

NIIT Limited

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Registered Office: 8. Ballaji Estate, First Floor Guru Ravi Das Marg, Kalkeji New Delhi 110 019, India CIN LT4899DL1981PLC015865

www.niit.com

May 17, 2017

The Manager BSE Limited

Corporate Relationship Department, 1st Floor, New Trading Ring, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 The Manager National Stock Exchange of India Ltd

Listing Department Exchange Plaza 5th Floor, Plot no C/1, G Block Bandra Kurla Complex Bandra (E), Mumbai – 400 051

Subject: Outcome of the Board Meeting held on May 17, 2017

Scrip Code: BSE - 500304; NSE - NIITLTD

Dear Sir.

This is to bring to your kind attention that the Board of Directors of the Company in its meeting held on May 17, 2017 (which commenced at 10:00 A.M. and concluded at 1:00 P.M.) has inter-alia, approved the Audited Financial Statements for the Financial year ended March 31, 2017 and Audited Financial Results for the quarter and year ended March 31, 2017, both Standalone and Consolidated.

We would like to confirm that the Statutory Auditors of the Company have issued Auditors' Report with unmodified opinion on these financial statements.

Copies of the said Audited Financial Results for the quarter and year ended March 31, 2017, along with Statutory Auditors' Report are enclosed herewith, for your information and records.

You are requested to take note of the same and inform your members accordingly.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,

For NIIT Limited

Deepak Bansal

Company Secretary & Compliance Officer

Encls: a/a

## NIIT Limited

Regd Office: 8, Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi-110019
Ph. 91 (11) 41675000 Fax: 91 (11) 41407120 Website: http://www.niit.com
Corporate Identity Number: L74899DL1981PLC015865
Email: investors@niit.com

#### Statement of Audited Financial Results for the year ended March 31, 2017

(Rs. In Lakhs)

	Standalone					Consolidated	
Particulars	3 Months ended (31/03/2017) Un-audited	Preceding 3 Months ended (31/12/2016) Un-nudited	Corresponding 3 months coded in the previous year (31/03/2016) Un-nudited	Accounting Year ended (31/03/2017)	Previous Accounting Year ended (31/03/2016) Audited	Accounting Year ended (31/03/2017)	Previous Accounting Year ended (31/03/2016) Audited
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1 Income							
a) Revenue from Operations	9,456	8,252	10,568	36,629	38,145	118,766	100,683
b) Other Income	1,005	734	1,110	4,253	4,042	1,246	764
Total Revenue	10,461	8,986	11,678	40,882	42,187	120,012	101,449
2 Expenses							
a) Purchase of traded goods	-1	117	768	884	2,635	2,468	4,800
h) (Increase) / Decrease in Inventory	200	94	(36)	362	(177)	509	(240)
c) Employee benefits expense	3,602	3,821	3,413	14,824	13,856	37,116	33,292
d) Professional & technical outsourcing expenses	1,818	1,874	1,642	7,090	6,614	47,472	30,666
e) Finance Costs	654	523	489	2,262	1,953	2,412	2,114
f) Depreciation and amortisation expense	572	560	615	2,400	2,824	4,691	4,918
g) Other expenses	3,282	3,243	3,679	13,903	14,614	24,597	25,316
Total expenses	10,129	10,232	10,570	41,725	42,339	119,265	100,866
3 Profit/(Loss) before Exceptional items and Tax (1-2)	332	(1,246)	1,108	(843)	(152)	747	583
3 From (Loss) before Esceptional news and Tax (1-2)	2003	(1,240)	- X-V-X-V-	60005	3872333		
4 Exceptional Items (net)	324	- 8	264	393	219	162	159
5 Profit/ (Loss) before tax (3+4)	656	(1,246)	1,372	(450)	67	909	742
6 Tax expense							7/150
-Current Tax	21	26	29	104	60	1,425	636
-Deferred Tax Charge/ (Credit)	-	*		02	20	(804)	37
-MAT Credit Entitlement	*				**	(138)	(237)
-Provision / (Reversal) of Tax relating to earlier years	(47)		(3)	(47)	(4)	(59)	(69)
7 Profit/ (Loss) for the period (5-6)	682	(1,272)	1,346	(507)	11	485	375
8 Share of Profit of Associates						6,231	6,632
9 Minority Interest				- x-		(202)	(283)
Net Profit/(Loss) After taxes, minority interest and share of profit/(loss) of Associates (7+8+9)	682	(1,272)	1,346	(507)	п	6,514	6,724
11 Parid-up equity share capital Face Value	3,315 Rs. 2/- each	3,315 Rs. 2/- each	3,310 Rs. 2/- each	3,315 Rs, 2/- each	3,310 Rs. 2/- each	3,315 Rs. 2/- each	3,310 Rs. 2/- each
Reserve excluding revaluation reserves as per Balance sheet of previous accounting year				77,528	77,861	82,225	77,198
13 Earnings/(Loss) Per Share (EPS) (of Rs. 2/- each) (not annualised, in Rs.):  - Basic - Diluted	0.41	(9.77) (0.77)	0.81 0.81	(0.31)	0.01	3.93 3.89	4.07 4.01

