

# TRAINING THE TRAINED

## GAIN AN EDGE OVER OTHERS



If you want to pick up the pace along the path of your current career, enroll yourself in any of the top institutes for executive MBA, suggests  
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**A**s you rise in an organisation, each higher step on your career ladder requires you to have qualifications and skills that commensurate to the role you are assigned. But without a formal business management qualification you will feel somewhat uncomfortable. Even despite performing better, your rise in the company hierarchy may not be as fast as those with formal management degrees.

Since it's not possible for many to leave their job and do a fulltime MBA course, Executive MBA or EMBA is precisely constructive for them. "The Executive MBA programme is the perfect recipe for me as I wish to gain access to top-notch management education," feels Samreen Alim, an EMBA student. This particular management programme enables the executives, business professionals and managers of various organisations to enhance their career in a shorter time period than that of a fulltime course. The level of knowledge and experience that the students bring into this programme makes it different from the other MBA programmes.

We all know that there is a huge demand of talented people in the corporate sector these days. The executive MBA attempts to fulfill the demands of the corporate for continued training and development of its executive workforce. Business strategies and leadership skills are main focus in this mode of MBA.

### WHO IS ELIGIBLE?

Candidates willing to pursue this course

## Top executive management institutes in Delhi-NCR

### NIIT Imperia

● **Course & duration:** Senior Management Programme – IIM Calcutta, 1 year

**Eligibility:** Graduate with 10 years work experience

**Fees:** Rs. 1, 94,000/-

● **Course & duration:** PG Certificate Programme in Management – IIM Indore, 1 year

**Eligibility:** Graduate with 3 years work experience

**Fees:** Rs. 1, 65,000/-

● **Course & duration:** PG Certificate Programme in

International Business – IIFT New Delhi, 6 months

**Eligibility:** Graduate with 3 years work experience

**Fees:** 83,500/-

**Selection process:** Written test (online) and profile analysis (For more course options log on to [www.niitimperia.com](http://www.niitimperia.com))

### MDI

● **Course name & duration:** Executive Management Programme (EMP), 3 years

**Eligibility:** Graduation with aggregate of 50% and 3 years work experience

**Fees:** 3,88, 000/-

**Selection process:** Written test and interview

### IIM L – Noida Campus

● **Course name & duration:** PG Programme in Business

Management for Working Managers (WMP), 3 years

**Eligibility:** Graduate (50%) and 3 years of post-degree managerial experience

**Fees:** 4, 15,000/-

**Selection process:** Written test, GD and interview

### IIFT

● **Course name & duration:**

MBA (International Business), 3 years

**Eligibility:** Graduate with 3 years work experience (Company sponsorship or No Objection Certificate)

**Fees:** 85, 000/-

● **Course name & duration:** Executive Masters in International Business, 18 months

**Eligibility:** Graduate with 5 years managerial experience or PG degree with 3 years managerial experience

**Fees:** 1, 00, 000/-

should at least be a graduate with a minimum work experience of 3 - 5 years or more than that. Selection process may vary from college to college. While many institutes conduct written tests and interviews, admission in some institutes may depend on the GMAT scores.

### INSTITUTES IN INDIA

There are excellent management institutions in India where you can get executive management education par excellence. These top management schools in India draw students as well as practicing managers. NIIT Imperia, a path-breaking partnership with India's finest B-Schools – the IIMs at Ahmedabad, Calcutta and Indore – marries the immense domain knowledge and faculty base of the IIMs and NIIT's immense capabilities, strengths and experience in delivering education with predictable quality. "To do post graduation from IIM and NIIT being a facilitator in that, I thought this is the best course available which I can go for it and it was working out," shares Dr. Saksharam, an MBBS into drug discovery on

research. No wonder then that NIIT Imperia's specialised programmes have drawn a huge response from both IT and non-IT companies. It has already managed to enroll over 3000 professionals across top industries. While almost one-third of Imperia students are from premier IT firms, others are from the financial, manufacturing and the services sectors. NIIT Imperia offers long-term executive management programmes, specialised management development programmes and customised programmes to meet the needs of corporate organisations.

These programmes are offered across 19 cities and classes are conducted after office hours and on weekends. So the professionals can pursue the programmes without leaving their jobs or relocating to other cities. "This course offered by NIIT has given me the option to pursue it from a far away location and still become part of a world class organisation which is IIM Ahmedabad," says Ryan Fernando, a working executive.

Other top management institutes in India offering executive management programmes

include Symbiosis Institute of Management, ICFAI, IIM Ahmedabad, IIM Calcutta, IIM Indore, XLRI Jamshedpur, Indian Institute of Foreign Trade (IIFT) and India School of Business Hyderabad.

### INSTITUTES IN DELHI-NCR

Best institutes to choose from Delhi-NCR, other than NIIT Imperia, include MDI, IIM Lucknow – Noida campus – and IIFT. MDI (Management Development Institute), located at Gurgaon, is one of the premier management institutes in India which conducts an executive management programme. The IIM Lucknow has broken new grounds in being the first IIM to start an additional campus in the country. The Noida Campus is being developed as a centre of excellence in the area of executive management education.

Indian Institute of Foreign Trade (IIFT) has established itself as one of the best B schools today. It also offers Executive Masters in International Business (EMIB) at New Delhi.

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