of ambiguity," said Paul Dupuis, MD & CEO, Randstad India.

He added that the academy will enable candidates with the right skills to secure better jobs.

"Our partnership with NIIT ensures a steady stream of future-ready IT professionals adept in programming languages like Java, Angular, Artificial Intelligence, Machine Learning and automated business functions," said Dupuis.

The first batch of the academy commenced from September 2020 and candidates go through fully funded training programmes by Randstad on Java, .NET, Python, Mobile App Development, AI/ML, Big Data, Cloud Technologies, and Testing amongst others.

Bimaljeet Singh Bhasin, President, Skills and Careers Business, NIIT said that now there is a huge requirement of skilled employees especially in deep tech and digital skills. With Randstad India, he added that NIIT hopes to bridge the skill gap that the industry is currently faced with.

The training is delivered via interactive instructor-led sessions with remote Cloud-based lab facility. The sessions are led by qualified and experienced faculty at StackRoute, imparting hands-on learning techniques and on the job training in live industry settings.

The average duration of the assessment & assignment led training programs are 4-10 weeks based on client/skills demand. The learners will receive a certificate after the successful completion of their programme.

Apart from in-demand IT skills, the candidates trained under the Randstad Skilling Academy, by mentors at StackRoute are enabled with general POSH (prevention of sexual harassment) and GDPR (General Data Protection Regulation) training and other specific requirements of the industry.

<https://www.moneycontrol.com/news/companies-2/randstad-india-niit-partner-to-launch-randstad-skilling-academy-6126511.html>

**Indo-Asian News Service**  
IANS India's Largest Independent Newswire

## NIIT Earns Two Coveted Learning Technologies 2020 Awards Jointly With MetLife

NIIT Limited (5:31PM) Business Wire India

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Among the 500 entries received, NIIT was shortlisted in six separate categories jointly with MetLife, IQVIA, Pitney Bowes and the World Food Programme of the United Nations respectively. **MetLife and NIIT earned the Gold for the Best technology-based onboarding programme** where judges described the Distribution Academy as follows, "The Virtual Induction Experience provides a learning and performance support roadmap targeted at accelerating time to competence and productivity of new Sales Associates, especially those without any prior experience of insurance sales. An outstanding entry that easily met all criteria and is constantly evolving and improving. The judges loved how Metcoins had a reward value associated to their development."

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"We are honored to earn two coveted Learning Technologies awards jointly with MetLife. The judges' comments are a testament to the cutting-edge learning, innovation and measurable results that NIIT consistently aims to deliver," said **DJ Chadha, Executive Vice President & Global Head of Learning Content, Operations and Delivery at NIIT.**

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Visit us at [www.niit.com](http://www.niit.com) or write to us at [businessimpact@niit.com](mailto:businessimpact@niit.com). Follow us on Twitter @NIITMTS.

<https://ians.in/index.php?param=prwiredetail/B-70504>



Vijay K. Thadani, Vice Chairman & MD, NIIT Ltd in conversation with Zee Business on Q2 performance.



<https://www.youtube.com/watch?v=ko3LtPOLpTY&feature=youtu.be>

Sapnesh Lalla, CEO, NIIT Ltd speaks to ET Now on Q2, FY 2021 results



<https://www.youtube.com/watch?v=pudPgt2wrb4>



## NIIT posts Q2 net profit at Rs 26 cr

Updated : October 31, 2020 12:51 PM IST



Skills and talent development company NIIT Ltd on Friday posted a consolidated net profit of Rs 26 crore for the September quarter. The company had registered a net profit of Rs 209.3 crore in the year-ago period. The numbers are not comparable as NIIT had a treasury income from the divestment of shareholding in NIIT Technologies Ltd and a MAT (Minimum Alternate Tax) reversal that had contributed towards the higher PAT (Profit After Tax) in the July-September 2019 quarter.

The company's net revenue was at Rs 218.9 crore in the September 2020 quarter. On a sequential basis, the net

revenue was higher by 8 percent.

"The organisation demonstrated tremendous resilience to strengthen its market position and improve operational efficiency, while accelerating the pace of digital transformation in all aspects of the business," NIIT Vice Chairman and Managing Director Vijay K Thadani said.

NIIT's Corporate Learning Group (CLG) business recorded net revenue of Rs 194.1 crore, up 12 percent year-on-year. The number of Managed Training Services (MTS) customer tally stands at 56 and revenue visibility at the end of the quarter was at USD 259 million.

"CLG continues to see momentum in attracting new customers and retaining and expanding existing relationships. In the first half of the year CLG added 5 new MTS logos, and has strong revenue visibility of USD 259 million," NIIT CEO Sapnesh Lalla told reporters in a virtual briefing.

Skills and Careers Group (SNC) recorded a net revenue of Rs 24.7 crore during the second quarter. The India business is starting to see recovery driven by StackRoute and TPaaS (Talent Pipeline as a Service) which grew 77 percent quarter-on-quarter (q-o-q). SNC has transitioned its customers to the NIIT Digital platform.

"The team has executed well this quarter...Our key revenue drivers in India grew on a quarter-on-quarter basis by 77 percent. These two include StackRoute and TPaaS on the back of green shoots from a hiring perspective, with key IT majors in India, as well as some of the banks," Lalla said.

So, it was an overall good performance on a q-o-q basis and that's the key relevant comparison in the challenging and uncertain business environment, he added. Lalla said while customers continue to face uncertainty across sectors what has enabled year-on-year growth in the corporate business as well as q-o-q growth from an overall perspective is the fact that it has done significant business development over the last 4-6 quarters.

"...the new customers that have ramped up over the last 3-4 quarters have actually offset some of the volume reduction that we've seen because several of our large customers are seeing a tough and challenging business environment," he added.

