

NIIT Limited

Consolidated Profit and Loss Account
For the Quarter ended June 30, 2009
(All figures in Rs. Million except %age & EPS)

Particulars	AMJ'08	AMJ'09
Systemwide Revenue	3,664	3,688
Net Revenue	2,595	2,610
Other Income	5	(101)
Total Income	2,600	2,509
Operating Expenses	2,408	2,325
Operating Profit (EBITDA)	187	286
<i>Operating Margin</i>	<i>7%</i>	<i>11%</i>
Depreciation	126	168
Profit Before Tax	66	17
Provision for Taxation - Current & Deferred	(15)	(26)
Net Profit	82	43
Share of Associates' Net Profit	88	56
PAT after Associate Profit	170	99
EPS (Rs.)		
- Basic	1.0	0.6

Previous period figures may have been recast for comparison purposes

Individual Learning Solutions - IT

Rs. Mn		AMJ'08	AMJ'09
Systemwide Revenue	YoY	1,907	1,918
			1%
Net Revenue	YoY	854	856
			0%
Operating Expenses		703	696
Operating Profit		150	160
Operating Margin		18%	19%

Individual - Revenue Mix Portalwise	AMJ'08	AMJ'09
Careers	91%	91%
Others	9%	9%
Total	100%	100%

Enrolments	AMJ'08	AMJ'09
Total	107,289	113,659

School Learning Solutions

Rs. Mn	AMJ'08	AMJ'09
Net Revenue	252	359
YoY		43%
Operating Expenses	217	293
Operating Profit	35	66
Operating Margin	14%	18%

Order Position for Institutional (Rs Mn)		AMJ'09
Fresh Order Intake		1,075
Pending Order Book		3,971
Executable in next 12 months		32%

Corporate Learning Solutions

Rs. Mn	AMJ'08	AMJ'09
Net Revenue	1,400	1,345
YoY		-4%
Operating Expenses	1,397	1,243
Operating Profit	2	102
Operating Margin	0%	8%

Order Position for Corporate (USD Mn)		AMJ'09
Fresh Order Intake		31.0
Pending Order Book		81.0
Executable in next 12 months		63%

New Businesses

Rs. Mn		AMJ'08	AMJ'09
Systemwide Revenue		105	65
	YoY		-38%
Net Revenue		90	50
	YoY		-44%
Operating Expenses		90	92
Operating Profit		0	-42
Operating Margin		0%	-84%

Order Position for New business (Rs. Mn)		AMJ'09
Fresh Order Intake		53
Pending Order Book		51

NIIT Limited

Education Centres

	Mar'09	Jun'09
Total Education Centres	10,758	12,781
incl International	351	350

People

	Mar'09	Jun'09
Total People Resource	3,641	3,514

Shareholding Pattern

	Mar'09	Jun'09
FIIs	28%	17%
Promoters Holding	34%	34%
MFs/ FIs and Banks	4%	13%
Others	34%	36%
	100%	100%