

# NIIT

## NIIT in the News

June 2008



# Genpact, NIIT join hands to offer BPO training programs

## Our Bureau

New Delhi, June 11

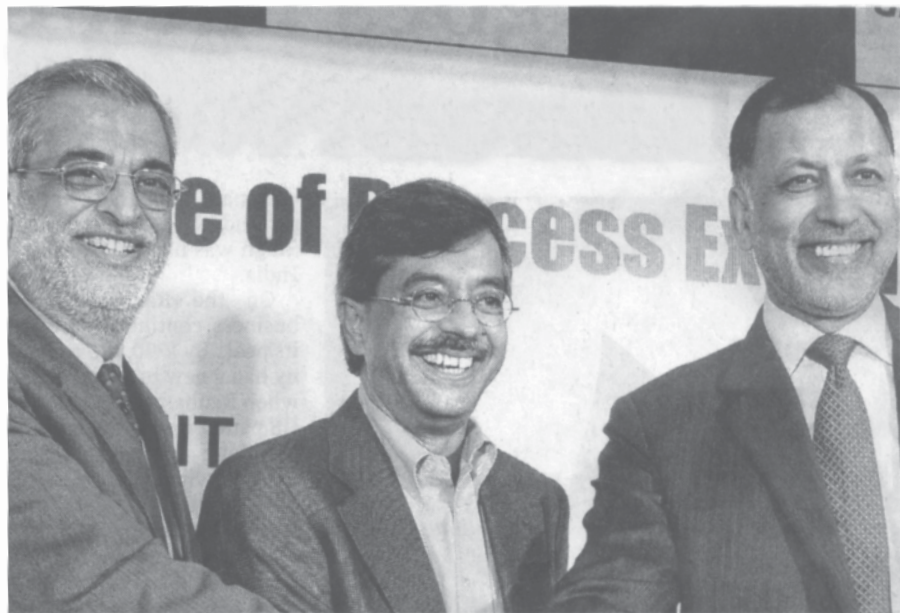
NYSE-listed BPO major Genpact, and talent development company NIIT, on Wednesday announced a joint venture to provide training programs in business process services. While NIIT would hold 75 per cent stake in the joint venture — named NIIT Institute of Process Excellence Ltd — Genpact would hold the balance equity. The initial investment in the venture is expected to be about Rs 25 crore.

The new company would initially offer training programs in areas such as business processes, language skills and business communication, and offerings that are expected to get added include finance and accounting, banking, insurance and supply chain.

## EMPLOYMENT TAB

“According to estimates, the BPO industry provided direct employment to 7.04 lakh professionals in FY08 and is projected to generate an additional 1.4 million jobs by 2010. This venture would look at cornering 15-20 per cent of this market and making them industry-ready,” the NIIT CEO, Mr Vijay K. Thadani, said at a conference.

The venture would offer



**New course:** (From left) Mr Vijay K. Thadani, CEO, NIIT; Mr Pramod Bhasin, President and CEO of Genpact and Vice-Chairman, Nasscom; and Mr Rajendra S. Pawar, Chairman, NIIT, at a press conference in the Capital on Wednesday. — Ramesh Sharma

courses of 4 month duration (three months of classroom training and one month of internship in an ITeS company), and the fee is pegged at Rs 20,000-25,000.

Training facilities in Indian cities — Gurgaon, Hyderabad, Kolkata, Bangalore, Chennai, Mumbai and Pune — would be set up in the first year of operations followed by cen-

tres in Dalian, Changchun, Shanghai and Xian in China, and Manila in the Philippines, in the next phase. The two companies expect the new venture to have over 250 learning centres by 2010.

“This is a significant milestone that would benefit not only Genpact but the entire business and technology services industry,” Mr Pramod

Bhasin, Vice-Chairman of Nasscom and President and CEO of Genpact, said.

Genpact would provide industry-specific knowledge as well as internship and job opportunities to students. NIIT would complement this with expertise in learning content development, training delivery and its capabilities in education process management.

The Hindu  
New Delhi  
June 12, 2008

# Genpact, NIIT form JV

Special Correspondent

**NEW DELHI:** Global business process outsourcing (BPO) firm Genpact and leading information technology (IT) education company NIIT on Wednesday announced the launch of NIIT Institute of Process Excellence Ltd. to address the increasing demand for skilled workers in the business and technology services industry.

The joint venture company will initially offer training programmes in business processes, language skills and business communication, and later cover finance and accounting, banking, insurance and supply chain also, in all major Indian cities followed by China and the Philippines.

Announcing the initiative here, Pramod Bhasin, President and CEO, Genpact, said the Institute had been designed for students aspiring to build sustainable careers in the high growth business and technology services industry. "Our new initiative will build



**KNOWLEDGE HOUSE:** Vijay K. Thadani (left) Chief Executive Officer, and Rajendra S. Pawar (right), Chairman, NIIT, with Pramod Bhasin, President and CEO of Genpact at a press conference in New Delhi on Wednesday. - PHOTO: S. SUBRAMANIAM

a pool of global professionals to fuel the growth of the IT-enabled services (ITeS) industry," said Mr. Bhasin, who is also the Vice-Chairman of the IT trade body, National Association of Software and Service Companies (Nasscom).

According to NIIT Chairman Rajendra S. Pawar, in the

first year of operations, training facilities will be available in Chennai, Gurgaon, Hyderabad, Kolkata, Bangalore, Mumbai and Pune, followed by Dalian, Changchun, Shanghai and Xian in China, and Manila in the Philippines in the next phase. "We hope to have 250 learning centres by 2012," he said.

Deccan Herald  
Bangalore  
June 12, 2008

# Genpact-NIIT JV to create talent pool for IT sector

**NEW DELHI, DHNS:** Genpact, Business Process Outsourcing (BPO) company, and NIIT, the global Talent Development Corporation, announced on Wednesday the launch of a joint venture - NIIT Institute of Process Excellence Ltd.

