

**NIIT Institute of Finance Banking and Insurance Training Limited**

**Statutory Audit for the year ended March 31, 2019**

**INDEPENDENT AUDITOR'S REPORT**

To the Members of NIIT Institute of Finance Banking and Insurance Training Limited

**Report on the Audit of the Ind AS Financial Statements****Opinion**

We have audited the accompanying Ind AS financial statements of NIIT Institute of Finance Banking and Insurance Training Limited ("the Company"), which comprise the Balance sheet as at March 31 2019, the Statement of Profit and Loss, including the statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, its profit including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

**Basis for Opinion**

We conducted our audit of the Ind AS financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Ind AS Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.

**Information Other than the Financial Statements and Auditor's Report Thereon**

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Annual report, but does not include the Ind AS financial statements and our auditor's report thereon.

Our opinion on the Ind AS financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Ind AS financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## **Responsibility of Management for the Ind AS Financial Statements**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Ind AS financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Ind AS Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Ind AS financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Ind AS financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Ind AS financial statements, including the disclosures, and whether the Ind AS financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### **Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet, the Statement of Profit and Loss including the Statement of Other Comprehensive Income, the Cash Flow Statement and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015, as amended;
  - (e) On the basis of the written representations received from the directors as on March 31, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2019 from being appointed as a director in terms of Section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company with reference to these Ind AS financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;



# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

- (g) In our opinion, the managerial remuneration for the year ended March 31, 2019 has been paid/ provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its Ind AS financial statements – Refer Note 20 to the Ind AS financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

  
Sanjay Bachchani  
Partner

Membership Number: 400419



Place: Gurugram

Date: April 30, 2019

**Annexure 1**

**Annexure referred to in paragraph 1 of 'Report on other Legal and Regulatory Requirements' of our report of even date**

**Re: NIIT Institute of Finance Banking and Insurance Training Limited ('the Company')**

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The property, plant & equipment are physically verified by the Management according to a phased programme designed to cover all the items over a period of two years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets.
- (c) According to the information and explanations given by the management, there are no immovable properties, included in property, plant and equipment of the Company and accordingly, the requirements under paragraph 3(i)(c) of the Order are not applicable to the Company.
- (ii) The Company's business does not involve inventories and, accordingly, the requirements under paragraph 3(ii) of the Order are not applicable to the Company.
- (iii) (a) The Company has granted loans to a Company covered in the register maintained under section 189 of the Companies Act, 2013. In our opinion and according to the information and explanations given to us, the terms and conditions of the grant of such loans are not prejudicial to the company's interest.
- (b) In respect of the aforesaid loans, the schedule of repayment of principal and payment of interest has been stipulated for the loans granted and repayment/receipts are regular.
- (c) There are no amounts of loans granted to Company listed in the register maintained under section 189 of the Companies Act, 2013 which are overdue for more than ninety days.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable.
- (vi) To the best of our knowledge and as explained, the Central Government has not specified the maintenance of cost records under Section 148(1) of the Companies Act, 2013, for the services of the Company.



# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

- (vii)(a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income-tax, goods and service tax, cess and other statutory dues applicable to it. The provisions relating to duty of excise & custom are not applicable to the Company.
- (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, goods and service tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.
- (c) According to the records of the Company, the dues of service tax on account of any dispute, are as follows:

| Name of the statute | Nature of dues | Amount (Rs.) | Period to which the amount relates | Forum where the dispute is pending    |
|---------------------|----------------|--------------|------------------------------------|---------------------------------------|
| Finance Act, 1994   | Service Tax    | 32,352,344   | June 2008 to February 2010         | Commissioner of Service Tax, Delhi-II |

- (viii) The Company did not have any outstanding loans or borrowing dues in respect of a financial institution or bank or to government or dues to debenture holders during the year.
- (ix) According to the information and explanations given by the management, the Company has not raised any money way of initial public offer/further public offer/debt instruments and term loans hence, reporting under clause (ix) is not applicable to the Company and hence not commented upon.
- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or no fraud on the Company by the officers and employees of the Company has been noticed or reported during the year.
- (xi) According to the information and explanations given by the management, the managerial remuneration has been paid / provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review and hence, reporting requirements under clause (xiv) are not applicable to the Company and, not commented upon.



# **S.R. BATLIBOI & ASSOCIATES LLP**

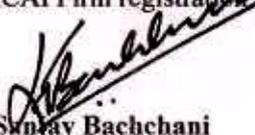
Chartered Accountants

- (xv) According to the information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

**For S.R. Batliboi & Associates LLP**

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

  
**Sunjay Bachchani**  
Partner  
Membership No.: 400419



Place: Gurugram  
Date: April 30, 2019

# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

## **Annexure 2**

**Annexure referred to in paragraph 2(f) of 'Report on other Legal and Regulatory Requirements' of our report of even date**

**Re: NIIT Institute of Finance Banking and Insurance Training Limited ('the Company')**

**Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of NIIT Institute of Finance Banking and Insurance Training Limited ("the Company") as of March 31, 2019 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

### **Management's Responsibility for Internal Financial Controls**

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting with reference to these Ind AS financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting with reference to these Ind AS financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls over financial reporting with reference to these Ind AS financial statements and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting with reference to these Ind AS financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls over financial reporting with reference to these Ind AS financial statements.



# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

## **Meaning of Internal Financial Controls Over Financial Reporting With Reference to these Ind AS Financial Statements**

A company's internal financial control over financial reporting with reference to these Ind AS financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting with reference to these Ind AS financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## **Inherent Limitations of Internal Financial Controls Over Financial Reporting With Reference to these Ind AS Financial Statements**

Because of the inherent limitations of internal financial controls over financial reporting with reference to these Ind AS financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting with reference to these Ind AS financial statements to future periods are subject to the risk that the internal financial control over financial reporting with reference to these Ind AS financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Opinion**

In our opinion, the Company has, in all material respects, adequate internal financial controls over financial reporting with reference to these Ind AS financial statements and such internal financial controls over financial reporting with reference to these Ind AS financial statements were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company, considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For S.R. Batliboi & Associates LLP  
Chartered Accountants  
ICAI Firm Registration Number: 101049W/E300004

  
Sanjay Bachchani  
Partner  
Membership Number: 400419



Place: Gurugram  
Date: April 30, 2019

**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Balance Sheet as at March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

|   | Notes   | As at          |                |
|---|---------|----------------|----------------|
|   |         | March 31, 2019 | March 31, 2018 |
| <b>ASSETS</b>   |         |                |                |
| <b>Non-current assets</b>   |         |                |                |
| Property, plant and equipment   | 3       | 71             | 66             |
| Other intangible assets   | 4       | -              | 115            |
| Intangible assets under development                                       | 4       | 7,442          | -              |
| <b>Financial assets</b>   |         |                |                |
| Other financial assets  | 5 (i)   | 11,210         | 9,574          |
| Deferred tax assets (net)   | 6       | 8,848          | 13,336         |
| Income Tax Assets (net)   | 6 (i)   | 8,714          | 4,475          |
| <b>Total non-current assets</b>   |         | <b>36,285</b>  | <b>27,566</b>  |
| <b>Current assets</b>   |         |                |                |
| <b>Financial assets</b>   |         |                |                |
| Investments   | 5 (ii)  | 5,014          | -              |
| Trade receivables   | 5 (iii) | 30,632         | 16,336         |
| Cash and cash equivalents   | 5 (iv)  | 22,040         | 14,127         |
| Bank balances other than above  | 5 (v)   | -              | 750            |
| Other financial assets  | 5 (i)   | 81,417         | 99,904         |
| Other current assets  | 7       | 3,459          | 3,934          |
| <b>Total current assets</b>   |         | <b>142,562</b> | <b>135,051</b> |
| <b>TOTAL ASSETS</b>   |         | <b>178,847</b> | <b>162,617</b> |
| <b>EQUITY AND LIABILITIES</b>   |         |                |                |
| <b>EQUITY</b>   |         |                |                |
| Equity share capital  | 8       | 101,125        | 101,125        |
| Other equity  | 9       | 55,014         | 29,949         |
| <b>TOTAL EQUITY</b>   |         | <b>156,139</b> | <b>131,074</b> |
| <b>LIABILITIES</b>  |         |                |                |
| <b>Current liabilities</b>  |         |                |                |
| <b>Financial liabilities</b>  |         |                |                |
| Trade payables  | 10 (i)  | -              | -              |
| Total outstanding dues other than micro enterprises and small enterprises |         | 16,434         | 19,986         |
| Other financial liabilities   | 10 (ii) | 2,469          | 2,695          |
| Provisions  | 11      | 2,072          | 1,925          |
| Other current liabilities   | 12      | 1,733          | 6,937          |
| <b>TOTAL LIABILITIES</b>  |         | <b>22,708</b>  | <b>31,543</b>  |
| <b>TOTAL EQUITY AND LIABILITIES</b>                                       |         | <b>178,847</b> | <b>162,617</b> |

The accompanying notes form an integral part of these financial statements.  
As per our report of even date.