### NIIT Limited

Regd Office: 8, Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi-110019
Ph.: 91 (11) 41675000 Fax: 91 (11) 41407120 Website: http://www.miit.com
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# AUDITED STATEMENT OF ASSETS AND LIABILITIES

	STANDAL	LONE	(Rs. In Laichs) CONSOLIDTAED		
	AS AT 31/03/2017	AS AT 31/03/2016	AS AT 31/03/2017 Audited	AS AT 31/93/2010 Audited	
	Audited	Audited			
EQUITY AND LIABILITIES					
1 Shareholders' funds			-0.0		
-Share capital	3,315	3,310	3,315	3,3	
-Reserves and surplus	77,528	77,861	82,225	77,1	
Sub-total: Shareholders' funds	80,843	81,171	85,540	80,	
2 Share Application Money-Pending Allotment	22	**	22		
3 Minority Interest			1,056	8	
4 Non-current liabilities					
-Long-term borrowings	14,198	16,611	15,098	18,0	
-Deferred tax liabilities	1.00		1		
-Other long-term liabilities	106	399	254	6	
-Long-term provisions	31	34	32		
Sub-total: Non-current liabilities	14,335	17,044	15,385	19,0	
5 Current liabilities					
-Short-term borrowings	1,640	850		1,4	
-Trade payables	4,914	6,704	26,538	19,7	
-Other current liabilities	8,376	6,424	11,715	10,7	
-Short-term provisions	1,209	1,116	1,721	1,3	
Sub-total: Current liabilities	16,139	15,094	39,974	33,0	
TOTAL-EQUITY AND LIABILITIES	111,339	113,309	141,977	134,6	
ASSETS					
1 Non-current assets					
-Fixed assets	55.74.0	57696	8582557 (1	22	
-Tangible Assets	3,887	3,980	5,194	6,0	
-Intangible Assets	1,677	2,531	3,500	4,	
-Intangible Assets under Development	1,003	139	1,468	***	
-Non-current investments	76,118	74,231	61,954	58,7	
-Deferred tax assets	1,638	1,038	1,907	1,4	
-Long-term loans and advances	12,796	11,869	14,535	13,5	
-Trade receivables		91	126	17	
-Other non-current assets	96,520	93,789	88,846	85,	
Sub-total: Non-current assets	96,520	23,762	80,040		
2 Current assets	87	449	180	. 70	
-Inventories	9,993	12,059	25,598	24,	
-Trade receivables -Cash and bank balances	2,282	1,354	12,703	8,1	
-Cash and bank balances -Short-term loans and advances	1,388	4,878	6,142	6,	
-Other current assets	1,069	780	8,508	8,	
Sub-total: Current assets	14,819	19,520	53,131	48,	
TOTAL ASSETS	111,339	113,309	141,977	134,	

Reserves & Surplus in the Consolidated Financials includes Currency Translation Reserve Rs. 2,024 Lakhs (Previous year 3,977 Lakhs)