<https://www.cnbctv18.com/earnings/niit-posts-q2-net-profit-at-rs-26-cr-7356091.htm>



THE ECONOMIC TIMES | Markets

## NIIT Q2 results: Net profit at Rs 26 crore

PTILast Updated: Oct 30, 2020, 06:13 PM IST



NIIT's Corporate Learning Group (CLG) business recorded net revenue of Rs 194.1 crore, up 12 per cent year-on-year

NEW DELHI: Skills and talent development company NIIT Ltd on Friday posted a consolidated net profit of Rs 26 crore for the September quarter.

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<https://economictimes.indiatimes.com/markets/stocks/earnings/niit-q2-results-net-profit-at-rs-26-crore/articleshow/78952259.cms>

## NIIT University organises 10th Convocation Ceremony in Virtual Reality (VR) mode

October 19, 2020 Editorial Team



Established with a vision to bring about innovation in higher education and learning in emerging areas of the knowledge society, the not-for-profit NIIT University (NU) organised its 10th Convocation Ceremony in the Virtual Reality mode, keeping in view the safety measures triggered by the COVID-19 pandemic. The Virtual Convocation Ceremony was attended by outgoing students and their parents, current students, industry leaders, prominent guests, and faculty members.

NIIT University's Virtual Convocation ceremony which is immersive and real-time has been created using a combination of three-dimensional data and panoramic photos collected from the campus. The students with their families at home joined the Convocation and interacted with their friends live using their 3D personalized avatars inside a virtual

NIIT University campus. Personalized avatars of each graduate received the degree certificate from the personalized avatar of Dr. Prabhu Aggarwal, President (Vice Chancellor), NIIT University and medals from the avatar of Mr. Nandan Nilekani, Chairman & Co-Founder of Infosys and Chief Guest on the occasion. Mr. Nilekani delivered his speech live during the convocation.



At the 10th convocation ceremony, 298 students were awarded degree certificates for successful completion of various programmes. Living up to NU's 100% placement record, the students who were eligible and opted in for placements have been placed with leading organizations like IBM, PwC, EY, Airtel, HCL Technologies, Cognizant, Big Basket, Byjus, to name a few.

Mr. Nandan Nilekani, the chief guest on the occasion, congratulated all the students on their success. He hailed NIIT University for keeping technology as one of the core principles and using cutting-edge tech to overcome the challenges in these difficult times.

Mr. Nilekani said, "NIIT University truly represents the University of the Future. In a short period of time, NU has become one of the most respected institutions in India. I congratulate all the graduating students of NU who are stepping into the world in very uncertain times. However, I am confident that the fabulous education they have received at NU has well prepared them for the future."

Speaking on the occasion, Mr. Rajendra S Pawar, Founder, NU and Chairman, NIIT Ltd. said, "I heartily congratulate all the students and wish them success in the years to come. I am confident that industry-aligned and research-oriented higher education that they have received at NIIT University will guide them through their lives. The learnings at NU will help them stand tall even during the times of crisis."



Dr. Prabhu Aggarwal, President (Vice Chancellor), NIIT University, said, "I heartily congratulate all the students and wish them success in the years to come. This is a proud moment for all us to witness our students take the first step successfully in the real world. We are delighted that NU has yet again achieved 100% placement for eligible students who opted in for placements."

Virtual Reality allowed all the participants to network live with each other using virtual proximity-based audio, thus enabling several parallel conversations in the virtual meeting. Simultaneously, the VR experience was streamed live on social media channels like YouTube, Facebook and Twitter for greater reach.

Conceptualized as an institution of excellence, NU provides exceptional education based on the Four Core Principles that make learning Industry-linked, Technology-based, Research-driven and Seamless. NU is well poised for meeting the emerging needs of the knowledge economy through its focus on building strong industry linkages and a research-oriented approach.



THE ECONOMIC TIMES

## Training centres likely to settle for hybrid model in the future

By Priyanka Sangani, ET Bureau • Last Updated: Nov 20, 2020, 07:10 PM IST



NIIT, which gets 90% of its revenues from its international operations, switched to a 100% online model from April.

PUNE: Training firms **Aptech** **NSE -3.63 %** and **NIIT**, which had to switch to a digital-only model because of the nationwide **lockdown** earlier this year, have said that some amount of offline training will remain a part of their programme once things normalise.

Aptech operates in areas like training for IT services, beauty and wellness, retail and aviation and banking.

"Business has been digitized over the last 6 months during lockdown," said MD and CEO Anil Pant. "It was an extremely challenging time as the business model is built around students coming to the centre."

In the last few months, Aptech delivered 2.5 million hours of **training online** with 500,000 **tutor** hours. Aptech runs 800 centres in over 30 countries.

Both companies have also had to switch their sales and marketing models to a digital-only format.

Earlier, students would typically visit a centre with parents and discuss their options, which is no longer possible.

"Even our customer acquisition model had to go digital. We used a mix of tools like Salesforce and Google to increase our digital engagement and added features to enable student acquisition," said Sapnesh Lalla, CEO of NIIT.

NIIT, which gets 90% of its revenues from its international operations, switched to a 100% online model from April.

NIIT, which had a ready digital platform used by some of its larger enterprise customers, customised that for a broader set of students. This is expected to continue in the foreseeable future.

"We will not be restarting the centres until we have a way to keep our students safe," Lalla said. "The digital platform has worked out better than expected. It is a robust platform and in the long term we may adopt a hybrid model," he said.

The company may have smaller centres to impart training in areas like soft skills, while the rest of the training will happen online.

