



**Consolidated Profit and Loss Account \***  
**For the Quarter ended September 30, 2016**  
**(All figures in Rs. Million except Percentages & EPS)**

<b>Particulars</b>	<b>JAS'15</b>	<b>JAS'16</b>
Net Revenue	2,725	2,984
	YoY	10%
Operating Expenses *	2,473	2,698
<b>Operating Profit (EBITDA)</b>	<b>252</b>	<b>286</b>
<b>Operating Margin</b>	<b>9%</b>	<b>10%</b>
Depreciation*	129	133
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)*	-51	-47
<b>Profit Before Tax</b>	<b>72</b>	<b>106</b>
Provision for Taxation - Current & Deferred	11	20
<b>Net Profit</b>	<b>61</b>	<b>87</b>
Share of Associates' Net Profit	147	129
<b>PAT after Associate Profit</b>	<b>208</b>	<b>216</b>
<b>EPS (Rs.)</b>	<b>1.3</b>	<b>1.3</b>

**Corporate Learning Group**

<b>Rs. Mn</b>	<b>JAS'15</b>	<b>JAS'16</b>
<b>Net Revenue</b>	1,448	1,786
	YoY	23%
Operating Expenses	1,279	1,580
<b>Operating Profit</b>	170	205
Operating Margin	12%	12%

<b>Other Details</b>		<b>JAS'16</b>
Fresh Order Intake (\$ Mn)		26.9
No. of MTS customers		31

## Skills & Careers Group

Rs. Mn	JAS'15	JAS'16
Net Revenue	1,045	981
YoY		-6%
Operating Expenses	977	897
<b>Operating Profit</b>	69	84
Operating Margin	7%	9%

Other Details	JAS'16
Enrolments	57,949
Share of Revenue from Beyond IT	39%

### School Learning Group

Rs. Mn	JAS'15	JAS'16
Net Revenue	232	216
YoY		-7%
Operating Expenses	218	204
Operating Profit	14	12
Operating Margin	6%	6%

Other Details	JAS'16
Fresh Order Intake	67
No. of Schools added	103
% share of IP led business	31%

## NIIT Limited

### People

	Jun'16	Sept'16
Headcount*	2,466	2,533

\* Net of retainers/ Project resources

### Shareholding Pattern

	Jun'16	Sept'16
FII's & FPIs	10%	12%
Promoters Holding	34%	34%
MFs/ FIs and Banks	12%	14%
Others	43%	40%
	100%	100%