The new venture addresses the increasing demand for skilled workers in the business and technology services industry by providing training programs in relevant areas.

The joint venture was announced by Mr Pramod Bhasin, Vice Chairman,



NASSEOM and President and CEO, Genpact, NIIT chairman Mr Rajendra S. Pawar, and Mr Vijay K. Thadani, CEO, NIIT.

## Training centres

The new company will initially offer training programs in areas such as business processes, language skills and business communication, and in other areas including finance and ac-

counting, banking, insurance and supply chain. Training facilities in Indian cities—Gurgaon, Hyderabad, Kolkata, Bangalore, Chennai, Mumbai and Pune—will be set up in the first year of operations.

This will be followed by Dalian, Changchun, Shanghai and Xian in China, and Manila in the Philippines in the next phase of the company's operation.



## NIIT, Genpact in JV to train BPO staff

NIIT will have 75% stake

**Vivek Seal.** New Delhi

Genpact, a back office company, and NIIT Ltd, the country's major computer education firm, said their new joint venture, NIIT Institute of Process Excellence will provide training programmes to skilled workers in the business and technology services industry, or popularly known as IT enabled services (ITES).

The New Delhi-based NIIT will be 75% stakeholder in the JV and the companies are jointly planning to invest Rs 25 crore in the first

year of operations.

Genpact and NIIT expect the new institute to have over 250 learning centers by 2012. Genpact will provide most of the content for the training programmes with other partners pitching in their modules.

Trade body Nasscom expects Indian BPO industry to generate an additional 1.4 million jobs by 2010 and the JV is targeting to get a share of that pie.

Vijay Thadani, chief executive officer, NIIT said they are not looking to sell their 25% stake in their group company NIIT Technologies, a software services firm.

*vivek\_s@dnaindia.net*

## NIIT-Genpact to set up BPO schools

**HT Correspondent.**  
New Delhi, June 11

SOFTWARE TRAINING company NIIT and outsourcing major Genpact have entered into a 75:25 joint venture to set up training institutes in India and overseas.

The move is part of an effort to overcome the growing talent crunch in the industry.

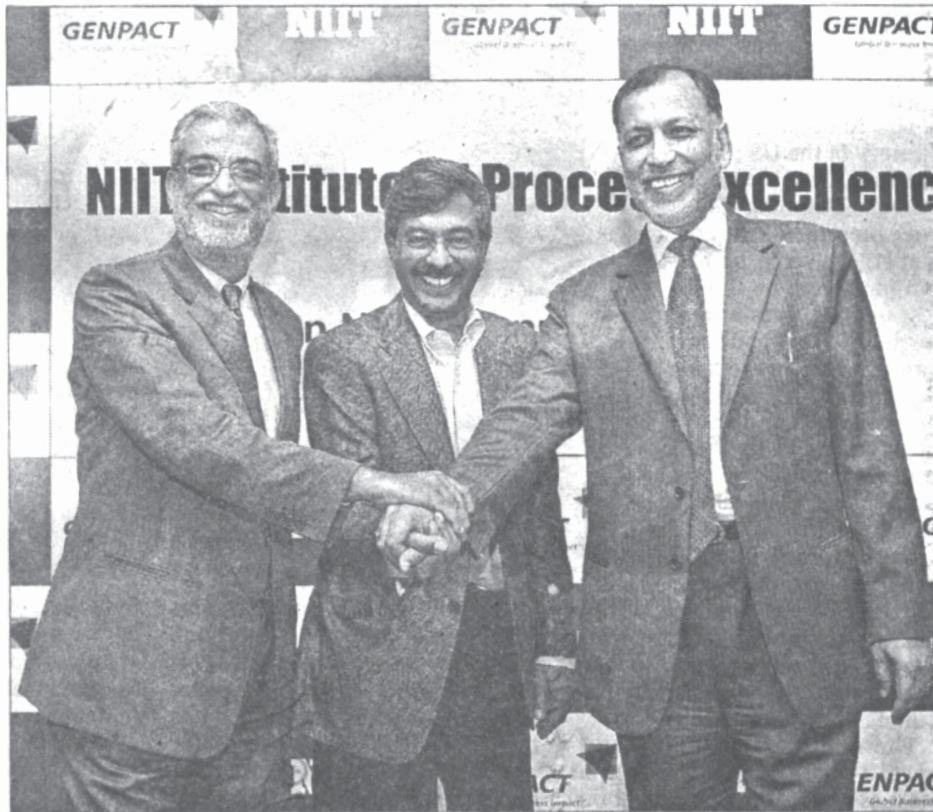
To begin with, the two companies are together investing Rs 25 crore. They plan to set up seven institutes in Gurgaon, Hyderabad, Kolkata, Bangalore, Chennai, Mumbai and Pune in the first year. Centres in China and the Philippines will follow in the second year.

The courses will cover areas like voice, banking, insurance, finance and accounting and will last for four months.

"The IT-enabled services industry employs about 700,000 people and another 1.4 million are expected to be added by 2010," said Vijay K Thadani, CEO of NIIT. "We hope to make about 15-20 per cent of the 1.4 million workforce employable."

*letters@hindustantimes.com*

The Statesman  
New Delhi  
June 12, 2008



*President and chief executive officer of Genpact, Mr Pramod Bhasin (C), chairman of NIIT, Mr Rajendra S Pawar (R) and chief executive officer of NIIT, Mr Vijay K Thadani at a function in New Delhi on Wednesday. Genpact and NIIT jointly launched, NIIT Institute of Process Excellence, to address the increasing demand for skilled workers in the business and technology services industry. ■ AFP*

# NIIT to Implement computer education



**HAVING** successfully provided school learning solutions in over 663 government schools of Andhra Pradesh in the last five years, NIIT has announced that it has received the Letter of Intent to provide computer and computer aided education in additional 2,005 schools in the State at a value of Rs 1,728 million. This represents the single largest turnkey IT education project in the school segment in India. NIIT has been at the forefront of providing computer education in the

State. This project further strengthens NIIT's leadership in the School Learning Solutions space. L Balasubramanian, president - School Learning Solutions, NIIT said, "This project has taken NIIT's total presence to 2,663 schools in the State alone. In addition to the students, NIIT will also train over 50,000 AP Government school teachers in the next 5 years as part of this new engagement."