Aptech, too, is unlikely to entirely do away with physical centres. "Some things you cannot replace with a pure online model," said Pant.

Demand is returning, both companies said, in a reflection of the improved market conditions overall.

Aptech placed almost 800 students during the lockdown and said that international and domestic demand was strong.

After reporting a loss in the first quarter, the company expects to end the ongoing fiscal year at about the same level as the previous financial year or close to it, said Pant.

[https://www.google.com/amp/s/m.economictimes.com/tech/information-tech/training-centres-likely-to-settle-for-hybrid-model-in-the-future/amp\\_article/show/79324414.cms](https://www.google.com/amp/s/m.economictimes.com/tech/information-tech/training-centres-likely-to-settle-for-hybrid-model-in-the-future/amp_article/show/79324414.cms)

## DATAQUEST

### 298 students awarded degrees at NIIT University's 10 convocation ceremony

NIIT University says 298 students awarded degrees in various disciplines and successfully placed in IBM, PwC, EY, Airtel, HCL Technologies, and Cognizant

AUTHOR: DQINDIA ONLINE - OCTOBER 19, 2020



NIIT University (NU) organised its 10th Convocation Ceremony in the Virtual Reality mode, keeping in view the safety measures triggered by the COVID-19 pandemic. At the 10th convocation ceremony, 298 students were awarded degree certificates for successful completion of various programmes. The students who were eligible and opted in for placements have been placed with leading organizations like IBM, PwC, EY, Airtel, HCL Technologies, Cognizant, Big Basket, Byjus, to name a few.

Rajendra S Pawar, Founder, NU and Chairman, said:

"I heartily congratulate all the students and wish them success in the years to come. I am confident that industry-aligned and research-oriented higher education that they have received at NIIT University will guide them through their lives. The learnings at NU will help them stand tall even during the times of crisis."

The Virtual Convocation Ceremony was attended by outgoing students and their parents, current students, industry leaders, prominent guests, and faculty members. NIIT University's Virtual Convocation ceremony which is immersive and real time has been created using a combination of three-dimensional data and panoramic photos collected from the campus, said a statement from the organization. The students with their families at home joined the Convocation and interacted with their friends live using their 3D personalized avatars inside a virtual NIIT University campus.

Personalized avatars of each graduate received the degree certificate from the personalized avatar of Dr Prabhu Aggarwal, President (Vice Chancellor), NIIT University and medals from the avatar of Nandan Nilekani, chairman and co-founder of Infosys and chief guest on the occasion.

Nilekani said: "NIIT University truly represents the University of the Future. In a short period of time, NU has become one of the most respected institutions in India. I congratulate all the graduating students of NU who are stepping into the world in very uncertain times. However, I am confident that the fabulous education they have received at NU has well prepared them for the future."

<https://www.dqindia.com/298-students-awarded-degrees-niit-universitys-convocation-ceremony/>





Randstad Skilling Academy (RSA), in association with NIIT, offers next-gen IT skilling programs and seeks to fulfil unique industry workforce needs in these difficult hiring times.

### **Randstad India and NIIT announce the launch of 'Randstad Skilling Academy' (RSA)**

ANI | Updated: **Nov 17, 2020 14:42 IST**

New Delhi [India], November 17 (ANI/BusinessWire India): Randstad India, a leading player in the HR services industry, has entered into an exclusive partnership with NIIT Limited, a global leader in Skills and Talent Development to launch the Randstad Skilling Academy. RSA is launched with the primary objective to provide agile and effective reskilling to the chosen candidates, equipping them to remain relevant, fit into evolving businesses and prepare them to work with the world's best employer brands.

Randstad Skilling Academy (RSA), in association with NIIT, offers next-gen IT skilling programs and seeks to fulfil unique industry workforce needs in these difficult hiring times - where ever-changing 'new-normals' are disrupting conventional hiring methods. StackRoute, an NIIT venture has been chosen as an exclusive partner to help RSA in this endeavour - to design programs and manage delivery at scale.

RSA focuses on skilling/up-skilling/cross-skilling resources vis-a-vis current and upcoming technologies to increase their 'employability quotient'. The academy is looking to build a truly trusted ecosystem with prime skilled candidates who are ready to be hired.

"We are very excited about launching the Randstad Skilling Academy (RSA)," said Paul Dupuis, MD & CEO, Randstad India. "As the global leader in the HR services industry, we understand the need for talent to be skilled and employable. Today reskilling is not only a tool for career advancement, but also for future-proofing in a world of ambiguity."

"Through RSA, we aim to enable hundreds of candidates with the relevant in-demand skills that will help them secure better jobs. Our partnership with NIIT ensures a steady stream of future-ready IT professionals adept in programming languages like Java, Angular, Artificial Intelligence, Machine Learning and automated business functions. This program has been designed specifically based on feedback from our clients across India. Our trusted partners rely on Randstad to provide the most qualified candidates who will add value to their organization, and to do so in a timely manner. The RSA will be a great asset on our mission to support both organizations and talent on their growth journey," he added.

The first batch of the academy commenced from September 2020 and candidates go through fully funded training programs by Randstad - on Java, .NET, Python, Mobile App Development, AI/ML, Big Data, Cloud Technologies, and Testing amongst others.

Speaking on the announcement Bimaljeet Singh Bhasin, President, Skills and Careers Business, NIIT Ltd, said, "In today's rapidly changing times, there is a huge requirement of skilled employees especially in deep tech and digital skills. We are delighted to partner with Randstad India to create a pool of next-generation workforce, who are prepared to work on the requirements of their top clients. Together we hope to bridge the skill gap that the industry is currently faced with."