For S.R. Batliboi & Associates LLP  
Firm Registration No.: 101049W/E300004  
Chartered Accountants

*S.R. Batliboi*  
S.R. Batliboi & Associates LLP  
Gurgaon

Anuj Bachchani  
Partner  
Membership No. 400419

For and on behalf of the Board of Directors of  
NIIT Institute of Finance Banking and Insurance Training Limited

*P. Rajendran*  
P. Rajendran  
Director  
DIN - 00042531

*Vijay K Thadani*  
Vijay K Thadani  
Director  
DIN - 00042527

*Pankaj Mamani*  
Pankaj Mamani  
Chief Financial Officer

*Arpita B. Malhotra*  
Arpita B. Malhotra  
Company Secretary

Place: Gurgaon  
Date: April 30, 2019

Place: Gurgaon  
Date: April 30, 2019



**NITT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Statement of Profit and Loss for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

| Particulars  | Notes   | March 31, 2019 |  | March 31, 2018 |  |
|--|---------|----------------|--|----------------|--|
|  |         |                |  |                |  |
| <b>INCOME</b>  |         |                |  |                |  |
| Revenue from operations  | 13      | 191,324        |  | 152,486        |  |
| Other income   | 14      | 12,206         |  | 10,910         |  |
| <b>Total income</b>  |         | <b>203,530</b> |  | <b>163,396</b> |  |
| <b>EXPENSES</b>  |         |                |  |                |  |
| Employee benefits expense  | 15      | 12,960         |  | 11,741         |  |
| Professional & technical outsourcing expenses                      |         | 20,602         |  | 56,523         |  |
| Course execution expenses  |         | 122,026        |  | 52,056         |  |
| Depreciation and amortisation expense                              | 3 & 4   | 170            |  | 593            |  |
| Other expenses   | 16      | 13,359         |  | 12,348         |  |
| <b>Total expenses</b>  |         | <b>169,117</b> |  | <b>133,261</b> |  |
| <b>Profit before tax</b>   |         | <b>34,413</b>  |  | <b>30,135</b>  |  |
| <b>Income tax expense:</b>   |         |                |  |                |  |
| Current tax  | 17 (i)  | 6,406          |  | 7,364          |  |
| Deferred tax   | 17 (i)  | 3,229          |  | 641            |  |
| <b>Total tax expense</b>   |         | <b>9,635</b>   |  | <b>8,005</b>   |  |
| <b>Profit for the year</b>   |         | <b>24,778</b>  |  | <b>22,130</b>  |  |
| <b>Other comprehensive income / (expense)</b>                      |         |                |  |                |  |
| Items that will not be reclassified subsequently to profit or loss |         |                |  |                |  |
| - Remeasurement of the defined benefit obligations                 |         | 398            |  | (520)          |  |
| - Income tax relating to these items                               | 17 (ii) | (111)          |  | 143            |  |
| <b>Other comprehensive income for the year, net of tax</b>         |         | <b>287</b>     |  | <b>(377)</b>   |  |
| <b>Total comprehensive income for the year</b>                     |         | <b>25,065</b>  |  | <b>21,753</b>  |  |
| <b>Earnings per equity share (face value Rs. 10 each):</b>         |         |                |  |                |  |
| -Basic and Diluted   | 21      | 2.45           |  | 2.19           |  |

The accompanying notes form an integral part of these financial statements.  
As per our report of even date

For S.R. Batliboi & Associates LLP  
Firm Registration No.: 101049W7E300004  
Chartered Accountants

*S.R. Batliboi*  
S.R. Batliboi  
Partner  
Membership No. 400419



For and on behalf of the Board of Directors of  
NITT Institute of Finance Banking and Insurance Training Limited

*P. Rajeevram*  
P. Rajeevram  
Director  
DIN - 00042531

*Vijay K Thadani*  
Vijay K Thadani  
Director  
DIN - 00042527

Place: Gurugram  
Date: April 30, 2019

*Pankaj Mamtaani*  
Pankaj Mamtaani  
Chief Financial Officer

*Arpita B. Malhotra*  
Arpita B. Malhotra  
Company Secretary

Place: Gurugram  
Date: April 30, 2019



**NIFT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

**Statement of changes in equity for the year ended March 31, 2019**

|  |   | (All amounts are in Rs. thousands, unless otherwise stated) |         |
|--|---|---|---------|
|  |   | Number  | Amount  |
| <b>a) Equity share capital</b>                               |   |   |         |
| Equity share of Rs.10 each issued, subscribed and fully paid |   |   |         |
| As at April 1, 2017  | 8 | 10,112,500  | 101,125 |
| Changes in equity share capital during the year              |   | -   | -       |
| As at March 31, 2018   | 8 | 10,112,500  | 101,125 |
| Changes in equity share capital during the year              |   | -   | -       |
| As at March 31, 2019   | 8 | 10,112,500  | 101,125 |
| <b>b) Other equity</b>                                       |   |   |         |
|  |   | <b>Retained Earnings</b>                                    |         |
| As at April 1, 2017  | 9 |   | 8,196   |
| Profit for the year  |   |   | 22,130  |
| Other comprehensive income (net of tax)                      |   |   | (377)   |
| As at March 31, 2018   | 9 |   | 29,949  |
| Profit for the year  |   |   | 24,778  |
| Other comprehensive income (net of tax)                      |   |   | 287     |
| As at March 31, 2019   |   |   | 55,014  |

The accompanying notes form an integral part of these financial statements.  
As per our report of even date

For S.R. Batliboi & Associates LLP  
Firm Registration No.: 101049W/300004  
Chartered Accountants

Sujay Pachchani  
Partner  
Membership No. 400419



For and on behalf of the Board of Directors of  
NIFT Institute of Finance Banking and Insurance Training Limited

F. Rajendran  
Director  
DIN - 00042531

Vijay K Thadani  
Director  
DIN - 00042527

Place: Gurugram  
Date: April 30, 2019

Pankaj Mamtani  
Chief Financial Officer

Arpita B. Malhotra  
Company Secretary



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Cash Flow Statement for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

| Particulars  | March 31, 2019 | March 31, 2018  |
|--|----------------|-----------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES:</b>                                  |                |                 |
| Profit before tax  | 34,413         | 30,135          |
| <b>Adjustments to reconcile profit/ (loss) before tax to net cash flows:</b> |                |                 |
| Depreciation and amortisation  | 170            | 593             |
| Interest income  | (8,664)        | (7,026)         |
| Profit on sale of Fixed Assets   | (263)          | -               |
| Profit on sale of current investment   | (98)           | (1,766)         |
| Allowance for doubtful debts   | 952            | -               |
| Allowance for doubtful advances and deposits                                 | -              | 1,778           |
| Provision/ other liabilities written back                                    | (2,486)        | (1,725)         |
| <b>Operating profit before working capital changes</b>                       | <b>24,024</b>  | <b>21,989</b>   |
| <b>Working Capital Adjustments:</b>  |                |                 |
| (Decrease) / increase /in trade payables                                     | (3,552)        | 7,751           |
| (Decrease) in other current liabilities                                      | (5,204)        | (4,041)         |
| Increase in other financial liabilities current                              | 2,260          | 2,170           |
| Increase in short-term provisions  | 434            | 291             |
| (Increase)/ decrease in current trade receivables                            | (15,248)       | 18,526          |
| Decrease in other current assets   | 476            | 5,116           |
| Decrease in other bank balances  | 750            | 6,900           |
| (Increase)/ decrease in other financial assets current                       | (1,131)        | 227             |
| (Increase) other financial assets non-current                                | (1,636)        | (9,313)         |
| <b>Cash generated from operations</b>  | <b>1,173</b>   | <b>49,616</b>   |
| Direct tax paid (net of refunds)   | (9,387)        | (2,206)         |
| <b>Net cash (used in) / from operating activities (A)</b>                    | <b>(8,214)</b> | <b>47,410</b>   |
| <b>CASH FLOW FROM INVESTING ACTIVITIES:</b>                                  |                |                 |
| Purchase of fixed assets (Including intangible assets under development)     | (7,549)        | (4)             |
| Proceeds from sale of fixed assets   | 310            | -               |
| Sale of mutual funds   | 19,584         | 81,266          |
| Purchase of mutual funds   | (24,500)       | (79,500)        |
| Loans given to Holding Company   | (75,000)       | (95,000)        |
| Loans given to Holding Company received back                                 | 95,000         | 40,000          |
| Interest received  | 8,282          | 6,268           |
| <b>Net cash from/(used) in investing activities (B)</b>                      | <b>16,127</b>  | <b>(46,970)</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES:</b>                                  |                |                 |
| <b>Net cash from/ (used in) financing activities (C)</b>                     | <b>-</b>       | <b>-</b>        |
| <b>Net increase in cash &amp; cash equivalents (A) + (B) + (C)</b>           | <b>7,913</b>   | <b>440</b>      |
| Cash and cash equivalents as at the beginning of the year                    | 14,127         | 13,687          |
| <b>Cash and cash equivalents as at the end of the year</b>                   | <b>22,040</b>  | <b>14,127</b>   |
| <b>Cash and cash equivalents</b>   |                |                 |
| Balance with banks   |                |                 |
| Current accounts   | 3,427          | 7,454           |
| Bank deposits with original maturity of 3 months or less                     | 14,500         | 6,673           |
| Cheques and drafts on hand   | 4,113          | -               |
|  | <b>22,040</b>  | <b>14,127</b>   |

The accompanying notes form an integral part of these financial statements.  
As per our report of even date

For S.R. Batliboi & Associates LLP  
Firm Registration No.: 101049W/E300004  
Chartered Accountants

*Aggrey Bachchani*  
Partner  
Membership No. 400419



Place: Gurugram  
Date: April 30, 2019

For and on behalf of the Board of Directors of  
NIIT Institute of Finance Banking and Insurance Training Limited

*P. Chandran*  
Director  
DIN - 00042531

*Vijay K Thodani*  
Director  
DIN - 00042527

*Pankaj Mamtani*  
Chief Financial Officer

*Arpita B. Malhotra*  
Company Secretary

Place: Gurugram  
Date: April 30, 2019



## 1 Background of the Company

NIIIT Institute of Finance, Banking and Insurance Training Limited (the Company) is domiciled and incorporated in India as on June 14, 2006 with equity participation from NIIIT Limited and ICICI Bank Limited. The main object of the Company is to provide training and training content in banking, finance & insurance sectors. The registered place of business of the Company is: 8, Balaji Estate, First Floor, Guru Ravi Das Marg, Kalkaji, New Delhi - 110019.

