



Consolidated Profit and Loss Account
For the Quarter ended June 30, 2017
(All figures in Rs. Million except Percentages & EPS)

Particulars	AMJ'16	AMJ'17
System Wide Revenue	3,405	3,587
Net Revenue	2,100	2,099
	YoY	0%
Operating Expenses *	1,916	1,936
Operating Profit (EBITDA)	184	163
<i>Operating Margin</i>	9%	8%
Depreciation*	119	102
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)*	-93	-44
Profit Before Tax	-28	17
Provision for Taxation - Current & Deferred	29	33
Share of Associates' Net Profit	65	120
PAT after Associate Profit	8	104
EPS (Rs.)	0.0	0.6

Corporate Learning Group

Rs. Mn	AMJ'16	AMJ'17
System Wide Revenue	2,247	2,490
Net Revenue	1,095	1,175
	YoY	7%
Operating Expenses	934	1,004
Operating Profit	161	172
Operating Margin	15%	15%

Other Details		AMJ'17
Fresh Order Intake (\$ Mn)		20.6
No. of MTS customers		36

Skills & Careers Group

Rs. Mn	AMJ'16	AMJ'17
System Wide Revenue	895	854
Net Revenue	741	681
	YoY	-8%
Operating Expenses	730	677
Operating Profit	11	3
Operating Margin	2%	1%

Other Details		AMJ'17
Enrolments		40,309
Share of Revenue from Beyond IT		37%

School Learning Group

Rs. Mn	AMJ'16	AMJ'17
Net Revenue	263	232
YoY		-12%
Operating Expenses	243	214
Operating Profit	21	18
Operating Margin	8%	8%

Other Details	AMJ'17
Fresh Order Intake	87
No. of School contracts	157
% share of IP led business	45%

NIIT Limited

People

	Mar'17	Jun'17
Headcount*	2,342	2,262

* Net of retainers/ Project resources

Shareholding Pattern

	Mar'17	Jun'17
FII's & FPI's	13%	17%
Promoters Holding	34%	34%
MFs/ FIs and Banks	10%	10%
Others	43%	39%
	100%	100%