**Express Features**

Hindustan Times  
New Delhi  
June 18, 2008

## IN SHORT

### NIIT bags Lol from AP

After giving school-learning solutions in more than 660 government schools of Andhra Pradesh in the last five years, NIIT announced that it has received the Letter of Intent (LoI) to provide computer and computer-aided education in 2,005 more schools in the state, worth Rs. 1728 million. L. Balasubramanian, President - School Learning Solutions, NIIT,

said, "This project has taken NIIT's total presence to 2663 schools in the State of Andhra Pradesh alone. In addition to the students, NIIT will also train over 50,000 AP Government school teachers in the next five years as part of this new engagement. This reflects the confidence and faith vested in us by the government."

# NIIT bags order for 900 schools

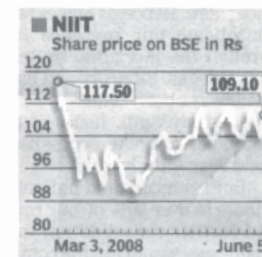
**Vivek Seal.** New Delhi

NIIT, the computer education firm, said it has bagged two contracts from Bihar and Maharashtra to provide computer and computer-aided education in 900 state government schools.

The contract, collectively worth about Rs 71 crore, is for three years in Bihar and five years in Maharashtra.

The two orders won by NIIT's School Learning Business, will train nearly 1.3 million students in 500 state government schools in Maharashtra, and 600,000 children in 400 schools in Bihar.

"We expect the government to invest heavily in education and that will drive demand for us. Also the private sector will play much significant role in 2-3 years to our top line," L. Balasubramanian, president at NIIT School Learning Solutions, told *DNA Money*.



Balasubramanian added that NIIT is expected to allocate 1,000 employees for the project along with its partners and would start the complete operations by end of June.

"It (government school business) still remains a lucrative business in the form of large opportunity at 30,000 schools over next 2 years alone and an opportunity to cross sell content," *Emkay Research* analyst Manik Taneja said in a note to clients.

Taneja said NIIT's rekindled interest in the government school business would step up competition for its peers such as *Educomp Solutions* and *Everonn Systems*.

Taneja has a "buy" rating on the stock.

# एनआईआईटी देगी राज्य के 13 लाख बच्चों को कम्प्यूटर शिक्षा

लोस वाणिज्य प्रभाग

नागपुर, ६ जून.

कम्प्यूटर शिक्षा के क्षेत्र में अग्रणी संस्था एनआईआईटी को महाराष्ट्र और बिहार की १०० शासकीय स्कूलों के करीब १९ लाख बच्चों को कम्प्यूटर का प्रशिक्षण देने की जिम्मेदारी सौंपी गई है.

आगामी पाँच वर्षों में एनआईआईटी महाराष्ट्र की ५०० शासकीय स्कूलों के १३,००,००० बच्चों को कम्प्यूटर का प्रशिक्षण देगी. इसके साथ ही बिहार की ४०० स्कूलों के करीब ६,००,००० को भी कम्प्यूटर की शिक्षा प्रदान करने की जिम्मेदारी एनआईआईटी निभाएगी.

इसके बाद एनआईआईटी देश में एक मात्र ऐसी संस्था होगी जो अकेले ही ११ राज्यों के ६,००० स्कूलों के ३४ लाख बच्चों को कम्प्यूटर की शिक्षा प्रदान कर रही होगी.

इस संबंध में एनआईआईटी के स्कूल लर्निंग प्रोग्राम के अध्यक्ष एल. बालासुब्रमण्यन ने कहा 'हम महाराष्ट्र और बिहार की सरकारों के साथ काम करने और कम्प्यूटर शिक्षा को आगे बढ़ाने पर गर्व महसूस कर रहे हैं.'



स्कूलों में कम्प्यूटर प्रशिक्षण का काम एनआईआईटी महाराष्ट्र में स्कूल शिक्षा विभाग और बिहार में

राज्य इलेक्ट्रॉनिक्स डेवलपमेंट कॉर्पोरेशन (बीएसईडीसी) के साथ मिलकर काम करेगी. एनआईआईटी दोनों राज्यों की १०० स्कूलों में कम्प्यूटर शिक्षा देने के लिए पूरा सेटअप

**500 शासकीय  
स्कूलों में चलेगा  
प्रशिक्षण कार्यक्रम**

लिए यूपीएस उपलब्ध कराने के साथ-साथ कक्षा ८ वीं से १२ वीं तक के विद्यार्थियों को कम्प्यूटर शिक्षित करने के लिए उच्च शिक्षित विशेषज्ञों की सेवाएं प्रदान करना भी शामिल है.

इसके साथ ही महाराष्ट्र की स्कूलों में विज्ञान, गणित, सामाजिक विज्ञान और अंग्रेजी से संबंधित कम्प्यूटर आधारित पाठ्यक्रम की एनआईआईटी उपलब्ध कराएगी.

इस योजना का उद्देश्य विद्यार्थियों की क्षमता में विकास करना, उच्च शिक्षा के लिए उन्हें तैयार करना और शिक्षा को रोजगारोन्मुखी बनाना है.

