Regd Office : 8, Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi-110019
Ph. : 91 (11) 41675000 Fax : 91 (11) 41407120 Website : http://www.niit.com Email : investors@niit.com

PART I:- Statement of Standalone Unaudited Results for the quarter ended June 30, 2013
(Rs. Lacs)

| Particulars |  | 3 months ended (30/06/2013) | Preceding 3 months ended $(31 / 03 / 2013)$ | Corresponding 3 months ended in the previous year (30/06/2012) | Previous year ended (31/03/2013) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Limited Review* | Unaudited | Limited Review | Audited |
|  | (1) | (2) | (3) | (4) | (5) |
| 1 | Income from operations <br> a) Net sales/ income from operations <br> b) Other operating income | 12,684 - | $\begin{array}{r}14,933 \\ - \\ \hline\end{array}$ | $\begin{array}{r}15,450 \\ - \\ \hline\end{array}$ | 64,147 |
|  | Total income from operations | 12,684 | 14,933 | 15,450 | 64,147 |
| 2 | Expenses <br> a) Purchase of traded goods <br> b) Changes in inventory of traded goods <br> c) Employee benefits expense <br> d) Professional \& technical outsourcing expenses <br> e) Depreciation and amortisation expense <br> f) Other expenses | $\begin{array}{r} 1,319 \\ (25) \\ 3,957 \\ 2,664 \\ 1,872 \\ 5,104 \\ \hline \end{array}$ | $\begin{array}{r} 1,697 \\ 307 \\ 3,912 \\ 3,302 \\ 2,125 \\ 4,958 \end{array}$ | $\begin{array}{r} 3,126 \\ (488) \\ 4,399 \\ 2,680 \\ 1,728 \\ 4,964 \end{array}$ | $\begin{array}{r} 9,859 \\ 255 \\ 17,370 \\ 12,398 \\ 7,824 \\ 20,647 \\ \hline \end{array}$ |
|  | Total expenses | 14,891 | 16,301 | 16,409 | 68,353 |
| 3 | Profit/ (Loss) from operations before other income, finance costs \& exceptional items (1-2) | $(2,207)$ | $(1,368)$ | (959) | $(4,206)$ |
| 4 | Other income <br> - Interest <br> - Others | $\begin{array}{r} 28 \\ 2,015 \end{array}$ | $\begin{array}{r} 145 \\ 2,422 \\ \hline \end{array}$ | $\begin{array}{r} 19 \\ 1,229 \end{array}$ | $\begin{array}{r} 513 \\ 6,148 \\ \hline \end{array}$ |
| 5 | Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3+4) | (164) | 1,199 | 289 | 2,455 |
| 6 | Finance costs | 424 | 475 | 333 | 1,665 |
| 7 | Profit/ (Loss) from ordinary activities after finance costs but before exceptional items(5-6) | (588) | 724 | (44) | 790 |
| 8 | Exceptional income | - | - | 19 | 19 |
| 9 | Profit/ (Loss) from ordinary activities before tax (7+8) | (588) | 724 | (25) | 809 |
| 10 | Tax expense/ (credit) | 268 | 341 | (63) | 693 |
| 11 | Net Profit/ (Loss) from ordinary activities after tax (9-10) | (856) | 383 | 38 | 116 |
| 12 | Extraordinary item | - | - | - | - |
| 13 | Net Profit/ (Loss) for the period (11-12) | (856) | 383 | 38 | 116 |
| 14 | Paid-up equity share capital Face Value | $\begin{array}{r} 3,302 \\ \text { Rs. 2/- each } \\ \hline \end{array}$ | $\begin{array}{r} 3,302 \\ \text { Rs. 2/- each } \\ \hline \end{array}$ | $\begin{array}{r} 3,302 \\ \text { Rs. 2/- each } \\ \hline \end{array}$ | $\begin{array}{r} 3,302 \\ \text { Rs. 2/- each } \\ \hline \end{array}$ |
| 15 | Reserve excluding revaluation reserves |  |  |  | 41,941 |
| 16 | Earnings/(Loss) Per Share (EPS) (of Rs. 2/- each) (not annualised): <br> - Basic <br> - Diluted | $\begin{gathered} (0.52) \\ (0.52) \end{gathered}$ | $\begin{aligned} & 0.23 \\ & 0.23 \\ & \hline \end{aligned}$ | 0.02 <br> 0.02 | $\begin{aligned} & 0.07 \\ & 0.07 \end{aligned}$ |