The training is delivered via interactive instructor-led sessions with remote Cloud-based lab facility. The sessions are led by qualified and experienced faculty at StackRoute, imparting hands-on learning techniques and on the job training in live industry settings. The average duration of the assessment & assignment led training programs are 4 - 10 weeks based on client/skills demand. The learners will receive a certificate after the successful completion of their program.

Apart from in-demand IT skills, the candidates trained under the Randstad Skilling Academy, by experienced mentors at StackRoute are enabled with general POSH and GDPR training and other specific requirements of the industry.

For more information about the program, visit: <https://www.randstad.in/randstad-skilling-academy/>

This story is provided by BusinessWire India.

<https://www.aninews.in/news/business/business/randstad-india-and-niit-announce-the-launch-of-randstad-skilling-academy-rsa2020117144201/>



## Business Standard

### Coding: No longer just for geeks, but a course of choice for one and all

*If you can read and write, you can do coding and open up to a whole new world of digital creativity at the job while also sharpening your analytical skills and improving problem-solving ability*

Namrata Kohli | New Delhi November 06, 2020 Last Updated at 15:11 IST



Coding teaches us how to speak the tech language of computers and is well aligned with 21st century careers and life

If you are checking in code, you have to maintain your code, says Mark Zuckerberg, Facebook co-founder and CEO, who says that he still dabbles in it for fun every now and then.

Until a few years ago, coding was considered to be a skill limited to Computer Science students. But in today's digital age, it has become ubiquitous and considered basic literacy. At online and offline learning platforms, the bestselling courses that continue to have a strong audience are the ever-trending technology courses--the likes of Python, Java, ethical hacking, data science, machine learning, and IT. Says Bimaljeet Singh Bhasin, President, Skills and Careers Business, NIIT Ltd, "The current pandemic has accelerated digital growth across sectors, towards Industry 4.0. Digital

Skills are the need of the hour. Roles like Full Stack Developers are becoming a critical requirement, due to the nature of multi-skilled roles in demand. Over the past eight months more than 21,000 learners benefited from our Industry connect series on Software Development and more than 16,000 showed interest in various coding programs. The short-term coding programs received more than 1,200 registrations during the same time."

Experts say that coding is not just a subject you learn to ace your engineering exams or to get a job as a coder at Google. In fact, it is a language of logic, creative expression, and creation. According to Anshul Bhagi, Founder, Camp K12, an online platform for coding courses, "An author creates; a painter creates; a dancer creates. There is nothing about coding that restricts it to the domain of engineering and computer science aspirants. While authors and painters might create to tell a story or communicate a message, a coder creates to solve a problem or make someone's life better."

#### Basics of coding

But first, what is code, and why do we need it? Says Pushpendra Singh, Dean Academic Affairs- IIIT Delhi: "Coding is what tells a computer exactly what it must do. For instance, when you use Microsoft Word and press the letter 'A' on the keyboard, MS Word shows 'A' on the document. That is because somebody has coded MS Word in such a way that when you press on a certain key on a device separate from your screen, it gets displayed. Likewise, the action required on the computer for making the font 'bold' or changing it to 'Times New Roman' is defined by the coding. So coding is way deeper than using the computer."

Nowadays there is a chip in everything, from a microwave to a television. But while computers are programmable, other devices are not. Says Singh, "If there was no coding, computers would have been no better than the television. Someone has written a program that is hardwired into the microwave and that is the role microwave is performing. But you can make computers do things other than what they were originally planned to do. That is why we say computers are programmable. Today if you don't like MS Word you can write coding and change it."

#### How to code

You can learn the basics of coding on your own by doing a beginner's course. The next step is moving into learning a dedicated programming language, such as Scratch, Python, JavaScript, Ruby, C# (C-sharp) or Go. Nowadays there are many free resources available by the name of 'Introduction to Python, Java' and such like. While it may help to have a teacher, coding is mostly about self-learning. If you keep practicing, you will become better with time.

There are a few misconceptions about learning how to code. The first is that people think they have to learn all languages and wonder where they should start from. Singh of IIIT Delhi gives the analogy of how humans speak multiple languages such as

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Hindi, English, Bengali, Marathi and compares it to Java and Python. "Often people get confused about what they must learn. You can talk with me in English or Hindi we can still understand each other. Ditto with computer as it knows multiple languages and if we talk with it in python, if we talk with it in java, it will still understand. As a user, you need to zero in on the language you want to learn, and find useful for you and the computer will still understand and is fine with anything."

The second misconception is that you need to spend lots of money to pick up this skill. Experts recommend that there is no need to buy certificates from foreign universities. The best resources are available free. Singh talks about one aggressive coding platform that is merely customising information available on [scratch.mit.edu](https://scratch.mit.edu) for free. But that is fine as it's their business model, he says.

Parental pressure to learn coding is unwarranted. It's a misconception that coding should be learnt at a very early stage, otherwise it will not come to you. "If a kid is naturally interested in coding and wants to learn it in class 9, it is okay. To me this is similar to someone being naturally interested in learning how to play the guitar and learning it at an early age. But it isn't something that parents should force or impose upon their children. One can always learn everything within an year after class 12 what many kids learnt from classes 9-12. You are not missing out on something."

#### **Coding careers**

Where will a specialisation in coding exactly land you? Remember that coding is only the beginning, not the end. Just coding may not be enough--one needs to gain insights into other areas such as AI (artificial intelligence), mathematical modelling, computer science theory, designing algorithms, systems programming. AI and Automation are the latest technologies sweeping the industry. Machine Learning is at the cutting edge of future technologies like AI and Automation, which companies are looking to advance. You can build a career with established companies, have a start-up or become a freelancer or become an entrepreneur and provide solutions for a variety of companies.

