



**NIIT Limited**

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New Delhi 110 019, India  
CIN: L74899DL1981PLC015865

www.niit.com

January 04, 2018

**BSE Limited**

Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai-400001

**National Stock Exchange Limited**

Listing Department  
Exchange Plaza  
5<sup>th</sup> Floor, Plot No. C/1, G Block,  
Bandra Kurla Complex  
Bandra (E), Mumbai-400051

**Scrip Code: BSE-500304 NSE- NIITLTD**

Dear Sir,

**Subject: Disclosure under Regulation 30 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015**

In terms of Regulation 30 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 ("**Listing Regulations**") read with Part A of Schedule III of Listing Regulations, we wish to inform you that NIIT (USA), Inc, a wholly owned subsidiary company of NIIT Limited has acquired 100% shareholding of Eagle International Institute, Inc., USA ("Eagle") on January 03, 2018 (EST).

Disclosure in requisite format in terms of Regulation 30 of Listing Regulations is enclosed herewith and marked as "**Annexure A**".

This is for your information and record purpose only.

**For NIIT Limited**

Deepak Bansal

Company Secretary & Compliance Officer

Annexure - A

Disclosure of Acquisition (including agreement to acquire) in terms of Regulation 30 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 (“Listing Regulations”) read with Schedule III of the Listing Regulations.

a)	Name of the Target Entity, details in brief such as size, turnover etc.	<p><b>Eagle International Institute, Inc., a New York corporation (“Eagle”)</b></p> <p>Eagle has consolidated revenue of USD 10.7 million (provisional) for financial year ended December 31, 2017.</p>
b)	Whether the acquisition would fall within related party transaction(s) and whether the promoter / promoter group / group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at “arm’s length”.	No
c)	Industry to which entity being acquired belongs.	Technology training and work-process consulting
d)	Objects and effect of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if the business is outside the main line of business of the listed entity)	<p>NIIT (USA), Inc, a wholly owned subsidiary company of NIIT Limited has acquired 100% shareholding of Eagle.</p> <p>The acquisition would strengthen NIIT’s customer base in Pharma and Life sciences industry and expand training capability for global rollouts of cloud-based Enterprise Applications</p>
e)	Brief details of any governmental or regulatory approvals required for the acquisition.	No Government or Regulatory approval is required for the acquisition.
f)	Indicative time period for completion of the acquisition.	Immediate
g)	Nature of consideration - whether cash consideration or share swap and details of the same.	In Cash (includes upfront & deferred payments over 5 years)
h)	Cost of acquisition or the price at which shares are acquired.	Total consideration payable for the acquisition (comprising equity, goodwill and assumption of debt obligation) is USD 8.1 million.

i)	Percentage of shareholding / control acquired and / or number of shares acquired.	100% of shareholding								
j)	Brief background about the entity acquired in terms of product / line of business acquired, date of incorporation, history of last three years turnover, country in which the acquired entity has presence and any other significant information (in brief).	<p>Eagle was incorporated in 1988 and is engaged in the business of providing technology training and work-process consulting for clients primarily in the pharmaceutical and life sciences industry.</p> <p>It is doing business as 'Eagle Productivity Solutions'.</p> <p>Eagle is headquartered in Rochester, New York, and provides training to its clients globally.</p> <p>Further, Eagle has a wholly owned subsidiary viz. Eagle Training Spain, S.L.</p> <p>The consolidated turnover of Eagle for last three years is given below:</p> <table border="1" data-bbox="842 1037 1321 1234"> <thead> <tr> <th>Financial year ended</th> <th>Turnover (in USD million.)</th> </tr> </thead> <tbody> <tr> <td>December 31, 2017 (provisional)</td> <td>10.7</td> </tr> <tr> <td>December 31, 2016</td> <td>10.0</td> </tr> <tr> <td>December 31, 2015</td> <td>10.1</td> </tr> </tbody> </table>	Financial year ended	Turnover (in USD million.)	December 31, 2017 (provisional)	10.7	December 31, 2016	10.0	December 31, 2015	10.1
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