#### Notes to Standalone and Consolidated financials:-

- 1 The above consolidated and standalone financial results of the Company for the quarter and year ended March 31, 2017 have been reviewed by Audit Committee of the Board and approved by the Board of Directors at its meeting held on May 17, 2017.
- 2 The figures for the quarter ended March 31, 2017 & March 31, 2016 are the balancing figures between audited figures in respect of financial year and the published year to date figures upto the third quarter of the relevant financial year.
- 3 Nomination and Remuneration Committee of the Company, on February 05, 2017 has granted 140,000 options at Rs. 73.60 per share under the Employee Stock Option Plan 2005, (ESOP-2005). During the quarter 73,300 options were exercised, 228,124 options lapsed and 5,387,424 options remained outstanding as at the end of the year.
- 4 The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business.
- 5 Effective July 1, 2015, the Company had entered into revenue sharing agreements, under which career based courses of subsidiaries are being offered by the Company according to the arrangement. Accordingly, the year to date figures of standalone entity for the year ended March 31, 2017 are not comparable with the year to date figures of corresponding year ended March 31, 2016.
- 6 Exceptional items for the year represents income on account of write back of provision for doubtful debts, loans and other recoverable.
- 7 The Board of Directors of the Company has, in its meeting held on March 24, 2017, approved the amalgamation of PIPL Management Consultancy and Investment Private Limited and Global Consultancy and Investment Private Limited with the Company by way of and in accordance with a scheme of amalgamation as per the provisions of Sections 230-232 and any other applicable provisions of the Companies Act, 2013 (hereinafter referred to as the "Scheme"). The aforesaid Scheme is subject to various regulatory and other approvals and sanction by National Company Law Tribunal, New Delhi Bench.

8 The figures of the previous quarter/ year, have been regrouped/ reclassified wherever necessary to conform to current quarter's/year's classification.

By order of the Board

For NHT Limited

Place: Gurugram Date: May 17, 2017 Vijay K Thadani Vice-Chairman & Managing Director



# **Price Waterhouse**

Chartered Accountants

#### INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF NIIT Limited

### Report on the Standalone Financial Statements

1. We have audited the accompanying standalone financial statements of NIIT Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2017, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Standalone Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements to give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on these standalone financial statements based on our audit.
- 4. We have taken into account the provisions of the Act and the Rules made thereunder including the accounting standards and matters which are required to be included in the audit report.
- 5. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 6. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

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7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

# **Opinion**

8. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its loss and its cash flows for the year ended on that date.

# Report on Other Legal and Regulatory Requirements

- 9. As required by 'the Companies (Auditor's Report) Order, 2016', issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act (hereinafter referred to as the "Order"), and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure B a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 10. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on March 31, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure A.
- (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
  - i. The Company has disclosed the impact, if any, of pending litigations as at March 31, 2017 on its financial position in its standalone financial statements Refer Note 19;
  - ii. The Company has long-term contracts including derivative contracts as at March 31, 2017 for which there were no material foreseeable losses.



INDEPENDENT AUDITORS' REPORT To the Members of NIIT Limited Report on the Standalone Financial Statements Page 3 of 3

Place: Gurugram Date: May 17, 2017

- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company during the year ended March 31, 2017.
- iv. The Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Based on audit procedures and relying on the management representation we report that the disclosures in Note 42 of the attached standalone financial statements are in accordance with books of account maintained by the Company. However, we are unable to obtain sufficient and appropriate audit evidence to report on the disclosures in respect of denomination of currency notes aggregating Rs. 5,792,380.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Anupam Dhawan

Partner

Membership Number: 084451

Referred to in paragraph 10(f) of the Independent Auditors' Report of even date to the members of NIIT Limited on the standalone financial statements for the year ended March 31, 2017

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

1. We have audited the internal financial controls over financial reporting of NIIT Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3)



Referred to in paragraph 10(f) of the Independent Auditors' Report of even date to the members of NIIT Limited on the standalone financial statements for the year ended March 31, 2017

provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **Opinion**

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Anupam Dhawan

Partner

Membership Number: 084451

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of NIIT Limited on the standalone financial statements as of and for the year ended March 31, 2017