उल्लेखनीय है कि एनआईआईटी करीब एक दशक से आंध्र प्रदेश, आसाम, छत्तीसगढ़, हिमाचल प्रदेश, कर्नाटक, मध्यप्रदेश, मेघालय, तमिलनाडु, त्रिपुरा और पश्चिम बंगाल सरकारों के साथ कम्प्यूटर शिक्षा के क्षेत्र में काम कर रही है. साथ ही इस संस्था ने देश की विभिन्न भाषाओं में उच्च स्तरीय कम्प्यूटर आधारित पाठ्यक्रम भी तैयार किए हैं. साथ ही एनआईआईटी एशिया की नंबर-१ संस्था भी है जो ३२ देशों के करीब ५०,००,००० बच्चों को कम्प्यूटर शिक्षित बनाने में जुटी है. कम्प्यूटर की मासिक पत्रिका डाटाक्विस्ट ने एनआईआईटी को २००७ की सबसे अच्छी आईटी प्रशिक्षण प्रदान करने वाली कंपनी का खिताब भी दिया है.





# WAY TO GO!

## THE NIIT ASCENT JOB FAIR, WHICH WAS HELD ACROSS SIX CITIES, AND BROUGHT TOGETHER ASPIRING IT APPLICANTS AND RENOWNED IT COMPANIES, TURNED OUT TO BE A HUGE SUCCESS

It's a given that talent is abundant in India and the upcoming generation is enhancing their talent in every way they can. But finding the right job and the right opportunity is not always a cakewalk. India has established itself as a global IT power over the last two decades. With the future of IT looking bright, the demand for IT professionals is also on the rise.

Keeping this in mind, NIIT along with Times Ascent held the NIIT Ascent Job Fair on May 28 across 6 cities in India which included New Delhi, Bangalore, Pune, Hyderabad, Kolkata and Chennai. The fair which was meant exclusively for National IT Aptitude Test (NITAT) participants. It is India's Only Nationwide Scientific Aptitude Test for IT-Careers.

Some of the top IT companies were invited to participate, creating for the first time a national event comprising the most sought after employers and NIIT endorsed students. The event gave these bright students across the country an opportunity to come face to face with recruiters from top companies and display their interpersonal skills after having already showcased their aptitude and technical skills.

According to Chetan Nalawade, Senior Executive – Human Resources, Financial Technologies Group, New Delhi, "The fair has turned out to be much more than what we had expected. The turnout of career aspirants was amazing. We had expected 400-500 people but I guess the total turnout has been more than 1000. We were basically looking for people with a Microsoft background and the kind of resumes we got are quite appealing."

The unchallenged advantage that Indian IT-ITES companies offer customers across the world is based to a large extent on the vast, ever-replenishing pool of technical, English-speaking talent. This, of course, is the good news. What is worrisome is the fact that this seemingly bottomless skilled manpower reservoir may

not be large enough to take care of the ever-escalating demand for quality talent by the IT-ITES industry in the future. National IT Aptitude Test – India's only nationwide scientific aptitude test for IT-Careers is NIIT's continuing endeavour to identify and motivate a large talented pool for India's knowledge economy.

The idea behind this job fair was welcomed and appreciated across all the six cities equally. "The concept

“  
IT'S NOT HOW MUCH YOU DO,  
BUT HOW MUCH EFFORT YOU  
PUT IN DOING IT  
”

was really interesting and it is a good platform for professionals with various backgrounds to come and meet the prospective employers. Tech Mahindra was looking for BSc graduates to join us as junior technical associates. We got about 20 to 25 people both in Chennai and Bangalore and the screening process is not yet completed," says N G Raju, Senior Consultant Support, Tech Mahindra.

Similarly, Sweety Nair, Senior Manager – Human Resources, Sparta Consulting, New Delhi was extremely happy with the way the fair turned out. "The response we got was quite good. We did find a few very good students which would have been a difficult task otherwise. We were basically looking for freshers to take on as trainees. I am sure a lot of students will be short listed from the resumes we have received and taken on

board," she states.

Mandeep Kaur Suri, Triple Point Technology, Pune, agrees and adds, "It's not how much you do, but how much effort you put in doing it and this was a good platform for candidates and companies to come together and make the right choice. It was well planned and implemented too."

The event was a success at Chennai too and most candidates and companies walked out happy. "The job fair was very well organised and we got some quality talent," says Leela Kannan, Senior HR Executive, HCL, Chennai. "We were looking for freshers for technical support role; we interviewed about 140 people. Even though the candidates were, freshers they were skilled and the quality was good," she adds.

So was the case at Hyderabad. "The job fair was really good and we are satisfied with the output. We were looking for engineering and non-engineering graduates and the candidates turned up in large numbers and we got quality talent," says Priya Jose, Senior Executive-Recruitment, Rofous Software, Hyderabad.

The event that was all set to create a buzz among the student community in general and the IT focused students in particular certainly did that. As promised, it turned out to be a complete head turner and surely did fulfill the dreams of many by giving them opportunities galore.

### READERS' FORUM

Ascent invites you to share your interesting work experiences and your feedback on our stories with us. Get in touch with the Editor, Neha Sharma-Sara at [times\\_ascent@indiatimes.com](mailto:times_ascent@indiatimes.com) or at 022 22735467

# NIIT installs math lab in Kolkata

BS REPORTER  
Kolkata, 25 June

**T**alent development and training corporation NIIT Ltd, is planning to tap about 40,000 private schools in India for its school solutions, including its eGuru Math Lab, which is claimed to make mathematics more fun for children.

Launched in March this year, the math lab solution is currently installed in 12 schools in India.

According to L Balasubramanian, president of school learning solutions at NIIT Ltd, the total solution package for math lab costs Rs 8 lakh for a 30-seater while a 60-seater costs Rs 12 lakh.

NIIT installed the first 'NIIT eGuru Math Lab' of eastern India at Ballygunge Shiksha Sadan in Kolkata, on Wednesday.