One of the most sought-after professions that needs coding is data science. A data scientist helps companies make sense of the information they gather so that it pays off for them in both, the short and the long term. Today, everything generates data be it transportation, medical science, or pollution. But data has gone beyond the human capability, and you need machines to do that work and computing science to make sense of that. The demand for data scientist is fairly high and is bound to grow.

Becoming an ethical hacker is another career option. Frontend developers are in demand and get good salaries.

#### **Non-coding careers**

More and more non-tech positions require coding as a qualifying skill. Abhimanyu Saxena, Co-Founder, InterviewBit & Scaler Academy, an Ed-tech start-up for upskilling software engineers cites the example of business and financial analysts. "Quite a few organisations today expect their analysts to use computer programming to mine data and unearth value from it. Likewise, web designers are also doubling up as web developers to effectively put their designs into action. Some other professionals that need in-depth knowledge of coding include game designers, app developers, data scientists, data engineers, computer programmers, UI/UX (User Interface/Experience) designers, product managers, quality assurance engineers, DevOps and SysAdmin among a host of others."

With fast-paced technological innovations, we are set to share our workplaces with artificial intelligences and bots, so one needs to stay ahead of the curve. To succeed in any future workplace, one must know coding. Says Ramandeep Arora, founder edWisor, an e-learning platform aimed at skilling the workforce for technology careers, "To have experience in coding even though you are in a non-technical role means you can go that extra step to make your work easier. A content marketer struggling to make sense of layouts or templates can benefit from basic skills HTML and CSS, which will go a long way towards designing a good-looking blog. Even during interviews, managers with skills in advanced excel, SQL and BI tools can stand out of the crowd and gain that edge over other applicants.

Basic coding skills can specifically help product and customer success managers to work much more efficiently with the engineering teams, help in ideation process keeping in mind the technical challenges."

#### **Coding in personal life**

The ability to code not only helps professionally, but it also helps in building the problem-solving mindset of an individual. Says Scaler's Saxena: "It helps one in designing solutions to solve the daily life problems. It teaches the habit of approaching an issue or situation methodically. As one goes about understanding the problem and finding solutions, the coding mindset enhances the persons' overall strategic and logical thinking."

It's more of literacy than a vocational skill. Says Aanand Srinivas, CEO, Co-founder, Stayqrious: "Schools in the US start teaching it as a subject in grade 1. It's like knowing English. It allows you to make apps etc but more importantly it gives you an informed lens into technology."

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Founder of Camp K12 shares his own story as to how he started coding at age 12 (8th grade, in middle school) and got addicted to it. Says Anshul Bhagi, "It is a perfect blend of mathematical thinking plus problem solving plus creative expression plus imagination. With code, if you can imagine it, you can build it, and thus it is one of the best ways to empower a child, to make them feel self-confident and self-sufficient. Coding has the unique feature that kids fall in love with it very easily. I do not think we should teach coding to kids to turn them into Coders; that is not the aim. I think we should teach coding to kids to teach them to be better thinkers and better learners, no matter which career path they pursue in their future."

In an age where the biggest companies in the world (Microsoft, Apple, Google, Amazon, Facebook) are all built on code and running on code, learning to speak this language might not be such a bad thing, even for a humanities student. We should learn coding for the same reason we learn Spanish or English -- to communicate with the beings (and devices) around us, to contribute to society, to participate in our world and make it better. Coding is well aligned with 21st-century careers and a 21st-century life. It teaches you how to speak technology even if you don't need to or want to learn how to write technology.

**Table: A look at some of the leading courses in Coding**

Course	Pricing
NIIT	PG in full stack Product Engineering: Rs 1,99,999; PG in full stack Java Programming: Rs 52,000; Programming in Java: Rs 7,000; Programming Using C and C++: Rs 6,000
Python for Everybody, University of Michigan at Coursera	Free
Codecademy	BASIC: Free; PRO: Rs 1,199 a month
Educative.io	Annual Plan: \$39.99; Monthly Plan: \$59
Digital Defynd	Free to \$100
Skillshare, a subscription-based service offers many online coding courses	Plenty of free classes; Premium access from \$9/month (7-day free trial)
Udacity has a big selection of free courses on coding, and a range of 'nanodegrees', courses	Large selection of free coding courses; nanodegrees from around \$399 per month
Pluralsight a subscription-based service offers many online coding courses	From \$29/£24 per month/free 10-day trial
The Complete Web Developer Course 2.0" at Udemy	Rs 700
EDX, Khan Academy, Hack Design, Mijingo, StackSkills, Free Code Camp, General Assembly, Envato Tuts+, Code.org	Free Courses
Scaler, an upskilling platform by InterviewBit has programs ranging from 6 months to 24 months titled Scaler Edge, Scaler Academy, Scaler Plus	Rs 39,999 per module (six months) to Rs 2,50,000
Camp K12 offers a group-class program called "Squads", where kids can learn coding with their friends. They also offer a personalised "1-on-1" program spanning over one to 12 months	Rs 2,500-5,500 a month
edWisor, an e-learning platform aimed at skilling the workforce for technology careers has courses spanning three to nine months	Rs 27,999-59,999
Stayqrious has a 'Foundations' course for beginners spanning 4-5 months followed by intermediate level for the next 5-6 months, and next 4-month term is the advanced level	Rs 15,000 onwards



## Business Standard

### NIIT ranks among Training Industry's Top 20 Companies, 2020

Last Updated at November 25, 2020 18:50 IST

NIIT announced that it has been featured in the 2020 Top Training Companies list for the information technology (IT) training sector of the learning and development (L&D) market.

NIIT has been featured on this list for eleven years.