## 2 Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

### (a) Basis of preparation

#### i) Compliance with Ind AS

The Ind AS financial statements ("financial statements") of the Company has been prepared to comply in all material aspects with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 (the Act) read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) amended Rule, 2016 issued by the Ministry of Corporates Affairs (MCA).

The financial statements are based on the classification provisions contained in Ind AS 1, 'Presentation of Financial Statements' and division II of schedule III of the Companies Act 2013. Further, for the purpose of clarity, various items are aggregated in the statement of profit and loss and balance sheet. Nonetheless, these items are dis-aggregated separately in the notes to the financial statements, where applicable or required. All the amounts included in the financial statements are reported in Rs. thousand ('Rupees' or 'Rs.') and are rounded to the nearest thousands, except per share data and unless stated otherwise.

These financial statements were adhere for issue in accordance with a resolution of the Board of Directors meeting held on April 30, 2019.

#### ii) Basis of measurement

The financial statements have been prepared on a historical cost basis, except for the following:

- Financial assets and liabilities that are measured at fair value or amortized cost
- Defined benefit plans – plan assets measured at fair value.
- Share-based payments (ESOP's).

#### b) Current - non-current classification

Assets and liabilities are classified into current and non-current as follows:

##### Assets

An asset is classified as current when it satisfies any of the following criteria:

- it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- it is held primarily for the purpose of being traded;
- it is expected to be realised within 12 months after the reporting period; or
- it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

Current assets include the current portion of non-current financial assets. All other assets (including deferred tax assets) are classified as non-current.

##### Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- it is expected to be settled in the Company's normal operating cycle;
- it is held primarily for the purpose of being traded;
- it is due to be settled within 12 months after the reporting period; or
- the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include the current portion of non-current financial liabilities. All other liabilities (including deferred tax liabilities) are classified as non-current.

##### Operating cycle

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Based on the nature of operations and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle being a period of 12 months for the purpose of classification of assets and liabilities as current and non-current.

#### c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates, discounts and taxes.

When two or more revenue generating activities or deliverables are provided under a single arrangement, each deliverable that is considered to be a separate deliverable is accounted separately. Where the contracts include multiple performance obligations, the transaction price is allocated to each performance obligation based on the standalone selling prices. Where the standalone selling prices are not directly observable, these are estimated based on expected cost plus margin or residual method to allocate the total transaction price. In cases of residual method, the standalone selling price is estimated by reference to the total transaction price less the sum of the observable standalone selling prices of other goods or services promised in the contract.

Services are provided under time and material contracts and fixed price contracts. Revenue from providing services is recognised over a period of time in the accounting period in which services are rendered. The revenue from time and material contracts is recognised at the amount to which the Company has right to invoice.



NIIT Institute of Finance Banking and Insurance Training Limited  
CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

In respect of fixed price contracts, revenue is recognised based on the technical evaluation of utilization of services as per the proportionate completion method when no significant uncertainty exists regarding the amount of consideration that will be determined from rendering the service. The customer pays the fixed amount based on a payment schedule. If the services rendered by the Company exceed the payment, a contract asset is recognised. If the payment exceed the services rendered, a contract liability is recognised. Revenue from training is recognised over the period of delivery. The foreseeable losses on completion of contract, if any, are provided for.

Estimates of revenues, costs or extent of progress towards completion are revised if circumstances change. Any resulting increase or decrease in estimated revenues or costs are reflected in profit or loss in the period in which the circumstances that give rise to the revision become known to management.

Revenue in respect of sale of courseware and other physical deliverables is recognised at a point in time when these are delivered, the legal title is passed and the customer has accepted the courseware and other physical deliverables.

In other cases, where courseware is not considered a separate component under a contract, revenue from the composite course is recognised over the period of the training or the contract period, depending upon the terms and conditions.

d) **Other income**

Interest income from debt instruments is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses.

e) **Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM). The Manager and CFO of the Company are considered as chief operating decision makers who assess the financial performance and position of the Company, and make strategic decisions.

f) **Income taxes**

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate in India adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted in India at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Current and deferred tax are recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Minimum Alternative Tax ('MAT') credit entitlement under the provisions of the Income-tax Act, 1961 is recognized as a deferred tax asset when it is probable that future economic benefit associated with it in the form of adjustment of future income tax liability, will flow to the Company and the asset can be measured reliably. MAT credit entitlement is set off to the extent allowed in the year in which the Company becomes liable to pay income taxes at the enacted tax rates. MAT credit entitlement is reviewed at each reporting date and is recognized to the extent that it is probable that future taxable profits will be available against which they can be used. MAT credit entitlement has been presented as deferred tax asset in Balance Sheet. Significant management judgement is required to determine the probability of recognition of MAT credit entitlement and deferred tax.

g) **Leases**

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

h) **Other financial assets**

i. **Classification**

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those measured at amortised cost.

The classification depends on the Company's business model for managing the financial assets and the contractual terms of the cash flows:

ii. **Measurement**

At initial recognition, the Company measures a financial asset at its fair value. Any subsequent change in the fair value is charged to profit and loss.



**NIIT Institute of Finance Banking and Insurance Training Limited**  
**CIN: U80903DL2006PLC149721**  
**Notes to the financial statements for the year ended March 31, 2019**

**iii) Impairment of financial assets**

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables only, the Company applies the simplified approach permitted under Ind AS 109 "Financial Instruments", which requires expected lifetime losses to be recognised from initial recognition of the receivables.

**i) Cash and cash equivalents**

Cash and cash equivalents includes cash on hand, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**j) Trade receivables**

Trade receivables are recognized initially at fair value and subsequently adjusted for expected credit loss using the effective interest method.

**k) Property, plant and equipment**

All items of property, plant and equipment are stated at historical cost less depreciation and at deemed cost for the assets acquired prior to transition to Ind AS i.e April 01, 2016. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is de-recognized when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

**Depreciation methods, estimated useful lives and residual value**

Depreciation is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives as follows:

| Description of Assets                         | Useful life   |
|---|---|
| Plant and Equipment including:                | 3 Years   |
| - Computers, Printers and related Accessories | 5 Years   |
| - Computer Servers and Networks               | 8 years   |
| - Electronic Equipments                       | 10 years  |
| - Air Conditioners                            |   |
| All other assets (including vehicles)         | Rates prescribed under Schedule II to the Companies Act, 2013 |

Depreciation is provided on pro-rata basis on the straight line method over the useful lives of the assets. The depreciation charge for each period is recognised in the statement of profit and loss. The residual values is considered as nil.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within other gains/ (losses).

**l) Intangible assets**

**Computer software - Acquired**

Shown at acquisition cost and are subsequently carried at cost less accumulated amortisation and impairment losses and at deemed cost for the assets acquired prior to transition to Ind AS i.e April 01, 2016.

**Education content/products-Internally generated**

Development costs that are directly attributable to the design, development and testing of identifiable and unique educational content / products controlled by the Company are recognized as intangible assets when the following criteria are met:

- it is technically feasible to complete the development so that it will be available for use;
- management intends to complete the content / products and use;
- there is an ability to use or sell content / products.
- it can be demonstrated how the content / product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the content / product are available, and
- the expenditure attributable to the content / product during its development can be reliably measured.

Directly attributable costs that are capitalized as part of the intangible include employee costs and an appropriate portion of relevant overheads. Capitalized development costs are recorded as intangible assets and amortized from the point at which the asset is available for use.

**Amortization methods and periods**

Intangible assets are amortized on a straight line basis over their estimated useful lives which are as follows:

| Particular                                | Useful life |
|---|-------------|
| Internally generated (content / products) | 3 years     |
| Acquired (software)                       | 3-5 years   |



NIIT Institute of Finance Banking and Insurance Training Limited

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

m) **Impairment of assets**

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of impairment assessment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or Company's of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Such a reversal is made only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

n) **Trade and other payables**

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

o) **Provisions**

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognized as interest expense.

p) **Employee benefits**

i. **Short-term obligations**

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

ii. **Other long-term employee benefit obligations**

The liabilities for earned leave and sick leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognized in profit or loss.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

iii. **Post-employment obligations**

The Company operates the following post-employment schemes:

- Defined benefit plans such as Gratuity and Compensated Absences.
- Defined contribution plan such as Provident Fund, Superannuation Fund, Pension Fund and National Pension System.

**Gratuity**

The liability or asset recognized in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation are recognized immediately in profit or loss as past service cost.

**Compensated absences**

Liability in respect of compensated absences is provided for both encashable leave and those expected to be availed. The Company has defined benefit plans for compensated absences for employees, the liability for which is determined on the basis of an actuarial valuation at the end of the year using projected unit credit method. Any gain or loss arising out of such valuation is recognized in the statement of profit and loss as income or expense as the case may be.

Accumulated compensated absences, which are expected to be availed within twelve months from the end of the year are treated as short term employee benefits. The obligation towards the same is measured at the expected undiscounted cost of accumulated compensated absences expected to be availed based on the unutilized entitlement at the year end.

**Provident fund**

The Company's contribution towards Provident Fund is charged to Statement of Profit and Loss.

Provident fund contributions are made to the Regional Provident Fund Commissioner in accordance with the Employee Provident Fund Rules and are accounted as defined contribution plans and charged to Statement of Profit and Loss.



**Superannuation fund**

The Company makes defined contribution, to the Trust established for the purpose by the Holding Company. Contribution made towards superannuation fund maintained with Life Insurance Corporation of India. The Company has no further obligations beyond its monthly contributions. Contribution made during the year is charged to Statement of Profit and Loss.