The math lab enables school students to learn and explore



(From left) L Balasubramanian, president, school learning solutions, Debdash Banerjee, deputy general manager-east, NIIT, and Sunita Sen, principal, Ballygunge Shiksha Sadan, at the launch of NIIT's math lab in the school  
SUBRATA MAJUMDER

mathematical concepts and verify mathematical facts and theorems using tools such as the geometer's sketchpad. The tool covers mathematical curriculum from classes I to XII.

According to Balasubramanian, the NCERT guidelines indicate that mathematics be treated as a prime focus area in schools till 2010.

The state board in Kolkata is

committed to making the learning of subjects enjoyable and stress free.

In line with this mission, CBSE, the apex body for secondary education in schools, had issued directives to all schools following the CBSE curriculum, to install a math lab for promoting the subject. CBSE had also directed that 20 per cent of marks be kept aside for lab assessments, which would be added in the final marks.

In addition to providing greater scope for individual participation in the process of learning, the math lab also enables the teacher to demonstrate, explain and reinforce abstract mathematical ideas by using concrete objects, models, charts, graphs, pictures, posters, etc.

NIIT offers computer and computer aided education to 2.3 million students across over 7,700 schools.

The Telegraph  
Kolkata  
June 28, 2008

# Driving math bugbear away

**F**rom now on, students of Ballygunge Shiksha Sadan (BSS) will have a new weapon to fight the math bugbear. The Pythagoras theorem need not be memorised as the Geo board can help them understand it better.

On June 25, the school threw open the NIIT e-guru math lab, a laboratory where mathematics concepts can be illustrated through demonstrations. BSS managing committee president HK Malpani, its principal Sunita Sen, and president of school learning solutions-NIIT L Balasubramanian addressed the audience. While Sen asserted how the lab would enable the students to learn and verify mathematics formulae in an exciting way,



Guests take a look inside the math lab at BSS.

Subramanian said it would empower young minds and unleash their creativity. BSS is the first school in Kolkata and in the north-eastern region to have NIIT's

math lab. The facilities come for a price of Rs 12,00,000. It is available for students of Classes V-X. Laboratory work will be part of the curriculum and no extra fee will be charged for it. Twelve other private schools in India are equipped with NIIT's math lab.

Said Balasubramanian: "We plan to set up math labs in government schools at special rates." Mathematics and statistics teacher Vasundhara Rangarajan demonstrated the workings of the Geometer's Sketchpad. This software measures the angles of a triangle and can verify the sum of its angles. It can be used to prove other geometrical theorems.

Somrita Ganguly

The Hindu Business Line  
Hydrabad  
June 9, 2008

## **NIIT partners Maharashtra, Bihar**

*New Delhi, June 8*

**T**alent development company NIIT has clinched a mandate for providing computer and computer-aided education to 1.9 million students in 900 State Government Schools in Maharashtra and Bihar. The two projects are worth Rs 71 crore over a five-year period. "As per two back-to-back orders bagged by its School Learning Solutions Business, NIIT will train nearly 1.3 million students in 500 State Government schools in Maharashtra, and 600,000 children in 400 schools in Bihar, in the next five years," a company release said here. Commenting on the details of the new programmes, Mr L. Balasubramanian, President of School Learning Solutions, NIIT, said, "We are honoured to partner with the Governments of Maharashtra and Bihar in their initiative to promote computer education in schools." NIIT's learning solutions for schools includes setting up of computer hardware, software, connected accessories for computer system, computer education, computer-based education services, and highly-trained instructors, for classes 8 to 12 in specified secondary and higher secondary Government schools on a turnkey basis model, the release added. - **Our Bureau**

The Hindu  
New Delhi  
June 7, 2008

## **NIIT courses in Bihar, Maharashtra schools**

Special Correspondent

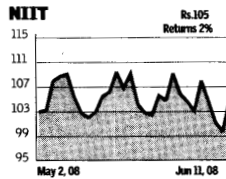
**NEW DELHI:** NIIT will provide computer and computer-aided education to 19 lakh students in 900 State government schools in Bihar and Maharashtra in the next five years. "The programme uniquely posi-

tions us to become the only training company in India to offer comprehensive information and communication technology (ICT) education in over 6,000 schools, reaching nearly 34 lakh children in 11 States," says L. Balasubramanian, NIIT president (School Learning Solutions).

### **Training**

NIIT will provide computer hardware, software, connected accessories for computer system, computer-based education services and highly trained instructors on a turnkey basis.

## Learning biz takes NIIT net up 47%



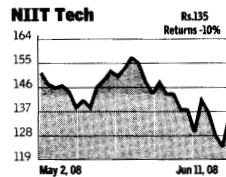
### Our Bureau

New Delhi, June 11

IT training firm NIIT Ltd on Wednesday posted a 47-per cent jump in its net profit for the fourth quarter ended March 2008 at Rs 25.2 crore, led by healthy growth at its individual learning solutions business.

NIIT Ltd and its subsidiaries reported global system wide revenue of Rs 382.3 crore, representing a growth of 14 per cent year-on-year; while its Q4 net revenue stood at Rs 272.4 crore.

"The recession in the US may increase the level of outsourcing. Increased outsourcing



ing will create greater interest in students in participating in this," NIIT CEO, Mr Vijay K Thadani, said.

During the quarter, the individual learning solutions grew 34 per cent year on year to net revenue of Rs 90 crore. The operating margin for the quarter was 22 per cent. The company said that its finance and management training business grew 223 per cent year-on-year to net revenue of Rs 11.2 crore. The school learning solutions recorded net revenue growth of 66 per cent year on year.

For the full year ended March 2008, the consolidated profit after tax surged 32 per cent to Rs 75.6 crore; while the net revenue rose to 27 per cent to Rs 1006.8 crore. During the year, the global system wide revenue rose 26 per cent to Rs 1401.6 crore and the operating profit also grew 34 per cent to Rs 103.6 crore. NIIT board has declared a dividend of 65 per cent to its equity shareholders.