Training Industry, the leading research and information resource for corporate learning leaders, prepares the Training Industry Top 20 report on critical sectors of the corporate training marketplace to better inform professionals about the best and most innovative providers of training services and technologies.

[https://www.business-standard.com/article/news-cm/niit-ranks-among-training-industry-s-top-20-companies-2020-120112501091\\_1.html](https://www.business-standard.com/article/news-cm/niit-ranks-among-training-industry-s-top-20-companies-2020-120112501091_1.html)

## Business Standard

### NIIT with MetLife wins 15 Brandon Hall Excellence in Technology awards

Last Updated at December 18, 2020 14:05 IST

NIIT announced today that it has earned fifteen Brandon Hall Excellence in Technology awards jointly with MetLife for the MetLife Distribution Academy Platform.

Winners were announced on December 10, 2020.

MetLife and NIIT were among the top winners with 12 Gold awards, 2 Silver awards and 1 Bronze award across various categories.

[https://www.business-standard.com/article/news-cm/niit-with-metlife-wins-15-brandon-hall-excellence-in-technology-awards-120121800593\\_1.html](https://www.business-standard.com/article/news-cm/niit-with-metlife-wins-15-brandon-hall-excellence-in-technology-awards-120121800593_1.html)

## BW EDUCATION

# Randstad India And NIIT Announce The Launch Of Randstad Skilling Academy

*The first batch of the academy commenced from September 2020 and candidates go through fully funded training programs by Randstad.*

November, 2020 by BW Online Bureau



Randstad India, a player in the HR services industry, has entered into an exclusive partnership with NIIT Limited to launch the Randstad Skilling Academy. RSA is launched with the primary objective to provide agile and effective reskilling to the chosen candidates, equipping them to remain relevant, fit into evolving businesses and prepare them to work with the world's best employer brands.

Randstad Skilling Academy (RSA), in association with NIIT, offers next-gen IT skilling programs and seeks to fulfil unique industry workforce needs in these difficult hiring times - where ever-changing 'new-normals' are disrupting conventional hiring methods. StackRoute, an NIIT venture

has been chosen as an exclusive partner to help RSA in this endeavour – to design programs and manage delivery at scale.

RSA focuses on skilling/up-skilling/cross-skilling resources vis-à-vis current and upcoming technologies to increase their 'employability quotient'. The academy is looking to build a truly trusted ecosystem with prime skilled candidates who are ready to be hired.

"We are very excited about launching the Randstad Skilling Academy (RSA)", said Paul Dupuis, MD & CEO, Randstad India. "As the global leader in the HR services industry, we understand the need for talent to be skilled and employable. Today reskilling is not only a tool for career advancement, but also for future-proofing in a world of ambiguity".

"Through RSA, we aim to enable hundreds of candidates with the relevant in-demand skills that will help them secure better jobs. Our partnership with NIIT ensures a steady stream of future-ready IT professionals adept in programming languages like Java, Angular, Artificial Intelligence, Machine Learning and automated business functions. This program has been designed specifically based on feedback from our clients across India. Our trusted partners rely on Randstad to provide the most qualified candidates who will add value to their organization and to do so in a timely manner. The RSA will be a great asset on our mission to support both organizations and talent on their growth journey", he added.

The first batch of the academy commenced from September 2020 and candidates go through fully funded training programs by Randstad - on Java, .NET, Python, Mobile App Development, AI/ML, Big Data, Cloud Technologies, and Testing amongst others.

Speaking on the announcement Bimaljeet Singh Bhasin, President, Skills and Careers Business, NIIT Ltd., said, "In today's rapidly changing times, there is a huge requirement of skilled employees especially in deep tech and digital skills. We are delighted to partner with Randstad India to create a pool of next-generation workforce, who are prepared to work on the requirements of their top clients. Together we hope to bridge the skill gap that the industry is currently faced with".

The training is delivered via interactive instructor-led sessions with remote Cloud-based lab facility. The sessions are led by qualified and experienced faculty at StackRoute, imparting hands-on learning techniques and on the job training in live industry settings. The average duration of the assessment & assignment led training programs are 4 – 10 weeks based on client/skills demand. The learners will receive a certificate after the successful completion of their program.

Apart from in-demand IT skills, the candidates trained under the Randstad Skilling Academy, by experienced mentors at StackRoute are enabled with general POSH and GDPR training and other specific requirements of the industry.

<http://bweducation.businessworld.in/article/Randstad-India-And-NIIT-Announce-The-Launch-Of-Randstad-Skilling-Academy/17-11-2020-343451/>



## CAREERS360

### NIIT University holds 10th Convocation in Virtual Reality mode

Team Careers360 | Oct 20, 2020 - 7:05 p.m. IST



NEW DELHI: The NIIT University (NU) organised its 10th convocation ceremony in the virtual reality mode, keeping in view the safety measures triggered by the COVID-19 pandemic. The Virtual Convocation Ceremony was attended by outgoing students and their parents, current students, industry leaders, prominent guests, and faculty members.

NIIT University's virtual convocation was created using a combination of three-dimensional data and panoramic photos collected from the campus. The students with

their families at home joined the Convocation and interacted with their friends live using their 3D personalized avatars inside a virtual NIIT University campus.

At the 10th convocation ceremony, 298 students were awarded degree certificates for successful completion of various programmes. Living up to NU's 100% placement record, the students who were eligible and opted in for placements have been placed with leading organizations like IBM, PwC, EY, Airtel, HCL Technologies, Cognizant, Big Basket, Byjus, to name a few. Nandan Nilekani, the chief guest on the occasion, congratulated all the students on their success. He hailed NIIT University for keeping technology as one of the core principles and using cutting-edge tech to overcome the challenges in these difficult times.