## NIIT Limited

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Email : investors@niit.com

PART II:- Select Information for the quarter ended June 30, 2013

## A PARTICULARS OF SHAREHOLDING

| Particulars | 3 months ended $(30 / 06 / 2013)$ | Preceding 3 months ended $(31 / 03 / 2013)$ | Corresponding 3 months ended in the previous year <br> (30/06/2012) | $\left\|\begin{array}{r} \text { Previous year } \\ \text { ended }(31 / 03 / 2013) \end{array}\right\|$ |
| :---: | :---: | :---: | :---: | :---: |
| $1 \begin{aligned} & \text { Public shareholding } \\ & \text { - Number of shares } \\ & \text { - Percentage of shareholding } \end{aligned}$ | $110,514,994$ $66.94 \%$ | $110,517,993$ $66.94 \%$ | $109,022,689$ $66.04 \%$ | $110,517,993$ $66.94 \%$ |
| 2 Promoters and promoter group shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> -Percentage of shares (as a\% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of shares <br> -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> -Percentage of shares (as a\% of the total share capital of the company) | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{NA} \\ \mathrm{NA} \\ 54,580,603 \\ 100 \% \\ 33.06 \% \end{array}$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{NA} \\ \mathrm{NA} \\ 54,577,604 \\ 100 \% \\ 33.06 \% \end{array}$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{NA} \\ \mathrm{NA} \\ 56,072,908 \\ 100 \% \\ 33.96 \% \end{array}$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{NA} \\ \mathrm{NA} \\ 54,577,604 \\ 100 \% \\ 33.06 \% \end{array}$ |

## B INVESTOR COMPLAINTS

|  | Particulars | 3 Months ended (30/06/2013) |
| :--- | :--- | ---: |
|  | Pending at the beginning of the quarter | - |
| Received during the quarter | 8 |  |
|  | 8 |  |
| Disposed off during the quarter | 8 |  |

## * Notes:-

1 Under the Employee Stock Option Plan 2005 (ESOP 2005), approved by the shareholders, following options were exercised, lapsed and remaining outstanding as at the end of the quarter:-

| Grants | Options remained Outstanding / Unexercised at beginning of the quarter (No.) | Options Exercised (No.) | Options Lapsed (No.) | Options remained Outstanding / Unexercised at quarter end (No.) |
| :---: | :---: | :---: | :---: | :---: |
| Grant V | 3,387,086 | - | 87,737 | 3,299,349 |
| Grant VI | 212,600 | - | 2,780 | 209,820 |
| Grant VII | 61,530 | - | - | 61,530 |
| Grant VIII | 100,000 | - | - | 100,000 |
| Total | 3,761,216 |  | 90,517 | 3,670,699 |

2 Exceptional items include the following:
(Rs. Lacs)

| Particulars | 3 months ended (30/06/2013) | Preceding 3 months ended $(31 / 03 / 2013)$ | Corresponding 3 months ended in the previous year (30/06/2012) | $\begin{array}{r} \text { Previous year } \\ \text { ended }(31 / 03 / 2013) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| (Provision)/ Recovery for doubtful debts and advances Performance Linked Incentive | - | - | $\begin{gathered} 389 \\ (370) \end{gathered}$ | $\begin{gathered} 389 \\ (370) \end{gathered}$ |
| Total Income | - | - | 19 | 19 |

3 Other Income includes dividend income amounting to Rs. 1,759 lacs received during the period ended June 30, 2013 from wholly owned foreign subsidiary, NIIT (USA) Inc., USA.

4 The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business.

5 The above results have been reviewed by the Audit Committee, approved and taken on record by the Board of Directors of the Company at its meeting held on July 19, 2013.

6 The results for the quarter ended June 30, 2013 have been subjected to "Limited Review" by the Statutory Auditors of the Company.
7 Previous period figures have been regrouped/ reclassified, wherever necessary to conform to the current quarter classification.

## By order of the Board

For NIIT Limited

Place: New Delhi
Date : July 19, 2013

Vijay K. Thadani CEO \& Whole time Director