NIIT Technologies posted an 11 per cent dip in net profit to Rs 31 crore for the fourth quarter due to a notional loss of Rs 6.7 crore on account of exchange rate volatility.

## NIIT net up at Rs 76 crore in 2008

**NEW DELHI:** NIIT, Asia's largest training company, reported a 32% increase in its net profit for the year ended March 31, 2008 at Rs 75.6 crore, helped by rapid growth in its individual learning solutions business. Net revenues crossed the Rs 1,000-crore mark, growing 27% during the year to Rs 1,006.8 crore. The company has declared a dividend of 65% on enhanced capital. Individual learning solutions business grew 31% during the year as individual registrations crossed four lakh.

The Hindustan Times  
New Delhi  
June 12, 2008

## NIIT Ltd Q4 net up 47 pc at Rs 25.2 cr

**New Delhi:** NIIT on Wednesday reported a 47 per cent increase in the net profit at Rs 25.2 crore for the fourth quarter ended March 2008. The company reported a net revenue of Rs 272.4 crore for the January-March quarter, a six per cent increase over the corresponding quarter last year. In the said quarter, individual learning solutions, which provides training to students seeking a career in IT, grew by 34 per cent. The net profit for the year ended March 2008 stood at Rs 75.6 crore, up by 32 per cent from Rs 57.2 crore last year.

Source: HT Newsroom, Agencies

# Career Fest-2008 delves into IT avenues

## TRIBUNE NEWS SERVICE

CHANDIGARH, MAY 31

Real estate is thriving, retail is taking off, textiles are in, but the hottest sector as far as the job market is concerned continues to be information technology. From software professionals to networking specialists, the most sought after destination seems to be IT.

To tap this boom NIIT organised a Career Fest-2008, here today, to showcase career opportunities in the IT sector for aspirants who passed out their Class XII.

The head of NIIT Chandigarh Janpreet Bedi said, "Through this fest we aim to educate students about the growing demand for skilled IT professionals globally and the opportunities that exists in this profession."

The number of enthusiastic students, who aim at earning while learning, attended the fest in large numbers. "These days simple graduation will not lead us any where, a profes-



**Students attend a counselling session during Career Fest-2008 held at Sector 43, Chandigarh, on Saturday.**

A Tribune photograph

sional course like GNIIT empowered us with knowledge and latest technology thus making us capable of securing jobs," Karanpreet Sandhu studying in BCA, GCG 11, said.

Sunrose Singh, a NIIT pass

out is currently working as network executive in VSNL internet services said, "Even I graduated in simple Arts but I am earning 13,000 per month, it became possible only because I chose to do a specialised course."

The Hindustan Times  
Chandigarh  
June 4, 2008

## Career fest by NIIT

HT Live Correspondent  
Chandigarh, June 3

"CAREER FEST 2008" was organised by NIIT here on May 31. The fair informed school and college going students on opportunities in the IT and IT-user industry. Be it the number and the kind of jobs available or the emerging areas and the hiring trends of companies, the fair provided information for potential knowledge workers.

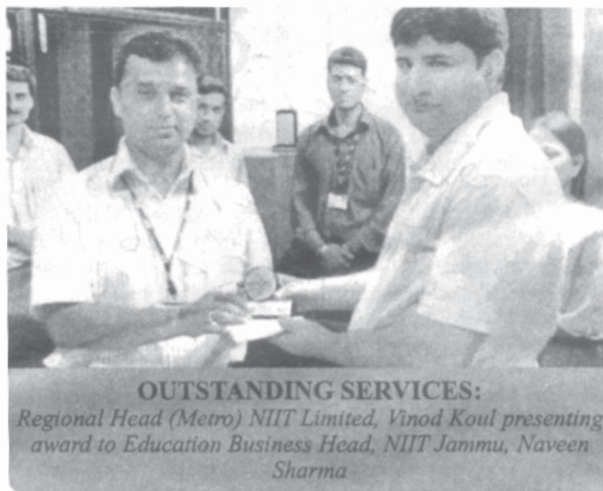
Through the fest, NIIT aims to educate students about the growing demand for skilled IT professionals globally, and the opportunities that exist for industry-ready professionals.

The numbers released by the Indian Software and Services industry chamber, Nasscom, reveal that the demand for Information Communication Technology (ICT) knowledge workers is only going to grow – so much so that it's going to lead to a demand supply gap of over 8,50,000 professionals in the next four years, said an expert.

The fest provided students a glimpse into the ever-expanding world of opportunities. The exhibition showcased NIIT's learning products encompassing IT and IT-assisted education.

Statetimes  
Jammu  
June 25, 2008

## Naveen awarded 'Power of NIITian' award



### ■ST NEWS SERVICE

JAMMU: Education Business Head, NIIT Jammu, Naveen Sharma has been awarded 'Power of NIITian' award by NIIT's Regional Office (North) Delhi for his outstanding services in the field of maintenance of quality, adherence to systems and achieving business targets by working

in Net Work Education Centres of the NIIT.

The award was presented by Regional Head (Metro) NIIT Limited, Vinod Koul in NIIT centre at Rehari here in the presence of Assistant Manager Marketing NIIT Ltd, Amit Dubey and CMD of NIIT Franchisee Company Jammu, R.K Sharma.

### IT is for all

A range of career options are emerging in the space of Information Technology. Infrastructure management services, network and systems administrations, animation and graphics, web designing, database administration, information systems management, banking and financial services management, hospitality management, advertising and journalism are some of the areas that are growing with IT.

All these fields require the use of IT in different ways, thereby widening the scope of IT itself. Administrators, designers and those who offer technical support specifically to these areas are in very great demand.

The IT sector has something for everyone. The opportunities are not just for engineers or those with a computer science or IT background. Industry-ready candidates from any



discipline such as B.A., B.Sc, B.Com., B.E. or BCA have a range of options to choose from. But being industry-ready is key as the competition is intense.

