## NIIT Limited

Regd Office: 8, Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi-110019 Ph.: 91 (11) 41675000 Fax: 91 (11) 41407120 Website: http://www.niit.com

Email: investors@niit.com

PART I:- Statement of Standalone Unaudited Results for the quarter ended December 31, 2013

(Rs. Lacs)

Particulars	3 months ended (31/12/2013)	Preceding 3 months ended (30/09/2013)	Corresponding 3 months ended in the previous year (31/12/2012)	Year to date figures for current period ended (31/12/2013)	for corresponding	Previous year ended (31/03/2013)
	Un-audited*	Un-audited	Un-audited	Un-audited	Un-audited	Audited
(1)	(2)	(3)	(4)	(5)	(6)	(7)
1 Income from operations	, ,		` ,		) /	• • • • • • • • • • • • • • • • • • • •
a) Net sales/ income from operations	11,443	14,486	14,584	38,613	49,214	64,147
b) Other operating income	-	-	-	-	-	-
Total income from operations	11,443	14,486	14,584	38,613	49,214	64,147
2 Expenses						
a) Purchase of traded goods	908	1,412	1,612	3,639	8,162	9,859
b) Changes in inventory of traded goods	218	43	204	236	(52)	255
c) Employee benefits expense	4,044	3,862	4,259	11,863	13,458	17,370
d) Professional & technical outsourcing expenses	2,042	2,583	3,401	7,289	9,096	12,398
e) Depreciation and amortisation expense	1,542	1,576	1,925	4,990	5,699	7,824
f) Other expenses	4,188	5,690	4,908	14,982	15,689	20,647
Total expenses	12,942	15,166	16,309	42,999	52,052	68,353
Profit/ (Loss) from operations before other income, finance costs & exceptional items (1-2)	(1,499)	(680)	(1,725)	(4,386)	(2,838)	(4,206)
4 Other income	300	259	2,206	2,602	4,094	6,661
Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3+4)	(1,199)	(421)	481	(1,784)	1,256	2,455
6 Finance costs	465	478	433	1,367	1,190	1,665
Profit/ (Loss) from ordinary activities after finance costs but before exceptional items(5-6)	(1,664)	(899)	48	(3,151)	66	790
8 Exceptional Items (net)	192	-	-	192	19	19
9 Profit/ (Loss) from ordinary activities before tax (7+8)	(1,472)	(899)	48	(2,959)	85	809
10 Tax expense	33	48	347	349	352	693
11 Net Profit/ (Loss) from ordinary activities after tax (9-10)	(1,505)	(947)	(299)	(3,308)	(267)	116
12 Extraordinary item	-	-	-	-	-	-
13 Net Profit/ (Loss) for the period (11-12)	(1,505)	(947)	(299)	(3,308)	(267)	116
14 Paid-up equity share capital	3,302	3,302	3,302	3,302	3,302	3,302
Face Value	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each	Rs. 2/- each
Reserve excluding revaluation reserves as per Balance sheet of previous accounting year						41,941
Earnings/(Loss) Per Share (EPS) (of Rs. 2/- each) (not annualised):						
- Basic	(0.91)	(0.57)	(0.18)	(2.00)	(0.16)	0.07
- Diluted	(0.91)	(0.57)	(0.18)	(2.00)	(0.16)	0.07

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# PART II:- Select Information for the quarter ended December 31, 2013

### A PARTICULARS OF SHAREHOLDING

Particulars	3 months ended (31/12/2013)	months anded	months ended in the	for current period	for corresponding	Previous year ended
Public shareholding     Number of shares     Percentage of shareholding	108,672,262 65.80%	108,647,262 65.80%	110,517,993 66.94%	108,672,262 65.80%	110,517,993 66.94%	110,517,993 66.94%
2 Promoters and promoter group shareholding						
a) Pledged/Encumbered - Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA	NA	NA
-Percentage of shares (as a% of the total share capital of the company)	NA	NA	NA	NA	NA	NA
b) Non-encumbered						
- Number of shares	56,473,335	56,473,335	54,577,604	56,473,335	54,577,604	54,577,604
-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
-Percentage of shares (as a% of the total share capital of the company)	34.20%	34.20%	33.06%	34.20%	33.06%	33.06%

### B INVESTOR COMPLAINTS

Particulars	3 Months ended (31/12/2013)
Pending at the beginning of the quarter	-
Received during the quarter	19
Disposed off during the quarter	19
Remaining unresolved at the end of the quarter	

#### \* Notes:-

- 1 Under the Employee Stock Option Plan 2005, approved by the shareholders, during the quarter 25,000 options were exercised, 1,076,988 options lapsed and 2,390,723 options remained outstanding as at the end of the quarter.
- 2 Exceptional Items (net) for the current quarter include:
  - a) Gain amounting to Rs. 1,242 Lacs on repurchase (buy back) of shares by a wholly owned overseas subsidiary of the Company.
  - b) Expense arising on write down of inventory aggregating to Rs. 242 Lacs and provision for business support aggregating to Rs. 808 Lacs on account of change in delivery technology.
- 3 The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business.
- 4 Other expenses includes Marketing and Advertising expenses amounting to Rs. 746 Lacs (previous quarter Rs. 1,451 Lacs, corresponding previous quarter Rs. 890 Lacs and previous year Rs. 4,691 Lacs)
- 5 The Standalone Un-audited Results for the quarter ended December 31, 2013 have been reviewed by the Audit Committee and have been approved by the Board of Directors of the Company at its meeting held on January 17, 2014. The Limited review of this statement as required under clause 41 of the Listing Agreement has been completed by the Statutory Auditors.
- 6 Previous period figures have been regrouped/ reclassified, wherever necessary to conform to the current quarter/ period classification.

By order of the Board For NIIT Limited

Place: New Delhi
Date: January 17, 2014

Vijay K. Thadani
CEO & Whole time Director