<https://news.careers360.com/niit-university-holds-10th-convocation-in-virtual-reality-mode>

## United News of India

India's Multi Lingual News Agency

Press Releases »

Business Wire India

Posted at: Nov 17 2020 2:06PM



### Randstad India and NIIT Announce the Launch of Randstad Skilling Academy (RSA)

Business Wire India



- To create a relevant, future-ready and skilled workforce who are ready to be hired
- Aims to reskill more than **1000 IT** professionals by the end of 2021

Randstad India and NIIT Announce the Launch of Randstad Skilling Academy (RSA)

**Randstad India**, a leading player in the HR services industry, has entered into an exclusive partnership with **NIIT Limited**, a global leader in Skills and Talent Development to launch the **Randstad Skilling Academy**. RSA is launched with the primary objective to provide agile and effective reskilling to the chosen candidates, equipping them to remain relevant, fit into evolving businesses and prepare them to work with the world's best employer brands.

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<http://www.uniindia.com/randstad-india-and-niit-announce-the-launch-of-randstad-skilling-academy-rsa/business-wire-india/news/2236573.html>





## NIIT Limited Announces Q2 (July - September 2020) Consolidated Results

ANI | Updated: **Oct 30, 2020 19:16 IST**

New Delhi [India], Oct 30 (ANI/BusinessWire India): NIIT Limited (NSE: NIITLTD), a global leader in skills and talent development, today reported its results for the second quarter ending September 30, 2020.

During the quarter, the company recorded Net Revenue of Rs 218.9 crore EBITDA was Rs 34.4 crore up 18 per cent YoY and the EBITDA margin stood at 16 per cent, up 322 bps YoY. Profit After Tax was recorded at Rs 26 crore, reflecting an EPS of Rs 1.84 per share.

The results were taken on record at the meeting of the Board of Directors held today.

- Revenue recorded at Rs 218.9 crore, up 8 per cent QoQ
- EBITDA at Rs 34.4 crore, up 41 per cent QoQ; EBITDA Margin at 16 per cent up 367 bps QoQ
- Corporate Learning Group (CLG) records revenue growth of 9 per cent QoQ and EBITDA margin of 20 per cent
- CLG signed up 2 new MTS Customers, 2 contract expansions and 2 renewals
- CLG ends the quarter with 56 MTS customers and revenue visibility at USD 259 million

NIIT Limited Consolidated Financials for Quarter ended September 30, 2020					
(in Rs. Crore)	Quarter ended Sep 30, 2020	Quarter ended June 30, 2020	QoQ change	Quarter ended Sep 30, 2019 *(refer note 1)	YoY change *(refer note 1)
<b>Net Revenue</b>	218.9	201.8	8%	232.3	-6%
<b>EBITDA</b>	34.4	24.3	41%	29.1	18%
<b>EBITDA %</b>	16%	12%	367 bps	13%	322 bps

*\*Note 1: The results of previous year have been restated for a Like-to-Like comparison in accordance with Accounting Standards.*

"The organisation demonstrated tremendous resilience to strengthen its market position and improve operational efficiency, while accelerating the pace of Digital Transformation in all aspects of the business," said Vijay K Thadani, Vice Chairman and Managing Director, NIIT Limited, while speaking on the company's performance during the quarter.

The organisation transitioned learning delivery to NIIT Digital, moved to seamless work-from-home to ensure continuity and launched new offerings catering to the evolving requirements of its customers and learners.

During the quarter Rajendra S Pawar, Chairman and Co-Founder, NIIT Group and Founder, NIIT University was felicitated with the 'Lifetime Achievement Award' at Dataquest ICT Awards 2019. The award was presented during a Special Webinar on '40 Years of ICT Industry and the Next 10 Years'.

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Corporate Learning Group (CLG) recorded net revenue of Rs 194.1 crore, up 9 per cent QoQ and 12 per cent YoY. CLG added two new managed training services customers (one customer in the Telecom sector and another in the FMCG sector) and expanded its relationship with two existing clients while renewing contracts with two additional customers. The number of MTS customer tally stands at 56 and Revenue Visibility at the end of the quarter was at USD 259 million.

NIIT earned 30 coveted Brandon Hall Group HCM Excellence awards jointly with customers, during the quarter. The awards include prestigious honors for its Eagle Productivity Solutions and StackRoute divisions.

"The Corporate Learning Group (CLG) continues to see momentum in attracting new customers and retaining and expanding existing relationships. In the first half of the year CLG added 5 new MTS logos, and has strong revenue visibility of USD 259 million. Our customers see NIIT as a partner who can help them become an Adaptive Learning Organization so that they can respond to fast changing business needs," said Sapnesh Lalla, CEO, NIIT Ltd. , while commenting on the quarter performance.

Skills and Careers Group (SNC) recorded net revenue of Rs 24.7 crore during Q2. The India business is starting to see recovery driven by StackRoute and TPaaS (Talent Pipeline as a Service) which grew 77 per cent QoQ. SNC has transitioned its customers to the NIIT Digital platform.

StackRoute announced the launch of new line of programs in Data Engineering. Titled, 'Enterprise Big Data Engineering and Machine Learning using Spark' and 'Enterprise Big Data Engineering using Databricks and Delta Lakes' - these programs help enterprises to equip their workforce having prior experience in data projects, with steps and tools for designing and solving business challenges that fall in the category of Data Analysis and Big Data.

This story is provided by BusinessWire India.

<https://www.aninews.in/news/business/business/niit-limited-announces-q2-july-september-2020-consolidated-results20201030191137/>





## NIIT posts Q2 net profit of Rs 26 crore, revenue up 8% QoQ

*During the quarter, the company recorded net Revenue of Rs 218.9 crore, which was up 8 percent sequentially.*

OCTOBER 30, 2020 / 05:23 PM IST



Education technology firm NIIT posted a consolidated net profit of Rs 26 crore in the July-September quarter of FY21.