**Pension Fund**

The Company makes defined contribution to a government administered pension fund towards its pension plan on behalf of its employees. The Company has no further obligations beyond its monthly contributions and additionally, the contribution towards Employee Pension Scheme is charged to Statement of Profit and Loss.

**National Pension System**

The Company makes defined contribution towards National Pension System for certain employees for which Company has no further obligation. Contributions made during the year are charged to Statement of Profit and Loss.

**q) Share based payments**

**Employee stock option plan (ESOP)**

The fair value of options granted under the 'NIIT Employee Stock Option Plan 2005' is recognized as an employee benefits expense with a corresponding no increase in equity during the year/ previous year. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (e.g., the entity's share price)
- excluding the impact of any service and non-market performance vesting conditions (e.g. profitability, sales growth targets and remaining an employee of the entity over a specified time period), and
- including the impact of any non-vesting conditions (e.g. the requirement for employees to save or holdings shares for a specific period of time).

The total expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognizes the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

**r) Share capital**

**Equity shares capital**

Issuance of ordinary shares are recognized as equity share capital in equity. Incremental costs directly attributable to the issuance of new equity shares are recognized as a deduction from equity, net of any tax effects.

**s) Earning per share**

**i. Basic earnings per share**

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of equity shares outstanding during the financial year.

**ii. Diluted earnings per share**

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect on interest and other financing costs associated with dilutive potential equity shares, and
- the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

**t) Fair value measurement**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
  - In the absence of a principal market, in the most advantageous market for the asset or liability
- The principal or the most advantageous market must be accessible to/ by the Company.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing net asset value.

Level 2: The fair value of financial instruments that are not traded in an active market (for example foreign exchange forward contracts) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset included in level 3.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.



## 2.1 Critical accounting estimates and judgements

In preparing these financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

Information about significant areas of estimation/uncertainty and judgements in applying accounting policies that have the most significant effect on the financial statements are as follows:

- Measurement of defined benefit obligations: key actuarial assumptions - refer note 2 (p).
- Measurement of useful life and residual values of property, plant and equipment and intangibles assets - refer note 2 (k) and 2 (l).
- Fair value measurement of financial instruments - refer note 2 (t).
- Judgement required to determine probability of recognition of deferred tax assets and MAT credit entitlement - refer note 2 (f).

There are no major assumptions and estimation that have a significant risk of resulting in a material adjustment within the next financial year.

## Recent accounting pronouncements

**Ind AS 116 Leases:** On March 30, 2019, Ministry of Corporate Affairs has notified Ind AS 116, Leases. Ind AS 116 will replace the existing leases Standard, Ind AS 17 Leases, and related Interpretations. The Standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. Ind AS 116 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Currently, operating lease expenses are charged to the statement of profit & loss. The Standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements in Ind AS 17.

The effective date for adoption of Ind AS 116 is annual periods beginning on or after April 1, 2019. The standard permits two possible methods of transition:

- Full retrospective – Retrospectively to each prior period presented applying Ind AS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- Modified retrospective – Retrospectively, with the cumulative effect of initially applying the Standard recognized at the date of initial application either by:  
Under modified retrospective approach, the lessee records the lease liability as the present value of the remaining lease payments, discounted at the incremental borrowing rate and the right of use asset either as:
  - Its carrying amount as if the standard had been applied since the commencement date, but discounted at lessee's incremental borrowing rate at the date of initial application or
  - An amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments related to that lease recognized under Ind AS 17 immediately before the date of initial application

Certain practical expedients are available under both the methods.

On completion of evaluation of the effect of adoption of Ind AS 116, the Company is proposing to use the 'Modified Retrospective Approach' for transitioning to Ind AS 116, and take the cumulative adjustment to retained earnings, on the date of initial application (April 1, 2019). Accordingly, comparatives for the year ended March 31, 2019 will not be retrospectively adjusted.

The Company does not have any impact on account of this amendment.

**Ind AS 12 Appendix C, Uncertainty over Income Tax Treatments:** On March 30, 2019, Ministry of Corporate Affairs has notified Ind AS 12 Appendix C, Uncertainty over Income Tax Treatments which is to be applied while performing the determination of taxable profit (or loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under Ind AS 12. According to the appendix, companies need to determine the probability of the relevant tax authority accepting each tax treatment, or group of tax treatments, that the companies have used or plan to use in their income tax filing which has to be considered to compute the most likely amount or the expected value of the tax treatment when determining taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates. The standard permits two possible methods of transition –

- Full retrospective approach – Under this approach, Appendix C will be applied retrospectively to each prior reporting period presented in accordance with Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors, without using hindsight and
- Retrospectively with cumulative effect of initially applying Appendix C recognized by adjusting equity on initial application, without adjusting comparatives.

The effective date for adoption of Ind AS 12 Appendix C is annual periods beginning on or after April 1, 2019. The Company will adopt the standard on April 1, 2019 and has decided to adjust the cumulative effect in equity on the date of initial application i.e. April 1, 2019 without adjusting comparatives. The Company does not have any impact on account of this amendment.

**Amendment to Ind AS 12 – Income taxes:** On March 30, 2019, Ministry of Corporate Affairs issued amendments to the guidance in Ind AS 12, 'Income Taxes', in connection with accounting for dividend distribution taxes. The amendment clarifies that an entity shall recognise the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events. Effective date for application of this amendment is annual period beginning on or after April 1, 2019. The Company does not have any impact on account of this amendment.

**Amendment to Ind AS 19 – Employee Benefits (plan amendment, curtailment or settlement)** – On March 30, 2019, Ministry of Corporate Affairs issued amendments to Ind AS 19, 'Employee Benefits', in connection with accounting for plan amendments, curtailments and settlements.

The amendments require an entity:

- to use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement; and
- to recognise in profit or loss as part of past service cost, or again or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling. Effective date for application of this amendment is annual period beginning on or after April 1, 2019. The Company does not have any impact on account of this amendment.



**NIIT Institute of Finance Banking and Insurance Training Limited**

**CIN: U80903DL2006PLC149721**

**Notes to the financial statements for the year ended March 31, 2019**

**Amendments to Ind AS 109 - Financial Instruments (Prepayment Features with Negative Compensation)** - a debt instrument can be measured at amortised cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to Ind AS 109 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

The amendments should be applied retrospectively and are effective for annual periods beginning on or after 1 April 2019. The Company does not have any impact on account of this amendment.

**Amendments to Ind AS 23 - Borrowing Costs**- The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after 1 April 2019. Since the Company's current practice is in line with these amendments, the Company does not have any impact on account of this amendment.



NHIT Institute of Finance Banking and Insurance Training Limited

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

3. Property, Plant and equipment

(All amounts are in Rs. thousands, unless otherwise stated)

| Particulars                      | Plant and Machinery<br>- Computers and<br>peripherals | Vehicles | Total |
|----------------------------------|---|----------|-------|
| <b>Year end March 31, 2018</b>   |   |          |       |
| Gross carrying amount            |   |          |       |
| Opening gross carrying amount    | 296   | 100      | 396   |
| Additions                        | 3   | -        | 3     |
| Disposals                        | 26  | -        | 26    |
| Closing gross carrying amount    | 273   | 100      | 373   |
| <b>Accumulated depreciation</b>  |   |          |       |
| Opening accumulated depreciation | 133   | 100      | 233   |
| Depreciation charge for the year | 100   | -        | 100   |
| Disposals                        | 26  | -        | 26    |
| Closing accumulated depreciation | 207   | 100      | 307   |
| Net carrying amount              | 66  | -        | 66    |
| <b>Year end March 31, 2019</b>   |   |          |       |
| Grossing carrying amount         |   |          |       |
| Opening gross carrying amount    | 273   | 100      | 373   |
| Additions                        | 60  | -        | 60    |
| Disposals                        | -   | 100      | 100   |
| Closing gross carrying amount    | 333   | -        | 333   |
| <b>Accumulated depreciation</b>  |   |          |       |
| Opening accumulated depreciation | 207   | 100      | 307   |
| Depreciation charge for the year | 55  | -        | 55    |
| Disposals                        | -   | 100      | 100   |
| Closing accumulated depreciation | 262   | -        | 262   |
| Net carrying amount              | 71  | -        | 71    |

4. Other Intangible assets

| Particulars                      | Educational Content<br>/ Product Internally<br>Generated | Software Acquired | Total Intangibles<br>other than assets<br>under Development | Intangible Assets<br>under Development | Total Intangibles<br>including asset<br>under Development |
|----------------------------------|--|-------------------|---|--|---|
| <b>Year end March 31, 2018</b>   |  |                   |   |  |   |
| Gross carrying amount            |  |                   |   |  |   |
| Opening gross carrying amount    | 751  | 1,099             | 1,850   | -                                      | 1,850   |
| Additions                        | -  | -                 | -   | -                                      | -   |
| Disposals                        | 751  | -                 | 751   | -                                      | 751   |
| Closing gross carrying amount    | -  | 1,099             | 1,099   | -                                      | 1,099   |
| <b>Accumulated amortisation</b>  |  |                   |   |  |   |
| Opening accumulated depreciation | 751  | 492               | 1,243   | -                                      | 1,243   |
| Amortisation                     | -  | 492               | 492   | -                                      | 492   |
| Disposals                        | 751  | -                 | 751   | -                                      | 751   |
| Closing accumulated amortisation | -  | 984               | 984   | -                                      | 984   |
| Net carrying amount              | -  | 115               | 115   | -                                      | 115   |
| Opening gross carrying amount    | -  | 1,099             | 1,099   | -                                      | 1,099   |
| Additions                        | -  | -                 | -   | 7,442                                  | 7,442   |
| Closing gross carrying amount    | -  | 1,099             | 1,099   | 7,442                                  | 8,541   |
| <b>Accumulated amortisation</b>  |  |                   |   |  |   |
| Opening accumulated depreciation | -  | 984               | 984   | -                                      | 984   |
| Amortisation                     | -  | 115               | 115   | -                                      | 115   |
| Closing accumulated amortisation | -  | 1,099             | 1,099   | -                                      | 1,099   |
| Net carrying amount              | -  | -                 | -   | 7,442                                  | 7,442   |