Some of the key sectors such as telecommunications, manufacturing, retail, media, construction, health care and airlines are driven by IT. So the opportunities in the IT sector have multiplied severalfold, covering a host of related areas.

**B.S. GANESH**  
Zonal Head (south), NIIT

## NIIT Bari Brahmana organises placement counselling

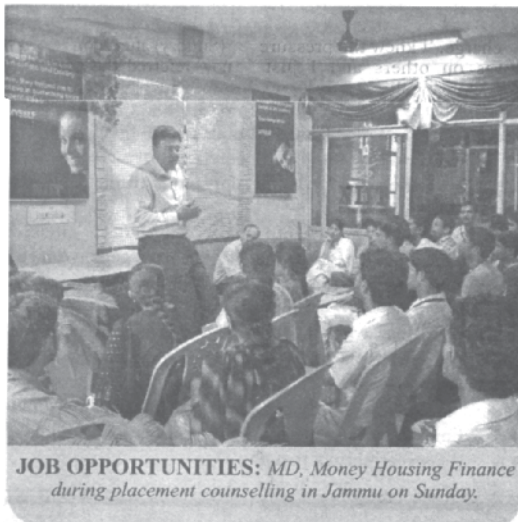
### ■ST NEWS SERVICE

JAMMU: Managing Director, GE Money Housing Finance,

Rajesh Sood on Saturday conducted a placement counselling session for the B.Sc

(IT) students of Bari Brahmana Centre. Over 50 students, who would be taking their placement interviews very shortly, attended the session. During his discourse, Rajesh mentioned about the prior preparedness, ability to handle the interview session in a simple yet effective manner and how to handle the result, if not selected.

Talking about the prevalent job opportunities in Jammu and in India, he mentioned that for the next 20-30 years, it is the time of the youth of this country. Twenty per cent of the work force of the world will be from India. But while going for an interview it should be kept in mind that even though the demand is huge, companies still look for the right candidate, who exhibits simplicity, knowledge, reliability and is well groomed.



**JOB OPPORTUNITIES:** MD, Money Housing Finance during placement counselling in Jammu on Sunday.

## NIIT sets up district learning centre in Chhindwara

**NEW DELHI** | Leading global talent development firm, NIIT, today announced the setting up of its second

District Learning Centre at Chhindwara in Madhya Pradesh to harness talent pool from semi-urban India.

'I am happy to see the industry come forward for nurturing the inherent talent base in rural India. NIITs Model DLC in Chhindwara will go a long way in inducting our youth into the mainstream industry,' Nath said, while laying the foundation stone.

NIIT DLC is designed to have an ambiance of an urban training facility leveraging technology.

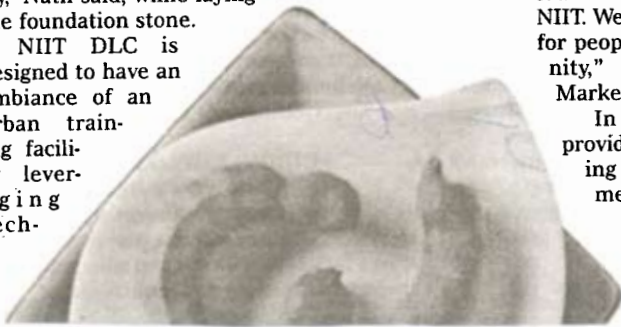
nology, fully networked classrooms, machine rooms, high-bandwidth Internet among other learning resources, an official release said here.

'Success of NIIT DLC augurs well for the growth of Chhindwara youth,' NIIT Chairman Rajendra Pawar said. Leading chip maker Intel has also announced the launch of its IT Entrepreneurship Lab, Intel Teach Programme, and World Ahead Programme at Chhindwara, it said.

'We are pleased to announce Chhindwara as our fourth World Ahead Community in India, along with NIIT. We are confident this will create opportunities for people and make Chhindwara a model community,' Intel Managing Director (Sales and Marketing) South Asia R Sivakumar said.

In the NIIT DLC, networking solutions provider Cisco inaugurated its networking learning facility. It has donated networking equipment for the lab and would provide

technological expertise and mentoring services to students at the centre, the release said. PTI





Financial World  
Chandigarh  
June 20, 2008

# NIIT To Set Up Training Centre In Chinese City

The facility to come up in August will train around 1,000 professionals in the first year of operation in Dalian

PRESS TRUST OF INDIA  
Dalian, June 19

India's IT learning solutions provider NIIT Ltd is opening up a training centre here in Northeast China, further expanding its footprint in the world's fastest-growing major economy.

"The centre will come up in August and we are planning to train around 1,000 professionals in our first year of operation in Dalian. Later, we are aiming to scale it up to 10,000 a year in the next three years," said NIIT President Prakash Menon here today.

The Delhi-based company also signed a memorandum of understanding (MoU) with Shui On Land to set up training

facilities inside an upcoming software park being built by the top Chinese real estate developer in Dalian, an IT hub.

The MoU was signed at the China International Software and Information Service Fair 2008 (CISIS) between NIIT Chief Executive Vijay Thadani and Shui On Land Chairman Vincent Lo here.

"As China moves from a manufacturing-led economy to service-led economy, the IT services sector offers huge growth opportunities for companies," he said.

China would continue to grow at 8 per cent to 10 per cent per annum in the next few years and there was immense potential for IT training and education

in the country, he said.

NIIT has presence in 172 locations across 65 cities in China and has training tie-ups with over 150 colleges and universities. "In a few years, Indian IT companies would emerge as the largest employer of Chinese professionals," Menon said.

China has world-class physical infrastructure but it lacks in human infrastructure, which is a key factor in the growing of IT/ITES sector as companies want ready professionals with certain set skills, said Thadani, whose company entered the Communist country over a decade ago.

At present NIIT has 953 Chinese IT trainers.

To overcome the hurdles in

developing human infrastructure, the Chinese government is paying serious attention to promote English education, a field in which India is way ahead, the NIIT CEO said.