While the firm posted a net profit of Rs 209.3 crore in the year-ago period, the same is not comparable because in Q2 FY20 the company

was impacted by a partial reversal of tax provisions related to divestment of holding in Coforge (erstwhile NIIT Technologies). This had contributed to a higher net profit in that period.

During the quarter under review, the company recorded a net revenue of Rs 218.9 crore, up 8 percent sequentially.

Earnings before interest, tax, depreciation and amortisation (EBITDA) was up 18 percent YoY at Rs 34.4 crore. EBITDA margin rose 322 basis points to 16 percent.

Sapnesh Lalla, CEO, NIIT said, "The Corporate Learning Group (CLG) continues to see momentum in attracting new customers and retaining and expanding existing relationships."

Corporate Learning Group (CLG) recorded a net revenue of Rs 194.1 crore, up 9 percent quarter-on-quarter and 12 percent year-on-year. NIIT said that this segment added two new managed training services customers (one customer in telecom and another in the FMCG) and expanded its relationship with two existing clients while renewing contracts with two additional customers.


The Skills & Careers Group (SNC) recorded a net revenue of Rs 24.7 crore. The India business is starting to see recovery driven by StackRoute and TPaaS (Talent Pipeline as a Service), which grew 77 percent sequentially.

<https://www.moneycontrol.com/news/business/niit-posts-q2-net-profit-of-rs-26-crore-revenue-up-8-qoq-6041621.html>

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For NU students graduation is happening at an inflection point. They are moving from the world of study to the world of work at an unprecedented time. It's a time when the glass is half empty (owing to the difficulties and challenges) and half full, (due to the opportunities emerging out of this phase, especially in the realm of technology). NU students need to take courage in their hands and take advantage of these opportunities.


**RAJENDRA SINGH PAWAR**  
Founder, NIIT University and Chairman, NIIT Group



66

The world is currently characterized by maximum volatility, uncertainty and complexity that human kind has experienced this far. While your contemporaries elsewhere may be nervous, I am confident you are looking forward to the prospect of traversing the journey ahead of you, solidly backed by the repertoire of diverse competencies you have developed at this University. No wonder you are called NUtions.

**VIJAY K THADANI**  
Co-Founder, NIIT University & Vice Chairman & Managing Director, NIIT Limited



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## 10th Convocation

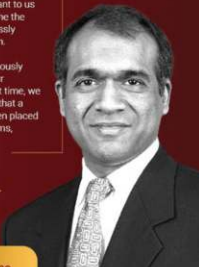
17th October 2020



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I have been struck by how technology is the backbone of NU, and what it has meant to us from the very beginning. From the time the pandemic began, NU started seamlessly transitioning to a technology platform. Whether it was admissions, online teaching/learning through an indigenously developed NU platform, getting all our graduating students jobs at a difficult time, we did it using tech. I am proud to state that a 100 percent of our students have been placed and congratulate the IT and tech teams, faculty and staff for this amazing achievement.

**PROF. PRABHU AGGARWAL**  
President, NIIT University



NIIT UNIVERSITY - 45th CONVOCACTION CEREMONY 2020

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TED PROJECT PRIZE WINNER 2015

**PROF. PRABHU AGGARWAL**  
PRESIDENT (VICE-CHANCELLOR), NIIT UNIVERSITY

**PROF. MABEL QUIROGA**  
DIRECTOR AND FOUNDER OF SOLE, ARGENTINA

**KEY HIGHLIGHTS**

- Re-establishing parental beliefs in online education
- Re-defining the teaching-learning process
- Re-structuring the 5 pillars of education: Curriculum, Pedagogy, Evaluation

7:30 PM (IST) SEPTEMBER 27TH







**VIJAY THADANI**  
VC & MD, NIIT Ltd & Co-Founder, NIIT University

"Future of work should determine the future of education. An effective remote working model for the future, will need specific competencies of self-discipline, collaboration, communication, teamwork, and social skills. Therefore a Multidisciplinary approach to Education, assumes significance, where humanities and social sciences become an essential part of an engineering curriculum. Similarly in arts and sciences, digital technology becomes an integral part of the curriculum. Not just the theory of it, but the application."

**NIIT Digital**  
#NeverStopLearning

The Corporate Learning Group (CLG) continues to see momentum in attracting new customers and retaining and expanding existing relationships. In the first half of the year CLG added 5 new MTS logos, and has strong revenue visibility of \$ 259 Mn. Our customers see NIIT as a partner who can help them become an Adaptive Learning Organization so that they can respond to fast changing business needs.



**Mr. Suresh Lalla**  
CEO, NIIT Limited


**NIIT Digital**  
#NeverStopLearning

The organisation demonstrated tremendous resilience to strengthen its market position and improve operational efficiency, while accelerating the pace of Digital Transformation in all aspects of the business.



**Mr. Vijay K Thadani**  
Vice Chairman & Managing Director  
NIIT Limited






**if i**  
Light-weight training on NIIT Digital app making learners ready for customer acquisition in 16 hours!

# Convocation

17<sup>th</sup> October 2020



**STA**  
NIIT

"Having worked with leading Technology Companies, Staiths has created a niche for itself as the go-to organisation for disruptive learning solutions and helping enterprises deep tech Professionals. We are happy to now launch the Enterprise Big Data Engineering Programme, designed to further the endeavour of many organisations in building Big Data Engineers."

**Mr. Suresh Lalla**  
President, Education & Business, NIIT Ltd.

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