NIIT Institute of Finance Banking and Insurance Training Limited

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

| 5 Financial Assets<br>Particulars             | As at          |                |                |                |
|---|----------------|----------------|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 | March 31, 2019 | March 31, 2018 |
| 5 (i) Other Financial Assets                  | Non Current    |                | Current        |                |
| a) Security deposits receivable               |                |                |                |                |
| Unsecured, considered good                    | -              | -              | 1,442          | 2,386          |
| Unsecured - credit impaired                   | -              | -              | 10             | 1,778          |
| Less: Allowance for doubtful deposits         | -              | -              | (10)           | (1,778)        |
|   | -              | -              | 1,442          | 2,386          |
| b) Unbilled Revenue                           |                |                |                |                |
| Unbilled Revenue                              | -              | -              | 1,598          | -              |
|   | -              | -              | 1,598          | -              |
| c) Interest receivable                        | -              | -              | 2,901          | 2,518          |
|   | -              | -              | 2,901          | 2,518          |
| d) Other receivables                          | -              | -              | 476            | -              |
|   | -              | -              | 476            | -              |
| e) Long-term deposits with bank:              |                |                |                |                |
| With original maturity of more than 12 months | 11,210         | 9,574          | -              | -              |
|   | 11,210         | 9,574          | -              | -              |
| f) Loans to related parties (Refer note 25)   |                |                |                |                |
| Unsecured, considered good                    | -              | -              | 75,000         | 95,000         |
|   | -              | -              | 75,000         | 95,000         |
|   | 11,210         | 9,574          | 81,417         | 99,904         |

\* Loan given to holding company, NIIT Limited, maximum outstanding balance during the financial year 2019 Rs. 75,000 thousands (Previous year Rs 95,000 thousands)

| 5 (ii) Investments          | As at          |                |
|-----------------------------|----------------|----------------|
|                             | March 31, 2019 | March 31, 2018 |
| Quoted                      |                |                |
| Investment in Mutual Funds* | 5,014          | -              |
|                             | 5,014          | -              |

\*Investment in Mutual Funds are at fair value, which are as follows:

| Investment in Mutual Funds - Quoted | March 31, 2019 |       | March 31, 2018 |       |
|-------------------------------------|----------------|-------|----------------|-------|
|                                     | Units          | Value | Units          | Value |
| HDFC Mutual Fund                    | 1,363          | 5,014 | -              | -     |

| 5 (iii) Trade Receivables<br>(Refer note 25)              | As at          |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| Unsecured, considered good*                               | 30,632         | 16,336         |
| Unsecured - credit impaired                               | 4,059          | 11,040         |
| Less: Allowance for doubtful debts (Expected Credit Loss) | (4,059)        | (11,040)       |
|   | 30,632         | 16,336         |

\* Includes trade receivables from related parties of Rs. 5,096 thousand (Previous year Rs. 5,877 thousand)

| 5 (iv) Cash and Cash Equivalents                         | As at          |                |
|--|----------------|----------------|
|  | March 31, 2019 | March 31, 2018 |
| Balance with banks                                       |                |                |
| Current accounts   | 3,427          | 7,454          |
| Bank deposits with original maturity of 3 months or less | 14,500         | 6,673          |
| Cheques and drafts on hand                               | 4,113          | -              |
|  | 22,040         | 14,127         |

|   |  |     |
|---|--|-----|
| 5 (v) Bank balances other than above:                           |  |     |
| Bank deposits   |  | 750 |
| With original maturity of more than 3 months and upto 12 months |  | 750 |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**6 Deferred Tax Assets (Net)**

**Particulars**

The balance comprises temporary differences attributable to:

Provisions

Defined benefit obligations

Tax impact of difference between carrying amount of property, plant & equipments in the financial statements and as per the income tax calculation.

Other items

MAT credit entitlement

**Deferred tax asset (net)**

| As at              |                |
|--------------------|----------------|
| March 31, 2019     | March 31, 2018 |
| <b>Non-current</b> |                |
| 1,132              | 3,532          |
| 698                | 644            |
| 5,051              | 6,045          |
| 1,967              | 3,115          |
| <b>8,848</b>       | <b>13,336</b>  |

Deferred tax assets on timing differences have been recognized as at March 31, 2019 owing to probability of future taxable income based on business plans of the Company.

**Movement in deferred tax asset**

At April 1, 2017

(charged)/credited:

to profit or loss

to OCI

At March 31, 2018

(charged)/credited:

to profit or loss

to OCI

At March 31, 2019

|                     | Property, plant and equipment | Defined benefit obligations | Provisions | Minimum Alternate Tax | Total   |
|---------------------|-------------------------------|-----------------------------|------------|-----------------------|---------|
| At April 1, 2017    | 7,186                         | 430                         | 2,385      | 3,834                 | 13,835  |
| (charged)/credited: |                               |                             |            |                       |         |
| to profit or loss   | (1,141)                       | 71                          | 1,147      | (719)                 | (642)   |
| to OCI              | -                             | 143                         | -          | -                     | 143     |
| At March 31, 2018   | 6,045                         | 644                         | 3,532      | 3,115                 | 13,336  |
| (charged)/credited: |                               |                             |            |                       |         |
| to profit or loss   | (994)                         | 165                         | (2,400)    | (1,148)               | (4,377) |
| to OCI              | -                             | (111)                       | -          | -                     | (111)   |
| At March 31, 2019   | 5,051                         | 698                         | 1,132      | 1,967                 | 8,848   |

**6 (i) Income Tax Assets (Net)**

Advance Income Tax

Less: Provision for Income Tax

| As at          |                |                |                |
|----------------|----------------|----------------|----------------|
| March 31, 2019 | March 31, 2018 | March 31, 2019 | March 31, 2018 |
| Non-current    |                | Current        |                |
| 20,148         | 21,949         | -              | -              |
| (11,434)       | (17,474)       | -              | -              |
| <b>8,714</b>   | <b>4,475</b>   | <b>-</b>       | <b>-</b>       |

**7 Other Assets**

**Particulars**

**i) Advances recoverable in cash or in kind**

Unsecured, considered good

**ii) Other Advances**

Other taxes recoverable

| As at              |                |                |                |
|--------------------|----------------|----------------|----------------|
| March 31, 2019     | March 31, 2018 | March 31, 2019 | March 31, 2018 |
| Non-current        |                | Current        |                |
| -                  | -              | 171            | 1,123          |
| (A)                | -              | 171            | 1,123          |
| -                  | -              | 3,288          | 2,811          |
| (B)                | -              | 3,288          | 2,811          |
| <b>Total (A+B)</b> | <b>-</b>       | <b>3,459</b>   | <b>3,934</b>   |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**8 Equity share capital**

**a) Authorised equity share capital**

**Particulars**

As at April 1, 2017 (Face value)

Issued during the year

At March 31, 2018 (Face value)

Issued during the year

At March 31, 2019 (Face value)

| Equity shares |         |
|---------------|---------|
| Number        | Amount  |
| 11,000,000    | 110,000 |
| -             | -       |
| 11,000,000    | 110,000 |
| -             | -       |
| 11,000,000    | 110,000 |

**b) Movement in equity share capital**

**Particulars**

As at April 1, 2017 (Face value)

Issued during the year

At March 31, 2018 (Face value)

Issued during the year

At March 31, 2019 (Face value)

| Equity shares |         |
|---------------|---------|
| Number        | Amount  |
| 10,112,500    | 101,125 |
| -             | -       |
| 10,112,500    | 101,125 |
| -             | -       |
| 10,112,500    | 101,125 |

**c) Detail of class of shares held by the Company**

Holding Company

| Name of the Company | Class of shares Equity/ Preference | March 31, 2019 No. of shares | March 31, 2018 No. of shares |
|---------------------|------------------------------------|------------------------------|------------------------------|
| NIIT Limited        | Equity                             | 8,162,500                    | 8,162,500                    |

**d) Details of shareholders holding more than 5% shares in the Company**

As at

| Particulars        | March 31, 2019    |               | March 31, 2018    |               |
|--------------------|-------------------|---------------|-------------------|---------------|
|                    | No. of shares     | % of holding  | No. of shares     | % of holding  |
| NIIT Limited       | 8,162,500         | 80.72%        | 8,162,500         | 80.72%        |
| ICICI Bank Limited | 1,900,000         | 18.79%        | 1,900,000         | 18.79%        |
| <b>Total</b>       | <b>10,062,500</b> | <b>99.51%</b> | <b>10,062,500</b> | <b>99.51%</b> |

**e) Terms/ rights attached to equity shares**

The Company has one class of equity shares having a par value of Rs.10 per share. Each shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion to their holding.