- i. (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of two years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies have been noticed on such verification.
  - (c) The title deeds of immovable properties, as disclosed in Note 10 on fixed assets to the financial statements, are held in the name of the Company.
- The inventory has been physically verified by the Management during the year. In our opinion, the frequency of verification is reasonable. The discrepancies noted on physical verification of inventory as compared to book records were not material.
- iii. The Company has granted unsecured loans, to one of its wholly owned subsidiaries covered in the register maintained under Section 189 of the Act.
  - (a) The repayment terms of unsecured loan aggregating Rs. 29,700,000, which were granted in previous year to one of its wholly owned subsidiary as referred to in clause (iii), were extended in the earlier years. The outstanding loan had been fully provided for in the books of account in earlier years and have since been repaid during the year.
  - (b) In respect of the aforesaid loans, the schedule of repayment of principal and payment of interest has been stipulated and the receipts are regular.
  - (c) In respect of the aforesaid loans, there is no amount overdue for more than 90 days.
- iv. In our opinion, and according to the information and explanations given to us, the Company has complied with the provisions of Section 185 and 186 of the Companies Act, 2013 in respect of the loans and investments made, and guarantees and security provided by it.
- v. The Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the rules framed there under to the extent notified.
- vi. We have broadly reviewed the books of account maintained by the Company in respect of products where, pursuant to the rules made by the Central Government of India, the maintenance of cost records has been specified under sub section (1) of Section 148 of the Act, and are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.
- vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues in respect of income tax (tax deducted at source), service tax and works contract tax, though there has been a slight delay in a few cases, and is regular in depositing undisputed statutory dues, including provident fund, employees' state insurance, sales tax, duty of customs, value added tax and other material statutory dues, as applicable, with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, there are no dues of service-tax and value added tax which have not been deposited on account of any dispute. The particulars of dues of income tax, sales tax (including



works contract tax) and as at March 31, 2017 which have not been deposited on account of a dispute, are as follows:

Name of the statute	Nature of dues	Amount (Rs.)	Period to which the amount relates	Forum where the dispute is pending
Andhra Pradesh General Sales Tax Act, 1957	Works contract tax	31,318,455	2001 - 2004	Supreme Court of India
Central Sales Tax Act, 1956	Sales tax	22,287,390	June 2005 to November 2011	Appellate Deputy Commissioner (A), Hyderabad
Customs Act,1962	Custom duty	4,798,907	2012 – 2013 and 2013 - 2014	Directorate of Revenue Intelligence, Jaipur
Bihar VAT Act, 2005	Value added Tax	5,078,637	2011-2012	Additional Commissioner, Commercial Tax, Patna
Income Tax Act, 1961	Income tax	408,000	2004 – 2005	Income Tax Appellate Tribunal
		3,087,591	2008-2009	Income Tax Appellate Tribunal
		20,386,790	2009-2010	Commissioner Income Tax (Appeal)

- viii. According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or bank or Government or dues to debenture holders as at the balance sheet date.
- ix. In our opinion, and according to the information and explanations given to us, the Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and term loans.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud on or by the Company noticed or reported during the year, nor have we been informed of any such case by the Management.
- xi. The Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(xii) of the Order are not applicable to the Company.
- xiii. The Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of the Act. The details of such related party transactions have been



Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of NIIT Limited on the standalone financial statements for the year ended March 31, 2017

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disclosed in the financial statements as required under Accounting Standard (AS) 18, Related Party Disclosures specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

- xiv. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, the provisions of Clause 3(xiv) of the Order are not applicable to the Company.
- xv. The Company has not entered into any non-cash transactions with its directors or persons connected with him. Accordingly, the provisions of Clause 3(xv) of the Order are not applicable to the Company.
- xvi. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(xvi) of the Order are not applicable to the Company.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Anupam Dhawan

Partner

Membership Number: 084451

# **Price Waterhouse**

Chartered Accountants

### INDEPENDENT AUDITORS' REPORT

### To the Members of NIIT Limited

### Report on the Consolidated Financial Statements

1. We have audited the accompanying consolidated financial statements of NIIT Limited ("hereinafter referred to as the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), and associate company (refer Note 2.1 to the attached consolidated financial statements, comprising of the consolidated Balance Sheet as at March 31, 2017, the consolidated Statement of Profit and Loss, the consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information prepared based on the relevant records (hereinafter referred to as "the Consolidated Financial Statements").