Policies are changing in China and the government has become pro-active in establishing the country as a top global IT outsourcing hub, Thadani said.

The company is also getting into BPO training in China in the next six months by forging a tie-up with India's top BPO firm Genpact.

Besides, it is bringing in best management concepts through its experiences in collaboration with top business schools like IIM-A, IIM-C and IIM-Indore, Menon said. ♦

## Dalian aims to be top IT centre in 10 years

**Press Trust of India**

*Dalian (China), June 29*

Inspired by the success of Bangalore on the information technology front, this city in north-east China has set for itself an ambitious target of becoming world's top IT centre within a decade and stand in the same league as India's 'Silicon Valley'.

A scenic coastal city set among green hills, Dalian has already attracted a large number of international and local corporations to set up regional bases for information technology outsourcing (ITO) and business process outsourcing (BPO) services.

Among these are 34 Fortune 500 companies. "By 2017 or 2018 we hope to be a peer with Silicon Valley (of

▶ *As many as 50 multinationals among Global 500 have set up software R&D and service institutions here, a feat not achieved by any other Chinese city.*

America) and Bangalore," said Dalian Mayor Xia Deren.

"We are striving to be the No 1 software centre in both China and the world," Xia told reporters ahead of the China International Software and Information Services Fair (CISIS) 2008, which ended on June 21.

The annual event saw participation from some top-notch companies like SAP, Neusoft, Ericsson and Microsoft.

Software export from Karnataka (mainly Bangalore)

was worth Rs 54,000 crore (\$12.6 billion) in 2007-08, up from Rs 48,600 crore (\$11.3 billion) in the previous year.

As compared with 2007, the software export exceeded \$700 million in Dalian, which had a workforce of 60,000 people and was home to nearly 700 IT/BPO enterprises.

As many as 50 multinationals among Global 500 have set up software R&D and service institutions here, a feat not achieved by any other Chinese city.

It holds a unique position as the only software outsourcing international model city in China, a country where according to research agency IDC, IT market is estimated to cross over \$150 billion in 2008 and \$200 billion in 2010.

Dalian is within an hour of flying from Beijing, South Korea and three hours from Japan. It ranked fifth as Asia-Pacific's top IT outsourcing destination in a survey by IDC Corp in July last year, coming behind Bangalore, Manila, Delhi and Mumbai.

In view of the city's booming market, it is predicted to be the top IT service centre in North-east China, dominating about 40 per cent of the whole output in the re-

gion.

Further pushing the case is 'Dalian Tiandi Software Hub', a mega IT park being developed by leading Chinese property developer Sui On Land Ltd and its two other sister entities, Yida Group and Shui On Construction and Materials.

India's leading IT education company NIIT Ltd has signed a memorandum of understanding (MoU) to set up its centre in the software hub, which is being touted as largest in Asia.

"The NIIT centre would train around 1,000 professionals in the first year of operation. We aim to scale it up to 10,000 in three years," said the NIIT President, Mr Prakash Menon.

Business Standard  
Kolkata  
June 20, 2008

## NIIT plans software training hub in China

**RUCHITA SAXENA**  
Dalian, 19 June

**W**ith the objective of increasing its presence in China, Indian software training company NIIT has signed a memorandum of understanding with Chinese real estate developer Shui On to set up training operations in at its upcoming Dalian Tiandi Software Hub. NIIT already has a presence in China with 172 locations in 65 cities with about 50,000 students graduating from NIIT centres in China every year.

NIIT will open its first centre at the Dalian software hub in August.

"China is very strong in the manufacturing sector and aims to go up the value chain and develop its software and serv-

ices sector as well. Its physical infrastructure is well developed but to grow as a knowledge economy, it needs to develop its human infrastructure.

NIIT wants to be a leading supplier of IT talent for the software industry in China, which requires first-day first-hour ready professionals," said Vijay K Thadani, chief executive, NIIT.

Vincent HS Lo, chairman, Shui On, said: "We want to create an environment of work, play and learn at the Dalian Tiandi Software Hub. We have, hence, tied up with NIIT to ensure talent development and supply for the companies that would set-up operations here."

The park is also expected to get investment from several Indian IT companies.

# NIIT inks MoU for training centre in China IT park

PTI  
DALIAN (CHINA)

**I**T LEARNING solutions provider NIIT Ltd is opening up a training centre here in northeast China, further expanding its footprint in the world's fastest-growing major economy.

"The centre will come up in August and we are planning to train around 1,000 professionals in our first year of operation in Dalian. Later, we are aiming to scale it up to 10,000 a year in the next three years," said NIIT president Prakash Menon here on Thursday.

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Policies are changing in China and the government has become proactive in establishing the country as a top global IT outsourcing hub, Mr Thadani said.

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# NIIT to set up training centre in China by Aug

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The park is also expected to get investment from several Indian IT companies. The companies as well as professionals working in this park would get several tax incentives from the Chinese government, including income tax rebates for individuals working there, Lo added.

"I believe Indian IT companies would emerge as the biggest employers of IT workforce in China. Indian IT companies in China have a workforce of just 1,000 to 2,000 people right now but in three years, it is expected to grow to 25,000 to 30,000

per company," said Prakash Menon, president, NIIT.

"There is a huge gap between the IT industry demand and the talent supply. Keeping this situation in view, we have a training institute in Shanghai for NIIT trainers that in-turn teach students. By 2011, NIIT would have over 70,000 graduates in China, which would outnumber the IT students graduating from all the Chinese educational institutions put together," Menon said.

NIIT has a special module of English running parallel with IT training. The company intends to introduce courses at Chinese colleges and universities even as it plans more centres in the western part of the country.

"I was asked by the Indian government why we were helping the Chinese develop their software industry. I replied that the Chinese were very determined to develop the industry and would do it with or without us," Menon added.