**9 Other Equity**

**Particulars**

Retained Earnings

| Particulars       | As at          |                |
|-------------------|----------------|----------------|
|                   | March 31, 2019 | March 31, 2018 |
| Retained Earnings | 55,014         | 29,949         |
|                   | 55,014         | 29,949         |

**9.1 Details of Other Equity**

**Particulars**

Retained Earnings

Balance at the beginning of the year

Profit for the year

Items of other comprehensive income/ (loss) recognized directly in retained earning

Other comprehensive income/ (loss) (net of tax)

Total

| Particulars   | As at          |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| Retained Earnings   | 29,949         | 8,196          |
| Profit for the year   | 24,778         | 22,130         |
| Items of other comprehensive income/ (loss) recognized directly in retained earning |                |                |
| Other comprehensive income/ (loss) (net of tax)                                     | 287            | (377)          |
| <b>Total</b>  | <b>55,014</b>  | <b>29,949</b>  |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

|               |   | As at          |                |
|---------------|---|----------------|----------------|
|               |   | March 31, 2019 | March 31, 2018 |
| <b>10</b>     | <b>Financial Liabilities</b>  |                |                |
| <b>10 (i)</b> | <b>Trade Payables</b>   | <b>Current</b> |                |
|               | Total outstanding dues of creditors other than micro enterprises and small enterprises* | 16,434         | 19,986         |
|               |   | <b>16,434</b>  | <b>19,986</b>  |

Based on information available with the Company, there is no vendor covered under the Micro, Small and Medium Enterprises Development Act, 2006.

\* Includes trade payables to related parties of Rs. 14,988 thousand (Previous year Rs. 11,793 thousand)

|                |                                    | As at          |                |
|----------------|------------------------------------|----------------|----------------|
|                |                                    | March 31, 2019 | March 31, 2018 |
| <b>10 (ii)</b> | <b>Other Financial Liabilities</b> |                |                |
|                | Security deposits payable          | -              | 775            |
|                | Other payables- Employees*         | 2,469          | 1,920          |
|                |                                    | <b>2,469</b>   | <b>2,695</b>   |

\* Includes other payables to Key Managerial Personnel of Rs. 696 thousand (Previous year Rs. 322 thousand)

|           |  | As at          |                |
|-----------|--|----------------|----------------|
|           |  | March 31, 2019 | March 31, 2018 |
| <b>11</b> | <b>Provisions</b>                        |                |                |
|           | <b>Provision for employee benefits</b>   |                |                |
|           | Provision for gratuity (Refer note 15.1) | 776            | 975            |
|           | Provision for compensated absences*      | 1,296          | 950            |
|           |  | <b>2,072</b>   | <b>1,925</b>   |

\* During the year expense charged on account of compensated absences Rs.349 thousand (Previous year Rs.164 thousand) and Benefits paid of Rs. 3 thousand (Previous year Rs. Nil).

|           |                          | As at          |                |
|-----------|--------------------------|----------------|----------------|
|           |                          | March 31, 2019 | March 31, 2018 |
| <b>12</b> | <b>Other Liabilities</b> |                |                |
|           | Advances from customers  | -              | 5,403          |
|           | Statutory dues           | 1,733          | 1,534          |
|           |                          | <b>1,733</b>   | <b>6,937</b>   |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

|   | Year ended     |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| <b>13 Revenue From Operations</b>                           |                |                |
| Sale of Services  | 169,390        | 134,337        |
| Royalty (Refer note 25)                                     | 21,934         | 18,149         |
|   | <b>191,324</b> | <b>152,486</b> |
|   |                |                |
|   | Year ended     |                |
|   | March 31, 2019 | March 31, 2018 |
| <b>14 Other Income</b>                                      |                |                |
| Interest income   | 8,664          | 7,026          |
| Profit from sale of current investment                      | 98             | 1,766          |
| Provision/ other liabilities written back                   | 2,486          | 1,725          |
| Gain on sale of property, plant & equipment (net)           | 263            | -              |
| Other non-operating income                                  | 695            | 393            |
|   | <b>12,206</b>  | <b>10,910</b>  |
|   |                |                |
|   | Year ended     |                |
|   | March 31, 2019 | March 31, 2018 |
| <b>15 Employee Benefits Expense</b>                         |                |                |
| Salaries and Benefits                                       | 11,646         | 10,861         |
| Contribution to provident and other funds (Refer note 15.1) | 883            | 423            |
| Employees Stock Option Expenses*                            | 392            | 390            |
| Welfare and Other expenses                                  | 39             | 67             |
|   | <b>12,960</b>  | <b>11,741</b>  |

\*Employees Stock Option Expense are paid to Holding Company

(This space has been intentionally left blank)



**NHIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

**Notes to the financial statements for the year ended March 31, 2019**

(All amounts are in Rs. thousands, unless otherwise stated)

**15.1 Employee Benefits**

**A) Defined contribution plans**

Company makes contribution towards provident fund and pension scheme to the defined contribution plans for eligible employees. Company has charged the following costs in contribution to provident and other funds in the statement of profit and loss:

| Particulars   | Year ended     |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| Employers' contribution to provident fund                   | 307            | 251            |
| Employers' contribution to superannuation fund              | 219            | -              |
| Employers' contribution to employees pension scheme         | 67             | 69             |
| Employers' contribution to employee national pension system | 87             | -              |
| <b>Total</b>  | <b>680</b>     | <b>320</b>     |

Contribution towards provident fund and pension scheme to the defined contribution plans includes following cost for key managerial personnel:

| Particulars   | Year ended     |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| Employers' contribution to provident fund                   | 192            | 179            |
| Employers' contribution to employees pension scheme         | 30             | 30             |
| Employers' contribution to employee national pension system | 87             | -              |
| <b>Total</b>  | <b>309</b>     | <b>209</b>     |

**I. Gratuity fund**

**Funded**

| Particulars   | As at          |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| <b>i) Change in present value of obligation:</b>        |                |                |
| Present value of obligation as at beginning of the year | 1,304          | 665            |
| Interest cost   | 97             | 46             |
| Current service cost                                    | 129            | 75             |
| Benefits Paid   | -3             | -              |
| Acquisitions cost                                       | 112            | -              |
| Actuarial (gain)/ loss on obligations                   | -398           | 518            |
| <b>Present value of obligation as at the year end</b>   | <b>1,241</b>   | <b>1,304</b>   |

**Particulars**

| Particulars  | As at          |                |
|--|----------------|----------------|
|  | March 31, 2019 | March 31, 2018 |
| <b>ii) Change in plan assets:</b>                          |                |                |
| Fair value of plan assets as at the beginning of the year  | 329            | 194            |
| Contributions  | 3              | 119            |
| Interest income  | 24             | 18             |
| Benefits Paid  | (3)            | -              |
| Acquisitions cost  | 112            | -              |
| Actuarial (loss)/ gain on plan assets                      | -              | (2)            |
| <b>Fair value of plan assets as at the end of the year</b> | <b>465</b>     | <b>329</b>     |

Actuary's estimates of contributions for the next financial year is Rs. 776 thousand (Previous year Rs. 975 thousand).

**iii) Amount of asset/ (obligation) recognised in the Balance Sheet**

|                      | Fair value of Plan Assets as at the end of the year | Present value of obligation as at the end of the year | Assets/ (obligation) recognised in Balance Sheet* |
|----------------------|---|---|---|
| As at March 31, 2019 | 465   | 1,241   | -776  |
| As at March 31, 2018 | 329   | 1,304   | -975  |



**NIIT Institute of Finance Banking and Insurance Training Limited**  
**CIN: U80903DL2006PLC149721**  
**Notes to the financial statements for the year ended March 31, 2019**

(All amounts are in Rs. thousands, unless otherwise stated)

**Particulars**

**iv) Net gratuity cost recognised in statement of profit and loss:**

Current service cost

Interest cost

**Expense recognised in statement of profit and loss\***

Actual return on plan assets

\*Includes Rs.135 thousand (previous year Rs.119 thousand) towards key managerial personnel.

|  | <b>For the year ended<br/>March 31, 2019</b> | <b>For the year ended<br/>March 31, 2018</b> |
|--|--|--|
|  | 129  | 75   |
|  | 73   | 28   |
|  | <b>202</b>                                   | <b>103</b>                                   |
|  | 25   | 16   |

**Particulars**

**v) Assumptions used in accounting for gratuity plan:**

Discount rate (per annum)

Future salary increase

Expected rate of return on plan assets

Estimates of future salary increase considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

|  | <b>For the year ended<br/>March 31, 2019</b>  | <b>For the year ended<br/>March 31, 2018</b>     |
|--|---|--|
|  | 7.25%   | 7.50%  |
|  | 11.00% for FY 2019-20<br>and 8.00% thereafter | 11.00% for first 2 years<br>and 8.00% thereafter |
|  | 7.65%   | 8.25%  |

**vi) Investment details of plan assets:**

The plan assets are maintained with Life Insurance Corporation of India Gratuity Scheme. The details of investment maintained by Life Insurance Corporation are not available with the Company and have not been disclosed.

The expected return on plan assets is determined considering several applicable factors mainly the compensation of plan assets held, assessed risk of asset management, historical result of the return on plan assets.

**vii) Sensitivity analysis:**

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

|                    | <b>Change in<br/>assumptions</b>                 | <b>Impact on defined benefit obligations</b> |  |
|--------------------|--|--|--|
|                    |  | <b>Increase in assumption</b>                | <b>Decrease in assumption</b>                |
|                    | <b>For the year<br/>ended March 31,<br/>2019</b> | <b>For the year ended<br/>March 31, 2019</b> | <b>For the year ended<br/>March 31, 2019</b> |
| Discount rate      | 0.50%  | -59  | 63   |
| Salary growth rate | 0.50%  | 62   | -59  |
| Attrition rate     | 5.00%  | -36  | 32   |

|                    | <b>Change in<br/>assumptions</b>                 | <b>Impact on defined benefit obligations</b> |  |
|--------------------|--|--|--|
|                    |  | <b>Increase in assumption</b>                | <b>Decrease in assumption</b>                |
|                    | <b>For the year<br/>ended March 31,<br/>2018</b> | <b>For the year ended<br/>March 31, 2018</b> | <b>For the year ended<br/>March 31, 2018</b> |
| Discount rate      | 0.50%  | -65  | 69   |
| Salary growth rate | 0.50%  | 68   | -65  |
| Attrition rate     | 5.00%  | -27  | 23   |

The above sensitivity analysis is based on a change in assumption while holding all other assumptions constant. In practice this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit liability recognized in the balance sheet.