# Management's Responsibility for the Consolidated Financial Statements

2. The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group including its associate in accordance with accounting principles generally accepted in India including the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of Consolidated Financial Statements. respective Board of Directors of the companies included in the Group and of its associate are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and its associate respectively and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which has been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

# **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act and the Rules made thereunder including the accounting standards and matters which are required to be included in the audit report.
- We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

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- 5. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.
- 6. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in sub paragraph 8 of the Other Matters paragraph below is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

# **Opinion**

7. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the consolidated state of affairs of the Group and its associate as at March 31, 2017, and their consolidated profit and their consolidated cash flows for the year ended on that date.

## **Other Matter**

8. We did not audit the financial statements/financial information of 24 subsidiaries whose financial statements reflect total assets of Rs. 13,894 million and net assets of Rs. 8,661 million as at March 31, 2017, total revenue of Rs. 5,895 million, net profit of Rs. 545 million and net cash flows amounting to Rs 7.48 million for the year ended on that date, as considered in the consolidated financial statements. These financial statements/ financial information have been audited by other auditors whose reports have been furnished to us by the Management, and our opinion on the consolidated financial statements insofar as it relates to the amounts and disclosures included in respect of these subsidiaries and our report in terms of sub-section (3) of Section 143 of the Act insofar as it relates to the aforesaid subsidiaries, is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

# Report on Other Legal and Regulatory Requirements

- 9. As required by Section143(3) of the Act, we report, to the extent applicable, that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- (b) In our opinion, proper books of account as required by law maintained by the Holding Company, its subsidiaries included in the Group and associate company incorporated in India including relevant records relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and records of the Holding Company and the reports of the other auditors.



- (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained by the Holding Company, its subsidiaries included in the Group and associate company incorporated in India including relevant records relating to the preparation of the consolidated financial statements.
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2017 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary companies and associate company incorporated in India, none of the directors of the Group companies and its associate company incorporated in India is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Holding Company, its subsidiary companies and associate company incorporated in India and the operating effectiveness of such controls, refer to our separate Report in Annexure A.
- (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact, if any, of pending litigations as at March 31, 2017 on the consolidated financial position of the Group and its associate—Refer Note 19 to the consolidated financial statements.
  - ii. Provision has been made in the consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts as at March 31, 2017— Refer (a) Note 10 to the consolidated financial statements in respect of such items as it relates to the Group and its associate and (b) the Group's share of net profit in respect of its associate.
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company, its subsidiary companies and associate company incorporated in India, during the year ended March 31, 2017.
  - iv. The Group has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Based on audit procedures and relying on the management representation we report that the disclosures in Note 45 of the attached consolidated financial statements are in accordance with books of account maintained by the Holding Company and its subsidiary companies incorporated in India and as produced to us by the Management except for the following:
    - a. In respect of the Holding Company, we are unable to obtain sufficient and appropriate audit evidence to report on the disclosures in respect of denomination of currency notes aggregating Rs. 5,792,380,



INDEPENDENT AUDITORS' REPORT To the Members of NIIT Limited Report on the Consolidated Financial Statements Page 4 of 4

b. In respect of an associate of the Company, amounts aggregating to Rs. 9,211 as represented by the Management have been utilized for other than permitted transactions and received amount aggregating Rs.3,500 from transactions which are not permitted.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Anupam Dhawan

Partner

Membership Number: 084451

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of NIIT Limited on the consolidated financial statements for the year ended March 31, 2017 Page 1 of 2

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

1. In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended March 31, 2017, we have audited the internal financial controls over financial reporting of NIIT Limited (hereinafter referred to as "the Holding Company") and its subsidiary companies and its associate company, which are companies incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

2. The respective Board of Directors of the Holding company, its subsidiary companies and its associate company, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# **Auditor's Responsibility**

- 3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls Over Financial Reporting

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting



Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of NIIT Limited on the consolidated financial statements for the year ended March 31, 2017 Page 2 of 2

principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **Opinion**

8. In our opinion, the Holding Company, its subsidiary companies and its associate company, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### Other Matters

9. Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to three subsidiary companies, which are companies incorporated in India, is based on the corresponding report of the auditor of such companies incorporated in India. Our opinion is not qualified in respect of this matter.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Anupam Dhawan

Partner

Membership Number: 084451