



NIIT

Value Added Consulting

Helping our clients achieve their strategic training goals



Content & Curriculum



Learning Administration



Learning Delivery



Strategic Sourcing



Learning Technology



NIIT Value Added Consulting

As your Managed Training Services partner, NIIT is your strategic partner in ensuring that training delivers maximum value to the business at the most optimized cost. While NIIT's Delivery teams are focused on delivering to the contracted SLAs and ensuring service excellence, many of our clients have expressed the need for NIIT to be a stronger strategic partner. To address this ask from our clients, NIIT brings to its key customers Value Added Consulting service.

Value Added Consulting as a Service

Brought to you via an Aligned Consultant, Value Added Consulting will enable you to reach out to the Consulting and Advisory services of NIIT and depend on us for:

- Finding solutions, even in areas that are beyond the scope of the current contract
- Seeking strategic support as you implement Managed Training Services
- Being innovative and consultative to help you achieve your desired goals

Value Added Consulting services are based on-demand. The design and scope of the engagement would depend on the challenge at hand and on the extent to which our clients want to leverage NIIT's consulting services.



Some Examples

Some examples of the Value Added Consulting engagements include:

- Studying a curriculum to determine opportunities to optimize
- Helping an organization implement the Total Cost of Training model for tracking training costs.
- Helping a training organization design the dashboards that help meet the strategic objectives.
- Brainstorming a new model for on-boarding new hires.
- Analyzing the existing vendors to determine opportunities to consolidate.
- Participating in a brainstorming workshop to share ideas and best practices for enhancing eLearning adoption.
- Helping a training organization plan an effective application rollout.
- Sharing best practices from another organization for a specific area.

The examples shared here are only representative. The objective of Value Added Consulting is to bring to you all of NIIT's experience and best practices to help you find innovative solutions.

Engagement Model

The Engagement model is determined based on the need and it can range from an hour of structured conversation to a multi-week consulting project.

If you are struggling to surmount a challenge which is in coming in the way of meeting your strategic objective, connect with your NIIT Engagement Manager. The Engagement Manager will schedule a discussion with the Aligned Consultant to determine if NIIT can provide support. Given the breadth of experience of our individual consultants combined with more than 35 years of NIIT's experience in Running Training like a Business, we are confident we will be able to offer meaningful help.





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For questions or comments please write to businessimpact@niit.com.