**viii) The major categories of plan assets are follows:**

Insurance policy and cash

|  | <b>For the year ended<br/>March 31, 2019</b> | <b>For the year ended<br/>March 31, 2018</b> |
|--|--|--|
|  | 100%   | 100%   |



NHIT Institute of Finance Banking and Insurance Training Limited  
CIN: U80903DL2006PLC149721  
Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

ix) Risk exposure

Through its defined benefit plans, the Company is exposed to a number of risks, the most significant of which are market volatility, changes in inflation, changes in interest rates, rising longevity, changing economic environment, regulatory changes etc.

The Company ensures that the investment positions are managed within an asset-liability matching framework that has been developed to achieve investments which are in line with the obligations under the employee benefit plans. Within this framework, the Company's asset-liability matching objective is to match assets to the obligations by investing in securities to match the benefit payments as they fall due.

The Company actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from employee benefit obligations. The Company has not changed the processes used to manage its risks from previous periods. Investments are well diversified, such that failure of any single investment should not have a material impact on the overall level of assets.





**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**17 Income Tax Expense**

**17 (i) Tax expense recognized in statement of profit and loss**

Current tax  
Deferred tax

| Year ended     |                |
|----------------|----------------|
| March 31, 2019 | March 31, 2018 |
| 6,406          | 7,364          |
| 3,229          | 641            |
| <b>9,635</b>   | <b>8,005</b>   |

**17 (ii) Tax expense recognized in OCI**

Arising on reimbursement of net defined benefit liability

| Year ended     |                |
|----------------|----------------|
| March 31, 2019 | March 31, 2018 |
| (111)          | 143            |
| <b>(111)</b>   | <b>143</b>     |

**(iii) Effective tax reconciliation**

This note provides an analysis of the Company's income tax expense, show amounts that are recognized directly in in equity and how the tax expense is affected by non-assessable and non-deductible items. It also explains significant estimates made in relation to the Company's tax positions.

**Particulars**

**(a) Income tax expense**

**Current tax**

Current tax on operating profits of the year  
Adjustment for current tax of prior periods

**Total current tax expense**

**Deferred tax**

Decrease (Increase) in deferred tax assets  
Decrease /(increase) in minimum alternate tax credit

**Total deferred tax expense/(benefit)**

**Income tax expense**

| Year ended     |                |
|----------------|----------------|
| March 31, 2019 | March 31, 2018 |
| 6,309          | 6,178          |
| 97             | 1,186          |
| <b>6,406</b>   | <b>7,364</b>   |
| 2,081          | (77)           |
| 1,148          | 718            |
| <b>3,229</b>   | <b>641</b>     |
| <b>9,635</b>   | <b>8,005</b>   |

**(b) Reconciliation of tax expense and the accounting profit multiplied by Indian tax rate:**

**Particulars**

Profit from continuing operations before income tax expense  
Tax at the Indian tax rate of (FY 2018-19 27.82%) (FY 2017-18 27.55%)

**Tax effect of amounts which are not deductible (taxable) in calculating taxable income:**

Expenditure towards CSR to the extent disallowable  
Deferred tax created on Temporary differences  
Deferred tax adjustment due to change in tax rates  
Adjustment for taxes relating to earlier years  
MAT credit utilized during the year against tax liability

**Total**

| Year ended     |                |
|----------------|----------------|
| March 31, 2019 | March 31, 2018 |
| 34,413         | 30,135         |
| 9,574          | 8,303          |
| 142            | 56             |
| -              | (745)          |
| (178)          | (77)           |
| 97             | 1,186          |
| -              | (718)          |
| <b>9,635</b>   | <b>8,005</b>   |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**18 Fair value measurements**

**(i) Fair value hierarchy**

To provide indication about the reliability of the inputs in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard explained below:

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The mutual funds are valued using the closing net asset value.

Level 2: The fair value of financial instruments that are not traded in an active market (for example foreign exchange forward contracts) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset included in level 3.

**(ii) Valuation technique used to determine fair value**

Valuation technique used to value financial instruments include use of market prices.

**Financial instruments by category and hierarchy of measurement**

|                                    | As at                 |                |
|------------------------------------|-----------------------|----------------|
|                                    | March 31, 2019        | March 31, 2018 |
|                                    | <b>Carrying value</b> |                |
|                                    | <b>Amortized cost</b> |                |
| <b>Financial assets</b>            |                       |                |
| Trade receivables                  | 30,632                | 16,336         |
| Loans                              | 75,000                | 95,000         |
| Cash and Bank Balances             | 22,040                | 14,877         |
| Other Financial Assets             | 17,627                | 14,478         |
| <b>Total financial assets</b>      | <b>145,299</b>        | <b>140,691</b> |
| <b>Financial liabilities</b>       |                       |                |
| Trade payables                     | 16,434                | 19,986         |
| Security deposit payable           | -                     | 775            |
| Other financial Liabilities        | 2,469                 | 1,920          |
| <b>Total financial liabilities</b> | <b>18,903</b>         | <b>22,681</b>  |

As of March 31, 2019 and March 31, 2018, the fair value of cash and bank balances, trade receivables, other current financial assets and liabilities, borrowings, trade payables approximate their carrying amount largely due to the short term nature of these instruments.

For other financial assets and liabilities that are measured at amortised cost, the carrying amounts approximate the fair value.



# NIIT Institute of Finance Banking and Insurance Training Limited

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

## 19 Financial risk management

The Company's principal financial liabilities, other than derivatives, comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to provide guarantees to support its operations. The Company's principal financial assets include loans, trade and other receivables, and cash and short-term deposits that derive directly from its operations.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks. The Company's senior management is supported by a financial risk committee that advises on financial risks and the appropriate financial risk governance framework for the Company. The financial risk committee provides assurance to the Company's senior management that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives.

### (i) Credit risk

Credit risk refers to the risk of default on its obligation by the counter party resulting in a financial loss. The maximum exposure to the credit risk at the reporting date is primarily from trade receivables amounting to Rs.30,632 thousand and Rs.16,336 thousand as of March 31, 2019 and March 31, 2018 respectively.

The following table gives the movement in allowance for expected credit loss for the year ended March 31, 2019:

#### Reconciliation of loss allowance provision – trade receivables

| Particulars                      | Amount  |
|----------------------------------|---------|
| Loss allowance on April 1, 2017  | 11,040  |
| Changes in loss allowance        | -       |
| Loss allowance on March 31, 2018 | 11,040  |
| Changes during the year          | (6,981) |
| Changes in loss allowance*       | 4,059   |
| Loss allowance on March 31, 2019 |         |

\* During the year company has written off allowance for doubtful debt of Rs. 7,933 thousand and amounting to Rs. 952 thousand has been charged in the statement of profit and loss.

### (ii) Liquidity risk

The Company's principal sources of liquidity are cash and cash equivalents and the cash flow that is generated from operations. The Company has no outstanding borrowings as on March 31, 2019.

#### (i) Maturities of financial liabilities

The table below provides details regarding the contractual maturities of significant financial liabilities:

| Particulars                 | Less than 1 year | Total         |
|-----------------------------|------------------|---------------|
| As at March 31, 2019        |                  |               |
| Trade payables              | 16,434           | 16,434        |
| Other financial liabilities | 2,469            | 2,469         |
|                             | <b>18,903</b>    | <b>18,903</b> |
| As at March 31, 2018        |                  |               |
| Trade payables              | 19,986           | 19,986        |
| Other financial liabilities | 2,695            | 2,695         |
|                             | <b>22,681</b>    | <b>22,681</b> |



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

| 20 Contingent Liabilities                                    | Year ended     |                |
|--|----------------|----------------|
|  | March 31, 2019 | March 31, 2018 |
| <b>Claims against the Company not acknowledged as debts:</b> |                |                |
| <b>Particulars</b>   |                |                |
| Service tax  | 32,352         | 38,709         |
| Others*  | 470            | 630            |

\*Towards student claims not acknowledged as debts.

Management does not foresee any cash outflow in respect of the above based on advise of legal counsel.

| 21 Earnings Per Share   | Year ended     |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| <b>Particulars</b>  |                |                |
| Profit attributable to equity shareholders (A)                                    | 24,778         | 22,130         |
| Weighted average number of equity shares outstanding during the year (Nos.) – (B) | 10,112,500     | 10,112,500     |
| Nominal value of equity shares  | 10             | 10             |
| Basic and diluted earnings per share (A/B)  | 2.45           | 2.19           |

As there are no dilutive securities at the year end, the basic and diluted earning per share are same.

**22 Segment Information**

The Company is engaged in imparting education and training services in the field of finance, banking and insurance sector which is viewed by the management as a single segment, i.e. learning solutions in accordance with Ind AS 108 'Segment Reporting', the chief operating decision maker (CODM) evaluates the performance and allocates resources based on the analysis of performance of the Company as a whole. Its operations are, therefore, considered to constitute a single segment in the context of Ind AS 108 'Segment Reporting'.

The Company operates in a single geography (India) and accordingly, secondary segment reporting is not applicable.

**23 Disclosure under Ind AS - 115 (Revenue from contracts with customers)**

| a. Disaggregated revenue information               | March 31, 2019 |
|--|----------------|
| <b>Type of Services</b>                            |                |
| Sale of Services                                   | 169,390        |
| Royalty (Refer note 25)                            | 21,934         |
|  | <u>191,324</u> |
| <b>(i) Timing of Revenue Recognition</b>           |                |
| Services transferred over time                     |                |
| Training Services                                  | 169,390        |
| Transferred at a point in time:                    |                |
| Royalty (Refer note 25)                            | 21,934         |
|  | <u>191,324</u> |
| <b>b. Trade receivables and Contract Customers</b> |                |
| Trade Receivables                                  | <u>30,632</u>  |
|  | <u>30,632</u>  |

Trade receivables are non-interest bearing and are generally on terms of 0- 30 days. As on date a sum of Rs. 4,059 thousands is recognised as provision for expected credit losses on trade receivables.

The Company classifies the right to consideration in exchange for deliverables as either a receivable or as unbilled revenue.

A receivables is right to consideration that is unconditional upon passage of time.

Revenue for ongoing services at the reporting date yet to be invoiced is recorded as unbilled revenue.

**c. Performance obligation and remaining performance obligation**

The remaining performance obligation provides the aggregate amount of the transaction price yet to be recognized as at the end of the reporting period and an explanation as to when the Company expects to recognize these amounts in revenue. As on March 31, 2019, there were no remaining performance obligation as the same is satisfied upon delivery of goods/services.



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**24 Leases**

**Operating Leases:**

The Company has entered into leases for office premises and vehicles which are cancellable at the option of the Company by giving requisite notice.

Aggregate payments during the year under operating leases are as shown hereunder:

**Particulars**

In respect of premises  
In respect of vehicles

|  | Year ended     |                |
|--|----------------|----------------|
|  | March 31, 2019 | March 31, 2018 |
|  | 72             | 176            |
|  | 235            | 254            |
|  | <b>307</b>     | <b>430</b>     |

**25 Related Party Transactions**

**A. Related party relationship where control exists**

Holding Company - NIIT Limited

**B. Fellow subsidiaries**

- 1 Mindchampion Learning Systems Limited
- 2 NIIT Yuva Jyoti Limited
- 3 NIIT Institute of Process Excellence Limited
- 4 NIIT USA Inc, USA
- 5 NIIT Limited, UK
- 6 NIIT Malaysia Sdn. Bhd, Malaysia
- 7 NIIT West Africa Limited
- 8 NIIT GC Limited, Mauritius
- 9 NIIT (Ireland) Limited
- 10 NIIT Learning Solutions (Canada) Limited
- 11 Eagle international Institute Inc. USA
- 12 Eagle Training Spain, S.L.U (subsidiary of entity at serial no. 11)
- 13 NIIT Antilles NV, Netherlands Antilles (liquidated w.e.f. November 23, 2017)
- 14 PT NIIT Indonesia, Indonesia (under liquidation)
- 15 NIIT China (Shanghai) Limited, Shanghai
- 16 NIIT Wuxi Service Outsourcing Training School, China (Memorandum of Understanding was executed to sell on April 1, 2017)
- 17 Wuxi NIIT Information Technology Consulting Limited, China (agreement to sell entered on March 31, 2018)
- 18 Su Zhou NIIT Information Technology Consulting Limited, China (subsidiary of entity at serial no. 17)
- 19 Changzhou NIIT Information Technology Consulting Limited, China (subsidiary of entity at serial no. 17)
- 20 Zhangjiagang NIIT Information Services Limited, China
- 21 Qingdao NIIT Information Technology Company Limited, China (closed w.e.f. January 31, 2018)
- 22 Chengmai NIIT Information Technology Company Limited, China
- 23 Chongqing An Dao Education Consulting Limited, China
- 24 Chongqing NIIT Education Consulting Limited, China
- 25 NIIT (NingXia) Education Technology Company Limited, China (incorporated w.e.f. May 19, 2017)
- 26 Dafeng NIIT information technology Co., Limited, China (closed w.e.f. October 25, 2017)
- 27 Guizhou NIIT information technology consulting Co., Limited, China
- 28 NIIT (Guizhou) Education Technology Co., Limited, China

**C. Other related parties with whom Company has transacted**

**a. Key managerial personnel:**

Ms. Porkodi Palani - Manager (Till May 31, 2018)

Mr. Manish Srivastav (w.e.f. June 01, 2018)

Mr. Pankaj Mamtani - Chief Financial Officer

**b. Others**

1. NIIT University (a body corporate in which two Non-Executive Directors of the Company are members of its governing body).
2. NIIT Institute of Information Technology (a body corporate in which two Non-Executive Directors of the Company are members of its governing body).



**NIIT Institute of Finance Banking and Insurance Training Limited**

CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

(All amounts are in Rs. thousands, unless otherwise stated)

**D. Detail of significant transactions with related parties carried out in ordinary course of business.**

| Nature of Transactions*  | Holding Company     | Key Managerial Personnel | Parties in which Key Managerial Personnel of the Company are interested | Total                |
|--------------------------|---------------------|--------------------------|---|----------------------|
| Service received         | 122,026<br>(52,056) | -                        | 5,139<br>(56,930)   | 127,165<br>(108,986) |
| Royalty Income           | 21,934<br>(18,149)  | -                        | -   | 21,934<br>(18,149)   |
| Management Cost Recovery | 7,101<br>(5,638)    | -                        | -   | 7,101<br>(5,638)     |
| Recovery of expenses by  | 1,263<br>(2,261)    | -                        | -   | 1,263<br>(2,261)     |
| Loan given               | 75,000<br>(95,000)  | -                        | -   | 75,000<br>(95,000)   |
| Loan received back       | 95,000<br>(40,000)  | -                        | -   | 95,000<br>(40,000)   |
| Interest on loan         | 8,146<br>(5,146)    | -                        | -   | 8,146<br>(5,146)     |
| Contribution towards CSR | -                   | -                        | 1,019<br>(408)  | 1,019<br>(408)       |
| Remuneration             | -                   | 8,189                    | -   | 8,189                |
|                          | -                   | 6,812                    | -   | 6,812                |

\* Excluding taxes

Figures in parenthesis represent previous year figures

**E. Key management personnel compensation**

**Particulars**

Short-term employee benefits  
Post employment benefit expenses  
Share based payment  
**Total of compensation**

|                                  | Year ended     |                |
|----------------------------------|----------------|----------------|
|                                  | March 31, 2019 | March 31, 2018 |
| Short-term employee benefits     | 6,576          | 6,354          |
| Post employment benefit expenses | 1,163          | 329            |
| Share based payment              | 450            | 129            |
| <b>Total of compensation</b>     | <b>8,189</b>   | <b>6,812</b>   |

**F. Details of outstanding balances with related parties**

**Particulars**

**Receivables**

NIIT Limited  
NIIT University

**Total**

**Payables**

NIIT Limited  
NIIT University  
Key Managerial Personnel\*

**Total**

\* Incuded in Other Financial Liabilities

|                           | As at          |                |
|---------------------------|----------------|----------------|
|                           | March 31, 2019 | March 31, 2018 |
| NIIT Limited              | 5,096          | 4,985          |
| NIIT University           | -              | 892            |
| <b>Total</b>              | <b>5,096</b>   | <b>5,877</b>   |
| NIIT Limited              | 14,988         | 11,277         |
| NIIT University           | -              | 516            |
| Key Managerial Personnel* | 696            | 322            |
| <b>Total</b>              | <b>15,684</b>  | <b>12,115</b>  |

- 26 The Company internally develops software tools, platforms and content/courseware. The management estimates that this would result in enhanced productivity and offer more technology based learning products/ solutions to the customers in future. The Company is confident of its ability to generate future economic benefits out of the abovementioned assets. The costs incurred during the year towards the development are as follows:

**Description**

Opening Capital Work-in-Progress  
Add:- Expenditure during the year  
Professional & Technical Outsourcing Expense  
Closing Balance at the end of the year

|   | Year ended     |                |
|---|----------------|----------------|
|   | March 31, 2019 | March 31, 2018 |
| Opening Capital Work-in-Progress              | -              | -              |
| Professional & Technical Outsourcing Expense  | 7,442          | -              |
| <b>Closing Balance at the end of the year</b> | <b>7,442</b>   | <b>-</b>       |



NIIT Institute of Finance Banking and Insurance Training Limited

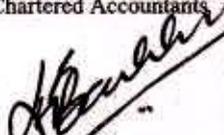
CIN: U80903DL2006PLC149721

Notes to the financial statements for the year ended March 31, 2019

27 Previous years' figures have been regrouped / reclassified to conform to current year classification.

Signatures to Notes '1' to '27' of these Financial Statements.

For S.R. Batliboi & Associates LLP  
Firm Registration No.: 101049W/E300004  
Chartered Accountants

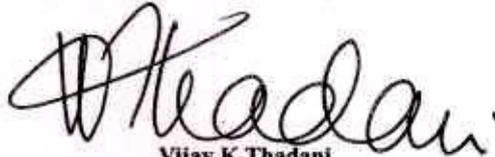
  
Sanjay Bachchani  
Partner  
Membership No. 400419

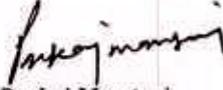


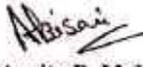
Place: Gurugram  
Date: April 30, 2019

For and on behalf of the Board of Directors of  
NIIT Institute of Finance Banking and Insurance Training Limited

  
P. Rajendran  
Director  
DIN - 00042531

  
Vijay K Thadani  
Director  
DIN - 00042527

  
Pankaj Mamtani  
Chief Financial Officer

  
Arpita B. Malhotra  
Company Secretary

Place: Gurugram  
Date: April 30, 2019

